

2020 SmartPartner Upgrade Details and Revision History

New Features, Enhancements and Fixes

Hello SmartPartners,

Our commitment to continual improvement brings the SmartPartner Software another step closer to perfection.

We encourage you to upgrade now.

Please contact Horizon if you need assistance with upgrading or implementing your SmartPartner software.

Download the latest SCPS Version

http://files.horizon-software.com/SCPSuserup.zip

SCPS Upgrade Install Guide

http://files.horizon-software.com/SCPS_Upgrade_Guide.pdf

Thank you

Jim Engandela

President/Developer

Horizon Software

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Email: horizon@triwest.net

Web: www.horizon-software.com

SCPS Upgrade Detail History

http://files.horizon-software.com/SCPS Revisions 2019.pdf http://files.horizon-software.com/SCPS Revisions 2018.pdf http://files.horizon-software.com/SCPS Revisions 2017.pdf http://files.horizon-software.com/SCPS Revisions 2016.pdf http://files.horizon-software.com/SCPS Revisions 2015.pdf http://files.horizon-software.com/SCPS Revisions 2014.pdf http://files.horizon-software.com/SCPS Revisions 2013.pdf http://files.horizon-software.com/SCPS Revisions 2012.pdf http://files.horizon-software.com/SCPS Revisions 2011.pdf http://files.horizon-software.com/SCPS Revisions 2010.pdf http://files.horizon-software.com/SCPS Revisions 2009.pdf http://files.horizon-software.com/SCPS Revisions 2008.pdf http://files.horizon-software.com/SCPS Revisions 2007.pdf http://files.horizon-software.com/SCPS Revisions 2006.pdf http://files.horizon-software.com/SCPS Revisions 2005.pdf http://files.horizon-software.com/SCPS Revisions 2004.pdf http://files.horizon-software.com/SCPS Revisions 2003.pdf

Current SCPS 14.7v4 Features & Enhancement Details

Product Library: Regression: Pick Recent Products

Product Library: Utility Clear Hidden = 0 was causing Proposal-Pick Products to show all products instead of Last Picked Products.

The Clear Hidden Utility now works only when entering the Product Library from the main logo screen and not within the AlphaFinder.

Current SCPS 14.7v3 Features & Enhancement Details

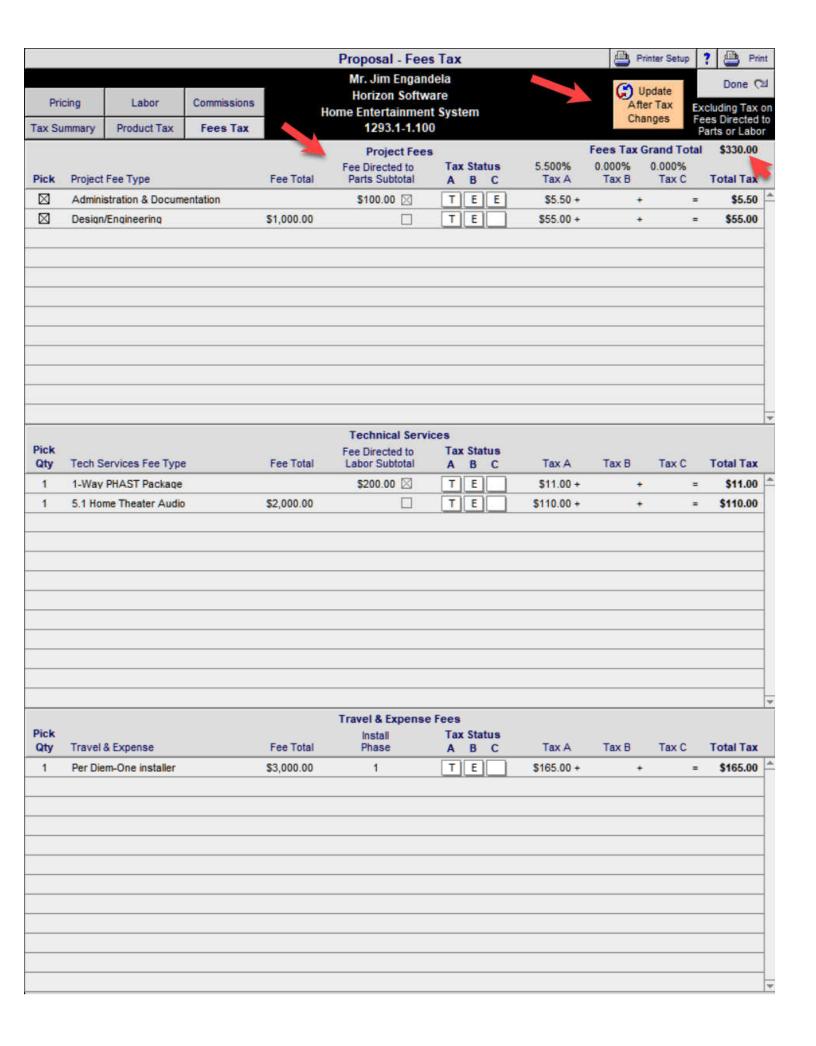
Proposal Duplication: Return to Proposal List after duplication

Product Library: Utility Clear Hidden with a 0 in the Hidden field causing Products to be Hidden even though they were not marked as Hidden

Current SCPS 14.7v2 Features & Enhancement Details

Proposal/Fees Tax: Enhancements

- New screen layout for better clarity
- Fees Portals now only display Proposal Fees instead of all default Fees, which speeds up screen refreshing.
- Fee Totals now show Regular Fee Amount and Fee Amount Directed to Parts or Labor
- Fees Tax Grand Total is now displayed. Please note this Total does not included Fees Tax for Fees Directed to Parts or Labor. Those fees become Parts or Labor Tax.
- A new Update After Tax Changes button, enables you to update the totals on this screen after making changes. This update is automatically done when you leave this screen.
- The Tax Update now clears Tax A, B and C taxes, if there are no Tax A,B,C Tax Rates or if the Tax Status is set to E (Exempt)



Project/Fees View Tax: Enhancements

This screen layout now mirrors the Proposal/Fees Tax screen

Project - Fees Tax - View

Jim Engandela Horizon Software Home Entertainment System 1293 1-1 100

Done (2

?

Pick	Project Fee Type Administration & Documentation Design/Engineering	Fee Total	Project Fees Fee Directed to Parts Subtotal	Tax	Stat	hie	5.500%	Fees Tax G 0.000%		Parts or Labo \$330.00
×	Administration & Documentation		Fee Directed to		Stat		E E0096	0.000%	0.000%	
×	Administration & Documentation		TOTAL CONTINUES		В		Tax A	Tax B	Tax C	Total Tax
	Design/Engineering		\$100.00 🖂	T	_	E	\$5.50 +	*	=	
		\$1,000.00		Т	E	E	\$55.00 +	*	=	
Pick			Technical Servic			i				
	Tech Services Fee Type	Fee Total	Fee Directed to Labor Subtotal	Tax A			Tax A	Tax B	Tax C	Total Tax
1	1-Way PHAST Package		\$200.00 🖂	Т	Ε	E	\$11.00 +	+	=	\$11.00
1	5.1 Home Theater Audio	\$2,000.00		Т	E	E	\$110.00 +	•	•	\$110.00
Pick			Travel & Expense I	ees Tax	Stat					
	Travel & Expense	Fee Total	Install Phase	A			Tax A	Tax B	Tax C	Total Tax
1	Per Diem-One installer	\$3,000.00	1	Т	E	Е	\$165.00 +	+	-	\$165.00

Current SCPS 14.7v1 Features & Enhancement Details

Product Library/Inventory: Find Service, Loan and New Products

210.00

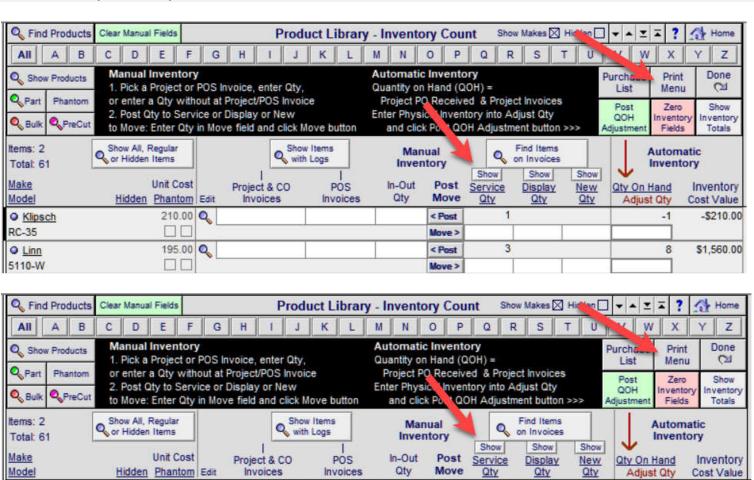
195.00 0

Klipsch

RC-35

O Linn

5110-W



1

3

< Post

Move >

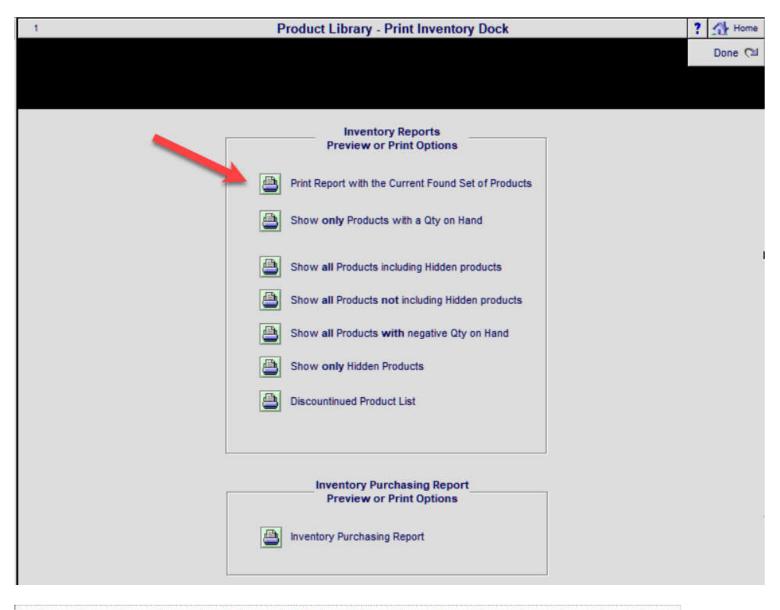
< Post

-\$210.00

\$1,560.00

-1

8



9/25/2020 Inventory Report								
2 of Items	by	by Manufacturer						
Make Model	Phantom Hidden Finish	Invoice Log	Display	Qty On Hand				
Klipsch				-1 ea				
RC-35 Center Channel	Black Speaker		1	-\$210.00				
			Klipsch Tot	tal: -\$210.00				
<u>Linn</u>				8 ea				
5110-W	White			\$1,560.00				
Pair of on-wall it	oudpeakers (White)		3					
			Linn Tot	tal: \$1,560.00				
	Inv	rentory Grand Total	s					
Optimum Leve	el Service	Display	New	Inventory on Hand				
\$1,170.00	\$795.00			\$1,350.00				

Proposal/Print Menu: Preliminary Contract - Tax Printing Options



Home Entertainment System for Jim Engandela Horizon Software que lo 8



Areas & Products

Bungalow

This area includes the following products and features.

A wall mounted volume control will control the music from the main components.

Klipsch: RSW-10: Reference Subwoofer: Black Ash 1 ea \$1,000.00 Linn: 5101 Personal Handset: Universal learning remote: Black 1 ea \$800.00

Runco: CL-610: DLP Projector 1 ea \$7,995.00



Electronics & Installation

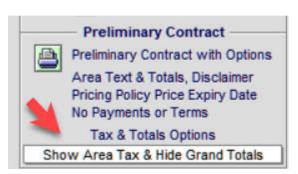


Equipment	\$20,190.00
Installation	\$2,885.00
Misc. Parts	\$2,555.00
Wire & Cable	\$3,597.40
Fees	
Total	\$29,227.40
Grand Total	

Prices quoted are guaranteed until 11/29/2020

Price Guarantee

Products & Installation prices are estimated. Total price will consist of installed products & actual installation. All labor, materials, trip charges and Monster Cables listed within this proposal are estimates only. An actual bill for all labor, materials, trip charges and cables will be hand written for each day of work and is due upon completion of each workday.





\$1,479.95

\$13,532.45 \$744.28

Areas & Products

Bungalow

This area includes the following products and features.

A wall mounted volume control will control the music from the main components.

Klipsch : RSW-10 : Reference Subwoofer : Black Ash 1 ea \$1,000.00

Linn : 5101 Personal Handset : Universal learning remote : Black 1 ea \$600.00

Runco : CL-610 : DLP Projector 1 ea \$7,995.00

Equipment \$9,595.00

Installation \$1,277.50

Misc. Parts \$1,180.00

Wire & Cable _ Bungalow Tax

Bungalow Grand Total \$14,276.73



Prices quoted are guaranteed until 11/29/2020

Price Guarantee

Products & Installation prices are estimated. Total price will consist of installed products & actual installation. All labor, materials, trip charges and Monster Cables listed within this proposal are estimates only. An actual bill for all labor, materials, trip charges and cables will be hand written for each day of work and is due upon completion of each workday.



Home Entertainment System for Jim Engandela Horizon Software



Areas & Products

Bungalow

This area includes the following products and features.

A wall mounted volume control will control the music from the main components.

Klipsch: RSW-10: Reference Subwoofer: Black Ash
Linn: 5101 Personal Handset: Universal learning remote: Black
1 ea \$1,000.00

Runco : CL-610 : DLP Projector 1 ea \$7,995.00

Equipment \$9,595.00
Installation \$1,277.50
Misc. Parts \$1,180.00
Wire & Cable \$1,479.95
Bungalow \$13,532.45
Tax \$744.28

Bungalow Grand Total \$14,276.73

Electronics & Installation

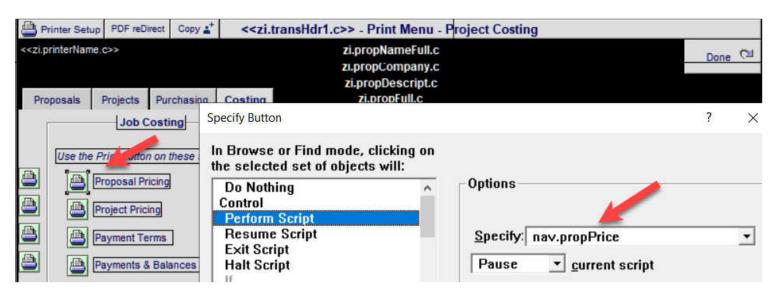


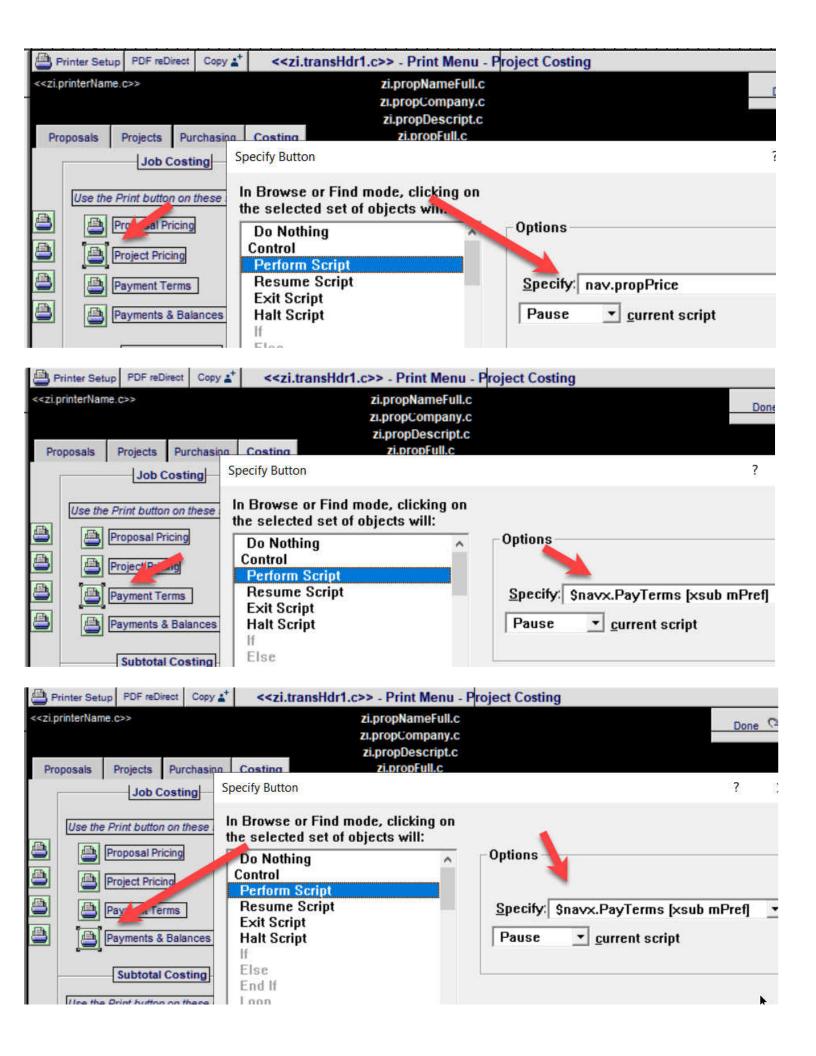
Prices quoted are guaranteed until 11/29/2020

Price Guarantee

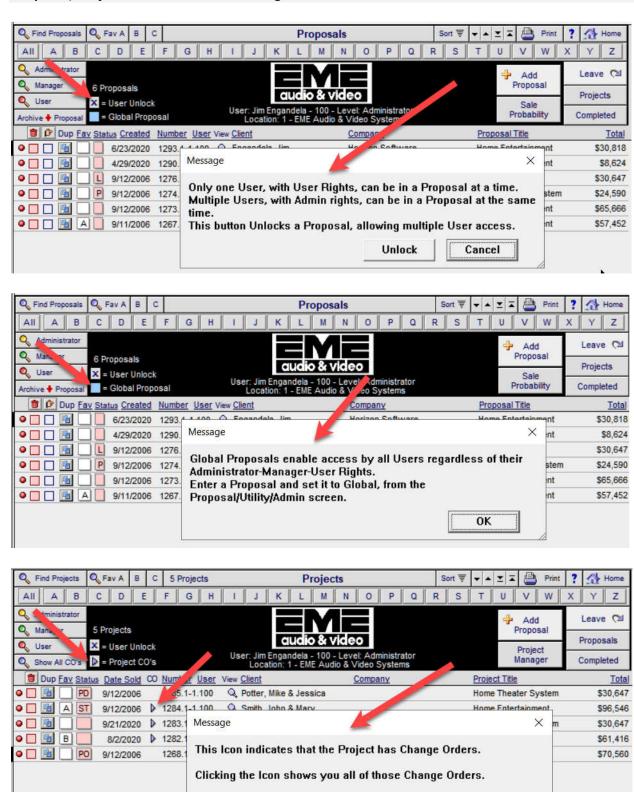
Products & Installation prices are estimated. Total price will consist of installed products & actual installation. All labor, materials, trip charges and Monster Cables listed within this proposal are estimates only. An actual bill for all labor, materials, trip charges and cables will be hand written for each day of work and is due upon completion of each workday.

Proposal/Print Menu/Costing: Fix all Pricing Buttons so they print the correct Reports





Proposal/Project Lists: New Icon Messages

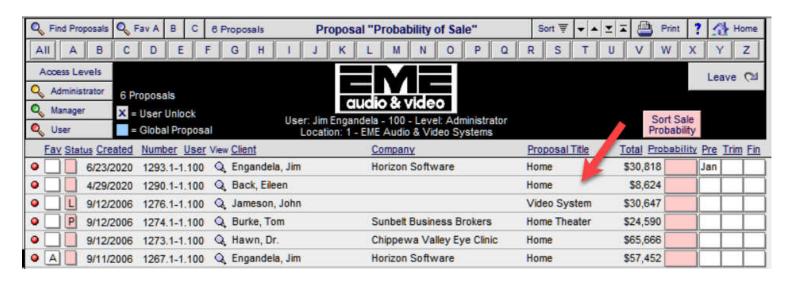


OK

Proposal List/Sale Probability: Redesign Screen

This screen now looks like the other Proposal/Project/Completed screens

You can also click on the Proposal Title field to expand it to see the entire text.



Change Orders/Invoices/POS: Add Credit Card Info

Project-Pending Change Orders



Date 10/13/2020

Home Entertainment System

Change Order

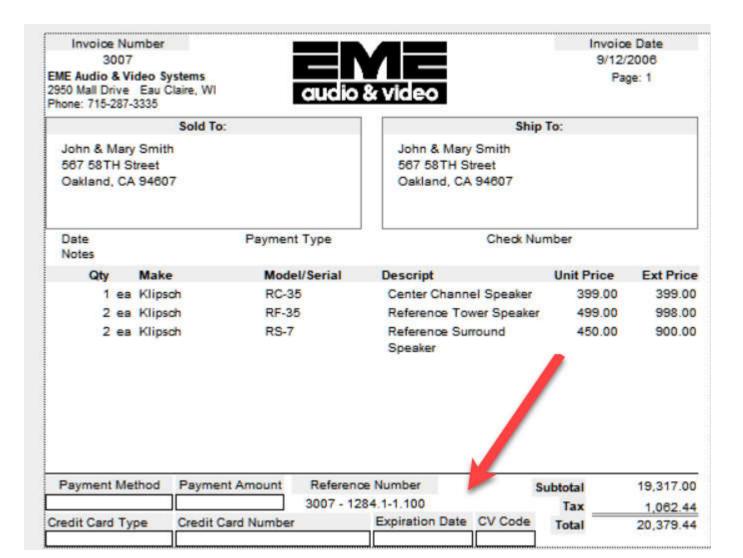
John & Mary Smith

Zone 2 - Liv	ng Room		
Zone Z - Liv	ng Room		
Audio		Qty	Ext. Prio
Klipsch : RSW	-10 : Reference Subwoofer : Black Ash	1 ea	\$1,000.0
	: Aktive isobarik bass extension loudspeaker : Black	2 es	\$9,900.0
		Equipmen	nt \$10,900.0
		Installatio	
		Misc. Par	
		Wire & Cabl	
	ZONE 2	- LIVING ROOF	
Electronics	& Installation		
		Equipment	\$10,900.0
		Installation	
		Misc. Parts	\$285.0
		Wire & Cable	\$956.2
		Additional Fees	\$585.3
		Total	\$13,116.6
		Tax	\$689.2
Prices quoted	are guaranteed until 12/12/2020	Grand Total	\$13,805.8
Payment Te	rms		
Payment 1	Due 10 days before the installation final phase		\$5,522.3
Payment 2	Due 10 days before the installation trim phase.		\$4,141.7
Payment 3	Due 10 days before the installation final phase		\$4,141.7
Please Auth	orize & Return		
Date:	John & Mary Smith or authorized signature or	n clients behalf	•
	Payment Me	ethod P	ayment Amount
Credit Card T	/pe Credit Card Number Ex	xpiration Date	CV Code



Final Char 1284.1c		Change Order	10	Date /14/2020
Zone 3 - Off	<u>lice</u>			
Video			Qty	Ext. Price
Sony : KDE-5	0XS955 : 50" Plas	ma Television : Silver	1 ea	\$7,249.95
Sony : KV-27	FS13 : 27 FD Trin	tron® WEGA® TV	1 ea	\$549.99
			Equipment	\$7,799.94
			Installation	\$300.00
			Wire & Cable	\$199.90
			ZONE 3 - OFFICE	\$8,299.84
Electronics	& Installation			
\$25,421	.90 List Price		Equipment	\$22,294.94
-\$250	.00 Courtesy Disco	unt	Installation	\$535.00
\$25,171	.90 Total		Misc. Parts	\$95.00
			Wire & Cable	\$1,083.6
			Additional Fees	\$1,163.3
			Total	\$25,171.90
			Tax	\$1,320.4
Prices quoted	d are guaranteed u	ntil 12/13/2020	Grand Total	\$26,492.37
Payment Te	erms			
Payment 1	Due 10 days be	fore the installation final phase	100	\$10,596.95
Payment 2	Due 10 days be	fore the installation trim phase.		\$7,947,71
Payment 3	Due 10 days be	fore the installation final phase		\$7,947.71
Please Auti	norize & Return			
Date:	John & N	lary Smith or authorized signati	on clients behalf	i.
		Paymen	t Method Payr	ment Amount
Credit Card T	ype Credit Ca	ard Number	Expiration Date	CV Code

Project - Sales Invoices



POS Invoice

Labor	Hours	Rate	Amount		Line	tems:	1,726.14
Equipment Installation:	0:00:00	90.00	0.00		Labor:		0.0
						Other:	4 700 4
					Si	ubtotal:	1,726.14
						Tax:	215.22
		-	-		F	reight:	
Total Labor:	0:00:00	Hrs	0.00	Pymts		Total:	1,941.3
Other Charges			Amount	-			
	MATERIAL SECTION AND ADDRESS OF THE PARTY OF				- Total Pay	ments:	
	Total Otl	ner:		Rei	maining Ba	lance:	1,941.36
Please remit payment Thank you for using S We appreciate your bu	ynergy Hor						
	of Invoice			4	ales Rep	Dohert	A CONTRACTOR OF THE PARTY OF TH
Terms Due Upon Receipt	OT INTOICE			Si	aids itch	KUUCIL	Campol
Terms Due Upon Receipt	OI IIIVOICE				Ship VIA	Best	Way
Terms Due Upon Receipt	OT INVOICE				Ship VIA Payment	Best Che	Way que
Terms Due Upon Receipt	OT III VOICE				Ship VIA	Best	Way que
Terms Due Upon Receipt Credit Card Type	Credit Card	Number		Check	Ship VIA Payment	Best Che 433	Way que

POS Change Order

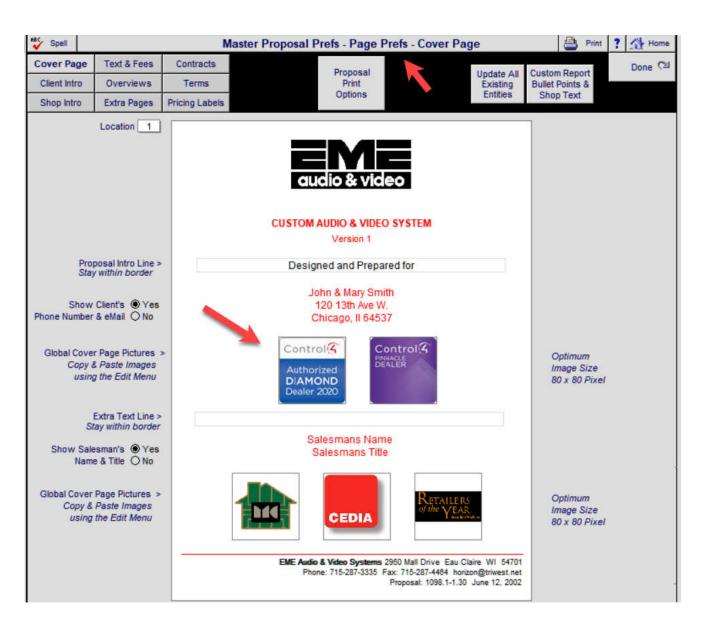
Labor	Hours	Rate	Amount		Line It	ems:	1,726.14
Equipment Installation:	0:00:00	90.00	0.00	Labor:			0.00
						ther:	
					Sub	total:	1,726.14
						Tax:	215.22
					Fre	eight:	
Total Labor:	0:00:00	Ues	0.00		T	otal:	1,941.36
Other Charges	0:00:00	nrs	Amount	Pymts			
	PROTECTO CONTINUES			L.	Total Paym	ents:	
	Total Ot	her:		Rem	aining Bala	nce:	1,941.36
Please remit payment Thank you for using S We appreciate your bu	ynergy Ho						
abbiganes lant pr			- 1	1			
	of Invoice			Sale	s Rep	Robert C	Campol
	of Invoice			1.00	ip VIA	Robert C Best \	-
	of Invoice			Sh		Best \	Way que
Terms Due Upon Receipt	of Invoice			Sh	ip VIA yment	Best \	Way que
	Of Invoice	l Number		Sh Pa Check N	ip VIA yment	Chec 433	Way que

Upgrade: Change Unlock Main Entity to No message Script

New Proposal Cover Page Pictures

2 more Cover page pix fields have been added. They are Global to all Proposals, so if you add a pix in the Master Prefs/Proposal/Page Prefs/Cover Page screen they will appear on all of your Proposal.

If you are Printing Custom Dealer Proposal please contact Horizon if you would them added to your Custom Cover Page Layout





HOME ENTERTAINMENT SYSTEM

Version 1

Designed and Prepared for

Jim Engandela Horizon Software S. 15700 Hwy U. Strum, WI 54770

(W) 715-287-3335 horizon@triwest.net





Jim Engandela President





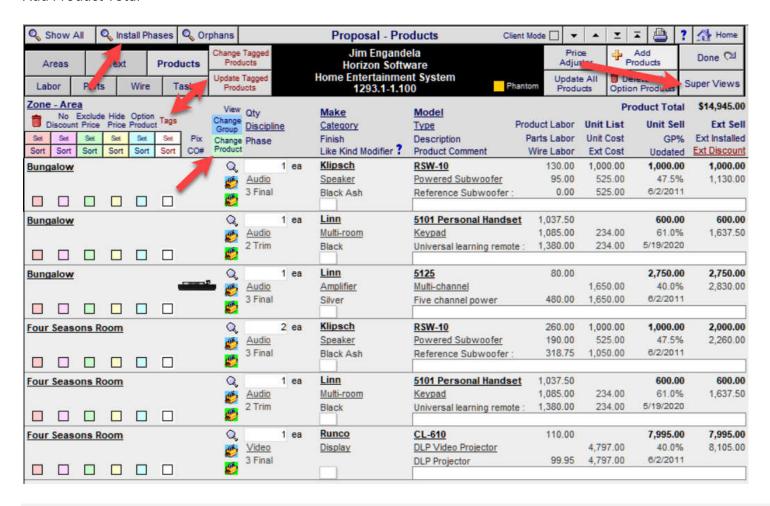


EME Audio & Video Systems 2950 Mail Drive Eau Claire, WI 54701 Ph: 715-287-3335 Fax: 715-287-4464 hortzon@triwest.net www.hortzon-software.com Oct 23, 2020 1293,1-1.100 © 2020 EME Audio & Video Systems - All Rights Reserved

Proposal/Product List: GUI

Move Install Phases

Make Tagged Products Red Move Qty and Discipline for better clarity Add Product Total



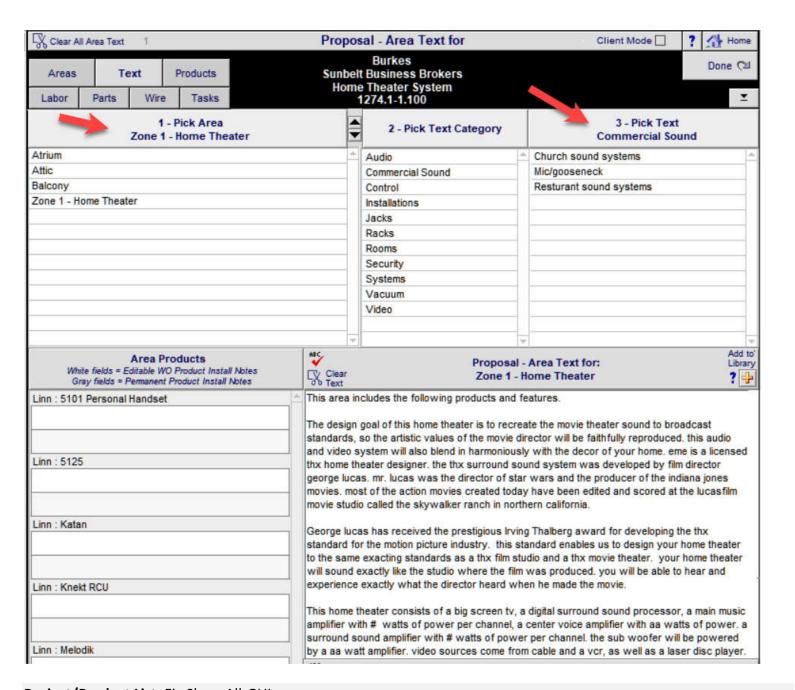
Proposal/Project: Utility Screen Forms

Q Disci	pline	Q Area	Q Phase	QV	QVC Final CO - Detail by Area QVP		Utilities	<u> </u>	⚠ Home			
Clier	nt	Areas	CO Fees	John & Mary Smith		John & Mary Smith		John & Mary Smith		Pricing	Invoicing	Leave 🗇
Project	Info	Products	Area Tex	rt i	Home Entertainment System 1284.1c2-1.100		Payments	Purchasing	Tracker			
Contacts	Log	Supplement	s Overview	s			Install Notes	Work Orders	Print Menu			
Client Er	ntities	Super View	Client Mode		Status - Progress	Final CO		Wire Manager	Change Orders	Labor Total		
Discipline	: Cate	gory : Type	CO#2 C	ty Mak	e : Model	(i)	Finish	Description		Grand Total		
				Home	Entertainment System	Change Order 12	84.1c2-1.	100				
					Zone 1 - Ho	me Theater				\$15,708.75		
Audio : 9	Sourc :	CD Player	A 62 1	ea Linn	: Classik Music-S		Silver	Integrated CD		1,550.00		
Audio : A	Ampli :	Stereo	A 02 1	ea Linn	: Klimax Chakra 500 Twi	n-BindPost	Silver	Klimax two-cha	nnel power	7,995.00		
Audio : 5	Speak	Powered Su	A 02 1	ea Linn	: Melodik		Black	Aktive isobarik	bass extension	4,950.00		
					7 9	Offi				60 200 04		



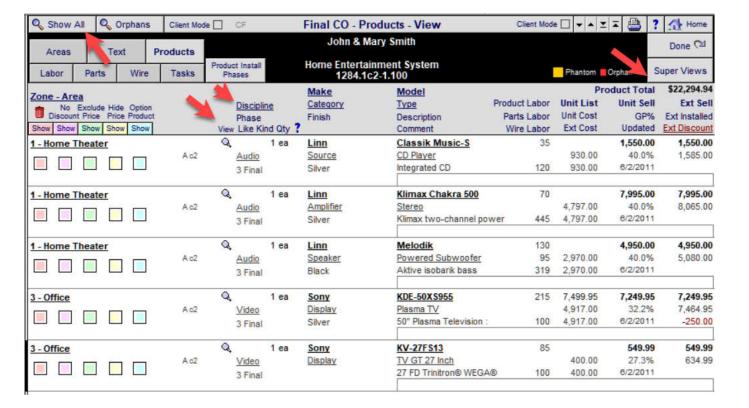
Proposal Pricing Screen: Hide Text Ruler

Proposal/Area Text: GUI Improvement



Project/Product List: Fix Show All-GUI

View All, Orphans, Product Install Phases, SuperViews buttons moved to match Proposal Product List screens. CO# added and Discipline, Phase Fields moved fo better clarity.



Project/Product List: Fix Show All

Show all button now shows all Final CO products



Completed/Archive List: Fix AlphFinder to show all Archived and Completed Entities

Contact/Other Views: Info screen





Change Orders: Post Totals when deleting CO's

There are a few conditions.

Deleting a Final CO with other Final CO's still there, should automatically repost the Pricing screen Change Order Totals and the Master Project Totals.

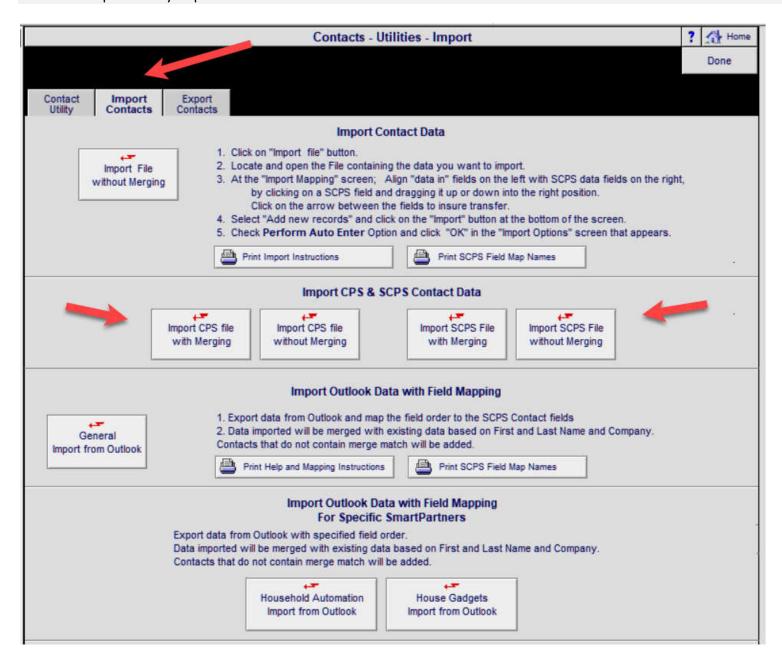
Deleting all of the Final CO's & Pending CO' should change the Master Project back to a Project and the Pricing screen should only show the Original Project totals.

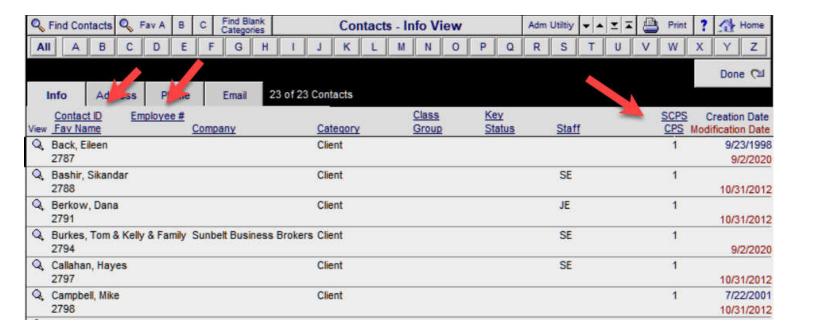
The Original Project Totals should not have to be reposted unless the Project or Master Project is placed in the Edit Mode and that should happen when you Exit the Edit Mode.

I am checking this now to make sure that happens and to add a Manual Original Project Posting button in the Utility/Admin screen.



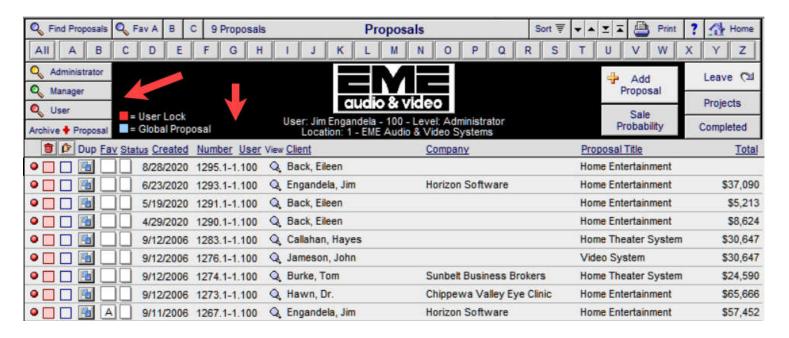
Q Discip	oline	Q Area	Q Phase	QVC Master Project	- Detail by Area	QV	
Clien	t	Areas	Fees	John & N	lary Smith		
Project	Info	Products	Area Text	Home Fatoria	innere Contain		
ontacts	Log	Supplements	Overviews		inment System 1-1.100		
Client En	tities	Super View	Client Mode [Status - ST Staged	Convert to Complet	ed	
iscipline	: Categ	ory:Type C	O's Qty	Make : Model	1	Finis	
				Home Enterta	inment System		
				Zone 1 - Ho	me Theater		
Audio : A	Ampli : I	Multi-chan	1 ea	Linn: 5125		Silve	
Audio : S	peak:	Bookshelf	5 pr	Linn : Katan	ŧ	Blac	
Audio : Speak : Powered Su		1 ea	Linn : Melodik		Blac		
Video : D	ispl : D	LP Video	1 ea	Runco: CL-610			
Video : Sourc : DVD Player		DVD Player	1 ea	Sony : DVP-NS999ES			
Autom: Remot: Handheld R		1 ea	Linn : 5101 Personal Handset				
Autom:	Contr :	Keypad	1 ea	Linn : Knekt RCU	callo '	Whit	
				Linn : Knekt RCU Zone 2 - L	600		
Audio : S	peak:	Center Cha	1 ea	Klipsch: RC-35		Blac	
Audio : S	peak:	Floor	2 ea	Klipsch: RF-35	Į.	Blac	
Audio : S	peak:	Bookshelf	2 ea	Klipsch: RS-7			
Audio : S	peak:	Powered Su C	1 ea	Klipsch: RSW-10			
Audio : A	Ampli : S	Surround R	1 ea	Linn : Classik Movie Di			
Audio : S	peak:	Floor	1=	Linn : Ninka		Blac	
				Zone 3	- Office		
Audio : A	Ampli : S	Surround R	1 ea	Linn : Classik Movie Di-B	ŧ	Blue	
Audio : S	peak:	5.1 System	1 ea	Linn: Classik Speaker Packa	ge		
Video : D	ispl: T	VGT 27 I C	1 ea	Sony: KV-27FS13			
Video : S	ourc:	VCR	1 ea	Sony: SLV-N99			
Autom:	Contr :	Keypad	1 ea	Linn : Knekt RCU	1	Whit	
				Zone 4 - D	ining Room		
Audio : S	peak:	In-wall	1 pr	Linn : Diskreet-Rd	1	Whit	
Autom:	Contr :	Keypad C	1 ea	Linn: Knekt RCU	1	Whit	
				Zone 4	- Kitchen		
Audio : S	peak:	In-wall	1 pr	Linn : Diskreet-Rd	1	Whit	
Autom:	Contr :	Keypad	1 ea	Linn : Knekt RCU	i	Whit	
				Zone 5 - Mas	ster Bedroom		
Audio : A	mpli : 5	Surround R	1 ea	Linn : Classik Movie Di	E	Blac	
Audio : S	peak:	5.1 System	1 ea	Linn : Classik Speaker Packa	ge		
Autom: (Contr :	Keypad	1 ea	Linn : Knekt RCU	1	Whit	
				Zone F. Mac	ter Bathroom		





Current SCPS 14.6v1 Features & Enhancement Details

Proposal List: Improve Screen Interface



Proposal/Project: Tax Phase Grand Total Fix

Q Discipline	Q Area	Q Phase	Pro	oposal - Pha	ase Subtotals	į.	I = B	Print ? 1 Home
Discipline Subtotals	Area Subtotals	Phase Subtotals		Jim Engan			Show Sales	Tax Done 🖾
Subtotals	Subtotals	Subtotals		Horizon Sof			yes C	no
			Hom	e Entertainm				Client Mode
				1293.1-1.	100			
				Sell	Cost	GP%		
Grand Total			Home I	intertainmen	t System			
			Equipment	\$21,190.00	\$12,162.00	42.6%	Fees Direct	ed to Labor & Parts
			Installation	\$3,015.00	\$1,585.42	47.4%		Labor \$200.00
			Misc. Parts	\$2,650.00	\$1,576.00	40.5%		Parts \$100.00
			Wire & Cable	\$4,234.90	\$2,396.94	43.4%		Total \$300.00
			Fees	\$0.00	\$0.00			
			Total	\$31,089.90	\$17,720.36	43.0%	Total Labor Time	36:25:00 (h:m:s)
			Tax	\$1,693.44				
			Grand Total	\$32,783.34				
Installation F	hase			1 - Prewire				
			Equipment					
			Installation	675.00	393.75	41.7%		
			Misc. Parts					
			Wire & Cable	3,315.00	1,845.00	44.3%		
			Fees	200.00	100.00	50.0%		
		_	Total	4,190.00	22 0.75	44.2%	Labor Time	11:15:00 (h:m:s)
			Tax	219.45				
			Grand Total	4,409.45				
Installation F	hase			2 - Trim				
			Equipment	1,200.00	468.00	61.0%		
			Installation	1,310.00	660.00	49.6%		
			Misc. Parts	1,330.00	798.00	40.0%		
			Wire & Cable	10000000				
			Fees					
		-	Total	3,840.00	1,926.00	49.8%	Labor Time	14:00:00 (h:m:s)
			Tax	211.20	4			
			Grand Total	4,051.20				
Installation F	hase			3 - Final				
6855000USSS	YEAR STATE		Equipment	19,990.00	11,694.00	41.5%		
			Installation	830.00	431.67	48.0%		
			Misc. Parts	1,220.00	728.00	40.3%		
			Wire & Cable	919.90	551.94	40.0%		
			Fees	313.30	301.54	40.070		
			Total	22,959.90	13,4 3,61	41.6%	Labor Time	11:10:00 (h:m:s)
			Tax	1,262.79	1	11.070	Lacor Inite	
			Grand Total	24,222.69	-			

9/12/2020

EME Audio & Video Systems - Confidential Report Subtotals by Phase

Jim Engandela Horizon Software Home Entertainment System 1293.1-1.100 Page 1

Phase	Labor (h:m:s)		Sell	Cost	Gp%
Home Entertai	inment System	Equipment	21,190.00	12,162.00	42.6%
		Installation	3,015.00	1,585.42	47.4%
		Misc. Parts	2,650.00	1,576.00	40.5%
		Wire & Cable	4,234.90	2,396.94	43.4%
		Fees			
	36:25:00	Total	\$31,089.90	17,720.36	43.0%
\$0.0	00	Tax	\$1,693.44		
\$0.00		Grand Total	\$32,783.34		
1 - Prewire		Equipment			
		Installation	675.00	393.75	41.7%
		Misc. Parts			
		Wire & Cable	3,315.00	1,845.00	44.3%
		Fees	200.00	100.00	50.0%
	11:15:00	Total	4,190.00	2,338.75	44.2%
		Tax	219.45		
		Phase 1 Total	4,409.45		
2 - Trim		Equipment	1,200.00	468.00	61.0%
		Installation	1,310.00	660.00	49.6%
		Misc. Parts	1,330.00	798.00	40.0%
		Wire & Cable			
		Fees			
	14:00:00	Total	3,840.00	1,926.00	49.8%
		Tax	211.20		
		Phase 2 Total	4,051.20		
3 - Final		Equipment	19,990.00	11,694.00	41.5%
		Installation	830.00	431.67	48.0%
		Misc. Parts	1,220.00	728.00	40.3%
		Wire & Cable	919.90	551.94	40.0%
		Fees			
	11:10:00	Total	22,959.90	13,405.61	41.6%
		Tax	1,262.79		
		Phase 3 Total	24,222.69		

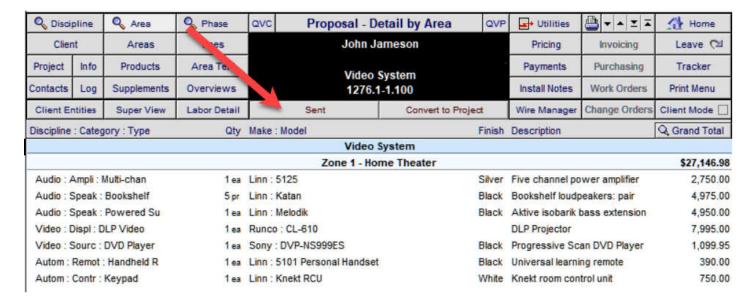


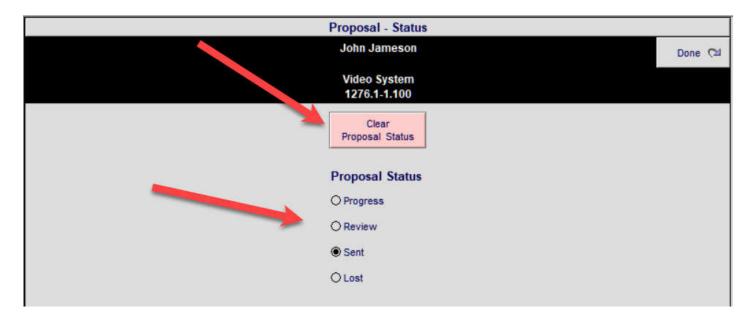
Proposal/Project/CO: Status now displayed on Detail screen

Status field is now Red for easier identification

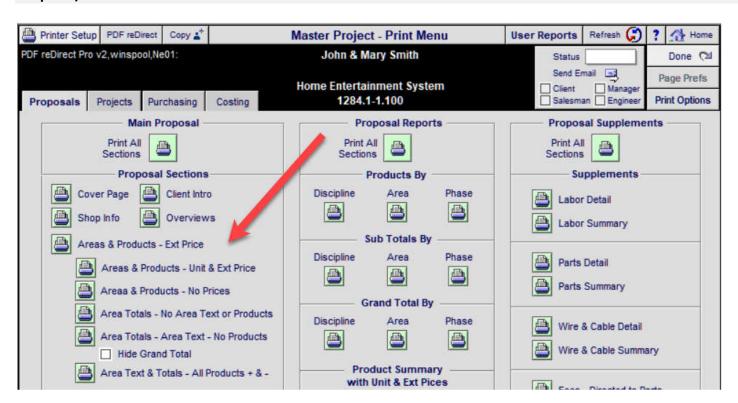


Status is now displayed on the Detail screen and can be changed or cleared by clicking on this button

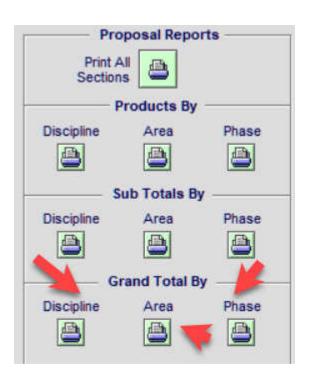


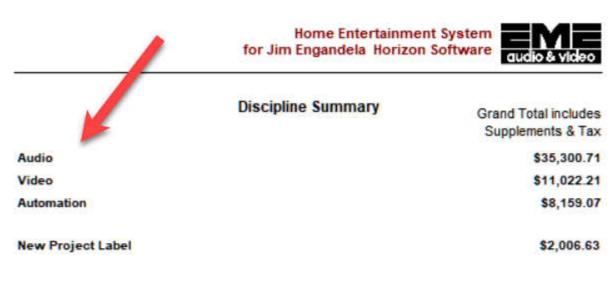


Proposal/Print Menu: New Area & Product Labels



Proposal/Print Menu: Grand Total Reports - Left Justify Area Labels

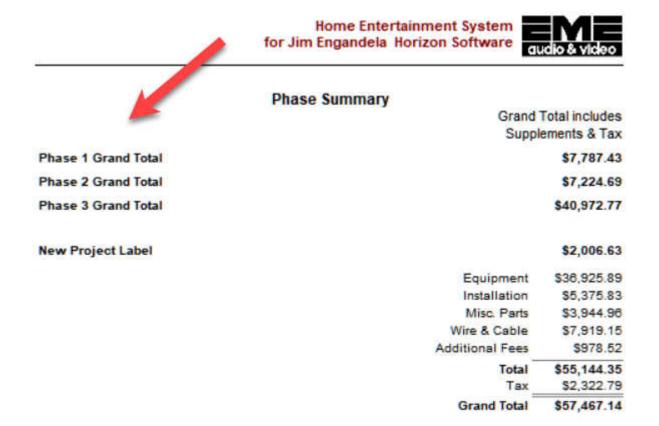




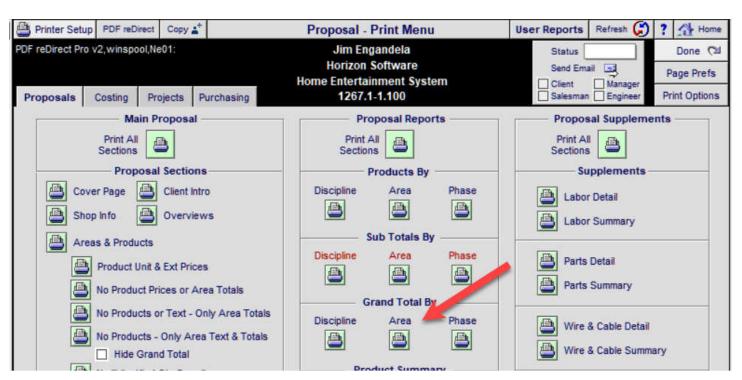
Equipment	\$36,925.89
Installation	\$5,375.83
Misc. Parts	\$3,944.98
Wire & Cable	\$7,919.15
Additional Fees	\$978.52
Total	\$55,144.35
Tax	\$2,322.79
Grand Total	\$57,467.14

Home Entertainment System for Jim Engandela Horizon Software quoio & video

	Area Summary		Total includes ements & Tax
Atrium			\$3,809.94
Zone 1 - Home Theater			\$12,717.94
Zone 2 - Living Room			\$12,988.64
Zone 3 - Office			\$10,227.14
Zone 4 - Dining Room			\$2,128.35
Zone 4 - Kitchen			\$2,128.35
Zone 5 - Master Bedroom			\$9,089.79
Zone 5 - Master Bathroom			\$1,391.85
New Project Label			\$2,006.63
		Equipment	\$36,925.89
		Installation	\$5,375.83
		Misc. Parts	\$3,944.96
		Wire & Cable	\$7,919.15
		Additional Fees	\$978.52
		Total	\$55,144.35
		Tax	\$2,322.79
		Grand Total	\$57,467.14



Proposal/Print Menu/Custom Report "SCPS 14.4v2": Fix Area Report to show all Areas

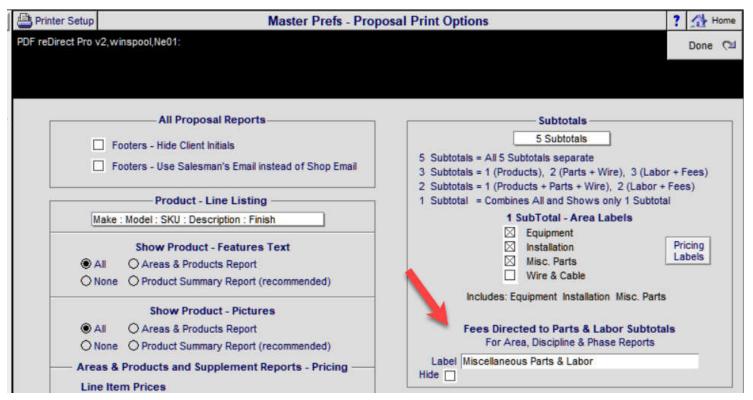


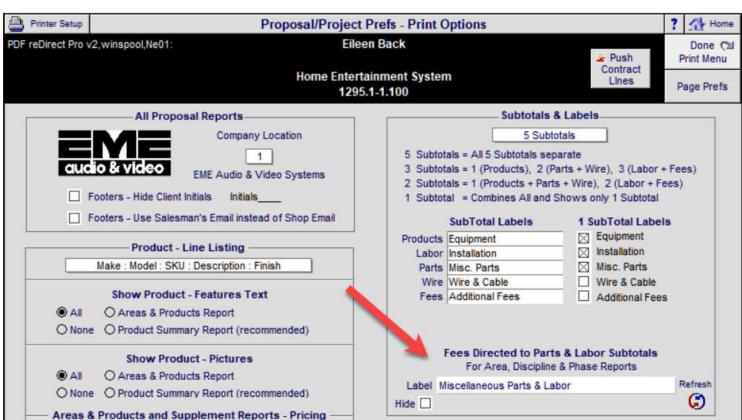


Proposal/Print Menu/Custom Report "SCPS 14.4v2": Fees Directed to Parts and Labor Labels

You can now choose to Hide the Fees Directed to Parts and Labor on the Proposal reports that show the Area Totals.

You can also change the Label from the default "Miscellaneous Parts & Labor" to suite.

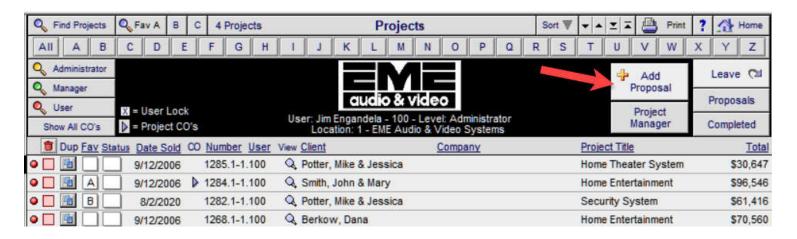






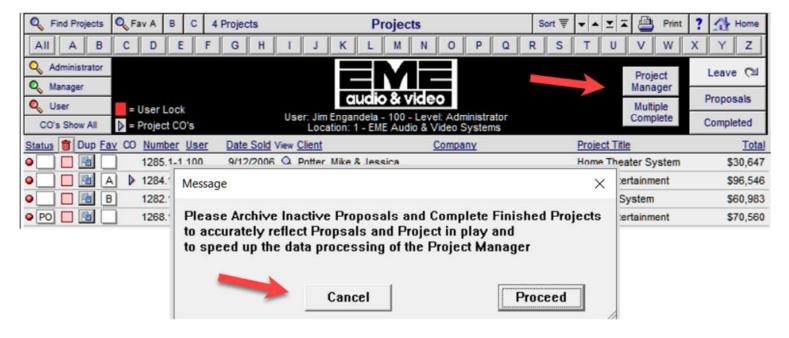
Project List: Add Proposal button

You can now Add Proposals from the Project List screen



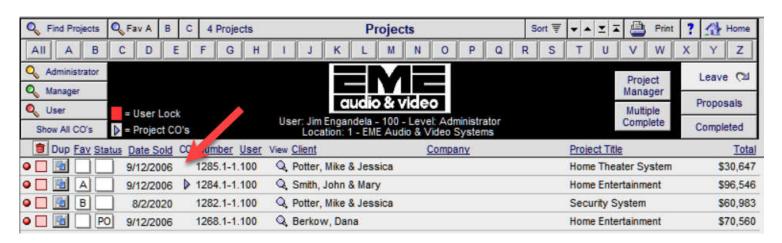
Project List/Project Manager: Fix Cancel button

Cancel now returns to the Project List screen, instead of to the Fast Exit screen



Project List/Change Orders: Fix CO button

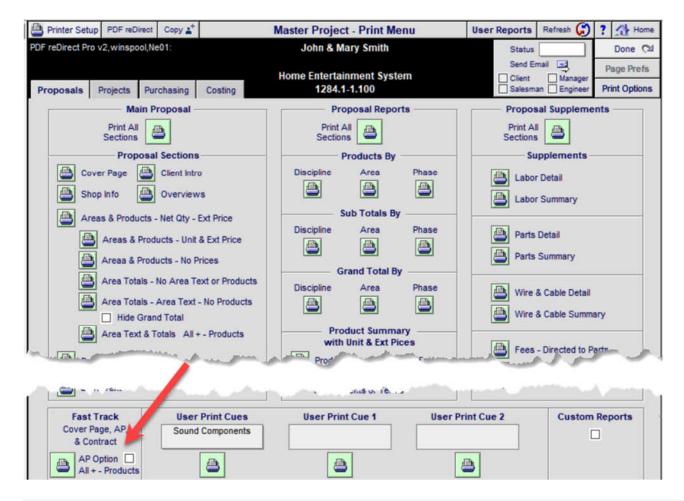
Clicking on the blank CO area, no longer puts the Project into the Lock mode



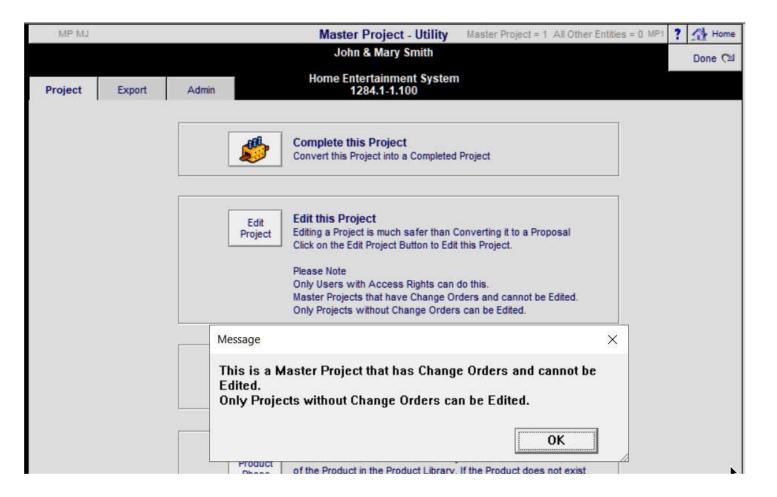
Projects: Clear No CO Flag when All CO's have been deleted

When entering a Proposal, Project or Master Project or Change Order

Project/Print Menu: Fast Track Option with All + - Products



Project/Utilities: Project Edit - Master Project Cannot be Edited

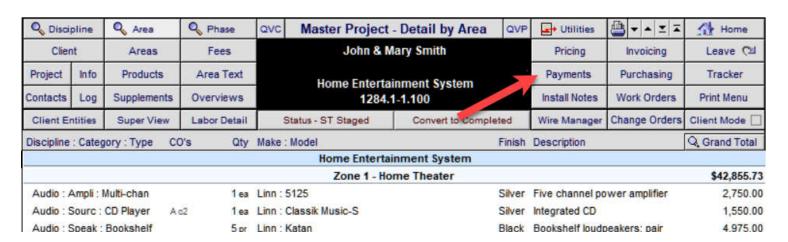


Project/Utilities: Project Edit - Fix Repost Totals

Project/Payment/Edit Payment Schedule: Edit Payment Schedule Amounts

Final Change Orders will change the Original Project Payment Schedule amounts.

You can now Edit the Payment Schedule Amounts to account for the Payments Made and any changes in the Project Total.





Project Utilities/Admin screens: Show posting messages flag

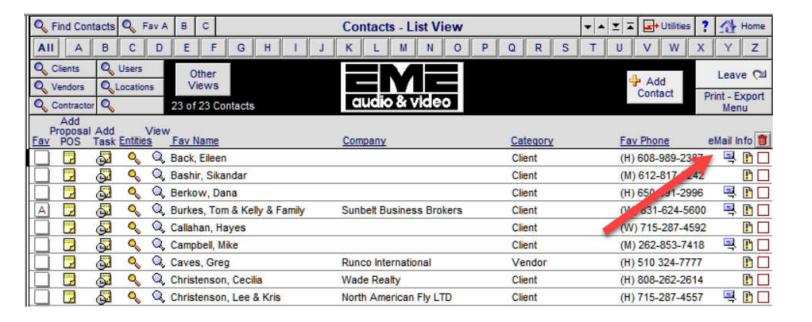
Completed List: Improve Screen Interface



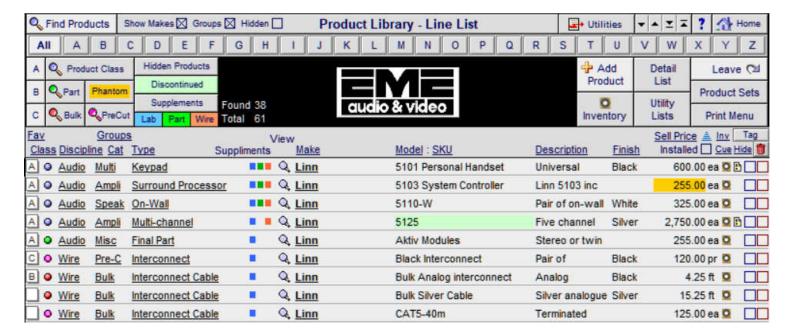
Archive List: Improve Screen Interface

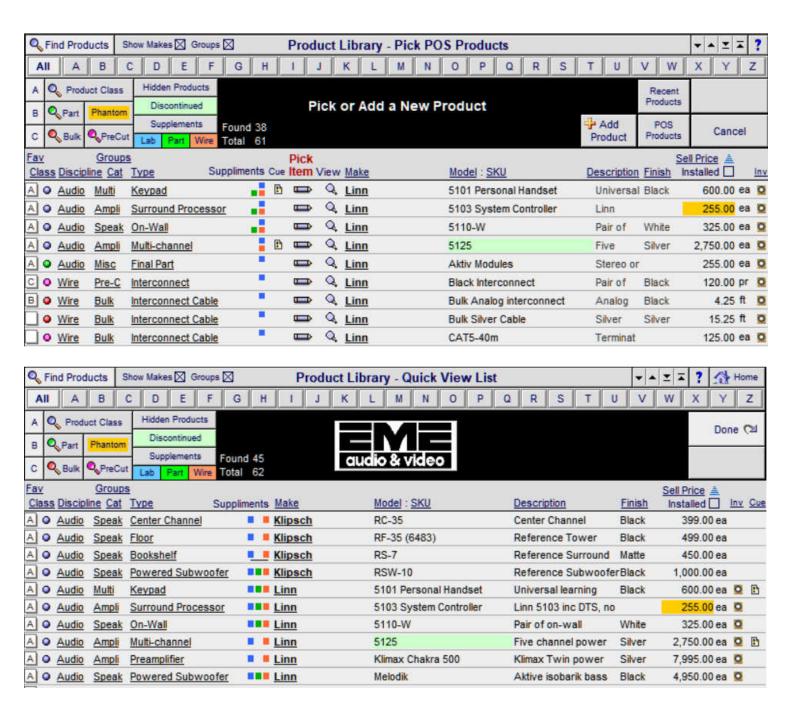


Contacts: Add Send Email Icon



Product Library: Product List Screens Redesign

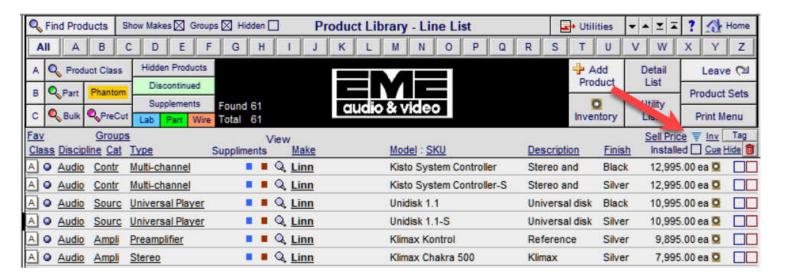




Product Library: Product Detail List Screens Redesign

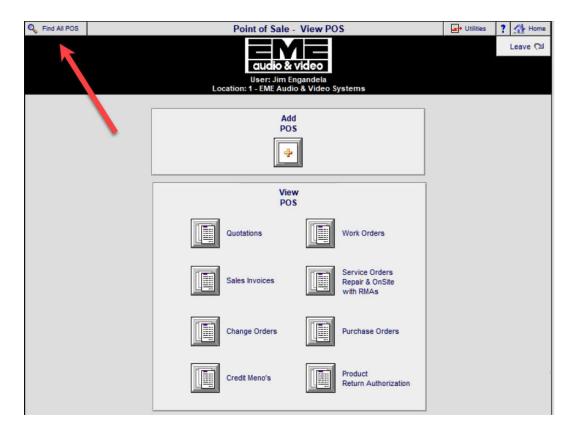


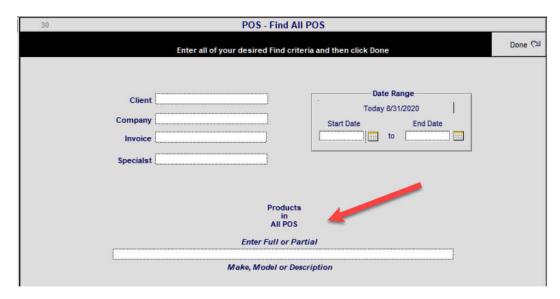
Product Library/List screens: Move Sort Indicator to OpenOne File



POS: Find All POS Invoices

The View POS screen has a Final All POS button enabling you to Find All POS Invoices



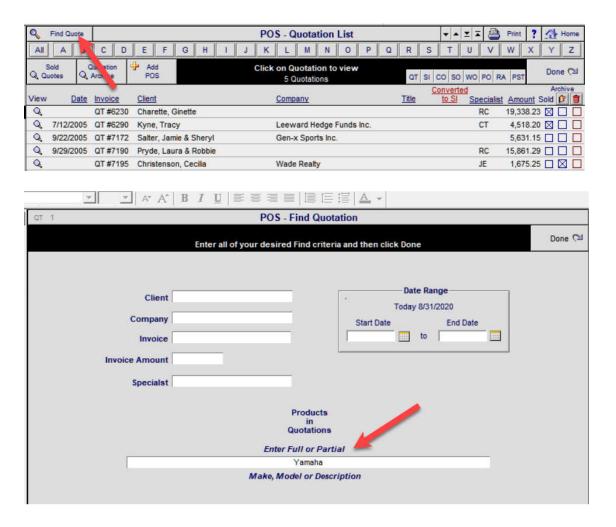




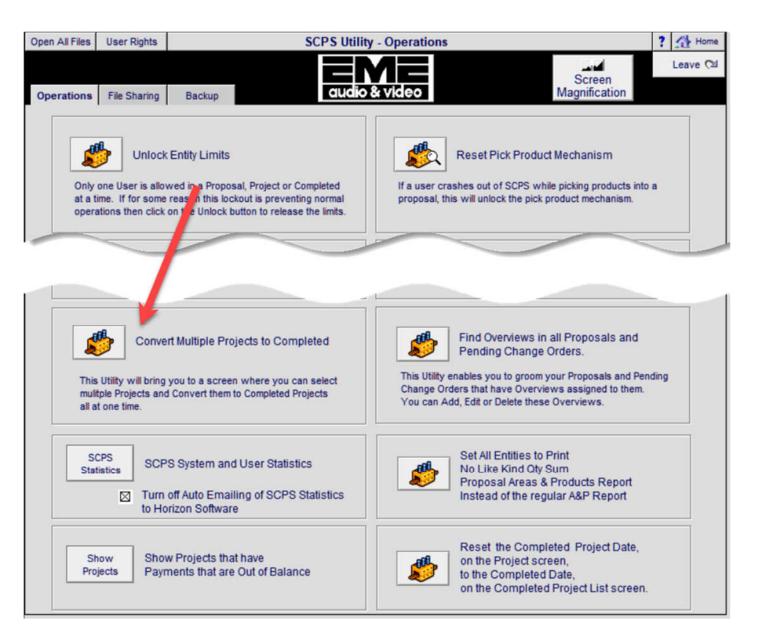
POS: Find POS Invoices

Each POS Invoice has a Find button that enables you to Find specific kinds of POS Invoices

- Quotation
- Sales Invoice
- Change Orders
- Service Orders
- Work Orders
- Purchase Orders
- Return Authorization
- Project Service Tickets



Logo Screen/Utilities: Multiple Project Conversion to Completed Project



Current SCPS 14.5v1 Features & Enhancement Details

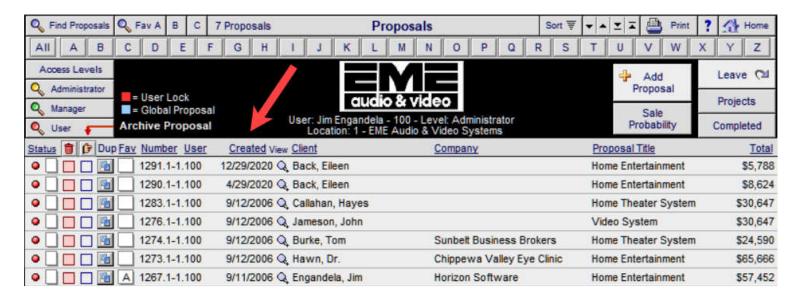
Master Prefs/Labor/Labor Rates: Speed up Done button

Clicking the Done button finds all Products with Labor assigned to them and updates them.

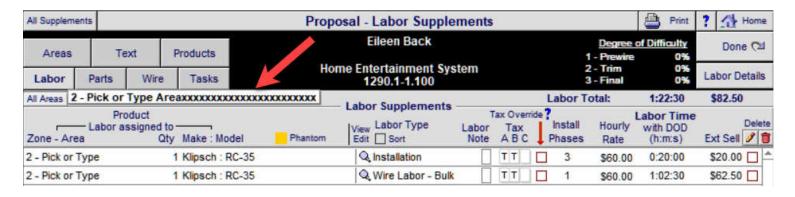
This new routine, sets a stored field and finds products that meet that criteria much faster.



Proposal/Project/Completed List Screens: Move Date next to Prop Number



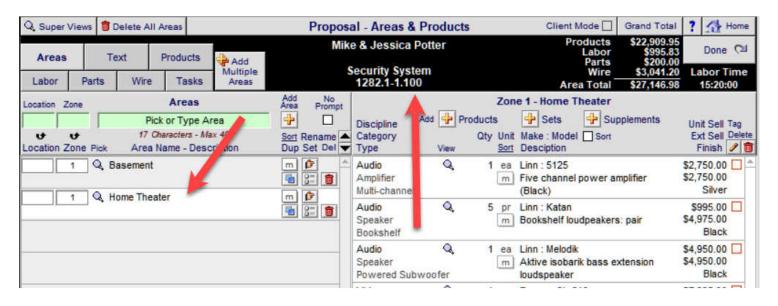
Proposal/Supplements: Increase Area field size to accommodate up to 40 Area Characters



Proposal: Speed up Fees Tax Posting in Parts module, which speeds up Proposal and Project Totals calculations

Proposal/Areas & Products: Auto Scroll Home

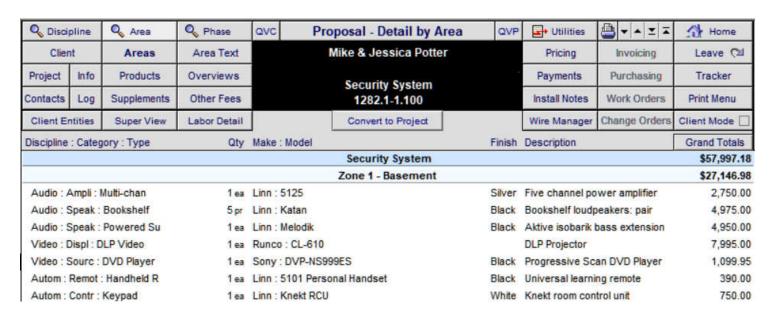
After Picking products the Area & Products screen scrolls back up the Top



Proposal/Detail by Area: Speed Screen Refresh - Description

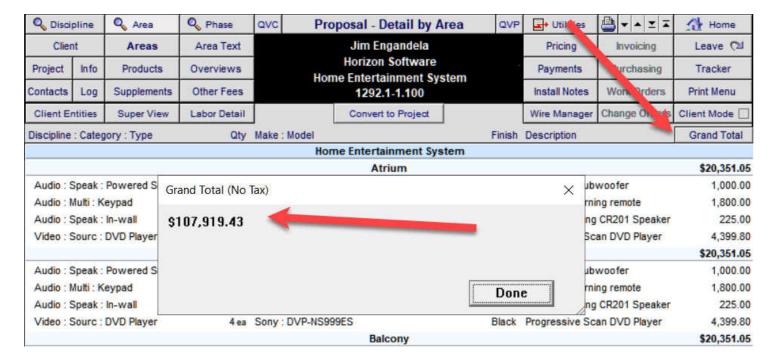
Remove Description button and open Description field so that you can click on it to expand all of the description text.

Add a Separate Finish field to ensure that you can see the Finish of each product.



Proposal/Detail by Area: Speed Grand Total Screen Refresh

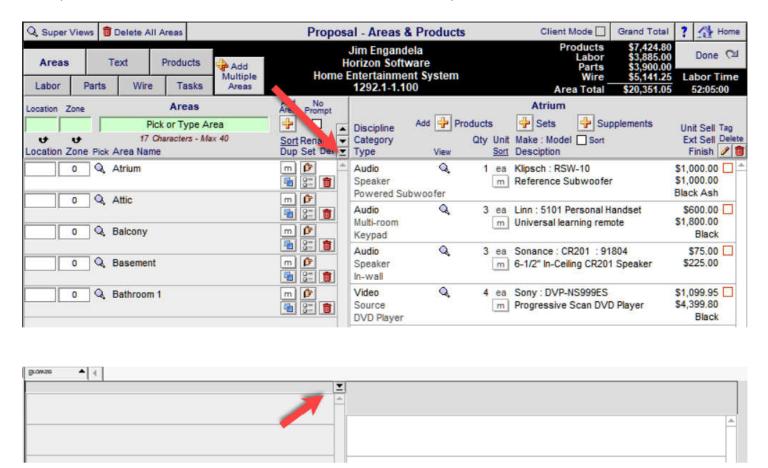
Remove calculated Total price and replace it with a button to display the Proposal Grand Total.

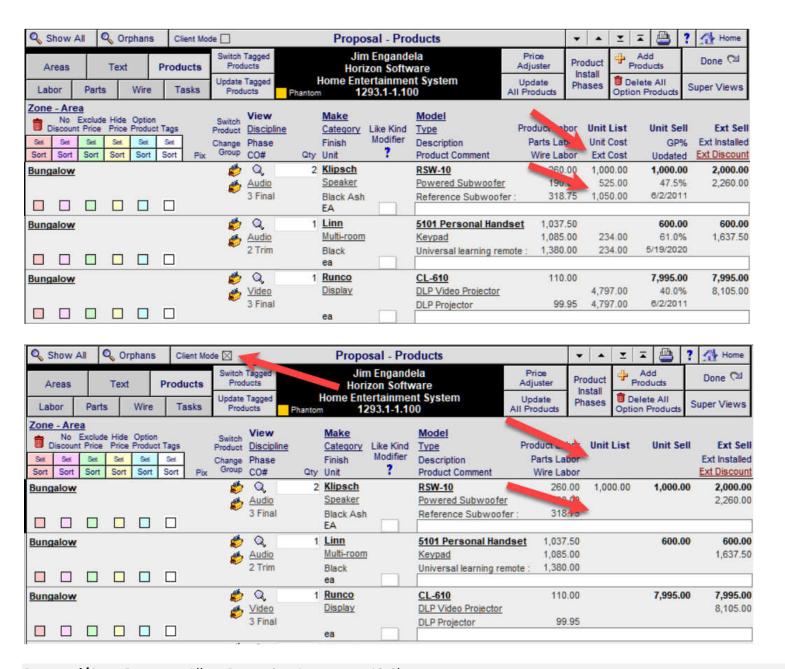


Proposal/Pricing screen: Speed Excluded Product Price Calcs

Proposal/Areas & Products: New Page Down and Up Buttons

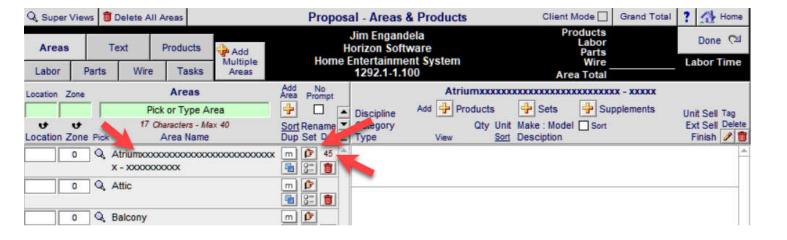
The Up Down Arrow buttons will scroll the entire Screen to the Top or Bottom.



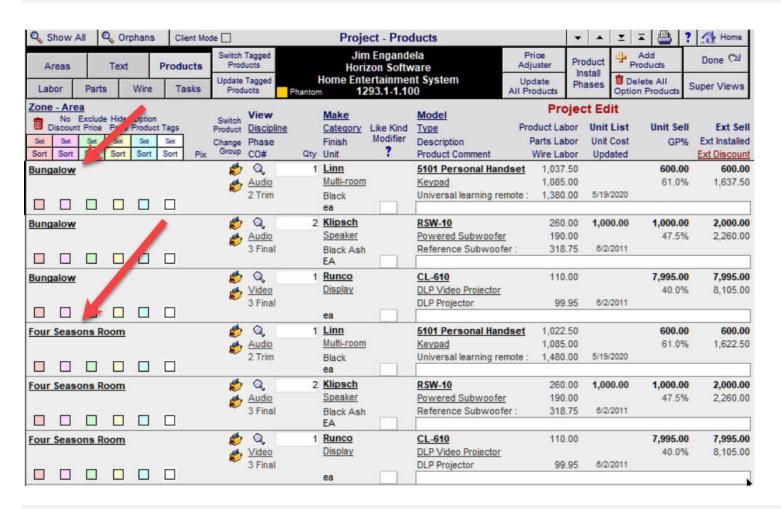


Proposal/Area Rename: Allow Renaming Areas over 40 Characters

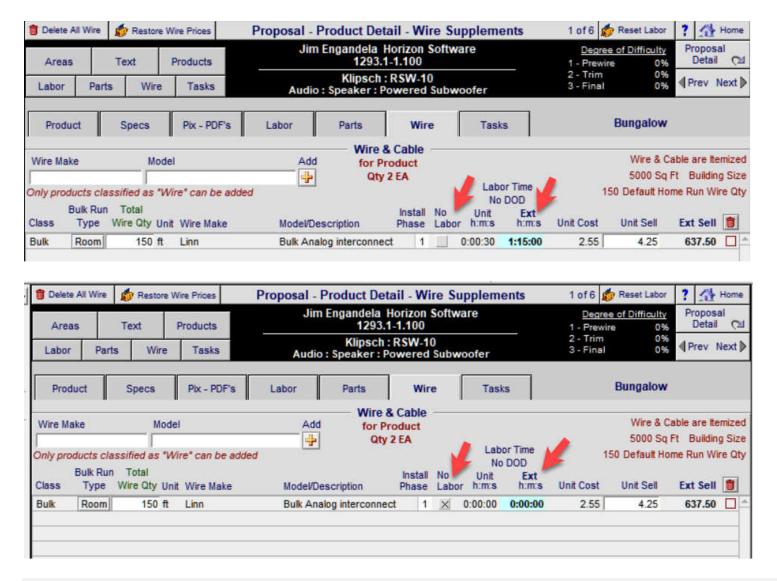
This feature enables you to Rename Areas that had previously exceeded the 40 character limit and name them with less than 40 Characters.



Proposal/Product Line List: Fix Default Sort Order by Zone/Area/Products



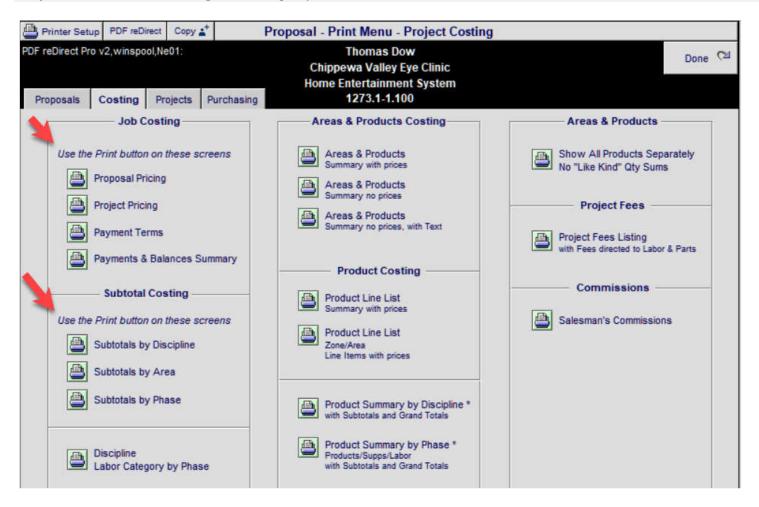
Proposal/Product/Wire: Fix Wire Labor-No Labor button



Proposal/Pricing: Zero Tax Subtotals when Proposal is set to "No Tax"

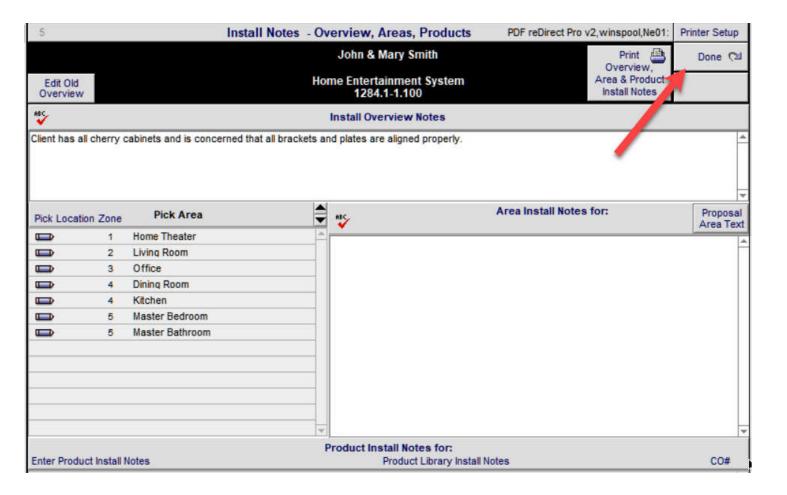


Proposal/Print Menu/Costing: Fix Pricing Reports

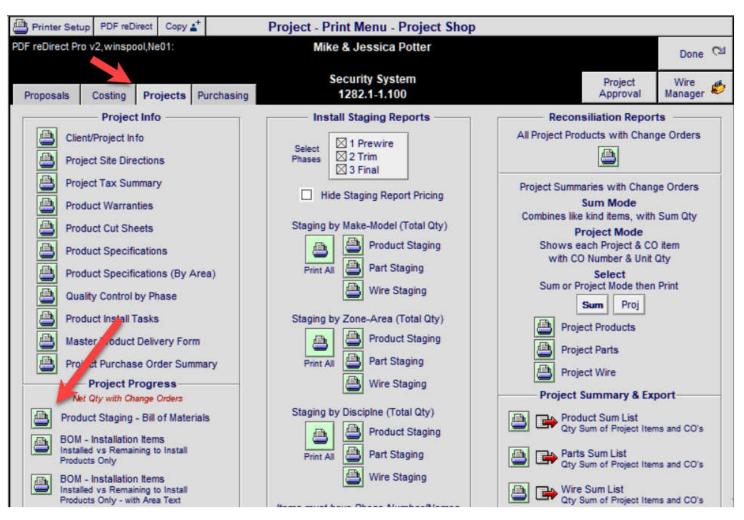


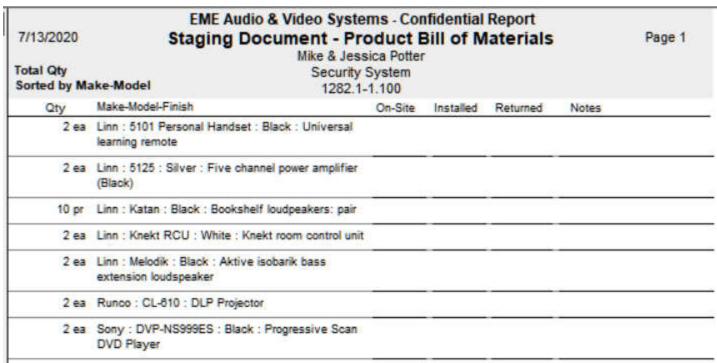
Project/View Area Text: Fix Done button

Regardless the the screen you were on before entering the Install Notes screen the Done button now works.



Project/Print Menu/Product Staging: Fix Bill of Materials Report





<u>▼</u>|9 <u>▼</u>| A* A* | B I <u>U</u> | 葦 葦 葦 ≣ | 崖 巨 涯 | <u>A</u> * |

Install Notes - Overview, Areas, Products

1284.1c2-1.100 1284.1c3-1.100

7/13/2020

John & Mary Smith



1

Home Entertainment System 1284.1-1.100

Date	Tech	Labor	Tech Notes
]
	15/5		

Overview

Client has all cherry cabinets and is concerned that all brackets and plates are aligned properly.

Zone 1 - Home Theater

sjhgfggffdfdsfdgf

1 ea Linn: 5125: Silver: Five channel power amplifier (Black)

A c2 1 ea Linn : Classik Music-S : Silver : Integrated CD player/tuner/preamp/power amplifier

5 pr Linn : Katan : Black : Bookshelf loudpeakers: pair

A c2 1 ea Linn : Klimax Chakra 500 Twin-BindPost : Silver : Klimax two-channel power amplifier

A c2 1 ea Linn : Melodik : Black : Aktive isobarik bass extension loudspeaker

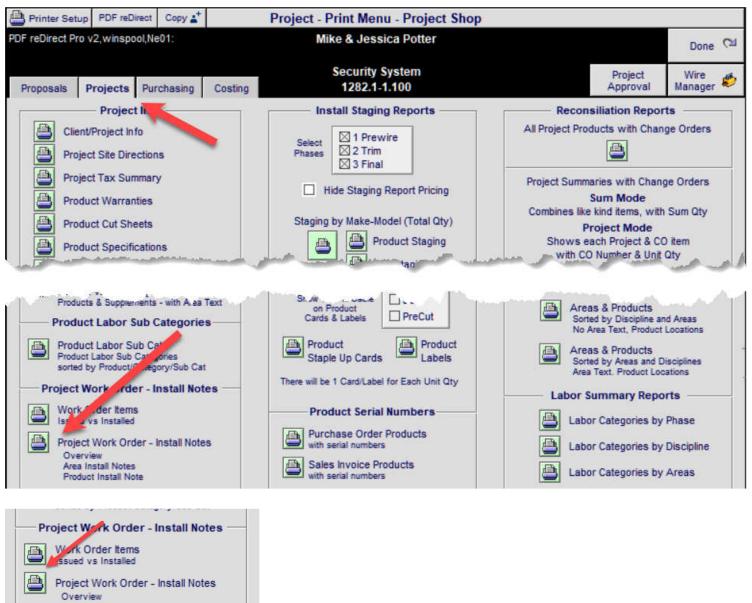
1 ea Runco: CL-610: DLP Projector

Chief Mounts: RPA-U, RPA-129

1 ea Sony : DVP-NS999ES : Black : Progressive Scan DVD Player

1 ea Linn: 5101 Personal Handset: Black: Universal learning remote

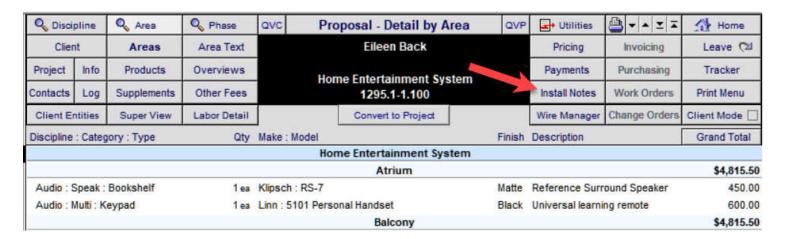
Project/Install Notes: Fix Printing of the Project Work Order Install Notes from the Print Menu

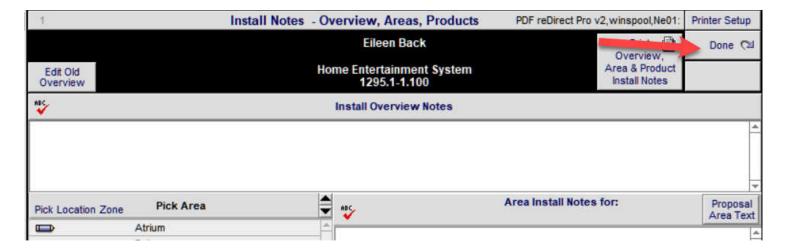


Project Work Order - Install Notes Overview Area Install Notes Product Install Note

The Project Number & Client Name can

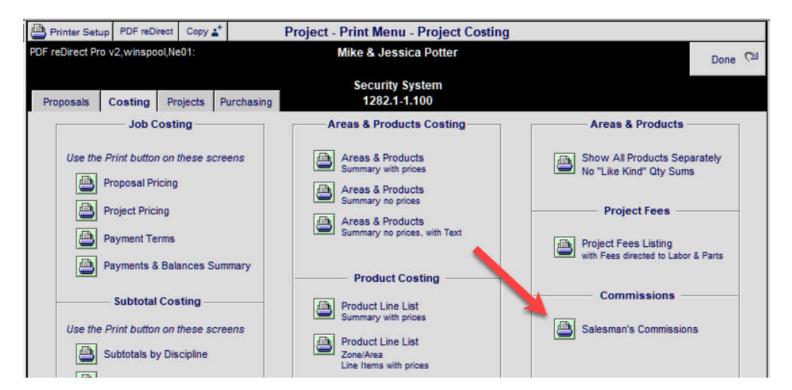
Project/Install Notes screen: Done button emergency exit feature

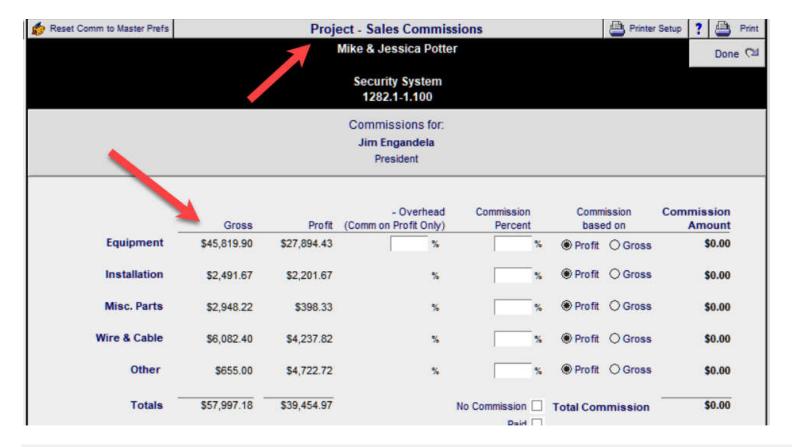




Project/Pricing & Print Menu/Costing: Fix Commission Totals for Projects and Print from this screen

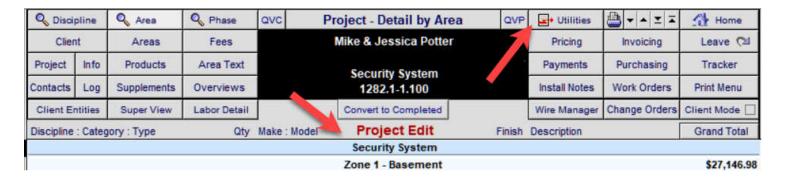
Also fix this on the Commission screen.

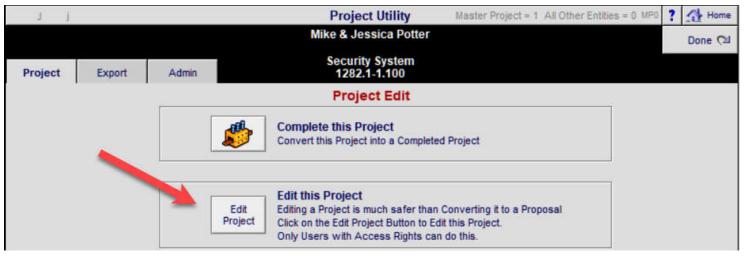




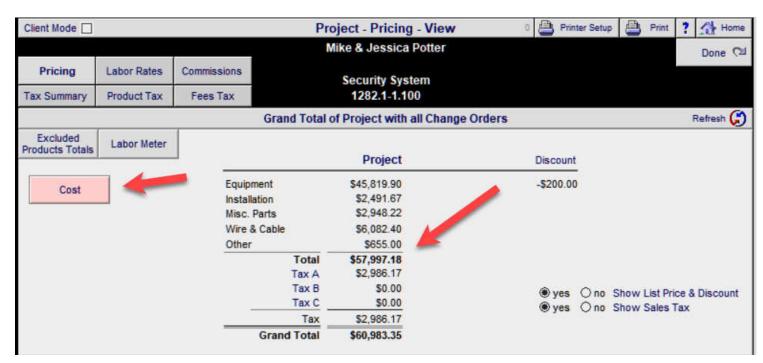
Project/Edit Mode: Update Subtotals and Post Original Subtotals in Edit Mode

- When you are in the Project Edit Mode, All Subtotals are updated when entering the Pricing and Costing screens.
- When you Exit the Project Edit Mode All Subtotals are updated and then Re-Posted to the Original Project Subtotals.
- The Project Edit Mode is automatically Exited, when you Leave the Project or enter the Project Print Menu.











Change Order/Print Menu: Print with "Like Kind" Product - Print CO: with "Like Kind" Product Qty

Also this has Not Summed & Supplement Options



Pending Change Order 1284.1c1-1.100



Date 7/17/2020

Home Entertainment System

Change Order

John & Mary Smith

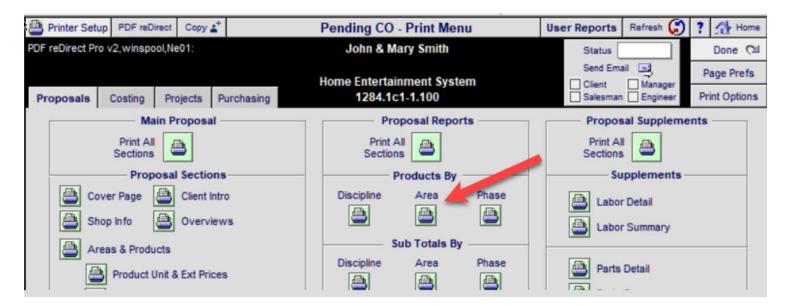
Zone - Area

Change Order by Area

Discipline

Make - Mode	I - Description	Qty	Unit Price	Ext Price
	Zone 2 - Living Room			
Audio				
Klipsch: RSV	V-10 : Reference Subwoofer : Black Ash	1 ea	\$1,000.00	\$1,000.00
Linn : Melodil : Black	: Aktive isobarik bass extension loudspeaker	2 ea	\$4,950.00	\$9,900.00
Linn : Melodik : Black	: Aktive isobarik bass extension loudspeaker	1 ea	\$4,950.00	\$4,950.00
Electronics	& Installation			
		Eq	uipment	\$15,850.00
			tallation	\$520.00
			isc. Parts	\$380.00
			& Cable	\$1,275.00
		Additio	nal Fees	\$846.35
			Total	\$18,871.35
Prices quoted	are guaranteed until 9/15/2020	Gra	Tax nd Total	\$991.38 \$19,862.73
i iloes quotec	are guaranteed until or to 2020	Ola	na rotar	\$10,002.70
Payment Te	<u>erms</u>			
Payment 1	Due 10 days before the installation final phase			\$7,945.09
Payment 2	Due 10 days before the installation trim phase.			\$5,958.82
Payment 3	Due 10 days before the installation final phase			\$5,958.82
Please Auti	norize & Return			
Date:	John & Mary Smith or authorized signature	on dient	ts behalf	

Change Order/Print Menu: Proposal Reports by Area - Print All Areas Fix



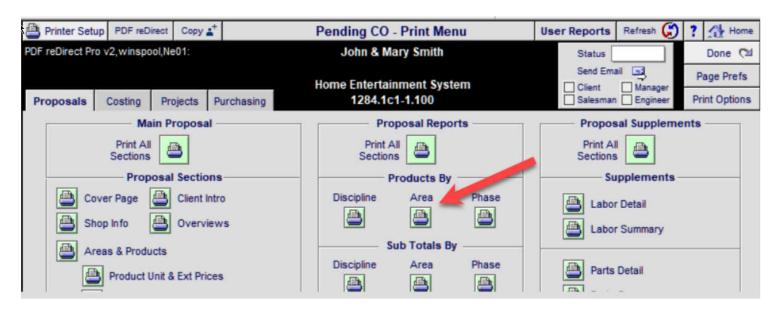


Home Entertainment System for Thomas Dow Chippewa Valley Eye Clinic

Proposal By Area

Zone - Area Discipline	Qty Make - Model	Grand Total includes Supplements & Tax
Home Entertainment Sy	stem	65,665.75
Zone 1 - Home Theater		26,464.77
Audio	1 Linn : 5125 : Five channel power amp (Black) : Silver	lifier 2,502.50
Audio	5 Linn : Katan : Bookshelf loudpeakers:	pair : Black 4,527.25
Audio	1 Linn : Melodik : Aktive isobarik bass ex loudspeaker : Black	xtension 4,504.50
Video	1 Runco : CL-610 : DLP Projector	7,275.45
Video	1 Sony : DVP-NS999ES : Progressive S Player : Black	can DVD 1,000.95
Automation	1 Linn : 5101 Personal Handset : Univer- learning remote : Black	rsal 354.90
Automation	1 Linn : Knekt RCU : Knekt room control	unit : White 682.50
Zone 2 - Living Room		12,249.57
Audio	1 Klipsch: RC-35: Center Channel Spea	aker: Black 363.09
Audio	2 Klipsch : RF-35 : Reference Tower Sp Black Ash	peaker: 908.18
Audio	2 Klipsch : RS-7 : Reference Surround S Matte Black	Speaker: 819.00
Audio	1 Klipsch : RSW-10 : Reference Subwo	ofer: 910.00

Proposal/Print Menu: Custom Report "SCPS 14.4v2": Remove Cat and Type



Proposal By Area

Zone - Area Discipline	Qty	Make - Model	Grand Total includes Supplements & Tax
Home Entertainment Sy	ste	n	65,665.75
Zone 1 - Home Theater			26,464.77
Audio	1	Linn : 5125 : Five channel power amplifier (Black) : Silver	2,502.50
Audio	5	Linn : Katan : Bookshelf loudpeakers: pair : B	lack 4,527.25
Audio	1	Linn : Melodik : Aktive isobarik bass extension loudspeaker : Black	n 4,504.50
Video	1	Runco: CL-610: DLP Projector	7,275.45
Video	1	Sony : DVP-NS999ES : Progressive Scan DV Player : Black	D 1,000.95
Automation	1	Linn : 5101 Personal Handset : Universal learning remote : Black	354.90
Automation	1	Linn : Knekt RCU : Knekt room control unit : W	/hite 682.50
Zone 2 - Living Room			12,249.57
Audio	1	Klipsch: RC-35: Center Channel Speaker: B Ash	lack 363.09
Audio	2	Klipsch : RF-35 : Reference Tower Speaker : Black Ash	908.18
Audio	2	Klipsch : RS-7 : Reference Surround Speake Matte Black	r: 819.00
Audio	1	Klipsch: RSW-10: Reference Subwoofer:	910.00

POS/Sales Invoice: Increase Printed Work Order to 100 Items

EME Audio & Video Syste 2950 Mall Drive Eau Claire, WI 54701 715-287-3335	audio 8				ork Order VO #4394 6/11/2003
	dudio 6	Date	ppointment	Time	
Jamie & Sheryl Salter		200011		3011.00	
Gen-x Sports Inc. 136 Forest Hill Road	Work: 416-630-4996	Start Date:	(2) (7) (4) (-2)	Date:	
Toronto, ON M5N 1T8	Sheryl Cel 416-271-4145 Mobile: 416-702-4996	Start Time:	Finish	Time:	
Toronto, Ole more 110	Fax: 416-630-5624	Installer:		Done:	
		Start Date:	Finish	Date:	
		Start Time:	Finish	Time:	
Job Contact: Dan		Installer:		Done:	
Job Location:		Start Date:	Finish	Date:	
Job Phone:		Start Time:		Time:	-
The state of the s	Cust. No:	Installer:	1 111131	Done:	
Proposal No:	Cust. No.			Done.	
		Reschedule:			
Work Performed		Reason:			
Service Requested	garage corner at over side door.				
Special Instructions					
Side Door Camera looks at g Garage camera looks at side	arage doors doors				
Qty unit	Product De	scription		Price	Ext Total
1 ea silent witness	- 24 VT POWER SUPPLY - 24 V	VOLT POWER SUPP	LY	37.14	37.14
2 ea silent witness	- xs-v27b1036 - mini dome b/w	v ccd camera		736.00	1,472.00
1 ea CHANNEL VISI INPUT	ON TECHNOLOGY - CVT 2UB	- DIGITAL MODULA	TOR 2	353.60	353.60

Current SCPS 14.4v1 Features & Enhancement Details

Main Logo screen: New Button layout

Buttons are now reorganized for better clarity



SmartPartner SOFTWARE

High Definition Proposal & Project Management System

Contacts	Master Tracker	Proposals	Product Library	CPS
Info	Project Manager	Projects	Sets Library	Utilities
Forms	Follow Up	Completed	Text Library	Graphics
Preferences	Archive	Point of Sale	Letter Library	User Login



Tuesday May 19, 2020

User: Jim Engandela - 100
Level: Administrator Fav: Global
Location: 1 - EME Audio & Video Systems
Default Tax Region: Eau Claire



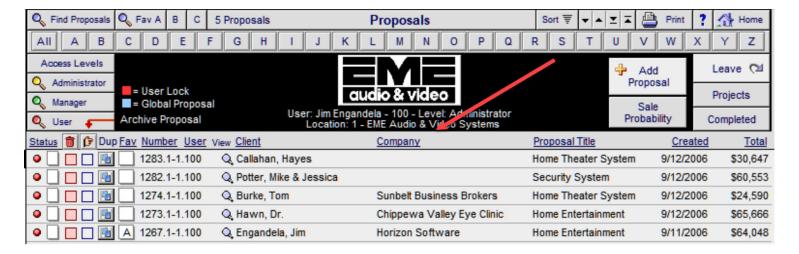




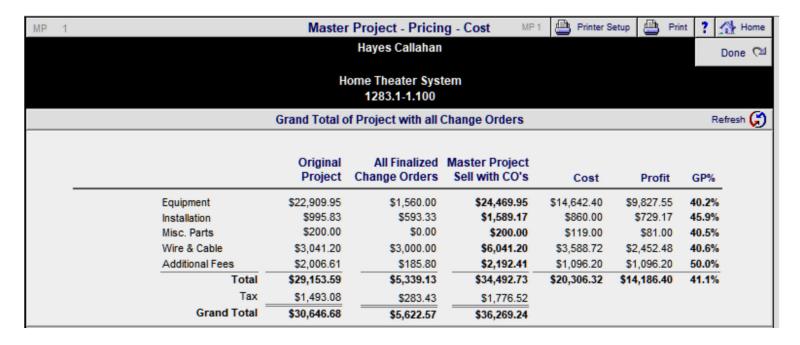
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Proposal List screen: Stop screen refresh in Proposal List

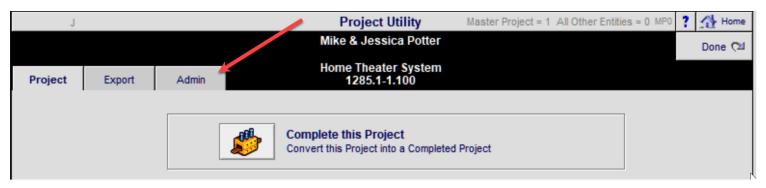


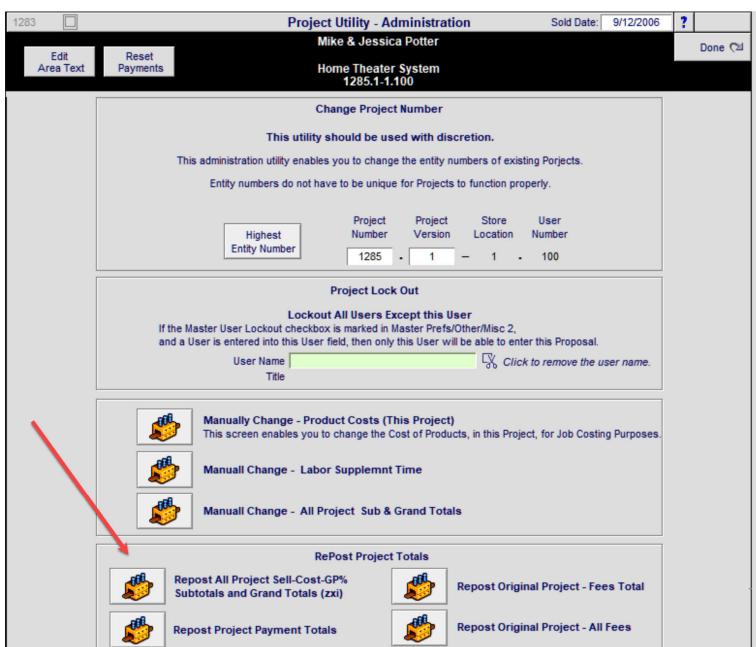
All Proposal/Project/Change Order/Pricing/Costing screens: Improve Totals Posting and Speed



All Proposal/Project/CO/Utilities: Add RePost Totals utility

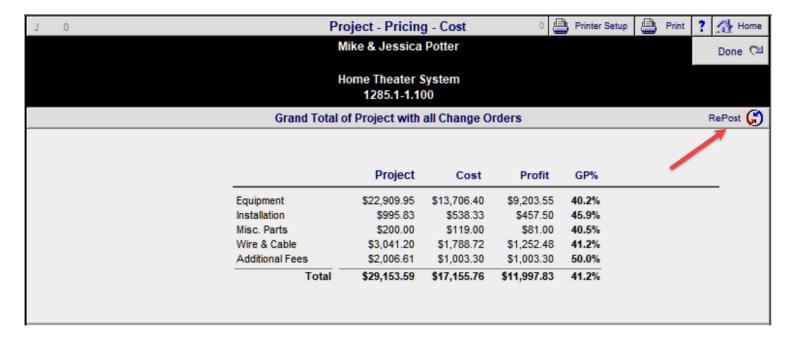
Q Disci	pline	Q Area	Q Phase	Fav	Project - Detail by Area	QV	Utilities	▄	∰ Home
Clie	nt	Areas	Overviews		Mike & Jessica Potter		Pricing	Invoicing	Leave <™
Project	Info	Products	Area Text		Home Theater System		Payments	Purchasing	Tracker
Contact	Log	Supplements	Install Notes		1285.1-1.100		Project Fees	Work Orders	Print Menu
Client Mode Labor Details Super Views		Entities		Conver	Wire Manager	Change Orders	Grand Total		
Discipline	: Categ	gory : Type	CO	Qty	Make : Model		Descripti	on - Finish	Area Totals
					Home Theater System				
					Zone 1 - Home Theater				\$27,146.98
Audio :	Amplifie	er : Multi-channel		1 ea	Linn: 5125		Five channel po	wer amplifier	2,750.00
Audio:	Audio: Speaker: Bookshelf		5 pr	Linn : Katan Bookshelf loudpeakers: pair		oeakers: pair -	4,975.00		
Audio:	Audio : Speaker : Powered Subwoofer			1 ea	Linn : Melodik		Aktive isobarik	bass extension	4,950.00
Video:	Video : Display : DLP Video Projector		1 ea	Runco: CL-610		DLP Projector -		7,995.00	





All Proposal/Project/Change Order/Pricing/Costing screens: Add RePosting option

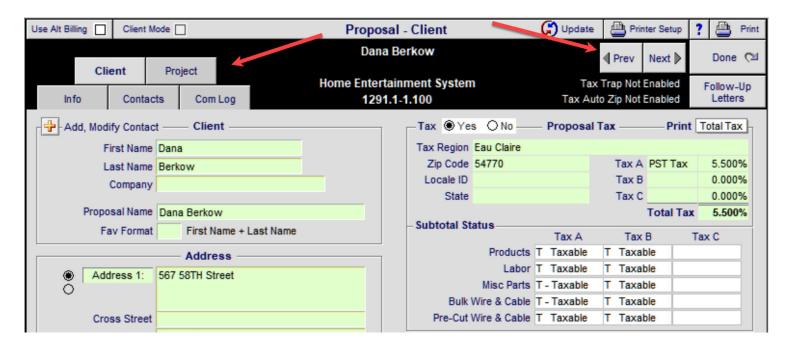
New Project Costing number should be correct, but if the existing Project numbers are wrong, please use the RePost button.



Proposal/Project:Client, Project, Info, Contact, Com Log screens: Previous Next buttons

You can new cycle through all 5 screens using the Previous Next buttons

- Client
- Project
- Info
- Contacts
- Com Log



Proposal Detail: New Faster Screen Layout

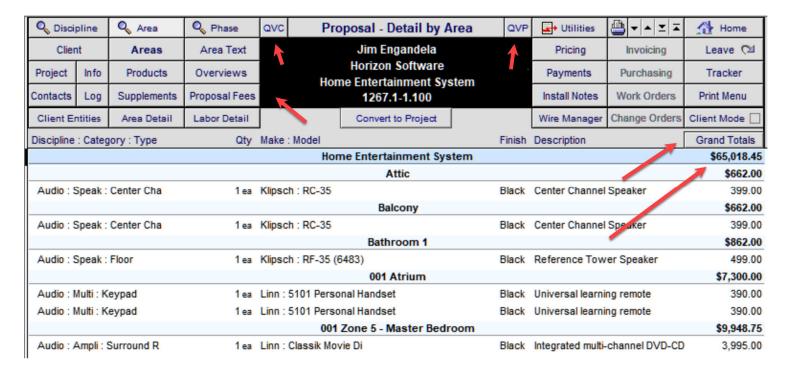
New cleaner layout. Screen refresh is much faster and the double refresh has been eliminated.

Proposal Fees button moved over to the left and grouped with all of the building proposal features. Larger Convert button with a label that changes based on the appropriate Conversion. Finish is now displayed on the screen.

QVC = Quick View Contacts, If you want to look at your Contact Library and return to this proposal.

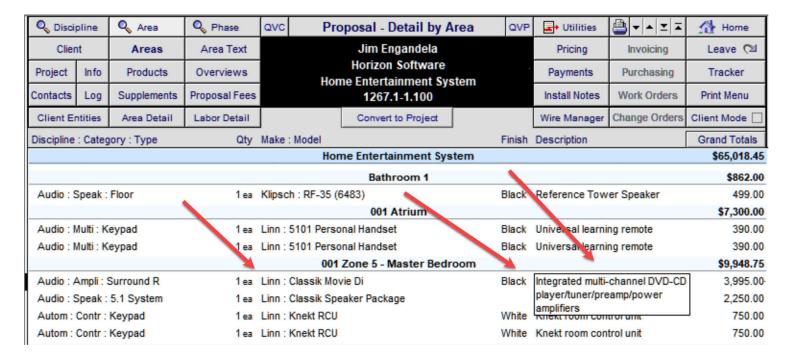
QVP = Quick View Products. If you want to look at your Product Library and return to this proposal.

Grand Total button shows all of the Grand Totals and Area Totals. Grand Total without Tax is now shown in the top blue System record.



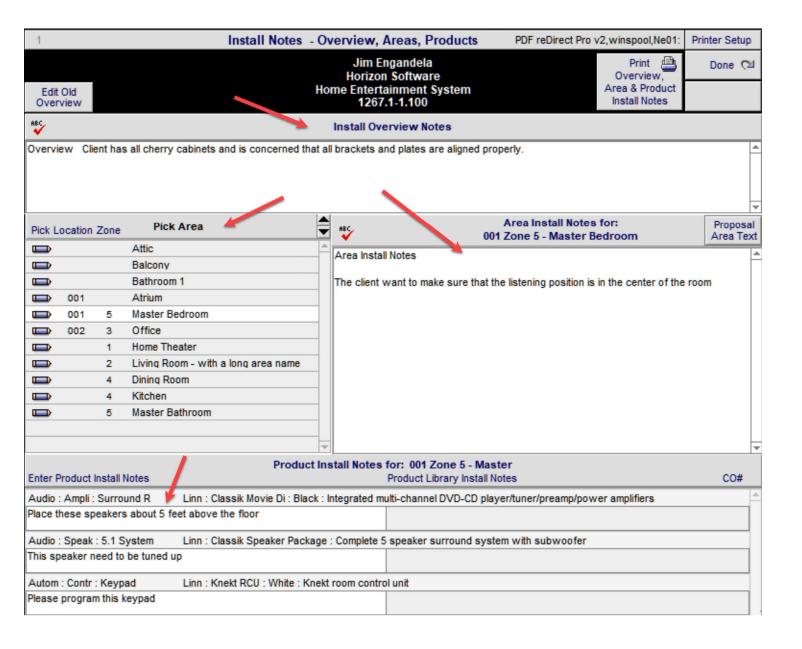
Clicking on the Group, Product, Finish or Description will pop up or expand to display all of the info.





Proposal/Project Details: Redesigned Install Notes screen and report

Q Disc	ipline	Q Area	Q Phase	QVC	Prop	oosal - Detail by A	rea	QVP	Utilities		∴ Home
Clie	nt	Areas	Area Text			Jim Engandela			Pricing	Invoicing	Leave <™
Project	Info	Products	Overviews		Home	Horizon Software Entertainment Sys	tom		Payments	Purchasing	Tracker
Contacts	Log	Supplements	Proposal Fees		Home	1267.1-1.100	dem		Install Notes	Work Orders	Print Menu
Client E	Intities	Super View	Labor Detail			Convert to Project			Wire Manager	Change Orders	Client Mode
Discipline	: Categ	gory : Type	Qty	Make : Model	1			Finish	Description		Grand Totals
	Home Entertainment System									\$65,018.45	
						Attic					\$662.00
Audio:	Speak :	Center Cha	1 ea	Klipsch : RC-	35		1	Black	Center Channel	Speaker	399.00
						Balcony					\$662.00
Audio:	Speak :	Center Cha	1 ea	Klipsch : RC-	35			Black	Center Channel	Speaker	399.00
						Bathroom 1					\$862.00
Audio:	Speak :	Floor	1 ea	Klipsch: RF-3	35 (64	183)		Black	Reference Tow	er Speaker	499.00
al .						001 Atrium					\$7,300.00
Audio:	Multi : K	eypad	1 ea	Linn: 5101 P	erson	al Handset		Black	Universal learni	ng remote	390.00
Audio:	Multi : K	eypad	1 ea	Linn: 5101 P	erson	al Handset		Black	Universal learni	ng remote	390.00



1

Jim Engandela Horizon Software Home Entertainment System 1267.1-1.100



Date	Tech	Labor	Tech Notes
		-	
	2002		

Overview

Overview Client has all cherry cabinets and is concerned that all brackets and plates are aligned properly.

Attic

Attic /asInfoiwenwofnoaiwenf;oainweofiawnofnawoienfwe

Audio: Speak: Center Cha Klipsch: RC-35: Black Ash: Center Channel Speaker

Comment

Prod Install note RC35

Product Library Install note Klicpsh 35

Balcony

Audio: Speak: Center Cha Klipsch: RC-35: Black Ash: Center Channel Speaker

Product Library Install note Klicpsh 35

Bathroom 1

Audio: Speak: Floor Klipsch: RF-35 (6483): Black Ash: Reference Tower Speaker

001 Atrium

Audio: Multi: Keypad Linn: 5101 Personal Handset: Black: Universal learning remote

001 Zone 5 - Master Bedroom

Area Install Notes

The client want to make sure that the listening position is in the center of the room

Audio: Ampli: Surround R Linn: Classik Movie Di: Black: Integrated multi-channel DVD-CD

player/tuner/preamp/power amplifiers

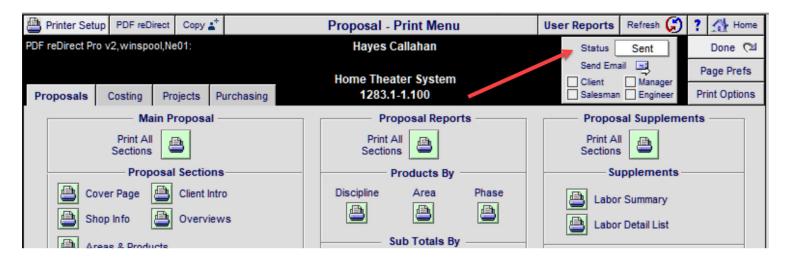
Place these speakers about 5 feet above the floor

Audio: Speak: 5.1 System Linn: Classik Speaker Package: Complete 5 speaker surround system with

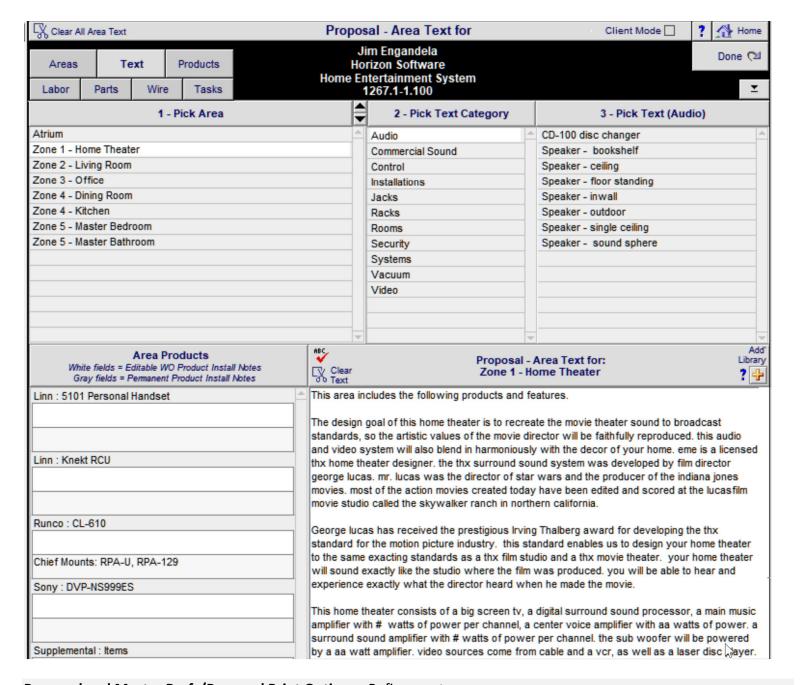
subwoofer

This speaker need to be tuned up

Proposal/Print Menu: Status Flag field



Proposal/Area Text: Refine Screen Layout



Proposal and Master Prefs/Proposal Print Options - Refinement

Proposal Print Options in both Master Pref and Proposal are reorganized for better clarity and the layouts now match each other

PDF reDirect Pro v2, winspool, Ne01:

Proposal/Project Prefs - Print Options

Sikandar Bashir

udi Basiiii



Done €21 Print Menu

? A Home

Page Prefs

Home Entertainment System 1291.1-1.100

All Proposal Reports
Company Location
audio & video EME Audio & Video Systems
Footers - Hide Client Initials Initials
☐ Footers - Use Salesman's Email instead of Shop Email
Product - Line Listing
Make : Model : SKU : Description : Finish
Show Product - Features Text
All
○ None ○ Product Summary Report (recommended)
Show Product - Pictures
All
○ None ○ Product Summary Report (recommended)
— Areas & Products and Supplement Reports - Pricing —
Line Item Prices
Product : Ext Sell
Product/Parts/Wire : Ext Sell Product + Product Labor : Ext Sell
O Product + Product Labor : Ext Sell O Product/Parts/Wire + Product/Parts/Wire Labor : Ext Sell
O Product : Ext List
O Hide Sell Price
Option Prices (in Product Description)
Show Sell Price
O Do Not Show Option prices
Show as selected Print Option prices Show Prices regardless of Print Option setting
Show as Installed Products & Supplements
Area SubTotal Prices
Fees Report - Pricing
● Yes ○ No Show Fees Item Prices
Yes O No Show Fees Sub & Grand Totals
No = Parts & Labor Totals - Directed Fees will not Show
Parts and Labor Totals - Directed to Fees
☐ Hide - Parts Directed Fees - Label & Amount
☐ Hide - Labor Directed Fees - Label & Amount
Labor Listing —
☐ Do not show Labor Hours on Proposal Reports
☐ Do not show DOD on Labor Detail Report
Project Shop - Staging Reports
☐ Hide Pricing on Shop Staging Reports
Subtotals

Page Formatting
Overviews - Page Breaks
Page Break after each Overview
Areas & Products Report - Formatting
Sort Areas = Zone/Location/Placement/Area Normal Sort = Location/Zone/Placement/Area
☐ Hide Area Text and Show Products ☐ Show Area Text and Hide Products
☐ Hide Product Disciplines ☐ Show Product Install Notes
Use "No Like Kind" Qty Sum A&P Report
Product Summary
Hide Unit Price Hide Product Disciplines Page Break by Discipline
Product Summary by Discipline Reports
Hide Unit Price Hide Grand Totals and Tax Page Break by Discipline
Contract—
Default Use Contract 1 Contract 1 Use Contract 2 Contract 2 Use Contract 3 Use Contract 4 Use Contract 5
Client Address
Show 2nd Address
Show Both Current & Job Site Address
List Price & Discount
Sales Tax
● Yes ○ No Show Sales Tax
Total Tax Show ABC Tax Subtotals or Only Total Tax
☐ Do not include Sales Tax in the Summary Grand Totals
Price Expiry Notice
☐ Do not show Price Expiry Notice ☐ Do Not Show Date
Payment Schedule
 ☐ Hide Proposal Contract - Payment Schedule ☐ Hide Change Order - Payment Schedule
Warranty Terms
○ Factory

Extended Warranty Approval - Decline

Show Extended Warranty Approve/Decline Option

5 Subtotals = All 5 Subtotals separate

3 Subtotals = 1 (Products), 2 (Parts + Wire), 3 (Labor + Fees)

5 Subtotals

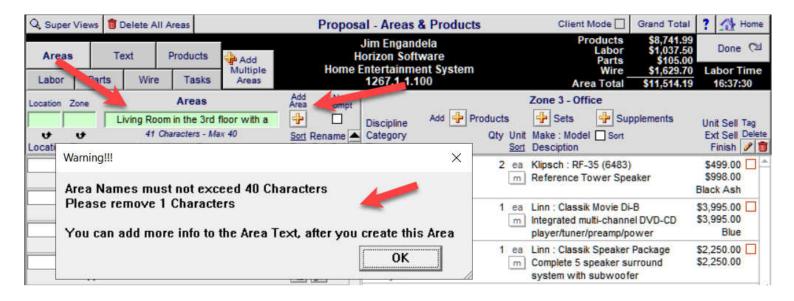
2 Subtotals = 1 (Products + Parts + Wire), 2 (Labor + Fees)

1 Subtotal = Combines All and Shows only 1 Subtotal

Proposal/Areas: 40 Character Max Warning

Traps for these functions to prevent you from accidentally entering more than 40 characters, which can break the relational key performance.

New Area Name Area Selection Rename Area Duplicate Area



Proposal Reports: Darker Red Text for a richer looking Proposal



About EME Audio & Video







PROFESSIONAL AFFILIATIONS

EME Audio & Video is a member of CEDIA the Custom Electronics Design and Installation Association, the Chippewa Valley Home Builders Association, and the National Systems Contractors Association.

SYSTEM DESIGN GOALS

There are two primary principles which determine the content of your system. First, we create a system design that precisely matches your individual needs and wants for sound and styling. Second, we make every attempt to insure that the system is as easy to operate as possible. Design considerations include acoustics, noise control, intelligibility and musicality. All cable and connectors meet or exceed commercial codes.

OPTIMUM PERFORMANCE AND SEAMLESS INTEGRATION

Your system has been carefully engineered to blend with the architecture and interior decor of your home, while providing the best possible performance. Your system designer will work with your architect, interior decorator, builder or cabinetmaker to assure that the system installation meets their and your aesthetic requirements.

Meticulous attention to detail is paid to ensure that your system will not only look and sound great, but will also compliment the design of your home.

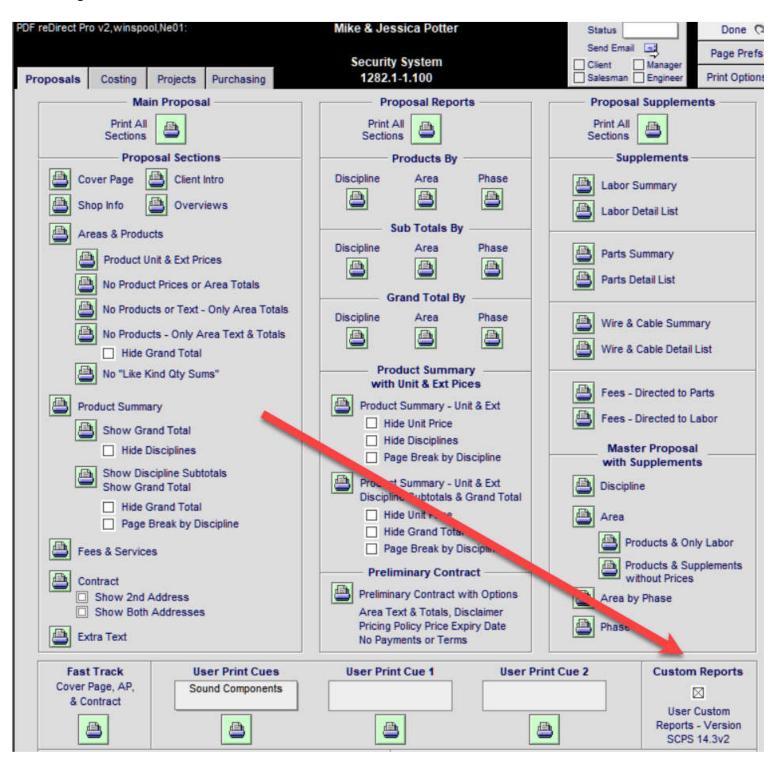
SIMPLICITY OF OPERATION

We realize that a system which is easy to operate, for all family members, will be used and enjoyed more often than a system that is complication and difficult to use.

With this in mind, we have recommended a combination of components that will provide the highest level of performance with a minimum amount of use operation. You are assured of receiving the maximum value for your investment.

Proposal: Custom Reports 14.4v1 - Fix Printing all sections

Fix Printing all sections



Proposal: Redesigned Super View Screen

Q Discip	pline	Q Area	Q Phase	QVC Proposal - Detail by Area		rea	QVP	Utilities	♣	☆ Home	
Clien	nt	Areas	Area Text			Jim Engandela			Pricing	Invoicing	Leave €
Project	Info	Products	Overviews		Horizon Software Home Entertainment System		stem		Payments	Purchasing	Tracker
Contacts	Log	Supplements	Proposal Fees		1101	1267.1-1.100	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Install Notes	Work Orders	Print Menu
Client Er	ntities	Labor Detail	Super View	L		Convert to Project			Wire Manager	Change Orders	Client Mode
Discipline	: Categ	ory : Type	Qty	Make	Model		1	Finish	Description		Grand Totals
					"OI	ne Entertainment Sys	tem				\$65,018.45
						Attic					\$662.00
Audio : S	Speak:	Center Cha	1 ea	Klipsc	h: RC-35		1	Black	Center Channel	Speaker	399.00
						Balcony					\$662.00
Audio : S	Audio: Speak: Center Cha 1 ea		Klipso	h: RC-35			Black	Center Channel	Speaker	399.00	

Expanded Header fills up entire screen.

Expanded Area field to accommodate longer Area names.

Parts and Wire Supplement display the Product the are Associated with

Area up down arrows cycle through each area.

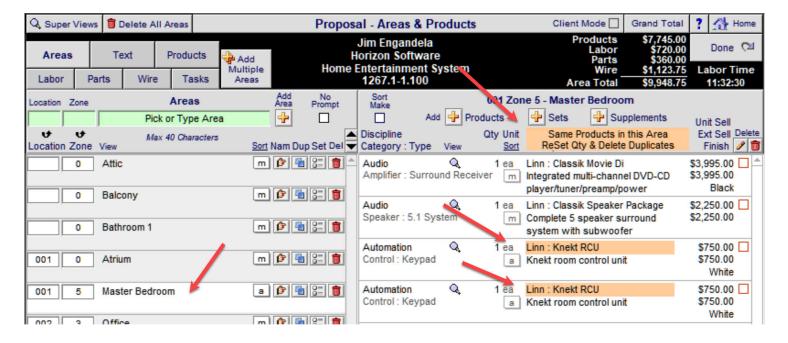


Proposal/Area Product screen: Area Multiple Like Kind Product Alert

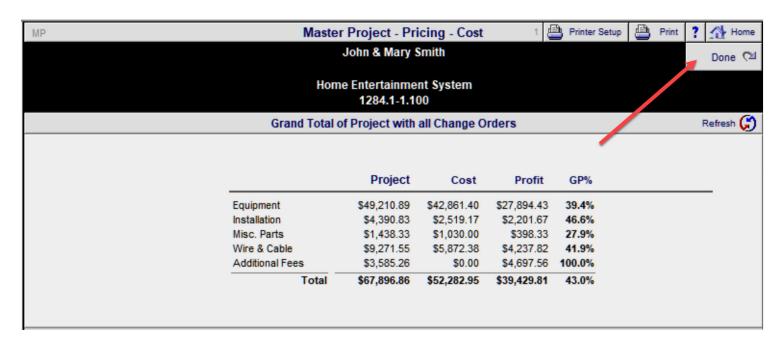
If you have multiple Like Kind products in an Area they will be highlighted in red and a red Alert message will show at the top.

You should choose one of them and change the Qty to the total and then delete the other Like Kind products.

The Area field on the left side has been increased in size to accommodate longer Area Names.



Project and Master Project/Pricing/Cost screen: Done now returns to the correct Pricing screen



Pending & Final CO: Fix Discount on Printed CO's

Pending Change Order 1990.5c1-1.1



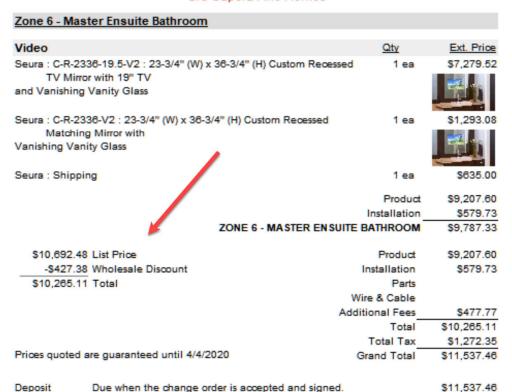
Date 3/5/2020

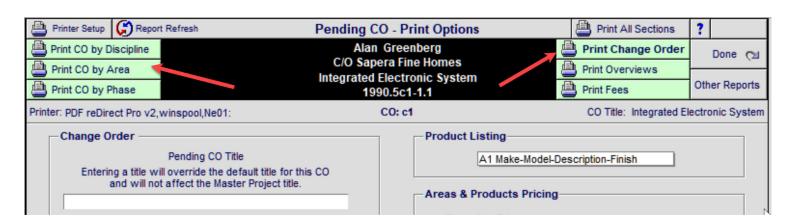
Integrated Electronic System

Change Order

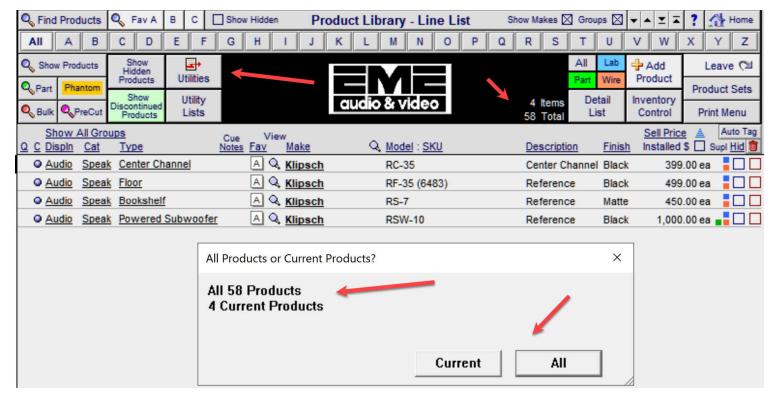
for

Alan Greenberg C/O Sapera Fine Homes





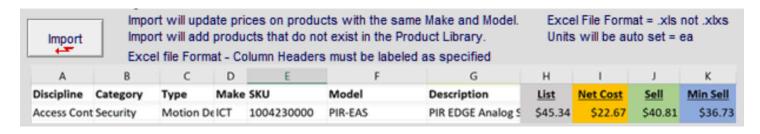
Product Library/Utility: Show Current and All Product Option

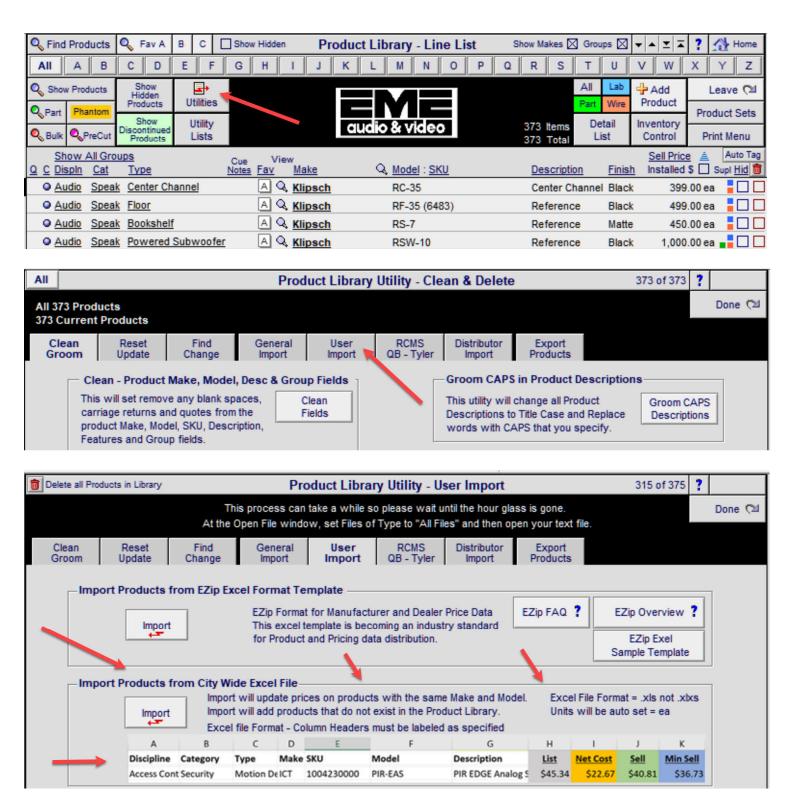




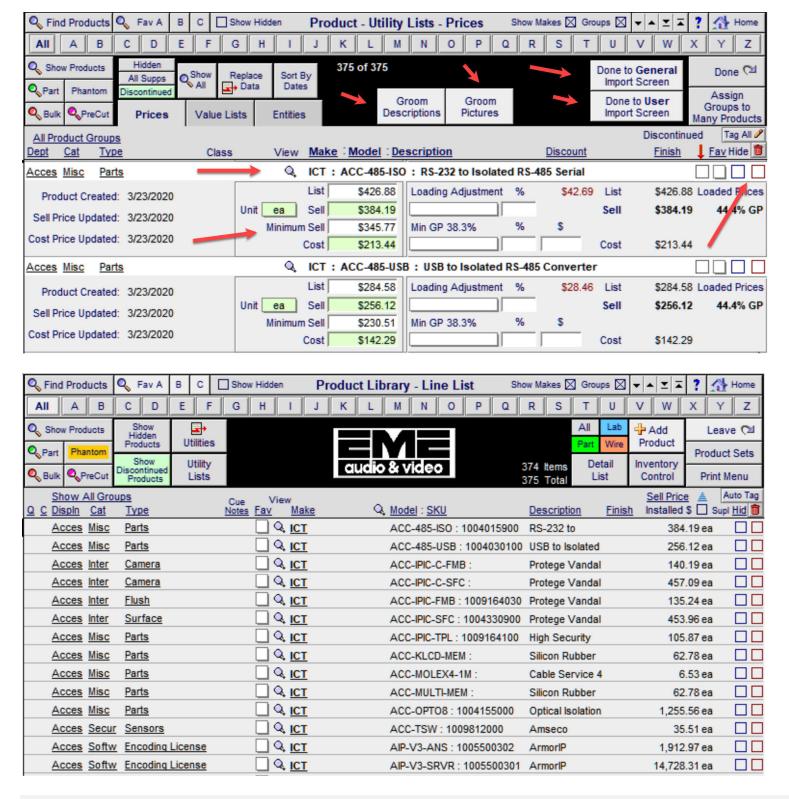
Product Library/Utilities/User Import: New City Wide Excel Product Import

This import routine, will import products from an Excel file with these specifications.

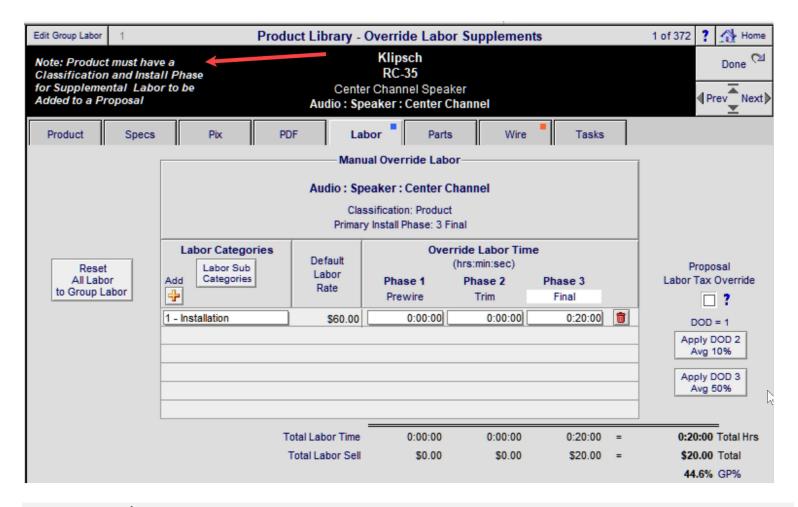




- After the Import you will be at this Utility List screen, where you can groom the products you just imported.
- You can adjust prices, units and load prices as well as delete products you don't want.
- Clicking the Groom buttons enables you to add/modify descriptions and add Pictures.
- Click Done to User Import Screen, to Import more products.
- Click Done to return to the Product Library Line List screen.

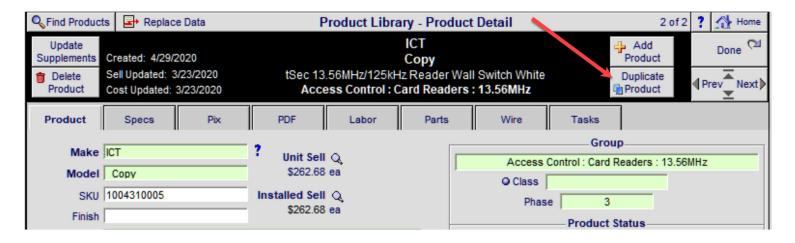


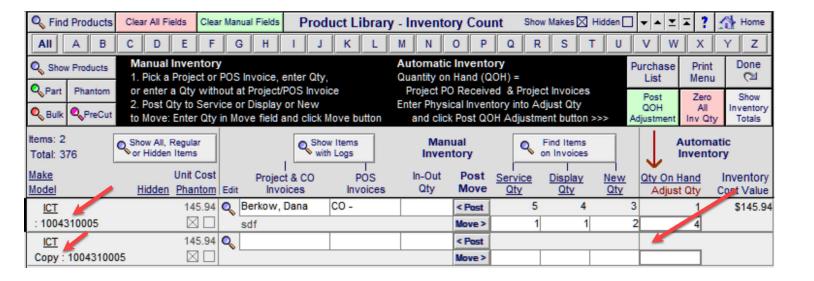
Product Library: Labor/Class and Phase Notice



Product Library/Product Detail: Duplicate Product Clears Inventory Count

When Duplicating a Product, all of the Inventory Count fields are now cleared on the new duplicated product.



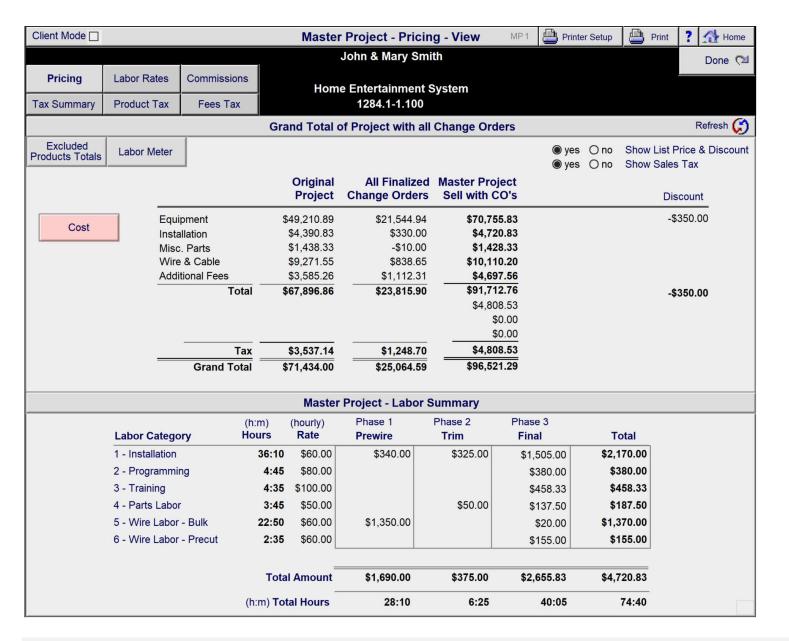


Current SCPS 14.3v1 Upgrade – Beta – Not Released Features & Enhancement Details

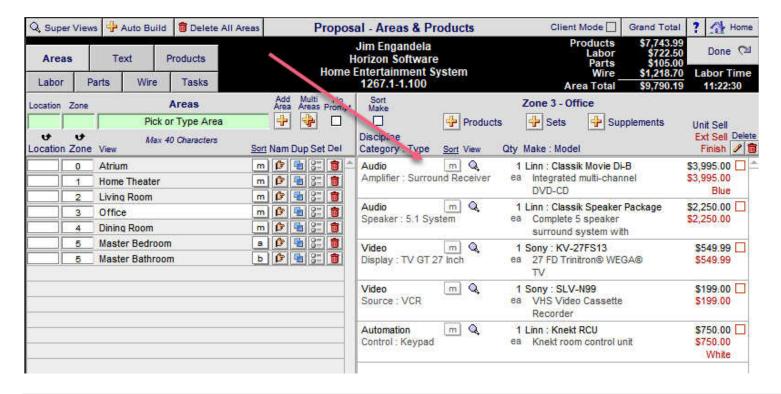
Current SCPS 14.2v2 Upgrade Features & Enhancement Details

Log in Screen: New Alpha Finder

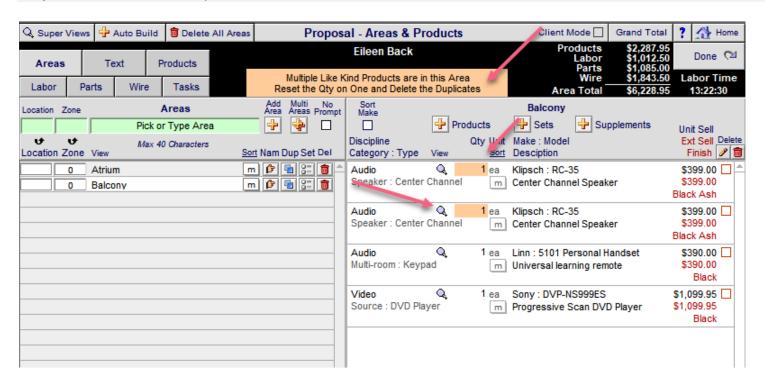
SmartPartner SOFTWARE High Definition Proposal & Project Management System AII A В C D E F G H 1 J K L M Sort V W Z 0 P Q R S T U X Y Location LN 1 - Select User 2 - Enter Password # Location User # Level for 1 EME Audio & Video Systems Dowling, Dave 51 Adm Jim Engandela 1 EME Audio & Video Systems Engandela, Jim 100 Adm Password 1 EME Audio & Video Systems Oster, Jon 45 Mgr 队 2 Horizon Engandela, Sandy 101 User Enter Password Click the Login button Do not press the Enter key 3 - Login SmartPartner Version 14.2v1 Copyright 2003 - 2020 Usage permitted only by Horizon SmartPartners SmartPartner Software renewal in 85 Days Horizon Software accepts no liability, actual or implied as a result of using this software or documentation Use on-screen buttons to navigate SCPS Login within 0:02:00 minutes or SCPS will Exit Underlined text are buttons that can be clicked Use Tab key, not Enter key to move between fields Use the Mouse scroll wheel only on Line List screens

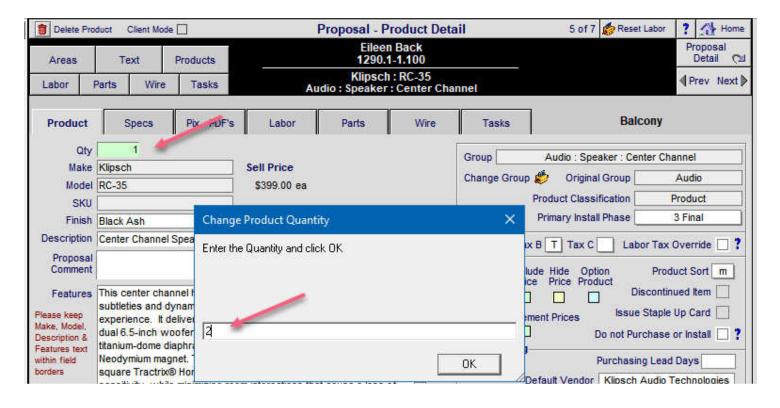


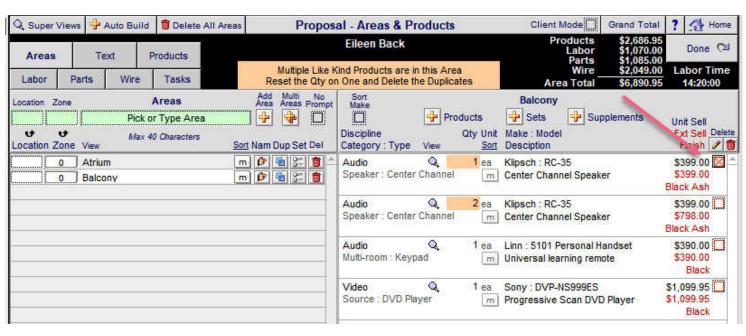
Proposal/Area Products: GUI Improvement

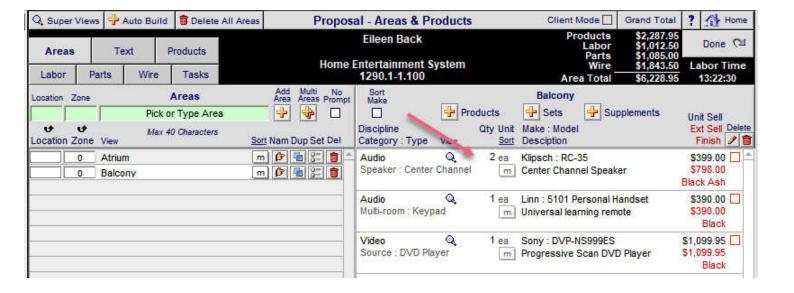


Proposal/Area Products: Duplicate Product Indicator



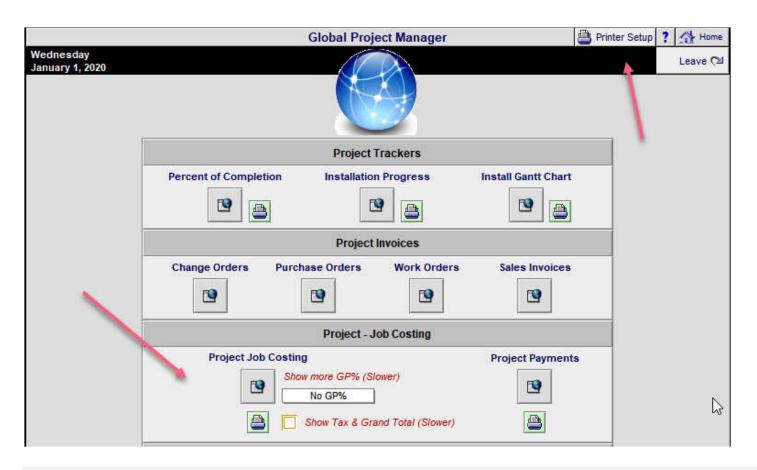






Project Manager/Project Job Costing: Post all totals for faster screen access

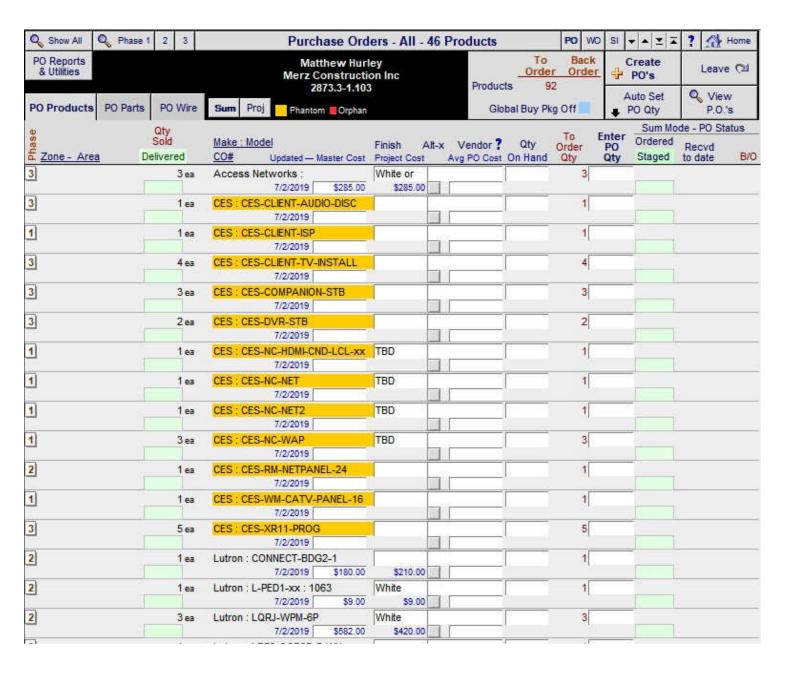
- Posting totals for faster screen and print processing
- Option to Not Show GP% increases speed
- Option to Not Show Tax and Grand Totals on Printed report increases speed
- A Printer Setup button has been added enabling selecting printers and PDF drivers.



Project/SI: Post Sales Invoice Totals for faster screen refresh

Q Show All	Q Phase 1	2 3		Sa	les In	voice -	All - 17 Pro	ducts	PO	WO	SI ▼ ▲ <u>▼</u>	= ? 4	Home
	Cambridge	ndy Milbur port Con: 156.2-1.103	struction					Left to Invoice Products 72	30:14:02 (brown)		Create Invoice	Leave C	
SI Products	**************************************	SI Wire	Page 10 Page 10		Total Invoiced \$168.94			Parts	Fees Left		Auto Set SI Qty .	Q View Invoices	
on Phanton	m Orphan		Proposal	Make : Mod	el	Sum	Proj	Excel Export	QB Ex	port	Qty	Qty	Qty
Zone - Ar	ea ea	<u>CO</u> 1		Sales Des	The second	V VII		Finish	117	Unit	Sell Invoice	Invoiced to date	Left to Invoice
1			0 ea	Lutron : RR Maestro 8	The second second		7.7	TBD		\$159	9,00		0
1 3 ea			Lutron : RD 120V Mae	CA CONT. 50000		mer	TBD		\$50	0,00		3	
1			1 ea	Lutron: RR-MAIN-REP-WH: 5388 Main Repeater for Lutron Wireless Lighting and			ng and		\$550	0,00		4	
1			25 ea	Lutron : SC Satin Colo			ng	TBD		\$11	1.10		25
1			5 ea	Lutron : SC Satin Colo	THE RESERVE	A West Colored St.	ng	TBD		\$16	5.20		5
1			2 ea	Lutron : SC Satin Colo		The second second	ng	TBD		\$26	5.20		2
1			3 ea	Lutron : RR 100W LED	50720117542904	The second	C RF Plug-In D	Snow immer, 1		\$159	0.00	1	2

Project/SI: WO PO Show Phantom Products Indicator



P	roject Tickets Show All	O Phase 1	2 3	Install V	Vork Orders	- All - 81 P	roduc	ts	PO W	O SI	- A Y A	? 4	Home
	nstall Notes /ire Manager	Merz Con	structi	on Inc	Labor Left on I Project Time	D 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4	reate WO	Totals Products	Left Insta	To Left to II Complete 92	Le	ave 👊
w	O Products WO Parts	Marketon T		Orphan	Installed Time Labor Time Left	148:46:00	A	uto Set /O Qty 🌲	Parts	0	133 2,203	- V	/iew c Orders
Phase	Zone - Area Discipline	Qty Sold Delivered	CONTRACTOR OF THE PARTY OF THE	ake : Model estall Description			Left to	Qty to Issue		lty	to Date Total Time Avg Time		Left to Complete
2	1 - Exercise/Game Audio	1 6	200	edia Decor : TcFIT oneCase Fit Mounti	ng System for u	p to	1					0	1
3	1 - Exercise/Game Audio	16		onos : Playbar : 613 /ireless Soundbar	2	Black	1					0	1
3	1 - Exercise/Game Video	10	100	S : CES-CLIENT-TV stallation of Client-	GLIDA THE STATE OF	nel TV	1					0	1
3	1 - Exercise/Game Video	1 6	Te 1 150	S : CES-DVR-STB omcast DVR Cable	Box Setup		1					0	1
3	1 - Exercise/Game Video	16	1000	S : CES-XR11-PRO lient Supplied Como		te	1					0	1
3	1 - Exercise/Game Racks/Mounts	1 4		nus : CILF130 L Full-Motion Mount	t For 40" - 95" T\	/s	1					0	1
3	Mechanical Room Audio	1 4		onos : Amp ackmount Wireless	Streaming Amp	Black	1					0	1
1	Mechanical Room Video	1 :	190	S: CES-WM-CATV	CASE VERNITOR DE TOUR	pacity	1					0	1

Q Show All	Q Phase 1	2 3		Sale	s Invoi	ce - All -	51 Produ	cts	PO WO		= ? S	Home
	Merz Co	hew Hurle onstruction 73.3-1.103			10000	nount Lef o Invoice Total		Left to Invoice ducts 0	Labor Left 148:46:00 (hrs:mn)	Create Invoice	Le	ave (≥
SI Products	SI Parts	SI Wire	SI Labor	ALE -	Total Invoiced Amt to Invoice		Parts 3 Wire 0	Fees Left	Auto Set SI Qty.	0.00	/iew roices	
Phanton	n Corphan		Proposal Sold	Make : Model Sales Descr		m Proj	E	xcel Export Finish	QB Export	Qty to Sell Invoice	Qty Invoiced to date	Qty Left to Invoice
3			3 ea	Access Netv	vorks : Al		S00 2.11ac Wirel	White or		5.00	3	0
3			1 ea	CES : CES-CI	THE RESERVE THE PROPERTY OF		changer as				1	0
1			1 ea	CES : CES-CI Phone/Intern		Service Pro	vider			Γ	1	0
3			4 ea	CES : CES-CI	The second second second	The second second	Panel TV				4	0
3			3 еа	CES : CES-Co			able Box Set	ир		T T	3	0
3			2 ea	CES : CES-D' Comcast DV	Contract to the second	lox Setup					2	0
1			1 ea	CES : CES-No Local HDMI	The second second second	The second secon	II Rated HDM	TBD I			1	0
1			1 ea	CES : CES-No Audio Exten	CONTRACTOR .	otacle and	Wire Pull	TBD		Ţ,	1	0
1			1 ea	CES : CES-No Dual Network		scle and W	ire Pull	TBD			1	0
1			3 ea	CES : CES-New Constr	CHANGE IN THE PROPERTY.	eless Acc	ess Point	TBD		- I	3	0
2			1 ea	CES : CES-RI Rackmount I		ARREST D.	with 24 Dev	rice		Γ	1	0
1			1 ea	CES : CES-W Cable TV Pa			Capacity				1	0
3			5 ea	CES : CES-XI Client Suppli			emote Contro)l		Г	5	0
2			1 ea	Lutron : CON Connect Brid		32-1			\$38	5.00	.1	0
2			1 ea	Lutron : L-PE Pedestal for			ol	White	\$1	5.00	1	0

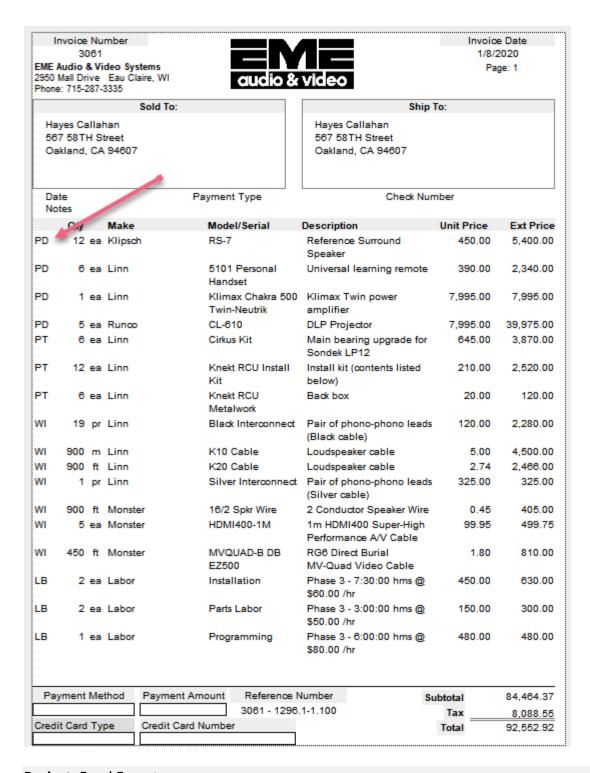
Project/Supplements: Add Phantom Product Indicator

All Suppl	iments		Master Project - L	abor Supplements -	View			Print	? 👍 Home
Area		Products Tasks	Merz C 156 (thew Hurley onstruction Inc Carriage Way		1 - F 2 - T	rewire	0% 0% 0%	Done ☑ Labor Details
All Area	I I I I I I I I I I I I I I I I I I I	Tusks	26	73.3-1.103			2000	148:46:00	\$18,653.92
CO	Product Labor assigned Zone-Area	to Oty Man Mo		Supplements Sort Labor Type	THA		10.000.000	Ext Labor T (h:m:s)	
1.0	1 - Exercise/Game	1 CES: CES	-CLIENT-TV-INSTALL	Installation	ET	3	\$110	2:00:00	\$220.00
Ŋ.	1 - Exercise/Game	1 CES : CES	-CLIENT-TV-INSTALL	Configuration	ET 🗌	3	\$125	0:15:00	\$31.25
8	1 - Exercise/Game	1 CES : CES	-CLIENT-TV-INSTALL	Programming	ET 🗌		\$150	0:00:00	
8	1 - Exercise/Game	1 CES : CES	-DVR-STB	Installation	ET	3	\$110	1:00:00	\$110.00
8	1 - Exercise/Game	1 CES : CES	-DVR-STB	Programming	ET		\$125	0:00:00	
9	1 - Exercise/Game	1 CES : CES	-DVR-STB	Configuration	ET		\$125	0:00:00	
8	1 - Exercise/Game	1 CES : CES	-DVR-STB	Wire Labor - Precut	ET	3	\$110	0:15:00	\$27.50
9	1 - Exercise/Game	1 CES : CES	-XR11-PROG	Configuration	ET 🗌	3	\$125	0:15:00	\$31.25
13	1 - Exercise/Game	1 Media Dec	or: TcFIT	Installation	ET	3	\$110	1:00:00	\$110.00
Ŋ.	1 - Exercise/Game	1 Media Dec	or : TcFIT	Parts Labor	ET	3	\$110	0:03:00	\$5.50
8	1 - Exercise/Game	1 Sanus : C	ILF130	Installation	ET 🗌	3	\$110	4:00:00	\$440.00
- 8	1 - Exercise/Game	1 Sanus : C	LF130	Parts Labor	ET	3	\$110	0:03:00	\$5.50
8	1 - Exercise/Game	1 Sonos : P	laybar	Installation	ET	3	\$110	0:30:00	\$55.00
33	1 - Exercise/Game	1 Sonos : P	aybar	Configuration	ET	3	\$125	0:30:00	\$62.50
9	1 - Exercise/Game	1 Sonos : P	laybar	Wire Labor - Precut	ET	3	\$110	0:15:00	\$27.50
- 0	annes del	1 455 555		act that we have			-77-	(Alexander	

All Supps		Master		ts Supplements - View		- 4	Print	? A Hor
Areas	Text Parts Win	Products e Tasks	Merz Cons 156 Car	ew Hurley struction Inc riage Way 3-1.103				Done C
All Areas			Date of the Land			Pa	rts Total	\$1,914.18
	Product Parts assigned Area	to — Oty Make - Model Phantom	Parts Su	pplements Parts Make - Model - Description	10.000	Install		Ext Sell
1 - Ex	ercise/Game	1 CES : CES-DVR-STB	2 ea	CES : CES-RG6-AUGAT	TT	2	\$0.90	\$1.80
1 - Ex	ercise/Game	1 Media Decor ; TcFIT	1 ea	Media Decor : Notch	TT	3	\$100.00	\$100.00
1 - Ex	ercise/Game	1 Sanus : CILF130	1 ea	Sanus : CIASP1	TT	3	\$39.99	\$39.99
2 - Liv	ing Room	1 CES : CES-COMPANION-ST	3 2ea	CES : CES-RG6-AUGAT	TT	2	\$0.90	\$1.80
2 - Liv	ing Room	1 CES : CES-NC-NET2	1 ea	a Arlington : LVMB1	TT	1	\$1.85	\$1.85
2 - Liv	ing Room	1 CES : CES-NC-NET2	1 ea	a ICC : IC107-F02-xx	II	2	\$2.06	\$2.06
2 - Liv	ring Room	1 CES : CES-NC-NET2		ICC : IC107F6Cxx	TI	2	\$4.88	\$9.76
2 - Liv	ing Room	1 Media Decor : TcFfT	1 ea	Media Decor : Notch	TT	3	\$100.00	\$100.00
2 - Liv	ing Room	1 Sanus : CILF130	1 ea	Sanus : CIASP1	TT	3	\$39.99	\$39.99
3 - Ma	aster	1 Lutron : PICO-SHADE-KP	1 ea	Lutron : CW-1-xx-PART	TT	2	\$4.90	\$4.90
3 - Ma	aster	1 Lutron : PICO-SHADE-KP	1 ea	Lutron : PICO-WBX-ADAPT	TT	2	\$8.00	\$8.00
3 - Ma	aster	1 Lutron : PICO-SHADE-KP	1 ea	Lutron: PJ2-3BRL-xxx-S01	TT	2	\$25.00	\$25.00
3 - Ma	aster	1 Sonance : VPXT6	2ea	Sonance: 92336-EA	TT	1	\$26.60	\$53.20
4 - Ma	aster Bedroom	1 CES : CES-COMPANION-ST	3 2ea	CES : CES-RG6-AUGAT	TT	2	\$0.90	\$1.80
4 - Ma	aster Bedroom	1 Media Decor : TcFIT	1 ea	Media Decor : Notch	TI	3	\$100.00	\$100.00
4 - Ma	ster Bedroom	1 Sanus : CILF130	1 ea	a Sanus : CIASP1	TT	3	\$39.99	\$39.99

All	Supps			Master Pro	oject -	Wire Supple	ements - View	Wire Summar	y 🚇	Wire Detail	? A Home
А	reas T	ext F	Products		Merz	atthew Hurley Construction I Carriage Way	inc	105 feet		e Run	Done (≥
Lat	por Parts	Wire	Tasks			2873.3-1.103	8	30 feet	per Roo	m Run	Manager 🥙
All Ar	reas	: :		v	Vire &	Cable Supplem	ents		Wir	e Total	\$1,786.18
со		oduct ssigned to — Qty Mi	Phantom ake - Model	Sort Wire	Bulk Type	No	Wire & Cable Make - Mode		Install Phase	Unit Sell	Ext Sell
	1-	1 CE	S : CES-DVR-STB	Pre-Cut		1 ea	Binary : B6-4K-2	тт	3	\$44.99	\$44.99
	1-	1 So	nos : Playbar	Pre-Cut		1 ea	Binary : B5-TOS-1	TT	3	\$39.00	\$39.00
	2 - Living Roo	m 1 CE	S:	Pre-Cut		1 ea	Binary: B6-4K-1	тт	3	\$34.99	\$34.99
	2 - Living Roo	m 2CE	S:	Bulk	Home	210 ft	Generic : Lutron-Shade	TI	1	\$0.92	\$193.20
D c1	2 - Living Roo	m -2 <mark>CE</mark>	S:	Bulk	Home	-210 ft	Generic : Lutron-Shade	TT	3.4	\$0.92	-\$193.20
	2 - Living Roo	m 1CE	S : CES-NC-NET2	Bulk	Home	105 ft	Generic : CAT6-SIAMESE	TI	1	\$0.44	\$46.20
	2 - Living Roo	m 1So	nos : Playbar	Pre-Cut		1 ea	Binary : B5-TOS-1	ТТ	3	\$39.00	\$39.00
	3 - Master	2Lu	tron : QSW-Roll-4x5	Bulk	Home	210 ft	Generic : Lutron-Shade	TI	1	\$0.92	\$193.20
	3 - Master	1 So	nance : VPXT6	Bulk	Home	105 ft	Generic : 14-2-SPK	TT	1	\$0.25	\$26.25
	3 - Master	1 So	nance : VPXT6	Bulk	Home	105 ft	Generic: 14-2-SPK	TT	1	\$0.25	\$26.25
	4 - Master	1 CE	S:	Pre-Cut		1 ea	Binary : B6-4K-1	TI	3	\$34.99	\$34.99
	4 - Master	3 Lu	tron : QSW-Roll-8x8	Bulk	Home	315 ft	Generic : Lutron-Shade	ТТ	1	\$0.92	\$289.80
	4 - Master	1 Lu	tron : Sivoia Wireles	s Bulk	Home	105 ft	Generic : Lutron-Shade	TI	3 1	\$0.92	\$96.60
	4 - Master	1 So	nos : Playbar	Pre-Cut		1 ea	Binary : B5-TOS-1	TT	3	\$39.00	\$39.00
	Dining Area	1 CE	S:	Bulk	Home	105 ft	Generic : Lutron-Shade	TT	1	\$0.92	\$96.60
D c1	Dining Area	-1 CE	S:	Bulk	Home	-105 ft	Generic : Lutron-Shade	TI	= 1	\$0.92	-\$96.60
	Guest Bed Clo	set 1 CE	S : CES-NC-WAP	Bulk	Home	105 ft	Generic : CAT6-SIAMESE	тт	1	\$0.44	\$46.20
	Hall	1 Lu	tron : Sivoia Wireles	s Bulk	Home	105 ft	Generic : Lutron-Shade	TT	1	\$0.92	\$96.60

Project/Sales Invoice: Product Kind Indicator



Project: Excel Export

To export a Project, with all of the Products, Labor, Parts, Wires and Fees to a file that can be opened by Excel

- 1. Go into the Project
- 2. Go into the Invoicing Module
- 3. Click on the Excel Export button
- 4. You will be prompted to Save the file to a location on your hard drive.

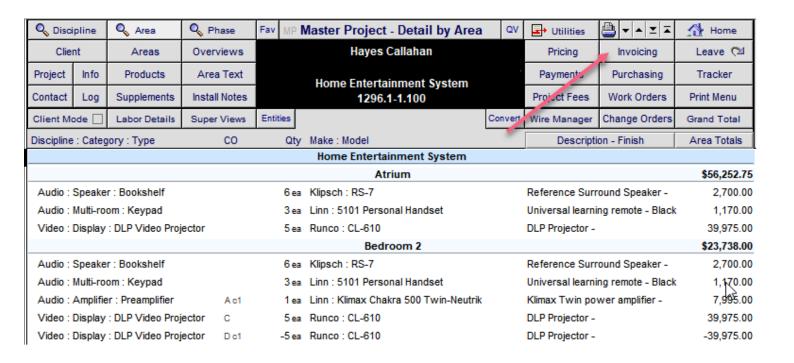
At this point if you click into the File Name field and press Control + V on your keyboard,

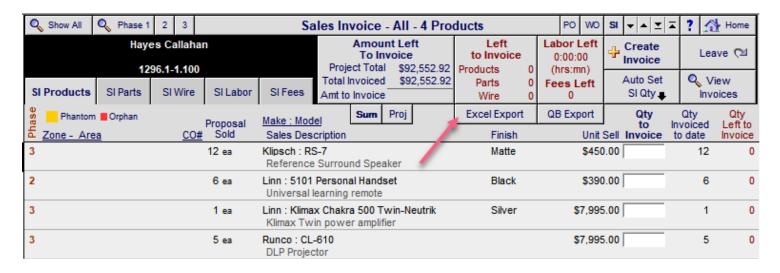
the Project Number and Client name will be entered into the field.

An invoice will be automatically created and it can be viewed by clicking on the View Invoices button. The Quantities Left to Invoice will be adjusted to reflect what has been invoiced.

As you create new Change Orders for a Project you can click the Excel Export again and it will create a new Invoice and Excel Export for only the newly added items.

It may be necessary to do a little formatting in the Excel file, such as expanded the columns and changing the pricing columns to show only 2 digits.



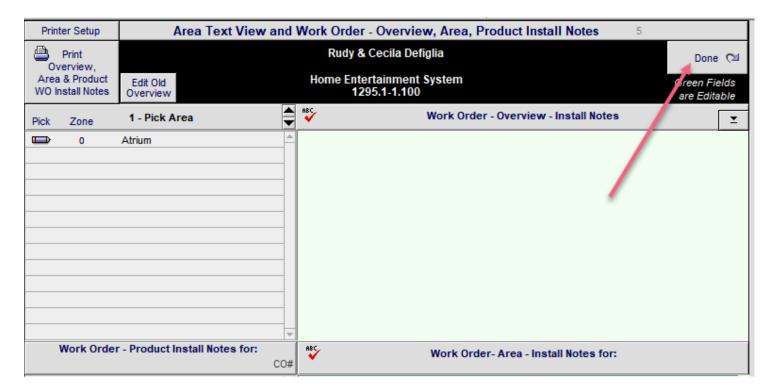


PROJECT	INVOICE CLIENT	ADDRESS	CITY	STATE	ZIP	PHONE	EMAIL	KIND	QTY UNIT	MAKE	MODEL	DESCRIPT	UNIT_SELL	EXT_SELL
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	pd	12 ea	Klipsch	RS-7	Reference Surround Speaker	450.00	5400.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	pd	6 ea	Linn	5101 Personal Handset	Universal learning remote	390.00	2340.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	pd	1 ea	Linn	Klimax Chakra 500 Twin-Neutrik	Klimax Twin power amplifier	7995.00	7995.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	pd	5 ea	Runco	CL-610	DLP Projector	7995.00	39975.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	pt	6 ea	Linn	Cirkus Kit	Main bearing upgrade for Sondek LP12	645.00	3870.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	pt	12 ea	Linn	Knekt RCU Install Kit	Install kit (contents listed below)	210.00	2520.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	pt	6 ea	Linn	Knekt RCU Metalwork	Back box	20.00	120.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	wi	19 pr	Linn	Black Interconnect	Pair of phono-phono leads (Black cable)	120.00	2280.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	wi	900 M	Linn	K10 Cable	Loudspeaker cable	5.00	4500.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	wi	900 ft	Linn	K20 Cable	Loudspeaker cable	2.74	2466.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	wi	1 pr	Linn	Silver Interconnect	Pair of phono-phono leads (Silver cable)	325.00	325.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	wi	900 ft	Monster	16/2 Spkr Wire	2 Conductor Speaker Wire	0.45	405.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	wi	5 ea	Monster	HDMI400-1M	1m HDMI400 Super-High Performance A/V Cable	99.95	499.75
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	wi	450 ft	Monster	MVQUAD-B DB EZ500	RG6 Direct Burial MV-Quad Video Cable	1.80	810.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	lb	1 ea	Labor	Installation	Phase 2 - 3:00:00 hms @ \$60.00 /hr	180.00	180.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	lb	1 ea	Labor	Installation	Phase 3 - 7:30:00 hms @ \$60.00 /hr	450.00	450.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	lb	1 ea	Labor	Parts Labor	Phase 2 - 3:00:00 hms @ \$50.00 /hr	150.00	150.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	lb	1 ea	Labor	Parts Labor	Phase 3 - 3:00:00 hms @ \$50.00 /hr	150.00	150.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	lb	1 ea	Labor	Programming	Phase 3 - 6:00:00 hms @ \$80.00 /hr	480.00	480.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	lb	1 ea	Labor	Training	Phase 2 - 30:00:00 hms @ \$100.00 /hr	3000.00	3000.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	lb	1 ea	Labor	Training	Phase 3 - 3:45:00 hms @ \$100.00 /hr	375.00	375.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	lb	1 ea	Labor	Wire Labor - Bulk	Phase 1 - 26:15:00 hms @ \$60.00 /hr	1575.00	1575.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	lb	1 ea	Labor	Wire Labor - Precut	Phase 3 - 2:05:00 hms @ \$60.00 /hr	125.00	125.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	fe	2 ea	Fee	5.1 Home Theater Audio	5.1 Home Theater Audio	500.00	1000.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	fe	1 ea	Fee	Audio Distribution Diagram	Audio Distribution Diagram	15.00	15.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	fe	1 ea	Fee	Design/Engineering	Design/Engineering	1114.20	1114.20
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	fe	1 ea	Fee	Documentation	Documentation	50.00	50.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	fe	1 ea	Fee	Per Diem-One installer	Per Diem-One installer	30.00	30.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	fe	2 ea	Fee	Phase 1 Travel	Phase 1 Travel	30.00	60.00
1296.1-1.100	3063 Hayes Callahan	567 58TH Street	Oakland	CA	94607	715-287-4592	horizon@triwest.net	fe	1 ea	Fee	Project Management	Project Management	2204.42	2204.42

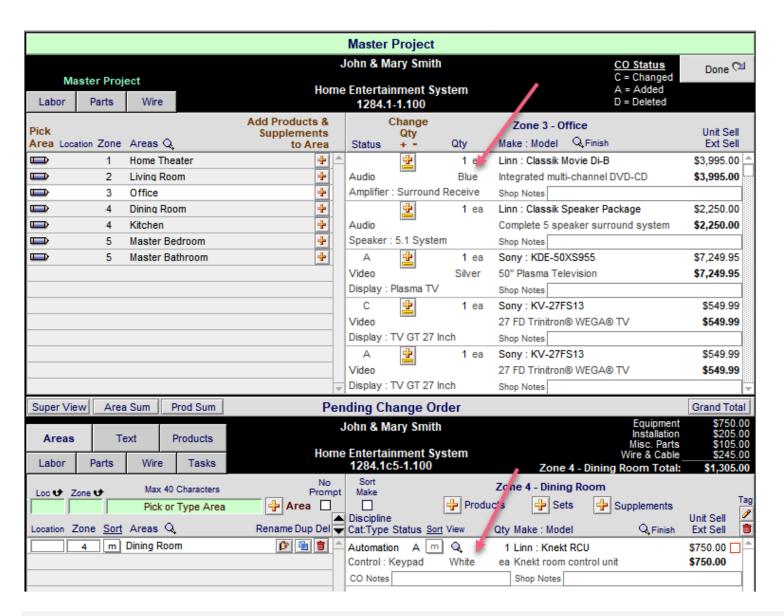
Project/Sales Invoice: Export Invoice

Set	tup 📋 De	elete SI P2b	Project - Sales Invoice Detail	1/8/2	2020 Post SI 🧭 (Prev/Next ?
Excel Ex	cport 🔲 ?	Use Alt Billing Contact Project	Contact Bill To Contact	Switch Con	tact Labels	Daniel Mr.
SI Nu	mber 306	1250.1-1.100	Callahan Hayes Callahan			Done 🖄
S	Date 1/8/2		H Street 567 58TH Street CA 94607 Oakland, CA 9460		10	Q. Preview
Export	t Date				8	Print & Post
leveiee I	Date Overri	do	Hayes Callahan			
	Payment Ty	T/	1206 1 1 100	Subtotals	Invoice 7	otal
	Check Numb		Tax State	100000000000000000000000000000000000000	SubTotal	\$84,464.37
Cust	tomer Numb	e	Tax City		Tax	\$8,088.55
	Invoice Mer	no	Tax Other	\$1,689.29	Invoice Total	\$92,552.92
Kind	ûty	Item	Description	Serial#	Unit Sell	Ext Sell
PD 🌽	12 ea	Klipsch - RS-7	Reference Surround Speaker	3	450.00	\$5,400.00
PD	6 ea	Linn - 5101 Personal Handset	Universal learning remote		390.00	\$2,340.00
PD	1 ea	Linn - Klimax Chakra 500 Twin-Neutrik	Klimax Twin power amplifier		7,995.00	\$7,995.00
PD	5 ea	Runco - CL-610	DLP Projector		7,995.00	\$39,975.00
PT	6 ea	Linn - Cirkus Kit	Main bearing upgrade for Sondek LP12		645.00	\$3,870.00
PT:	12 ea	Linn - Knekt RCU Install Kit	Install kit (contents listed below)		210.00	\$2,520.00
PT	6 ea	Knekt	Back box		20.00	\$120.00
WI	19 pr	Linn - Black Interconnect	Pair of phono-phono leads (Black cable)		120.00	\$2,280.00
WI	900 m	Linn - K10 Cable	Loudspeaker cable		5.00	\$4,500.00
WI	900 ft	Linn - K20 Cable	Loudspeaker cable		2.74	\$2,466.00
WI	1 pr	Linn - Silver Interconnect	Pair of phono-phono leads (Silver cable)		325.00	\$325.00
WI	900 ft	Monster - 16/2 Spkr Wire	2 Conductor Speaker Wire		0.45	\$405.00
WI	5 ea	123128	1m HDMI400 Super-High Performance A/V		99.95	\$499.75
WI	450 ft	100739	RG6 Direct Burial MV-Quad Video Cable		1.80	\$810.00
LB	1 ea	Labor - Installation	Phase 2 - 3:00:00 hms @ \$60.00 /hr	3	180.00	\$180.00
LB	1 ea	Labor - Installation	Phase 3 - 7:30:00 hms @ \$60.00 /hr		450.00	\$450.00
LB	1 ea	Labor - Parts Labor	Phase 2 - 3:00:00 hms @ \$50.00 /hr	3	150.00	\$150.00
LB	1 ea	Labor - Parts Labor	Phase 3 - 3:00:00 hms @ \$50.00 /hr		150.00	\$150.00
LB	1 ea	Labor - Programming	Phase 3 - 6:00:00 hms @ \$80.00 /hr		480.00	\$480.00
LB	1 ea	Labor - Training	Phase 2 - 30:00:00 hms @ \$100.00 /hr		3,000.00	\$3,000.00
LB	1 ea	Labor - Training	Phase 3 - 3:45:00 hms @ \$100.00 /hr		375.00	\$375.00
LB	1 ea	Labor - Wire Labor - Bulk	Phase 1 - 26:15:00 hms @ \$60.00 /hr		1,575.00	\$1,575.00
LB	1 ea	Labor - Wire Labor - Precut	Phase 3 - 2:05:00 hms @ \$60.00 /hr		125.00	\$125.00
FE	2 ea	Fee - 5.1 Home Theater Audio	5.1 Home Theater Audio		500.00	\$1,000.00
FE	1 ea	Fee - Audio Distribution Diagram	Audio Distribution Diagram		15.00	\$15.00
FE	1 ea	Fee - Design/Engineering	Design/Engineering		1,114.20	\$1,114.20
FE	1 ea	Fee - Documentation	Documentation	3	50.00	\$50.00
FE	1 ea	Fee - Per Diem-One installer	Per Diem-One installer		30.00	\$30.00
FE	2 ea	Fee - Phase 1 Travel	Phase 1 Travel		30.00	\$60.00
FE	1 ea	Fee - Project Management	Project Management		2,204.42	\$2,204.42

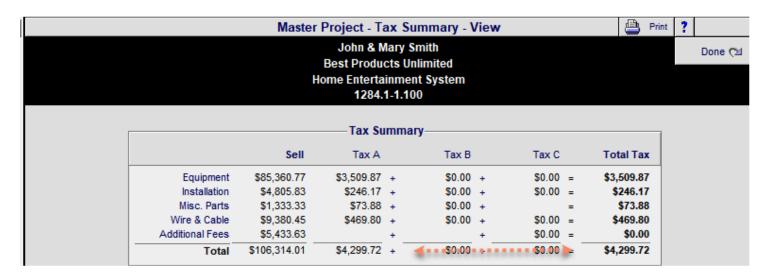
Project/Work Order Notes: Fix Done button



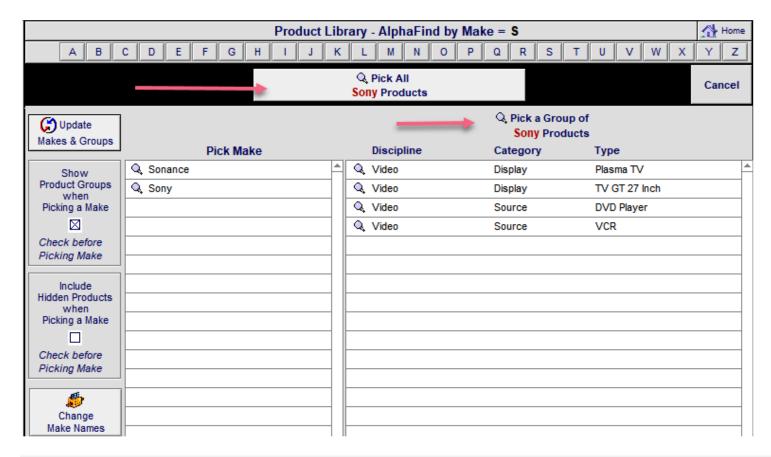
Project/Change Order: Add Finish to CO



Master Project: Fix Tax Summary Total display



Product Library: New Find Products GUI



Product Library/Utility: New Duplicate Products

Find All Products in Entities

have PDF's attached to them.

Use this utility will find all products that have been used in Proposals and Projects

Find all Products in Entities

Products with PDF's

Product Pix from embedded to linked

references

to Linked

Pictures assigned to them.

Products with Pix

This utility will find all products that

have Embedded vs Linked Pix

Find Embedded vs Linked Pix

This utility will find all products that have PDF's attached to them.

Find All Products with PDF's

Find All Products in Entities

Use this utility will find all products that have been used in Proposals and Projects

Find all Products in Entities