



2019 SmartPartner

14.1v1 Upgrade Announcement

New Features, Enhancements and Fixes

Hello SmartPartners,

Our commitment to continual improvement brings the SmartPartner Software another step closer to perfection.

We encourage you to upgrade now. Please contact Horizon if you need assistance with upgrading or implementing your SmartPartner software.

Download the latest SCPS Version

<http://files.horizon-software.com/SCPSuserup.zip>

SCPS Upgrade Install Guide

[http://files.horizon-software.com/SCPS Upgrade Guide.pdf](http://files.horizon-software.com/SCPS_Upgrade_Guide.pdf)

SCPS Current & YTD Upgrade Enhancement Details

[http://files.horizon-software.com/SCPS Revisions 2019-YTD docx.pdf](http://files.horizon-software.com/SCPS_Revisions_2019-YTD_docx.pdf)

Thank you

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Horizon Software

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SCPS Version 14.1v1 – New Features Summary

See below for Details on these New Features

- **All Home Buttons:** Master Prefs/Other/Misc2: Option to turn off the Home Button - Fast Exit pop up
- **Proposals/Projects/Change Orders:** General Speed Improvement in Screen Navigation, Display of Totals and Picking Products into Proposals
- **Proposal/Print Menu:** Areas & Products report with separate products showing, when using "No Like Kind" option is checked
- **Proposal/Print Menu:** Improve Payment Amount Offset Trap to automatically correct .01 imbalances
- **Proposal/Payments:** Payment % Trap
- **Proposal and Project GP%:** Move to Costing screen with User Rights Privileges
- **Proposal/Project/CO:** WO and Install Notes Fix
- **Proposal/Client:** Extensive New Multiple Tax Entry Options
- **Proposal/Fees:** New Excluded Price Fees Option
- **Proposal and Project GP%:** Add GP% to pop up
- **Preferences/Tax:** SCPS now features 3 Tax Categories and their associated Rates and Status options for each Tax Region
- **Preferences/Tax:** Tax Regions can now be Sorted by Region, Zip or Locale ID
- **Preferences/Tax:** Proposal Tax Entry Options
- **Preferences/Tax:** Tax Import Utility
- **Projects/Final Change Orders/Utility:** New Final CO Utility to Reset Finalized CO Labor
- **Project/Final Change Orders:** Post Status State Flag and Labor Subtotal Utility
- **Project/Change Orders:** New CO List Screens
- **Project/Change Orders:** New CO Labor Subtotal Screen and Printable Report
- **Project/Finalize Change Order:** Post Change Order Subtotals and Fees when Finalizing a Pending Change Order
- **Project/Change Order Subtotals:** Post All Final Change Order Subtotals and Fees when Entering the screen
- **Project/Change Orders/All Final CO Subtotals:** Add View button, CO Title and Fees Subtotals
- **Project/Change Orders/All Final CO Subtotals:** Add New Change Order Report
- **Project/Utilities/Admin:** Manually Adjust all Project Labor Supplement Times
- **Project/Labor Detail:** Speed up this screen by adding a button to go to Labor Supplements if needed
- **Project/Fees:** Speed up Fees Screen refresh by Posting Fees Subtotals

- **Project/Change Orders:** Option to set new CO defaults
- **Master Project Fees:** Show Original, Final CO and Master Project Fees
- **Master Project Fees:** Buttons to go to Final CO Subtotals and Project Fees
- **Completed Project Date:** Post Completed Date
- **Completed Project Utility:** Completed Project Date Reset
- **POS:** Sort Company - Companies at top of Screen
- **POS:** Multi-Function "Contact" button
- **Product Library/Utilities/Import:** Improved Import CPS routine that imports CPS Product Libraries with full data merging
- **Product/Library/Utilities/Clean Groom:** Improve Text grooming to remove unwanted characters
- **Product/Library/Inventory:** Improve Delete Qty and Clear All Fields speed
- **Product Library/Product Detail:** Product List screen now returns to same product when leaving Detail screen
- **Product Library/Product Detail:** Remove "Client Owned" from the Model Validation process
- **Product Library:** Clicking on the Sell Price now shows Product Cost
- **Product Library/Utility/Find & Change:** Add Current Make field and Text to Change Make Utility
- **Product Library/AlphaFinder/Find Makes:** Improve header GUI for better clarity
- **Product Library/Line Lists:** Empty Class Find and Sort
- **Product Library/Tyler Import:** Populate Blank Units with "EA" and Update Descriptions with Tyler, if SCPS description is blank
- **Contacts/Details:** Change Mobile Phone Label to Cell and Add Phone Labels

Previous Yearly Revision History

http://files.horizon-software.com/SCPS_Revisions_2018.pdf

http://files.horizon-software.com/SCPS_Revisions_2017.pdf

http://files.horizon-software.com/SCPS_Revisions_2016.pdf

http://files.horizon-software.com/SCPS_Revisions_2015.pdf

http://files.horizon-software.com/SCPS_Revisions_2014.pdf

http://files.horizon-software.com/SCPS_Revisions_2013.pdf

http://files.horizon-software.com/SCPS_Revisions_2012.pdf

http://files.horizon-software.com/SCPS_Revisions_2011.pdf

http://files.horizon-software.com/SCPS_Revisions_2010.pdf

[http://files.horizon-software.com/SCPS Revisions 2009.pdf](http://files.horizon-software.com/SCPS_Revisions_2009.pdf)

[http://files.horizon-software.com/SCPS Revisions 2008.pdf](http://files.horizon-software.com/SCPS_Revisions_2008.pdf)

[http://files.horizon-software.com/SCPS Revisions 2007.pdf](http://files.horizon-software.com/SCPS_Revisions_2007.pdf)

[http://files.horizon-software.com/SCPS Revisions 2006.pdf](http://files.horizon-software.com/SCPS_Revisions_2006.pdf)

[http://files.horizon-software.com/SCPS Revisions 2005.pdf](http://files.horizon-software.com/SCPS_Revisions_2005.pdf)

[http://files.horizon-software.com/SCPS Revisions 2004.pdf](http://files.horizon-software.com/SCPS_Revisions_2004.pdf)

[http://files.horizon-software.com/SCPS Revisions 2003.pdf](http://files.horizon-software.com/SCPS_Revisions_2003.pdf)

2019 - Upgrade Details

SCPS 14.1v1 Upgrade

New Features, Enhancements and Fixes

Includes all Beta releases to date

11-13-2019

Proposals/Projects/Change Orders: General Speed Improvement in Screen Navigation, Display of Totals and Picking Products into Proposals



SmartPartner SOFTWARE

High Definition Proposal & Project Management System

Master Tracker	Contacts	Proposals	Product Library	Project Manager
Forms	Info	Projects	Sets Library	CPS
Utilities	Graphics	Completed	Text Library	Archive
Preferences	Follow Up	Point of Sale	Letter Library	User Login



Wednesday
November 13, 2019

User: Jim Engandela - 100
Level: Administrator Fav: Global
Location: 1 - EME Audio & Video Systems
Tax Region: Eau Claire



Help



Exit

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Proposal/Client: Multiple New Tax Entry Options

1. Selection to **Tax** or **Not to Tax** this Proposal
2. Option to **Change the Tax Status** for each Subtotal and Tax Category A,B, C (Tax, Tax Except or Installed Tax)
3. Options to **Find Tax Regions** by Zip Code, or Locale ID and to **Sort Tax Regions** by Region, Zip or Locale ID and to Show All Regions
4. **Pick a Tax Region** for this Proposal
5. **Manually Add a Tax Rate** for this Proposal
6. Set the **Tax based on the Clients Zip Code** for this Proposal
7. **Add a New Tax Region** that can be used for this Proposal and retained in your Master Prefs for future Proposals

Use Alt Billing
Client Mode
Proposal - Client
Update
Printer Setup
?
Print

Tom & Kelly & Family Burkes
Sunbelt Business Brokers
Home Entertainment System
1292.1-1.100

Tax Trap Enabled
 Tax Auto Zip Enabled

Client

First Name: Tom & Kelly & Family

Last Name: Burkes

Company: Sunbelt Business Brokers

Proposal Name: Burkes

Fav Format: SL Title + Last Name

Address

Address 1: 567 58TH Street

Cross Street:

City: Oakland

State: CA Zip: 94607

Country:

County:

Address 2: 228 Crossroads Blvd.

Cross Street:

City: Carmel

State: CA Zip: 93923

Country:

County:

Email

eMail Address: kelly@burke.to

Proposal Tax

Tax Region: Menomonie

Zip Code: 54701

Locale ID: 443

State: MN

Tax A State	4.000%
Tax B City	0.500%
Tax C County	4.000%
Total Tax	8.500%

Tax Status	Tax A	Tax B	Tax C
Products	T Taxable	T Taxable	
Labor	T Taxable	T Taxable	
Misc Parts	T - Taxable	T Taxable	
Bulk Wire & Cable	T - Taxable	T Taxable	
Pre-Cut Wire & Cable	T Taxable	T Taxable	

Select Tax

Manual Tax Entry **Set Tax to Client Zip Code**

Find Zip Code

Find Locale ID

Locale ID << Sort Regions

Show All Regions

Region	Pick Tax	Zip Code	State	Locale ID	Tax Category	Tax Rate	Total Tax
Menomonie	<input checked="" type="checkbox"/>	54701	MN	443	A State	4.000%	8.500%
Eau Claire	<input type="checkbox"/>	54770	WI	657	A State	5.500%	5.500%

Manual Tax Entry

Use Alt Billing Client Mode **Proposal - Client** Update Printer Setup ? Print

Tom & Kelly & Family Burkes
Sunbelt Business Brokers
Home Entertainment System
1292.1-1.100

Client: Tom & Kelly & Family
Project: Sunbelt Business Brokers
Home Entertainment System
1292.1-1.100

Info | Contacts | Com Log

Done

Tax Trap Enabled
Tax Auto Zip Enabled

Follow-Up Letters

Proposal Tax Tax Yes No

First Name: Tom & Kelly & Family
Last Name: Burkes
Company: Sunbelt Business Brokers
Proposal Name: Burkes
Fav Format: SL Title + Last Name

Address

Address 1: 567 58TH Street
Cross Street:
City: Oakland
State: CA Zip: 94607
Country:
County:

Address 2: 228 Crossroads B
Cross Street:
City: Carmel
State: CA
Country:
County:

Manual Tax Entry

Manually enter the Tax Rate for this Proposal.
This Tax will override all other Tax for this Proposal.
This Proposal will show only the Total Tax.
Format the entered Tax like this: 5.525

5.6

Cancel OK

Tax Status

	Tax A	Tax B	Tax C
Products	T Taxable	T Taxable	
Labor	T Taxable	T Taxable	
Misc Parts	T - Taxable	T Taxable	
Bulk Wire & Cable	T - Taxable	T Taxable	
Pre-Cut Wire & Cable	T Taxable	T Taxable	

Select Tax Add New Tax

Manual Tax Entry Set Tax to Client Zip Code

Find Zip Code
Find Locale ID
Sort Regions

Show All Regions

Category	Tax Rate	Total Tax
State	4.000%	8.500%
City	0.500%	
County	4.000%	
State	5.500%	5.500%

eMail Address: kelly@burke.to

Preferences/Tax: SCPS now features 3 Tax Categories and their associated Rates and Status options for each Tax Region

Tax Import Utility	Master Prefs - Taxes							?
Proposal Tax Entry Options	Set Manual Tax Entry Defaults							Done
Add Tax Regions - then Select a Company - then Assign a Tax Region to the selected Company								
Select a Company								
Select	Company	Tax Region for Company	Zip Code	Locale ID	A Tax Rate	B Tax Rate	C Tax Rate	Total Tax Rate
	1 EME Audio & Video Systems	Eau Claire	54770	657	5.500%			5.500%
	2 Horizon	Menomonie	54701	443	4.000%	0.500%	4.000%	8.500%
<div style="display: flex; justify-content: space-between; align-items: center;"> Add Tax Region Assign a Tax Region to a Company </div>								
Sort <input type="text" value="Zip"/>								
Assign	Tax Region	Status	Category	A Tax Rate %	Category	B Tax Rate %	Category	C Tax Rate % = Total Tax Rate
	Menomonie	State	4.000	City	0.500	County	4.000	8.500%
		Products	T Taxable		T Taxable		T Taxable	
		Labor	E Exempt		E Exempt		E Exempt	
		Misc Parts	T - Taxable		T Taxable		T Taxable	
		Bulk Wire & Cable	I Installed-taxed on cost		I Installed-taxed on cost		I Installed-taxed on cost	
		Pre-Cut Wire & Cable	T Taxable		T Taxable		T Taxable	
	Eau Claire	State	5.500					5.500%
		Products	T Taxable					
		Labor	E Exempt					
		Misc Parts	T - Taxable					
		Bulk Wire & Cable	E Exempt					
		Pre-Cut Wire & Cable	I Installed-taxed on					

Preferences/Tax: Tax Regions can now be Sorted by Region, Zip or Locale ID

Tax Import Utility		Master Prefs - Taxes							?
Proposal Tax Entry Options		Set Manual Tax Entry Defaults							Done
		Add Tax Regions - then Select a Company - then Assign a Tax Region to the selected Company							
Select a Company									
Select	Company	Tax Region for Company	Zip Code	Locale ID	A Tax Rate	B Tax Rate	C Tax Rate	Total Tax Rate	
1	EME Audio & Video Systems	Eau Claire	54770	657	5.500%			5.500%	
2	Horizon	Menomonie	54701	443	4.000%	0.500%	4.000%	8.500%	

Message

Sort Taxes by Zip Code, Region or Locale ID

Locale ID Region **Zip**

Assign	Tax Region	Status	Category	A Tax Rate %	Category	B Tax Rate %	Category	C Tax Rate %	Total Tax Rate
	Eau Claire	State		5.500					5.500%
		Products	T Taxable						
		Labor	E Exempt						
Zip Code	54770	Misc Parts	T - Taxable						
State	WI	Bulk Wire & Cable	E Exempt						
Locale ID	657	Pre-Cut Wire & Cable	I Installed-taxed on						
	Menomonie	State		4.000	City	0.500	County	4.000	8.500%
		Products	T Taxable		T Taxable		T Taxable		
		Labor	E Exempt		E Exempt		E Exempt		
Zip Code	54701	Misc Parts	T - Taxable		T Taxable		T Taxable		
State	MN	Bulk Wire & Cable	I Installed-taxed on cost		I Installed-taxed on cost		I Installed-taxed on cost		
Locale ID	443	Pre-Cut Wire & Cable	T Taxable		T Taxable		T Taxable		

Preferences/Tax: Proposal Tax Entry Options

Auto Tax:

Tax is Automatically added to new Proposals based on the Contacts Zip Code if Tax Regions have been created for that Zip Code. If a Region does not exist for that Zip code, Users are prompted to manually add tax. If more than one Region exists for that Zip code, Users are prompted to select the Tax Region from the Region portal

Manual Tax

A new Button on the Tax Portal Enables Users to manually enter a Tax Rate and select the Tax Status from the default settings.

Tax Trap

If no Tax is selected for a new Proposal, users will not be allowed to add products and are notified as such. The default Notification can be Customized as you prefer.

Tax Import Utility	Master Prefs - Taxes							?
Proposal Tax Entry Options	Set Manual Tax Entry Defaults							Done
Add Tax Regions - then Select a Company - then Assign a Tax Region to the selected Company								
Select a Company								
Select	Company	Tax Region for Company	Zip Code	Locale ID	A Tax Rate	B Tax Rate	C Tax Rate	Total Tax Rate
	1 EME Audio & Video Systems	Eau Claire	54770	657	5.500%			5.500%
	2 Horizon	Menomonie	54701	443	4.000%	0.500%	4.000%	8.500%

Master Prefs - Proposal Tax Entry Options		?
Done		
Auto Add Tax		
Enable Auto Add Tax		
<input checked="" type="checkbox"/>		
Auto Add Tax to new Proposals - Using the Client Zip Code		
Manual Tax		
Enable Manual Tax		
<input checked="" type="checkbox"/>		
Tax Status		
Products	T	Taxable
Labor	E	Exempt
Misc Parts	E	Exempt
Bulk Wire & Cable	I	Installed-taxed on cost
Pre-Cut Wire & Cable	E	Exempt
Tax Trap		
Enable Tax Trap		
<input checked="" type="checkbox"/>		
Pop Up Message Requiring Users to add Tax to New Proposals		
Default Pop Up Message		Custom Pop Up Message
<div style="border: 1px solid gray; padding: 5px;"> This Proposal is set to be Taxed, but does not have a Tax Rate. Please enter a Tax Rate for this Proposal or set it to No Tax. </div>		<div style="border: 1px solid gray; height: 40px; width: 100%;"></div>

Preferences/Tax: Tax Import Utility

Tax Regions from Taxify or other Tax Services can be imported directly into SCPS. This requires custom routines for specific SmartPartners.

Tax Import Utility	Master Prefs - Taxes		?
Proposal Tax Entry Options	Set Manual Tax Entry Defaults		Done
Add Tax Regions - then Select a Company - then Assign a Tax Region to the selected Company			

Select	Company	B	C	Total
		Rate	Tax Rate =	Tax Rate
	1 EME Audio & V			5.500%
	2 Horizon	500%	4.000%	8.500%

Message [X]

Importing Tax Tables into SCPS can be customized for your company.

Please contact Horizon Software if you would like this feature.

OK

All Home Buttons: Master Prefs/Other/Misc2: Option to turn off the Home Button - Fast Exit pop up

Discipline	Area	Phase	Fav	Proposal - Detail by Area	QV	Utilities	Home
Client	Areas	Overviews	Jim Engandela Horizon Software Home Entertainment System 1267.1-1.100			Pricing	Invoicing
Project	Info	Products	Area Text				Leave
Contact	Log	Supplements	Install Notes				Tracker
Client Mode <input type="checkbox"/>	Labor Details	Super Views	Entities	Convert	Wire Manager	Change Orders	Print Menu
Discipline : Category : Type				Qty	Make : Model	Description - Finish	Area Totals

Home Entertainment System				
Atrium				\$3,650.00
Audio : Multi-room : Keypad				note - Black 390.00
				\$12,173.23
Video : Display : DLP Video Pr				7,995.00
Video : Source : DVD Player				D Player - 1,099.95
Automation : Remote : Handhe				note - Black 390.00
Automation : Control : Keypad				it - White 750.00
				\$12,433.75
Audio : Speaker : Center Char				ker - Black 399.00
Audio : Speaker : Floor	2 ea	Klipsch : RF-35		reference tower Speaker - Black 998.00
Audio : Speaker : Bookshelf	2 ea	Klipsch : RS-7		Reference Surround Speaker - 900.00
Audio : Speaker : Powered Subwoofer	1 ea	Klipsch : RSW-10		Reference Subwoofer - Black 1,000.00
Audio : Amplifier : Surround Receiver	1 ea	Linn : Classik Movie Di		Integrated multi-channel DVD-CD 3,995.00
Audio : Speaker : Floor	1 pr	Linn : Ninka		Floor-standing loudspeakers: pair - 1,850.00

Message [X]

Normal Exit - Displays the latest Grand Total on the Proposal/Project List.

Fast Exit - Does Not Update the latest Grand Total on the screens.

The Fast Exit Option and this pop up message, can be turned off and on, in the Master Prefs/Other/Misc 2 screen.

Discipline	Area	Phase	Fav	Proposal - Detail by Area		QV	Utilities	Home	
Client		Areas	Overviews	Jim Engandela Horizon Software Home Entertainment System 1267.1-1.100			Pricing	Invoicing	Leave
Project	Info	Products	Area Text				Payments	Purchasing	Tracker
Contact	Log	Supplements	Install Notes				Project Fees	Work Orders	Print Menu
Client Mode	<input type="checkbox"/>	Labor Details	Super Views	Entities	Convert	Wire Manager	Change Orders	Grand Total	
Discipline : Category : Type				Qty Make : Model		Description - Finish		Area Totals	
Home Entertainment System									
Atrium								\$3,650.00	
Audio : Multi-room : Keypad		1 ea Linn : 5101 Personal Handset		Universal learning remote - Black			390.00		
Zone 1 - Home Theater								\$12,173.23	

Projects	Services	Expenses	1267.1-1.100											
New		Project Fees						Refresh						
Project Fee Type		Percentage		Flat Fee	Cost %	Tax Status	Direct to Parts	Subtotal						
Pick	Sort	Fee SKU	Phase	Description	Fee Type	Percent of	%	Sell Amount	of Fee	A	B	C	Fee Total	Delete
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Design/Engineering	1	Design and Engineering of the following electronic systems: Home	Percentage	GT-Exclude	2.0		50	E	E		\$956.42	
<input type="checkbox"/>	<input type="checkbox"/>	Documentation	2	Digital Photos of the prewire and final installation taken, cataloged and	Flat Fee			\$25.00	50	E	E			
<input type="checkbox"/>	<input type="checkbox"/>	Misc Parts & Materials	1	Misc Parts and Materials required to complete the installation.	Percentage	Labor	5.0		50	E	E			
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Project Management	3	Meetings designed to facilitate the seamless integration of the electronic	Percentage	Grand Total	3.0		50	E	E		\$1,479.63	
\$49,320.87 Grand Total Percentage Option does not include Parts, Fees or Tax										Projects Fees (Excluding Fees Directed to Parts) Project Fees Directed to Parts		\$2,436.04		
\$1,500.00 - Excluded Products										Total Projects Fees		\$2,436.04		
\$47,820.87 GT-Exclude Percentage Option does not include Parts, Fees or Tax and Excluded Products										Services Fees (Excluding Fees Directed to Labor) Service Fees Directed to Labor		\$500.00		
Most Fees are Labor based so the Tax flags should be set accordingly. Fee SKU comes from Products in the Product Library flagged as a Fee.										Total Services Fees		\$500.00		
										Total Expenses Fees:		\$240.00		
Fees Report Header Additional Fees										Total Fees (Excluding Fees Directed to Parts & Labor)		\$3,176.04		
Fees Report - Fees To Parts Display <input type="checkbox"/> Hide Parts Total on Fees Report (show in Grand Total) Optional Label										Total All Fees (Including Fees Directed to Parts & Labor)		\$3,176.04		

The Excluded Price Summary screen shows the breakout of the Excluded Price Total and the Totals used for the Fees Percentage Options

Discipline	Area	Phase	Fav	Proposal - Detail by Area		QV	Utilities	Printer	Home	
Client	Areas	Overviews	Jim Engandela Horizon Software Home Entertainment System 1267.1-1.100				Pricing	Invoicing	Leave	
Project	Info	Products					Area Text	Payments	Purchasing	Tracker
Contact	Log	Supplements					Install Notes	Project Fees	Work Orders	Print Menu
Client Mode <input type="checkbox"/>	Labor Details	Super Views					Entities	Convert	Wire Manager	Change Orders
Discipline : Category : Type				Qty	Make : Model	Description - Finish		Area Totals		
Home Entertainment System										
Atrium								\$3,650.00		
Audio : Multi-room : Keypad				1 ea	Linn : 5101 Personal Handset	Universal learning remote - Black		390.00		
Zone 1 - Home Theater								\$12,173.23		

Client Mode <input type="checkbox"/>	Proposal - Pricing			Printer Setup	Print	Home	
Mr. Jim Engandela Horizon Software Home Entertainment System 1267.1-1.100							Done
Pricing	Labor	Commissions					
Tax Summary	Product Tax	Fees Tax					
Proposal - Pricing						Refresh	
			<input checked="" type="radio"/> yes <input type="radio"/> no Show List Price & Discount <input checked="" type="radio"/> yes <input type="radio"/> no Show Sales Tax				
			Subtotals	Sell	Discount	Total Labor Time	
Cost			Equipment	\$36,525.89	-\$500.00	75:00:00	
Labor Meter			Installation	\$4,875.83			
			Misc. Parts	\$2,438.33			
			Wire & Cable	\$7,919.15			
			Additional Fees	\$3,176.04			
Excluded Products Totals			Total	\$54,935.25			
				\$2,070.37			
				\$234.42			
				\$0.00			
Adjust Grand Total			Tax	\$2,304.79	-\$500.00 Courtesy Discount		
			Grand Total	\$57,240.04	\$54,935.25 Total		
Proposal Equipment - Price Adjuster							

Proposal - Excluded Products Summary

Mr. Jim Engandela
Horizon Software
Home Entertainment System
1267.1-1.100

Excluded Products



Exclude Products Prices from the Proposal Total, in the Proposal/Product screen

Sell	
Proposal Products	\$36,525.89
Excluded Products	- \$1,500.00
Proposal Products Total (- Excluded Products)	\$35,025.89
<hr/>	
Proposal Total (- Excluded Products)	\$53,435.25

**Proposal Totals
for
Fees Percentage Options**



Sell	
Proposal (Pre Tax) Total	\$54,935.25
Misc. Parts	- \$2,438.33
Additional Fees	- \$3,176.04
Grand Total for Fees Percentage Option	\$49,320.87
	Does Not include Parts, Fees or Tax
Excluded Products	- \$1,500.00
GT -Exclude for Fees Percentage Option	\$47,820.87
	Does Not include Parts, Fees or Tax and Excluded Products

You can check Products in the Product Library to be Excluded when they are Picked into a Proposal.

Find Products		RS-7		Product Library - Product Detail				3 of 58		Home	
Update Supplements		Created: 9/27/2004		Klipsch RS-7 Reference Surround Speaker Audio : Speaker : Bookshelf				+ Add Product		Done	
Delete Product		Sell Updated: 6/2/2011 Cost Updated: 6/2/2011						Duplicate Product		Prev	
Product		Specs		Pix		PDF		Labor		Parts	
Make		Klipsch		Unit Sell		\$450.00 ea		Group			
Model		RS-7		Installed Sell		\$713.00 ea		Audio : Speaker : Bookshelf			
QB Item-SKU								Class Product			
Finish		Matte Black						Phase 3 Final			
Description		Reference Surround Speaker						Product Status			
Features		<input checked="" type="checkbox"/> HBC The RS-7s utilize a combination of professional grade materials and advanced horn technology for a smooth response and consistent coverage pattern.						Favorite A This Product is in a Proposal/Project Phantom Product <input type="checkbox"/> ? These Tax Flags Override the Proposal Tax QB Fee SKU <input type="checkbox"/> ? Tax A <input type="checkbox"/> Tax B <input type="checkbox"/> Tax C <input type="checkbox"/>			
Cue Notes								Options			
								Product Library Proposal Products <input type="checkbox"/> New Item <input type="checkbox"/> Area Sort Order <input type="checkbox"/> <input type="checkbox"/> Discontinued Item <input type="checkbox"/> Do not Discount <input type="checkbox"/> <input type="checkbox"/> Hide this Item <input type="checkbox"/> Hide Product Price <input type="checkbox"/> <input type="checkbox"/> Do not Hide <input type="checkbox"/> ? <input checked="" type="checkbox"/> Exclude Price <input checked="" type="checkbox"/> <input type="checkbox"/> Do not Delete <input type="checkbox"/> Issue Staple Up Card <input type="checkbox"/> ? <input type="checkbox"/> Replace Data <input type="checkbox"/> ? <input type="checkbox"/> Zero All Supplement \$ <input type="checkbox"/> ? <input type="checkbox"/> <input type="checkbox"/> Do not Purchase or Install <input type="checkbox"/> ? <input type="checkbox"/> <input type="checkbox"/> Proposal Labor Tax Override <input type="checkbox"/> ?			
Unit		ea		Product				Purchasing			
Net Price		Adjustment Type		%		Loaded Price		+ Add POS PO			
List \$450.00						List \$450.00		Default PO Vendor ? Default PO Cost			
Minimum Sell \$450.00		GP%		%		Sell \$450.00		Klipsch Audio Technologies \$236.50			
Net Cost \$236.50						GP% 47.4%		Use Alt Alternate PO Vendor ? Alt PO Cost ?			
						Cost \$236.50					

Product Library/Utilities/Import: Improved Import CPS routine that imports CPS Product Libraries with full data merging.

Product Library Utility- General Import 58 of 58 ?

Done

Clean Groom Reset Update Find Change **General Import** User Import RCMS Tyler Distributor Import Export Products

Import Products from a Text or FileMaker File

Import Products with Field Mapping **Mapping will add all products.**

Import Field Mapping and Merging Help Guide ?

1. Locate and open the File containing the data you want to import.
2. At the "Import Mapping" screen;
 - Remove all Join Arrows by clicking & holding on the 1st arrow dragging down all fields.
 - Align "data in" fields on the left with SCPS data fields on the right,
 - Click on a SCPS field and drag it up or down into the right position.
 - Click on the arrow between the fields to insure data transfer.
3. Select "Add new records" and click on the "Import" button at the bottom of the screen.
4. Check **Perform Auto Enter** Option and click "OK" in the "Import Options" screen that appears.

Import Products with Data Merging **Merging will update products with the same Make/Model number and add new products.** You will be given the option to select your file and map your fields. Please read this 2 page guide. ?

Import Parts with Data Merging The merging feature will automatically be deployed as the data is imported from the ProdUpdater file.

Import Products from CPS and SCPS

Import CPS File No Data Merging **Select a SCPS Product Library file, named product.fp5 Click Update Options**

Import CPS File with Data Merging **Select a Saved CPS Product Library file, named cps.product.fp5 or product.fp5** You will be prompted to route CPS Sell or List price to the SCPS Sell Price field.
CPS Dept>SCPS Discipline CPS Category>SCPS Type
CPS Labor & Phase can be displayed using the SCPS Prefs/Other/Misc 2 screen option

Import CPS File with Data Merging **Select an Exported CPS Product data file with a .fp5 extention**
CPS Dept>SCPS Discipline CPS Category>SCPS Type
CPS Labor & Phase can be displayed using the SCPS Prefs/Other/Misc 2 screen option

Product/Library/Utilities/Clean Groom: Improve Text grooming to remove unwanted characters

Product Library Utility - Clean & Delete 58 of 58 ?

Done

Clean Groom Reset Update Find Change **General Import** User Import RCMS Tyler Distributor Import Export Products

Clean - Product Make, Model, Desc & Group Fields This will set remove any blank spaces, carriage returns and quotes from the product Make, Model, SKU, Description, Features and Group fields.

Delete - All Products in Library This will permanently delete all of the products in this Product Library.

Final Change Order Utility

? Home

PDF reDirect Pro v2, winspool,Ne01:

John & Mary Smith

Done

Admin

Home Entertainment System
1284.1c2-1.100

Edit CO

Edit this Final Change Order

Editing a Final Change Order is much safer than Converting it to a Pending CO
Click on the Edit CO Button to Edit this Change Order.
Only Users with Access Rights can do this.



Convert this Change Order from "Finalized" back to "Pending"

Editing a Final Change Order is much safer than Converting it to a Pending CO
Only Users with Access Rights can do this.

Reset
Product
Phase

Reset Product Phase

The Phase on all Products in this Project will be reset to the Phase
of the Product in the Product Library. If the Product does not exist
in the Product Library it will be set to Phase 3

Reset
Finalized
CO Labor

Reset Finalized CO - Status State

When converting a Pending CO to a Final CO the Labor Records
are set to Final (1). If that fails the Labor Time will not be correct..
This Utility resets all Labor Records in this Final CO.



Proposal/Print Menu: Areas & Products report with separate products showing, when using "No Like Kind" option is checked.

Printer Setup	Proposal/Project Prefs - Print Options	? Home
PDF reDirect Pro v2, winspool, Ne01:	Tracy and Ian Clarkson	Done Print Menu
	Custom System Proposal 9341.1-1.630	Push Contract Lines Page Prefs
All Proposal Reports		Contract
Company Location Definitive <input type="text" value="1"/> Definitive Audio - Seattle		Default <input checked="" type="radio"/> Use Contract 1 Agreement <input type="radio"/> Use Contract 2 Agreement <input type="radio"/> Use Contract 3 <input type="radio"/> Use Contract 4 <input type="radio"/> Use Contract 5
<input type="checkbox"/> Footers - Hide Client Initials Initials _____ <input type="checkbox"/> Footers - Use Salesman's Email instead of Shop Email		Subtotals
Overviews - Page Breaks <input type="checkbox"/> Page Break after each Overview		<input type="text" value="2 Subtotals"/> 5 Subtotals = All 5 Subtotals separate 3 Subtotals = 1 (Products), 2 (Parts + Wire), 3 (Labor + Fees) 2 Subtotals = 1 (Products + Parts + Wire), 2 (Labor + Fees) 1 Subtotal = Combines All and Shows only 1 Subtotal
Areas & Products Report - Formatting		SubTotal Labels 1 SubTotal Label
<input checked="" type="radio"/> Yes <input type="radio"/> No Page Break after each Area		Products <input type="checkbox"/> Equipment
<input type="checkbox"/> Sort Areas = Zone/Location/Placement/Area Normal Sort = Location/Zone/Placement/Area		Labor <input type="checkbox"/> Custom Services &
<input type="checkbox"/> Hide Area Text and Show Products		Parts <input type="checkbox"/>
<input type="checkbox"/> Show Area Text and Hide Products		Wire <input type="checkbox"/>
<input checked="" type="checkbox"/> Hide Product Disciplines		Fees <input type="checkbox"/> Allowances
<input type="checkbox"/> Show Product Install Notes		
<input checked="" type="checkbox"/> Use "No Like Kind" Qty Sum A&P Report		

POS: Multi-Function "Contact" button

The Contact button on all of the POS invoices, now enables you to Modify the Contact or Switch this POS invoice to a different Contact or Exit the POS module and go the Contact List.

You used to have to click on the Set Up button, to do these things.

Also Modifying a Contact now automatically updates the Contact on this POS Invoice and on the POS Lists screens.

The screenshot shows the 'POS - Quotation' interface for 'QUOTATION QT #6230'. A 'Message' dialog box is open, asking: 'Do you want to just Modify or Switch this POS Invoice?' or 'Do you want to Leave this Invoice and EXT the POS module and go to this Contact?'. The dialog has three buttons: 'Modify-Switch', 'Exit', and 'Cancel'. A red arrow points to the 'Contact' button in the top right of the interface. Another red arrow points to the 'Modify-Switch' button in the dialog. A third red arrow points to the 'Cancel' button in the dialog. The background shows contact information for 'Thomas Dows' and a table of items with columns for 'Pick', 'Qty', 'unit', 'F', 'Unit Price', 'Ext Price', and 'Tax'.

The screenshot shows the same 'POS - Quotation' interface. The 'Message' dialog box now provides more detail: 'MODIFY = Enables you to change this client's info. (Be aware that this will change the master contact for this client and change ALL Proposals/Project/POS for this client)' and 'SWITCH = Enables you to Select a different client or Add a new client for this proposal.' The dialog has three buttons: 'Modify', 'Switch', and 'Cancel'. A red arrow points to the 'Contact' button in the top right of the interface. Another red arrow points to the 'Modify' button in the dialog. A third red arrow points to the 'Cancel' button in the dialog. The background shows the same contact information and item table as the previous screenshot.

Project/Final Change Orders: Post Status State Flag and Labor Subtotal Utility

Status State Flag and Labor Subtotal Posting routines have been added to the Finalize CO process and Navigating to the CO Lists screens so they are always refreshed.

In addition both the Status Flag and Labor Subtotal Posting Utilities have been added to the Final Change Order Utility Screen

PDF reDirect Pro v2, winspool, Ne01: **Final Change Order Utility** ? Home

Joseph Kolchinsky
OneVision Resources LLC
Add Outdoor TV, Remove Rear Deck TV & Wiring
2860.1c2.3-1.104 Done

Admin

Edit CO **Edit this Final Change Order**
Editing a Final Change Order is much safer than Converting it to a Pending CO
Click on the Edit CO Button to Edit this Change Order.
Only Users with Access Rights can do this.

 **Convert this Change Order from "Finalized" back to "Pending"**
Editing a Final Change Order is much safer than Converting it to a Pending CO
Only Users with Access Rights can do this.

Reset Product Phase
The Phase on all Products in this Project will be reset to the Phase of the Product in the Product Library. If the Product does not exist in the Product Library it will be set to Phase 3

Reset Finalized CO - Status State
When converting a Pending CO to a Final CO the Labor Records are set to Final (1). If that fails the Labor Time will not be correct.. This Utility resets all Labor Records in this Final CO.

RePost Finalized CO Labor Subtotals
When converting a Pending CO to a Final CO the Labor Subtotals are Posted.. This Utility RePosts the Labor Subtotals.



Edit CO

Edit this Final Change Order

Editing a Final Change Order is much safer than Converting it to a Pending CO
Click on the Edit CO Button to Edit this Change Order.
Only Users with Access Rights can do this.



Convert this Change Order from "Finalized" back to "Pending"

Editing a Final Change Order is much safer than Converting it to a Pending CO
Only Users with Access Rights can do this.

Reset Product Phase

Reset Product Phase

The Phase on all Products in this Project will be reset to the Phase of the Product in the Product Library. If the Product does not exist in the Product Library it will be set to Phase 3

Reset Finalized CO Labor

Reset Finalized CO - Status State

When converting a Pending CO to a Final CO the Labor Records are set to Final (1). If that fails the Labor Time will not be correct.. This Utility resets all Labor Records in this Final CO.

RePost Finalized CO Labor Subtotals

Post Finalized CO - Labor Subtotals

When converting a Pending CO to a Final CO the Labor Subtotals are Posted.. This Utility RePosts the Labor Subtotals.



Project/Change Orders: New CO List Screens

Show All CO's

Show All CO's		COs from All Projects		All - Project Change Orders				Print	Home	
Show Only Final CO's		All Final CO SubTotals		Joseph Kolchinsky OneVision Resources LLC McCarthy Project 2860.1-1.104				Add a Change Order to this Project	This Project All Projects	
Del	Dup	Fav	View CO	CO Number	Type Status	Date Created	Change Order Title CO Reference Info	CO Total	Payments	Balance Due
		<input type="checkbox"/>		c1	Final Progress	7/23/2018 2860.1c1-1.104	Requested Scope and Design Changes	-\$16,833.13		-\$16,833.13
		<input type="checkbox"/>		c2	Pending	9/4/2018 2860.1c2-1.104	Requested Design Changes 2	\$90,484.93	\$0.00	
		<input type="checkbox"/>		c2.1	Final	9/18/2018 2860.1c2.1-1.104	Additional Motorized Shades	\$16,733.77	\$0.00	\$16,733.77
		<input type="checkbox"/>		c2.2	Pending	9/11/2018 2860.1c2.2-1.104	Discrete Opening Speakers	\$35,128.60	\$0.00	
		<input checked="" type="checkbox"/>		c2.3	Final	9/18/2018 2860.1c2.3-1.104	Add Outdoor TV, Remove Rear Deck TV &	\$9,699.45	\$0.00	\$9,699.45
		<input type="checkbox"/>		c2.4	Final	9/18/2018 2860.1c2.4-1.104	Adjust Keypad Placement	-\$917.29	\$0.00	-\$917.29
		<input type="checkbox"/>		c2.5	Pending	9/11/2018 2860.1c2.5-1.104	Add Music to Zoe and Lillian's Bathrooms	\$1,961.68	\$0.00	
		<input type="checkbox"/>		c3	Final	4/1/2019 2860.1c3-1.104	Design Changes	-\$37,080.10	\$0.00	-\$37,080.10
		<input type="checkbox"/>		c4	Pending	3/18/2019 2860.1c4-1.104	Add Speakerbars to TVs	\$24,336.41	\$0.00	
		<input type="checkbox"/>		c4.1	Pending	3/20/2019 2860.1c4.1-1.104	Add Speakerbars to TVs	\$30,950.76	\$0.00	
		<input type="checkbox"/>		c4.3	Final	4/2/2019 2860.1c4.3-1.104	Add Speakerbars to TVs	\$27,842.60	\$0.00	\$27,842.60
		<input type="checkbox"/>		c5.1	Final	4/1/2019 2860.1c5.1-1.104	Upgrade TVs to OLEDs	\$14,483.52	\$0.00	\$14,483.52
		<input type="checkbox"/>		c6	Final	4/9/2019 2860.1c6-1.104	Parts Adjustment	\$0.00	\$0.00	\$0.00

Project/Change Orders: New CO Labor Subtotal Screen and Printable Report

Final Change Order - SubTotals										
Joseph Kolchinsky OneVision Resources LLC Custom Integrated System 2860.1-1.104								Print	?	
								Done to Final Co's		
								Done to All Co's		
Master Project	Equipment	Labor	Parts	Wire	Fees	= Subtotal	Tax	= Grand Total	Balance Due	
CO#	CO Totals:	-\$5,259.38	-\$2,204.58	\$1,928.64	\$1,403.82	\$18,573.71	\$14,442.20	-\$513.37	\$13,928.83	\$13,928.82
c1	-13,442.83	-1,498.69	239.99	-124.86	-1,173.75	-16,000.14	-832.98	-\$16,833.13	-\$16,833.13	
IPosted		-1,549.17	Installation							
		-1,750.00	Configuration							
		2,100.00	Programming							
		-8.86	Parts Labor							
		-210.00	Wire Labor - Bulk							
		-80.67	Wire Labor - Precut							
c2.1	9,480.28	5,605.83	75.00	941.60		16,102.71	631.06	\$16,733.77	\$16,733.77	
IPosted		1,778.33	Installation							
		250.00	Configuration							
		225.00	Programming							
		82.50	Parts Labor							
		3,270.00	Wire Labor - Bulk							
			Wire Labor - Precut							
c2.3	7,497.60	1,349.25	393.30	-15.01		9,225.14	474.31	\$9,699.45	\$9,699.45	
IPosted		1,375.00	Installation							
		156.25	Configuration							
		187.50	Programming							
		-22.00	Parts Labor							
		-375.00	Wire Labor - Bulk							
		27.50	Wire Labor - Precut							
c2.4	-286.08	-514.31	-50.00	-43.20		-893.59	-23.71	-\$917.29	-\$917.29	
IPosted		-293.33	Installation							
			Configuration							
		-150.00	Programming							
		-25.97	Parts Labor							
		-45.00	Wire Labor - Bulk							
			Wire Labor - Precut							
c3	-35,194.34	-11,036.17	-1,294.65	-70.00	12,800.00	-34,795.16	-2,284.94	-\$37,080.10	-\$37,080.10	
IPosted		-9,771.67	Installation							
		-1,208.33	Configuration							
		-1,200.00	Programming							
		408.83	Parts Labor							
		735.00	Wire Labor - Bulk							
			Wire Labor - Precut							
c5.1	13,960.96	0.00	0.00			13,960.96	522.56	\$14,483.52	\$14,483.52	
IPosted		0.00	Installation							
		0.00	Configuration							
		0.00	Programming							
			Parts Labor							
			Wire Labor - Bulk							
			Wire Labor - Precut							
c4.3	16,601.81	3,889.50	2,565.00	715.29	2,828.37	26,599.97	1,242.63	\$27,842.60	\$27,842.60	
IPosted		2,915.00	Installation							
			Configuration							
		375.00	Programming							
		77.00	Parts Labor							

Browse

You will see this screen pop up during the Posting process. Please wait until it completes.

Final CO - Labor Details - Phase - Labor Category by Phase												
Joseph Kolchinsky OneVision Resources LLC Parts Adjustment 2860.1c6-1.104										Final CO Detail		
Installation Type: New-3 Phase Pre-Trim-Final			Please wait while The SmartPartner Software is processing your data.						Time = hrs:min:sec		<u>Degree of Difficulty</u>	
Parts Time - per each	0:03:00 h:m:s								1 - Prewire		0%	
Bulk Wire Time - per foot	0:00:20 h:m:s		2 - Trim		0%							
Pre Cut Wire Time - per pair	0:02:00 h:m:s		3 - Final		0%							
Labor Category	Cost	Sell	Phase 1 Prewire		Phase 2 Trim		Phase 3 Final		Total		GP%	
			Time	Amount	Time	Amount	Time	Amount	Time	Amount		
1 - Installation	60.00	110.00									?	
2 - Configuration	60.00	125.00									?	
3 - Programming	80.00	150.00									?	
4 - Parts Labor	60.00	110.00									?	
5 - Wire Labor - Bulk	120.00	180.00									?	
6 - Wire Labor - Precut	60.00	110.00									?	
		Total	0:00:00		0:00:00			0:00:00		0:00:00	\$0.00	

Project/Change Order Subtotals: Post All Final Change Order Subtotals and Fees when Entering the screen

Show All CO's		COs from All Projects		All - Project Change Orders				Print	Home	
Show Only Final CO's		All Final CO SubTotals		Joseph Kolchinsky OneVision Resources LLC McCarthy Project 2860.1-1.104				Add a Change Order to this Project	This Project All Projects	
Del	Dup	Fav	View CO	CO Number	Type Status	Date Created	Change Order Title CO Reference Info	CO Total	Payments	Balance Due
				c1	Final Progress	7/23/2018 2860.1c1-1.104	Requested Scope and Design Changes	-\$16,833.13		-\$16,833.13
				c2	Pending	9/4/2018 2860.1c2-1.104	Requested Design Changes 2	\$90,484.93	\$0.00	
				c2.1	Final	9/18/2018 2860.1c2.1-1.104	Additional Motorized Shades	\$16,733.77	\$0.00	\$16,733.77
				c2.2	Pending	9/11/2018 2860.1c2.2-1.104	Discrete Opening Speakers	\$35,128.60	\$0.00	
				c2.3	Final	9/18/2018 2860.1c2.3-1.104	Add Outdoor TV, Remove Rear Deck TV &	\$9,699.45	\$0.00	\$9,699.45
				c2.4	Final	9/18/2018 2860.1c2.4-1.104	Adjust Keypad Placement	-\$917.29	\$0.00	-\$917.29
				c2.5	Pending	9/11/2018 2860.1c2.5-1.104	Add Music to Zoe and Lillian's Bathrooms	\$1,961.68	\$0.00	
				c3	Final	4/1/2019 2860.1c3-1.104	Design Changes	-\$37,080.10	\$0.00	-\$37,080.10
				c4	Pending	3/18/2019 2860.1c4-1.104	Add Speakerbars to TVs	\$23,222.55	\$0.00	
				c4.1	Pending	3/20/2019 2860.1c4.1-1.104	Add Speakerbars to TVs	\$30,950.76	\$0.00	
				c4.3	Final	4/2/2019 2860.1c4.3-1.104	Add Speakerbars to TVs	\$27,842.60	\$0.00	\$27,842.60
				c5.1	Final	4/1/2019 2860.1c5.1-1.104	Upgrade TVs to OLEDs	\$14,483.52	\$0.00	\$14,483.52
				c6	Final	4/9/2019 2860.1c6-1.104	Parts Adjustment	\$0.00	\$0.00	\$0.00

You will see this screen pop up during the Posting process. Please wait until it completes.

Final CO - Labor Details - Phase - Labor Category by Phase										
Joseph Kolchinsky OneVision Resources LLC Parts Adjustment 2860.1c6-1.104							Final CO Detail			
Installation Type: New-3 Phase Pre-Trim-Final				Please wait while The SmartPartner Software is processing your data.			Time = hrs:min:sec		Degree of Difficulty	
Parts Time - per each Bulk Wire Time - per foot Pre Cut Wire Time - per pair		0:03:00 h:m:s 0:00:20 h:m:s 0:02:00 h:m:s						1 - Prewire 0% 2 - Trim 0% 3 - Final 0%		
Labor Category	Cost	Sell	Phase 1 Prewire		Phase 2 Trim		Phase 3 Final		Total	
			Time	Amount	Time	Amount	Time	Amount	Time	Amount
1 - Installation	60.00	110.00								?
2 - Configuration	60.00	125.00								?
3 - Programming	80.00	150.00								?
4 - Parts Labor	60.00	110.00								?
5 - Wire Labor - Bulk	120.00	180.00								?
6 - Wire Labor - Precut	60.00	110.00								?
Total			0:00:00		0:00:00		0:00:00		0:00:00	\$0.00

Project/Change Orders/All Final CO Subtotals: Add View button, CO Title and Fees Subtotals

Discipline	Area	Phase	Fav	Pending CO - Detail by Area		QV	Utilities	Print	Home
Client		Areas	Overviews	Joseph Kolchinsky OneVision Resources LLC Add Music to Zoe and Lillian's Bathrooms 2860.1c2.5-1.104			Pricing	Invoicing	Leave
Project	Info	Products	Area Text				Payments	Purchasing	Tracker
Contact	Log	Supplements	Install Notes				Project Fees	Work Orders	Print Menu
Client Mode <input type="checkbox"/>	Labor Details	Super Views	Entities	c2.5		Convert	Wire Manager	Change Orders	Grand Total
Discipline : Category : Type		CO	Qty	Make	Model	Description - Finish		Area Totals	
Custom Integrated System Change Order 2860.1c2.5-1.104									
208 Zone 10 - Zoe's Bath									
\$934.70									
Audio	Speaker	Outdoor	A c2.5	1 pr	Sonance : VPXT8R	Extreme Condition 8" In-Ceiling		480.00	
210 Zone 12 - Bunkroom Bath									
\$934.70									
Audio	Speaker	Outdoor	A c2.5	1 pr	Sonance : VPXT8R	Extreme Condition 8" In-Ceiling		480.00	

Show All CO's		COs from All Projects		All - Project Change Orders				Print	Home	
Show Only Final CO's		All Final CO SubTotals		Joseph Kolchinsky OneVision Resources LLC McCarthy Project 2860.1-1.104				Add a Change Order to this Project	This Project	
Del	Dup	Fav	View CO	CO Number	Type Status	Date Created	Change Order Title CO Reference Info	CO Total	Payments	Balance Due
				c1	Final Progress	7/23/2018 2860.1c1-1.104	Requested Scope and Design Changes	-\$16,833.13		-\$16,833.13
				c2	Pending	9/4/2018 2860.1c2-1.104	Requested Design Changes 2	\$90,484.93	\$0.00	
				c2.1	Final	9/18/2018 2860.1c2.1-1.104	Additional Motorized Shades	\$16,733.77	\$0.00	\$16,733.77
				c2.2	Pending	9/11/2018 2860.1c2.2-1.104	Discrete Opening Speakers	\$35,128.60	\$0.00	
				c2.3	Final	9/18/2018 2860.1c2.3-1.104	Add Outdoor TV, Remove Rear Deck TV &	\$9,699.45	\$0.00	\$9,699.45
				c2.4	Final	9/18/2018 2860.1c2.4-1.104	Adjust Keypad Placement	-\$917.29	\$0.00	-\$917.29
				c2.5	Pending	9/11/2018 2860.1c2.5-1.104	Add Music to Zoe and Lillian's Bathrooms	\$1,961.68	\$0.00	
				c3	Final	4/1/2019 2860.1c3-1.104	Design Changes	-\$37,080.10	\$0.00	-\$37,080.10
				c4	Pending	3/18/2019 2860.1c4-1.104	Add Speakerbars to TVs	\$23,222.55	\$0.00	
				c4.1	Pending	3/20/2019 2860.1c4.1-1.104	Add Speakerbars to TVs	\$30,950.76	\$0.00	
				c4.3	Final	4/2/2019 2860.1c4.3-1.104	Add Speakerbars to TVs	\$27,842.60	\$0.00	\$27,842.60
				c5.1	Final	4/1/2019 2860.1c5.1-1.104	Upgrade TVs to OLEDs	\$14,483.52	\$0.00	\$14,483.52
				c6	Final	4/9/2019 2860.1c6-1.104	Parts Adjustment	\$0.00	\$0.00	\$0.00

- You can now View any Change Order by clicking on the View Icon on that CO
- The Change Order Title now appears on each CO
- All Fees now appear below the Fees Total on each CO. If you have many fees, please click on the Fees to view them all.

Please note. The Fee amounts are combined with the Fee Description...so there will be no , separator or .00 on some items

John & Mary Smith

Home Entertainment System
1284.1-1.100

CO#	Equipment	Labor	Parts	Wire	Fees	Subtotal	Tax	Grand Total	Balance Due	
Project CO Totals:		\$21,544.94	\$330.00	-\$10.00	\$838.65	\$1,112.31	\$23,815.90	\$1,248.70	\$25,064.59	\$25,064.60
c2	22,294.94	535.00	95.00	1,083.65	1,163.31	25,171.90	1,320.47	\$26,492.37	\$26,492.37	
Home Entertainment System		260.00	Installation						IPosted	
IPosted		200.00	Programming		445.9	Design/Engineering				
		12.50	Training		717.41	Project Management				
		37.50	Parts Labor							
		25.00	Wire Labor - Bulk							
			Wire Labor - Precut							
c3	-750.00	-205.00	-105.00	-245.00	-51.00	-1,356.00	-71.78	-\$1,427.78	-\$1,427.77	
Home Entertainment System		-60.00	Installation						IPosted	
IPosted		-40.00	Programming		-15	Design/Engineering				
			Training		-36	Project Management				
		-25.00	Parts Labor							
		-80.00	Wire Labor - Bulk							
			Wire Labor - Precut							

Project/Utilities/Admin: Manually Adjust all Project Labor Supplement Times

Users with Administrator Rights can now change the Labor Time on all Project and Final Change Orders.

Please use caution with this Utility. It should only be used to correct bad data, because your Project and Change Orders probably have already been printed and given to your customer.

Discipline	Area	Phase	Fav	Master Project - Detail by Area		QV	Utilities	Print	Home		
Client	Areas	Overviews	Joseph Kolchinsky OneVision Resources LLC McCarthy Project 2860.1-1.104				Pricing	Invoicing	Leave		
Project	Info	Products	Area Text					Payments	Purchasing	Tracker	
Contact	Log	Supplements	Install Notes					Project Fees	Work Orders	Print Menu	
Client Mode <input type="checkbox"/>	Labor Details	Super Views	Entities					Convert	Wire Manager	Change Orders	Grand Total
Discipline : Category : Type		CO	Qty	Make : Model		Description - Finish		Area Totals			
McCarthy Project											
000 Equipment Rack Location									\$50,465.13		
Audio : Distribution : Matrix Switch			1 ea	Control4 : TS-AMS24		24-Source, 24-Zone Audio Matrix			1,440.00		
Audio : Distribution : Amplifier		C	2 ea	Control4 : TS-PAMP8-100		8-Zone/16-Channel Power			2,040.00		
Video : Source : Streamer			5 ea	Apple : AppleTV-4K : 5657		4K Apple Movies and AirPlay			1,199.94		
Video : Distribution : Structured Wiring			1 ea	CES : CES-CATV-PANEL-16		Cable TV Panel with 16 Wallplate					
Video : Source : Video Component			5 ea	CES : CES-RACK-STB		Rackmount X1 DVR Setup -					

Entity Posting Msg **Project Utility** Master Project = 1 All Other Entities = 0 MP1 ? Home

Joseph Kolchinsky
OneVision Resources LLC
McCarthy Project
2860.1-1.104

Project Export Admin

 **Complete this Project**
 Convert this Project into a Completed Project

Done

 **Supplement Debug Screens**

 **Debug Labor Supplemnt Time**

You can use the Sort buttons and Screen Navigation buttons to help you look at our Supplements
 The Sort by Labor type and Page Up - Down are particularly helpful.
 Then Adjust the Labor Times.

Labor Supplement DeBug Screen

Sort by Zone Area | Sort by Labor Type | Sort by Change Order | Home | Page Up | Labor Time is Editable | Done

End | Page Down

Labor assigned to:

Labor Supplements

Zone - Area	Qty	Make	Model	Labor Type	Change Order	Phase 1	Phase 2	Phase 3	Total Time with DOD (h:m:s)	Hourly Rate	Ext Sell
1 - Kitchen	1	Lutron	Sivoia QS Coupled Shades	Configuration		0:00:00	0:00:00	0:15:00	0:00:00	\$125.00	\$31.25
1 - Kitchen	1	Lutron	RRD-W5BRL-xx	Configuration		0:00:00	0:00:00	1:00:00	0:00:00	\$125.00	\$125.00
1 - Kitchen	-1	Lutron	Sivoia QS Coupled Shades	Configuration	D c1 F	0:00:00	0:00:00	0:15:00	0:00:00	\$125.00	-\$31.25
1 - Kitchen	2	Sonance	VP64R	Installation		0:00:00	0:30:00	0:00:00	0:00:00	\$110.00	\$110.00
1 - Kitchen	1	Lutron	Sivoia QS Coupled Shades	Installation		0:00:00	0:00:00	4:00:00	0:00:00	\$110.00	\$440.00
1 - Kitchen	1	Lutron	SC-1-xx	Installation		0:00:00	0:10:00	0:00:00	0:00:00	\$110.00	\$18.33
1 - Kitchen	1	Lutron	RRD-W5BRL-xx	Installation		0:00:00	0:00:00	0:00:00	0:00:00	\$110.00	\$0.00
1 - Kitchen	-1	Lutron	Sivoia QS Coupled Shades	Installation	D c1 F	0:00:00	0:00:00	4:00:00	0:00:00	\$110.00	-\$440.00
1 - Kitchen	1	CES	CES-NC-LUT-SHADE	Installation	A c1 F	0:00:00	0:00:00	0:00:00	0:00:00	\$110.00	\$0.00
1 - Kitchen	-1	Sonance	VP64R	Installation	A c2 F	0:00:00	00:00:00	0:00:00	0:00:00	\$110.00	\$0.00
1 - Kitchen	2	Sonance	VP64R	Parts Labor		0:03:00	0:00:00	0:00:00	0:06:00	\$110.00	\$11.00
1 - Kitchen	-1	Sonance	VP64R	Parts Labor	A c2 F	00:00:00	0:00:00	0:00:00	0:00:00	\$110.00	\$0.00
1 - Kitchen	1	Lutron	Sivoia QS Coupled Shades	Programming		0:00:00	0:00:00	0:00:00	0:00:00	\$150.00	\$0.00
1 - Kitchen	-1	Lutron	Sivoia QS Coupled Shades	Programming	A c1 F	0:00:00	0:00:00	0:00:00	0:00:00	\$150.00	\$0.00
1 - Kitchen	2	Sonance	VP64R	Wire Labor - Bulk		0:33:20	0:00:00	0:00:00	1:06:40	\$180.00	\$200.00
1 - Kitchen	1	Lutron	Sivoia QS Coupled Shades	Wire Labor - Bulk		-1:06:40	0:00:00	0:00:00	-1:06:40	\$180.00	-\$200.00
1 - Kitchen	-1	Lutron	Sivoia QS Coupled Shades	Wire Labor - Bulk	A c1 F	0:00:00	0:00:00	0:00:00	0:00:00	\$180.00	\$0.00
1 - Kitchen	1	CES	CES-NC-LUT-SHADE	Wire Labor - Bulk	A c1 F	02:37:05	0:00:00	0:00:00	2:37:05	\$180.00	\$471.25
1 - Kitchen	-1	Sonance	VP64R	Wire Labor - Bulk	A c2 F	0:00:00	0:00:00	0:00:00	0:00:00	\$180.00	\$0.00

Project/Labor Detail: Speed up this screen by adding a button to go to Labor Supplements if needed

Discipline		Area		Phase		Fav	Master Project - Detail by Area				QV	Utilities	Print	Home	
Client		Areas		Overviews		Joseph Kolchinsky OneVision Resources LLC McCarthy Project 2860.1-1.104						Pricing	Invoicing	Leave	
Project	Info	Products		Area Text								Payments	Purchasing	Tracker	
Contact	Log	Supplements		Install Notes								Project Fees	Work Orders	Print Menu	
Client Mode <input type="checkbox"/>		Labor Details		Super Views		Entities						Convert	Wire Manager	Change Orders	Grand Total
Discipline : Category : Type		CO		Qty		Make : Model						Description - Finish		Area Totals	
McCarthy Project															
000 Equipment Rack Location												\$50,465.13			
Audio : Distribution : Matrix Switch				1 ea		Control4 : TS-AMS24		24-Source, 24-Zone Audio Matrix				1,440.00			
Audio : Distribution : Amplifier		C		2 ea		Control4 : TS-PAMP8-100		8-Zone/16-Channel Power				2,040.00			
Video : Source : Streamer				5 ea		Apple : AppleTV-4K : 5657		4K Apple Movies and AirPlay				1,199.94			
Video : Distribution : Structured Wiring				1 ea		CES : CES-CATV-PANEL-16		Cable TV Panel with 16 Wallplate							
Video : Source : Video Component				5 ea		CES : CES-RACK-STB		Rackmount X1 DVR Setup -							

5 MP 1		Master Project - Labor Details - Phase - Labor Category by Phase										?	Home	Print
Labor Categories by Phase		Labor Categories by Areas		Labor Categories by Discipline		Joseph Kolchinsky OneVision Resources LLC McCarthy Project 2860.1-1.104						Labor Meter	Done	
												Labor Supplements	Master Project Detail	
Installation Type: New-3 Phase Pre-Trim-Final				Labor Categories by Phase						Time = hrs:min:sec		Degree of Difficulty		
Parts Time - per each		0:05:00 h:m:s								1 - Prewire		0%		
Bulk Wire Time - per foot		0:00:30 h:m:s								2 - Trim		0%		
Pre Cut Wire Time - per pair		0:05:00 h:m:s								3 - Final		0%		
Labor Category		Cost	Sell	Phase 1 Prewire		Phase 2 Trim		Phase 3 Final		Total				
				Time	Amount	Time	Amount	Time	Amount	Tiime	Amount	GP%		
1 - Installation		60.00	110.00	6:00:00	\$660.00	99:40:00	\$10,963.33	242:05:00	\$26,629.17	347:45:00	\$38,252.50	45.5%		
2 - Configuration		60.00	125.00					66:20:00	\$8,291.67	66:20:00	\$8,291.67	52.0%		
3 - Programming		80.00	150.00					77:10:00	\$11,575.00	77:10:00	\$11,575.00	46.7%		
4 - Parts Labor		60.00	110.00	5:35:00	\$614.17	5:55:00	\$650.83	34:11:30	\$3,761.08	45:41:30	\$5,026.08	45.5%		
5 - Wire Labor - Bulk		120.00	180.00	-373:02:30	-\$67,147.50					-373:02:30	-\$67,147.50	33.3%		
6 - Wire Labor - Precut		60.00	110.00			6:00:00	\$660.00	14:21:30	\$1,579.42	20:21:30	\$2,239.42	45.5%		
Total				-361:27:30	-\$65,873.33	111:35:00	\$12,274.17	434:08:00	\$51,836.33	184:15:30	\$100,372.17			

Master Project - Labor Supplement Details

John & Mary Smith

Home Entertainment System
1284.1-1.100

Labor
Meter

Done
Master Project
Detail

Installation Type: New-3 Phase Pre-Trim-Final

Labor Categories by Phase

Time = hrs:min:sec

Degree of Difficulty

Parts Time - per each	0:15:00 h:m:s	1 - Prewire	0%
Bulk Wire Time - per foot	0:00:30 h:m:s	2 - Trim	0%
Pre Cut Wire Time - per pair	0:00:30 h:m:s	3 - Final	0%

Labor Category	Cost	Sell	Phase 1 Prewire		Phase 2 Trim		Phase 3 Final		Total		
			Time	Amount	Time	Amount	Time	Amount	Time	Amount	GP%
1 - Installation	30.00	60.00	5:40:00	\$340.00	5:25:00	\$325.00	25:05:00	\$1,505.00	36:10:00	\$2,170.00	50.0%
2 - Programming	40.00	80.00					4:45:00	\$380.00	4:45:00	\$380.00	50.0%
3 - Training	50.00	100.00					4:35:00	\$458.33	4:35:00	\$458.33	50.0%
4 - Parts Labor	30.00	50.00			1:00:00	\$50.00	2:45:00	\$137.50	3:45:00	\$187.50	40.0%
5 - Wire Labor - Bulk	35.00	60.00	22:30:00	\$1,350.00			0:20:00	\$20.00	22:50:00	\$1,370.00	41.7%
6 - Wire Labor - Precut	40.00	60.00					2:35:00	\$155.00	2:35:00	\$155.00	33.3%
Total			28:10:00	\$1,690.00	6:25:00	\$375.00	40:05:00	\$2,655.83	74:40:00	\$4,720.83	46.6%

All Areas		Labor Supplements										
Zone - Area	Qty	Make : Model	Labor Type	CO	Tax A B	Install Phases	Phase 1	Phase 2	Phase 3	Total Time with DOD (h:m:s)	Hourly Rate	Ext Sell
1 - Home Theater	1	Linn : 5101 Personal Handset	Programming		T T	3	0:00:00	0:00:00	0:30:00	0:30:00	\$80.00	\$40.00
1 - Home Theater	1	Linn : 5101 Personal Handset	Calibration		T T	3	0:00:00	0:00:00	0:20:00	0:20:00	\$100.00	\$33.33
1 - Home Theater	1	Linn : 5101 Personal Handset	Wire Labor - Bulk		T T	1	1:15:00	0:00:00	0:00:00	1:15:00	\$60.00	\$75.00
1 - Home Theater	1	Linn : 5125	Installation		T T	3	0:00:00	0:00:00	1:00:00	1:00:00	\$60.00	\$60.00
1 - Home Theater	1	Linn : 5125	Wire Labor - Precut		T T	3	0:00:00	0:00:00	0:20:00	0:20:00	\$60.00	\$20.00
1 - Home Theater	1	Linn : Classik Music-S	Installation	A c2	T T	3	0:00:00	0:00:00	0:30:00	0:30:00	\$60.00	\$30.00
1 - Home Theater	1	Linn : Classik Music-S	Wire Labor - Precut	A c2	T T	3	0:00:00	0:00:00	0:05:00	0:05:00	\$60.00	\$5.00
1 - Home Theater	5	Linn : Katan	Installation		T T	3	0:00:00	0:00:00	0:20:00	1:40:00	\$60.00	\$100.00
1 - Home Theater	5	Linn : Katan	Wire Labor - Bulk		T T	1	0:37:30	0:00:00	0:00:00	3:07:30	\$60.00	\$187.50
1 - Home Theater	1	Linn : Klimax Chakra 500	Installation	A c2	T T	3	0:00:00	0:00:00	1:00:00	1:00:00	\$60.00	\$60.00
1 - Home Theater	1	Linn : Klimax Chakra 500	Wire Labor - Precut	A c2	T T	3	0:00:00	0:00:00	0:10:00	0:10:00	\$60.00	\$10.00
1 - Home Theater	1	Linn : Knekt RCU	Installation		T T	1,2	0:30:00	0:30:00	0:00:00	1:00:00	\$60.00	\$60.00
1 - Home Theater	1	Linn : Knekt RCU	Programming		T T	3	0:00:00	0:00:00	0:30:00	0:30:00	\$80.00	\$40.00
1 - Home Theater	1	Linn : Knekt RCU	Parts Labor		T T	2,3	0:00:00	0:15:00	0:15:00	0:30:00	\$50.00	\$25.00
1 - Home Theater	1	Linn : Knekt RCU	Wire Labor - Bulk		T T	1,3	1:15:00	0:00:00	0:05:00	1:20:00	\$60.00	\$80.00
1 - Home Theater	1	Linn : Melodik	Installation		T T	3	0:00:00	0:00:00	0:30:00	0:30:00	\$60.00	\$30.00

Project/Fees: Speed up Fees Screen refresh by Posting Fees Subtotals

Discipline		Area		Phase		Fav	Master Project - Detail by Area			QV	Utilities	Print	Home	
Client		Areas		Overviews		John & Mary Smith Home Entertainment System 1284.1-1.100						Pricing	Invoicing	Leave
Project	Info	Products		Area Text								Payments	Purchasing	Tracker
Contact	Log	Supplements		Install Notes								Project Fees	Work Orders	Print Menu
Client Mode <input type="checkbox"/>	Labor Details	Super Views		Entities								Convert	Wire Manager	Change Orders
Discipline : Category : Type			CO	Qty	Make : Model		Description - Finish			Area Totals				
Home Entertainment System														
Zone 1 - Home Theater													\$42,855.73	
Audio : Amplifier : Multi-channel				1 ea	Linn : 5125		Five channel power amplifier			2,750.00				
Audio : Source : CD Player			A c2	1 ea	Linn : Classik Music-S		Integrated CD			1,550.00				
Audio : Speaker : Bookshelf				5 pr	Linn : Katan		Bookshelf loudspeakers: pair -			4,975.00				
Audio : Amplifier : Stereo			A c2	1 ea	Linn : Klimax Chakra 500 Twin-BindPost		Klimax two-channel power			7,995.00				
Audio : Speaker : Powered Subwoofer				1 ea	Linn : Melodik		Aktive isobarik bass extension			4,950.00				
Audio : Speaker : Powered Subwoofer			A c2	1 ea	Linn : Melodik		Aktive isobarik bass extension			4,950.00				
Video : Display : DLP Video Projector				1 ea	Runco : CL-610		DLP Projector -			7,995.00				
Video : Source : DVD Player				1 ea	Sony : DVP-NS999ES		Progressive Scan DVD Player -			1,099.95				
Automation : Remote : Handheld Remote				1 ea	Linn : 5101 Personal Handset		Universal learning remote - Black			390.00				
Automation : Control : Keypad				1 ea	Linn : Knekt RCU		Knekt room control unit - White			750.00				

John & Mary Smith

Done

Replace All Fees with Default Fees

Home Entertainment System
1284.1-1.100

Projects Services Expenses

New Project Fees

Pick	Sort	Project Fee Type	Fee SKU	Phase	Description	Fee Type	Percentage		Flat Fee	Cost %	Tax Status		Direct to Parts	Subtotal	Delete	
							Percent of	%			Sell Amount	of Fee				A
<input checked="" type="checkbox"/>		Design/Engineering		1		Percentage	Equipment	2.0	%		50	%	E	E	\$1,415.12	
Design and Engineering of the following electronic systems: Home																
<input type="checkbox"/>		Documentation		2		Flat Fee			%	\$25.00	50	%	E	E		
Digital Photos of the prewire and final installation taken, cataloged and																
<input type="checkbox"/>		Misc Parts & Materials		1		Percentage	Labor	5.0	%		50	%	E	E		
Misc Parts and Materials required to complete the installation.																
<input checked="" type="checkbox"/>		Project Management		3		Percentage	Grand Total	3.0	%		50	%	E	E	\$2,567.61	
Meetings designed to facilitate the seamless integration of the electronic																



Fees Report Header

Fees Report - Fees To Parts Display

Hide Parts Total on Fees Report (show in Grand Total)

Optional Label

Projects Fees (Excluding Fees Directed to Parts)	\$3,982.72	
Project Fees Directed to Parts		
Total Projects Fees	\$3,982.72	
Services Fees (Excluding Fees Directed to Labor)	\$500.00	
Service Fees Directed to Labor		
Total Services Fees	\$500.00	
Total Expenses Fees:	\$240.00	

Percentage of "Grand Total" does not include Parts, Fees or Tax.
Most Fees are Labor based so the Tax flags should be set accordingly.
Fee SKU comes from Products in the Product Library flagged as a Fee.

Total Fees (Excluding Fees Directed to Parts & Labor)	\$4,722.72
Total All Fees (Including Fees Directed to Parts & Labor)	\$4,722.72

Update Supplements	Created: 9/20/2002	Sony SLV-N99	+ Add Product	Done
Delete Product	Sell Updated: 6/2/2011 Cost Updated: 6/2/2011	VHS Video Cassette Recorder Video : Source : VCR	Duplicate Product	Prev Next

Product Specs Pix PDF Labor Parts Wire Tasks

Make ? **Unit Sell** ea
Model **Installed Sell** ea
QB Item-SKU **Finish**
Description

Features ABC
Keep Make, Model, Description & Features text within field borders
 The new SLV-N99 VCR is here. You won't believe the quality picture you see as you watch our Reality Regenerator™ picture enhancement circuitry at work. Additional features include an Advanced Quickset™ timer dial with Station ID, VCR Plus+® Gold, a Favorite Channel List with Station ID, and Cable Mouse® Control Capability for cable boxes and satellite receivers. Recording was never so easy.

Cue Notes

Group

Class
Phase

Status
 This Product has been Added to a Proposal/Project
 Favorite Tax A Phantom Product ?
 Tax B QB Fee SKU ?

Options

Product Library	Proposal Products
New Item <input type="checkbox"/>	Area Sort Order <input type="text" value="m"/>
Discontinued Item <input type="checkbox"/>	Do not Discount <input type="checkbox"/>
Hide this Item <input type="checkbox"/>	Hide Printed Price <input type="checkbox"/>
Do not Hide <input type="checkbox"/> ?	Issue Staple Up Card <input type="checkbox"/> ?
Do not Delete <input type="checkbox"/>	Zero All Supplement \$ <input type="checkbox"/> ?
Replace Data <input type="checkbox"/>	Do not Purchase or Install <input type="checkbox"/> ?
	Proposal Labor Tax Override <input type="checkbox"/> ?

Find Products	Replace Data	Product Library - Product Detail			34 of 55	Home						
Update Supplements	Created: 11/1/2017	LISTENUP INSTALL CLIENT CABLE BOX		New Product	Done							
Delete Product	Sell Updated: 11/16/2016 Cost Updated: 11/16/2016	Client Supplied Xfinity / Comcast Cable Box Install : Builder : Builder Only		Duplicate Product	Prev Next							
Product	Specs	Pix	PDF	Labor	Parts	Wire	Tasks					
Make	LISTENUP INSTALL	Sell Price	ea	Group								
Model	CLIENT CABLE BOX			Install : Builder : Builder Only								
SKU				Class			Product					
Finish				Phase			1 Prewire					
Description	Client Supplied Xfinity / Comcast Cable Box						Status					
Features							Favorite	<input type="checkbox"/>	Tax A	T	Phantom Product	<input type="checkbox"/>
Keep Make, Model, Description & Features text within field borders							Tax B	T	QB Fee SKU	<input type="checkbox"/>		
Cue Notes							Proposal Labor Tax Override <input type="checkbox"/>					
							This Product is in a Proposal/Project					
							Options					
							Product Library			Proposal Products		
							New Item	<input type="checkbox"/>	Area Sort Order	m		
							Discontinued Item	<input type="checkbox"/>	Do not Discount	<input type="checkbox"/>		
							Hide this Item	<input type="checkbox"/>	Hide Printed Price	<input type="checkbox"/>		
							Do not Hide	<input checked="" type="checkbox"/>	Issue Staple Up Card	<input checked="" type="checkbox"/>		
							Do not Delete	<input checked="" type="checkbox"/>	Do not Purchase or Install	<input type="checkbox"/>		

Entities using this Product

Find all Products in Entities

AV IQ Product Info Website

LISTENUP INSTALL CLIENT CABLE BOX

Client Supplied Xfinity / Comcast Cable Box
Install : Builder : Builder Only

Done

Prev Next

This Product is in a Proposal/Project

- Product
- Specs
- Pix
- PDF
- Labor
- Parts
- Wire
- Tasks

Data

Product ID: 371845
 Product Created By: denver
 Sell Price Updated By: Horizon Import
 Cost Price Updated By: Horizon Import

General

Finish
 Weight

Dimensions

HWD WHD Height Width Depth Diameter

Product Dimensions

Cut Out Dimensions

Rack Spaces Box Type

Mounting Height Distance from floor

Warranty

Factory Warranty
 Extended Warranty

Power Consumption

	Consumption	Amp Draw
AC Power	<input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/>
DC Power	<input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/>

Power Output

Power Output watts per channels @ ohms

Power Output watts per channels @ ohms

Power Output watts per channels @ ohms

Product Validation

371845

LISTENUP INSTALL CLIENT CABLE BOX

Client Supplied Xfinity / Comcast Cable Box

Words Removed from Model Validation

- Client's
- Client
- Owned
- Existing
- Supplied
- BLDR
- Allowance

LISTENUPCLIENTCABLOX

Validation = MakeModelFinish and should not exceed 25 characters.

Trim All, Make Left 8, Model Left 10 + Right 2, Finish Left 4

LISTENUPINSTALL

CLIENTCABLEBOX



Product Library: Clicking on the Sell Price now shows Product Cost

Find Products
Fav A B C Show Hidden
Product Library - Line List
Show Makes Groups
Home

All A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

Show Products
Show Hidden Products
Utilities



All
Lab
Add Product

Leave

Part Phantom
Show Discontinued Products
Utility Lists

58 Items
58 Total

Detail List
Inventory Control

Product Sets

Show All Groups
Cue Notes Fav View
Make
Model : SKU
Description
Finish
Sell Price
Auto Tag

Q	C	Displn	Cat	Type	Cue Notes	Fav	View	Make	Model : SKU	Description	Finish	Installed \$	Supl	Hid
<input type="checkbox"/>	<input type="checkbox"/>	Audio	Speak	Center Channel		<input type="checkbox"/>	<input type="checkbox"/>	Klipsch	RC-35	Center Channel	Black	399.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	Audio	Speak	Floor		<input type="checkbox"/>	<input type="checkbox"/>	Klipsch	RF-35 (6483)	Reference	Black	499.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	Audio	Speak	Bookshelf		<input type="checkbox"/>	<input type="checkbox"/>	Klipsch	RS-7	Reference	Matte	450.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	Audio	Speak	Powered Subwoofer		<input type="checkbox"/>	<input type="checkbox"/>	Klipsch	RSW-10	Reference	Black	1,000.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Audio	Multi	Keypad		<input type="checkbox"/>	<input type="checkbox"/>	Linn	5101 Personal Handset	Universal	Black	390.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Audio	Ampli	Surround Processor		<input type="checkbox"/>	<input type="checkbox"/>	Linn	5103 System Controller	Linn 5103 inc		5,500.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Audio	Speak	On-Wall		<input type="checkbox"/>	<input type="checkbox"/>	Linn	5110-W	Pair of on-wall	White	325.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Audio	Ampli	Multi-channel		<input type="checkbox"/>	<input type="checkbox"/>	Linn				50.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Audio	Ampli	Preamplifier		<input type="checkbox"/>	<input type="checkbox"/>	Linn				95.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Audio	Speak	Powered Subwoofer		<input type="checkbox"/>	<input type="checkbox"/>	Linn				50.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Audio	Misc	Final Part		<input type="checkbox"/>	<input type="checkbox"/>	Linn				65.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Wire	Pre-C	Interconnect		<input type="checkbox"/>	<input type="checkbox"/>	Linn				20.00 pr	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Audio	Speak	Part		<input type="checkbox"/>	<input type="checkbox"/>	Linn				40.00 pr	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Wire	Bulk	Interconnect Cable		<input type="checkbox"/>	<input type="checkbox"/>	Linn				4.25 ft	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Wire	Bulk	Interconnect Cable		<input type="checkbox"/>	<input type="checkbox"/>	Linn				15.25 ft	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Audio	Sourc	Phono		<input type="checkbox"/>	<input type="checkbox"/>	Linn				45.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Audio	Sourc	CD Player		<input type="checkbox"/>	<input type="checkbox"/>	Linn				50.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Audio	Ampli	Surround Receiver		<input type="checkbox"/>	<input type="checkbox"/>	Linn				95.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Audio	Ampli	Surround Receiver		<input type="checkbox"/>	<input type="checkbox"/>	Linn				95.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Audio	Speak	In-wall		<input type="checkbox"/>	<input type="checkbox"/>	Linn				45.00 pr	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Audio	Misc	Final Part		<input type="checkbox"/>	<input type="checkbox"/>	Linn				35.00 ea	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Wire	Bulk	Speaker Cable		<input type="checkbox"/>	<input type="checkbox"/>	Linn				5.00 m	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Wire	Bulk	Speaker Cable		<input type="checkbox"/>	<input type="checkbox"/>	Linn				2.74 ft	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Audio	Speak	Bookshelf		<input type="checkbox"/>	<input type="checkbox"/>	Linn				95.00 pr	<input type="checkbox"/>	<input type="checkbox"/>

Installed Price (expand window to show prices)
✕

Linn
5103 System Controller
Linn 5103 inc DTS, no RF demodulator (Black)

Product Sell: \$5,500.00 Cost \$3,300.00 ea - GP: 40%

Parts: \$0.00

Wire: \$2,578.00

Labor: \$360.00

Total Installed Price: \$8,438.00 ea

Date Modified: 3/10/2015

Qty on Hand: 5

Product Library Utility - Clean & Delete

58 of 58 ?

Done

Clean Groom	Reset Update	Find Change	General Import	User Import	RCMS Tyler	Distributor Import	Export Products
-------------	--------------	-------------	----------------	-------------	------------	--------------------	-----------------

Clean - Product Make, Model, Desc & Group Fields

This utility will remove any blank spaces, carriage returns and quotes from the product Make, Model, SKU, Description, Features and Group fields.

Clean Fields

Clean - Duplicate Products

This utility will automatically find all products with the same Make & Model and add a unique (ID) to the model number to make that product unique.

Clean Duplicates

Delete - All Products in Library

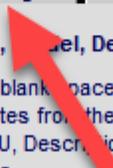
This will permanently delete all of the products in this Product Library.

Delete All Products

Delete - Products without Model numbers

This will permanently delete all of the products in the Product Library without Model numbers.

Delete Blank Products



Product Library Utility - Find & Change

58 of 58 ?

Done

Clean Groom	Reset Update	Find Change	General Import	User Import	RCMS Import	Distributor Import	Export Products
-------------	--------------	-------------	----------------	-------------	-------------	--------------------	-----------------

Find Duplicate Products

Use this utility will find all products that have the same Make and Model number

Find Duplicates

Find Duplicates Keys

Find Models with ()

Change Groups on Multiple Products

This utility enables you to find multiple Products and Assign a Product Group to all of them at one time.

Change Groups on Multiple Products

Find Products with Orphaned Groups

Use this utility will find all products that do not have a group in Master Prefs. Please reassign them to Valid Groups.

Find Orphaned Groups

Change Make Names

This utility enables you to Change the Make Names on Products in the Product Library

Change Make Names



Contacts/Details: Change Mobile Phone Label to Cell and Add Phone Labels

Find Contacts
Replace Data
Contacts - Contact Detail
Print Contact
Printer Setup
Home

Duplicate Contact
Delete Contact

Callahan, Hayes

Print-Export Menu
New Proposal
New POS
New Task

Details
Info
Com Log
Entities
Files & Pix
Transactions

Add Contact
Done

Labels

Category Client Class Key ID Fav

? Create Vendor and Assign Product Makes Group Status Staff SE Tickler Tag

Print Contact	Fav	Company	Account ID	Web Address	Web
<input type="checkbox"/>	<input checked="" type="radio"/>	 	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="checkbox"/>	<input checked="" type="radio"/>	Title	First Name	Last Name	Email Address
<input type="checkbox"/>	<input checked="" type="radio"/>		Hayes	Callahan	horizon@trivest.net
<input type="checkbox"/>	<input type="radio"/>				
<input type="checkbox"/>	<input type="radio"/>				
<input type="checkbox"/>	<input type="radio"/>				
<input type="checkbox"/>	<input type="radio"/>				
<input type="checkbox"/>	<input type="radio"/>				
<input type="checkbox"/>	<input type="radio"/>				
<input type="checkbox"/>	<input type="radio"/>				
<input type="checkbox"/>	<input type="radio"/>				
<input type="checkbox"/>	<input type="radio"/>				

Address 1

Fav

Address 1: 567 58TH Street

City Oakland

State CA Zip: 94607

Country

County

Cross Street

Address 2

Address 2:

Cross Street

Phone Numbers

Fav	Phone Type	Number	ext	Country Code
<input type="radio"/>	Home Phone	<input type="text"/>	<input type="text"/>	cc 1
<input checked="" type="radio"/>	Work Phone	715-287-4592	<input type="text"/>	cc
<input type="radio"/>		<input type="text"/>	<input type="text"/>	cc
<input type="radio"/>		<input type="text"/>	<input type="text"/>	cc
<input type="radio"/>		<input type="text"/>	<input type="text"/>	cc
<input type="radio"/>	Cell Phone	7150287-3336	<input type="text"/>	cc
<input type="radio"/>	Alt 1	715-736-2456	<input type="text"/>	
<input type="radio"/>	Alt 2	715-276-3564	<input type="text"/>	
<input checked="" type="radio"/>	Fax 1	Reps Fax 715-276-3765	<input type="text"/>	
<input type="radio"/>	Fax 2	2	<input type="text"/>	

Favorite Phone (W) 715-287-4592

Favorite eMail horizon@trivest.net

Admin Edit Payments Clear All Manual Payments **Proposal - Payment Dates** Print ?

Mr. & Mrs. Christenson
North American Fly LTD
Home Entertainment System
1290.1-1.100

Done with Update

Installation Type: New-3 Phase Pre-Trim-Final

Payment Labels: Reset Payments

Payment Labels Payment Description	Payment Steps				
	Deposit	Step 1 Payment	Step 2 Payment	Step 3 Payment	Holdback
	Deposit	Payment 1	Payment 2	Payment 3	Hold Back
Due when the proposal is accepted and signed.	Due 10 days before the installation prewire phase.	Due 10 days before the installation trim phase.	Due 10 days before the installation final phase.	Due 10 days before the installation final phase.	Due at the completion of the installation.
Percentage Total: 115% Warning: Total must equal 100% Percent Total Payments: \$40,408.77	<input type="text" value="25"/> % Amount \$4,040.88	<input type="text" value="30"/> % Amount \$12,122.63	<input type="text" value="20"/> % Amount \$8,081.75	<input type="text" value="30"/> % Amount \$12,122.63	<input type="text" value="10"/> % Amount \$4,040.88

Payment Step Director

	Step 1	Step 2	Step 3
Payment Director	1	2	3
Products	1	2	3
Labor	1	2	3
Parts	1	2	3
Wire	1	2	3
Fees	1	2	3

Message ✕

Please adjust the Payments to Equal 100%

Phase 1 Total \$ Phase 2 Total \$ Phase 3 Total \$

Reset Payments

\$40,408.75
\$40,408.77
-\$0.02

Discipline Area Phase Fav **Proposal - Detail by Area** QV Utilities Print Home

Client Areas Overviews **Mr. & Mrs. Christenson** Pricing Invoicing Leave

Project Info Products Area Text **North American Fly LTD** Payments Purchasing Tracker

Contact Log Supplements Install Notes **Home Entertainment System** Project Fees Work Orders Print Menu

Client Mode Labor Details Super Views Entities **1290.1-1.100** Convert Wire Manager Change Order Grand Total

Discipline : Category : Type Qty Make : Model Description - Fin Area Totals

Home Entertainment System				
Balcony				\$36,626.00
Audio : Speaker : Floor	3 ea	Klipsch : RF-35 (6483)	Reference Tower Speaker - Black	1,497.00
Audio : Amplifier : Stereo	3 ea	Linn : Klimax Chakra 500 Twin-BindPost	Klimax two-channel power	23,985.00
Audio : Amplifier : Preamplifier	1 ea	Linn : Klimax Chakra 500 Twin-Neutrik	Klimax Twin power amplifier -	7,995.00

Proposal Status **Proposal Utility** Client Mode ? Home

Mr. & Mrs. Christenson
North American Fly LTD
Home Entertainment System
1290.1-1.100

Done

Proposal Export Admin

Caution: These Utilities will permanently alter this Proposal



Sell this Proposal
 Convert this Proposal into a Project
 All Option Products and Supplements will be Deleted from this Proposal when it is converted.
 Please uncheck any Option Products you want to include in this Proposal before converting it.



Update All Proposal Products & Supplements
 All products and supplements (Parts/Wire/Labor) in this Proposal will be completely updated with the same products & supplements from the Product Library



Update Only Selected (Tagged) Proposal Products & Supplements
 Only Tagged products and supplements (Parts/Wire/Labor) in this Proposal will be completely

Project/Change Orders: Option to set new CO defaults

Master Prefs - Other - Projects 2 ? Home

Proposal 1	Projects 1	Products 1	Misc 1	3rd Party 1	Counters	Done
Proposal 2	Project CO	Products 2	Misc 2	3rd Party 2	Graphics	

Change Order Preferences

- Show the Original Project Area Text in addition to the CO Area Text.
- Do Not Show the Change Order Numbers on the Areas & Products Report (global pref)
- Always Add Default Fees to a new Change Order and suppress the user pop up option.
- Always use CO Default Payment plan to a new Change Order and suppress the user pop up option.
- Do Not Show Payment Credit Card Info Line below the Client Signature on the CO Invoice
 This Option is Global for all Change Orders in SCPS

Proposal and Project GP%: Move to Costing screen with User Rights Privileges

The Gross Profit %'s figures are now moved to the Costing Screen for Proposal, Projects, Master Projects, Pending CO's and Final CO's.

Advantages:

- The Costing screens can be hidden from Users with Users Access Rights.
- The Pricing screens refresh much Faster, because the GP% doesn't have to be calculated on the Pricing Screens

User Access Rights

Proposal Area Portal No "Add Product" Prompt <input type="checkbox"/> ?	Proposal Product Portal Sort by Make Not Discipline <input type="checkbox"/>	Product Favorites User Assignable Not Global <input type="checkbox"/>	Check All	User Access Rights	UnCheck All	Sort Users	◀Prev/Next▶	? Home
Jim Engandela President Checked boxes have Access Rights Unchecked boxes do not have Rights					PC Screen Size Computer ?		Done	
					Screen Magnification 100%		Commissions	
Module/Screen Access <ul style="list-style-type: none"><input checked="" type="checkbox"/> Preferences<input checked="" type="checkbox"/> Project Manager<input checked="" type="checkbox"/> Inventory Control Module<input checked="" type="checkbox"/> Module Utilities<input checked="" type="checkbox"/> Proposal - Project - CO Admin Utility<input checked="" type="checkbox"/> Proposal - Project Commissions<input checked="" type="checkbox"/> Proposal Custom Print Layouts<input checked="" type="checkbox"/> CPS Custom Proposal System access			Access Level <p>Administrator</p> Administrators see all Proposals & Projects Managers see their Proposals & Projects and the users that they manage Users only see their Proposals & Projects			Projects <ul style="list-style-type: none"><input checked="" type="checkbox"/> Add Change Orders<input checked="" type="checkbox"/> Add Purchase Orders<input checked="" type="checkbox"/> Add Work Orders<input checked="" type="checkbox"/> Add Sales Invoices<input checked="" type="checkbox"/> Override Print Menu Prefs & Print Options Project Lockout		
Proposals & Change Orders <ul style="list-style-type: none"><input checked="" type="checkbox"/> Add<input checked="" type="checkbox"/> Archive			Proposals - Projects - Completed Archives - Change Orders <ul style="list-style-type: none"><input checked="" type="checkbox"/> Delete<input checked="" type="checkbox"/> Duplicate<input checked="" type="checkbox"/> View Cost			Edit Projects & Final CO's <ul style="list-style-type: none"><input checked="" type="checkbox"/> Edit Project & Final CO<input checked="" type="checkbox"/> Convert Final CO to Pending		
			Convert Proposals - Projects <ul style="list-style-type: none"><input checked="" type="checkbox"/> Conversions Proposal > Project > Completed			Point of Sale <ul style="list-style-type: none"><input checked="" type="checkbox"/> Delete/Archive Invoices<input checked="" type="checkbox"/> Invoice Product Sell Price<input checked="" type="checkbox"/> Purchase Order Access		
			Archived Proposals					

Proposal

Client Mode
Proposal - Pricing
Printer Setup Print ? Home

& Mrs. Lee & Kris Christenson
North American Fly LTD
Home Entertainment System
1290.1-1.100

Pricing
Tax Summary

Labor
Product Tax

Commissions
Fees Tax

Done

Proposal - Pricing
Refresh

Labor Meter

Excluded Products Totals

Adjust Total Prices

Show Cost

	Subtotals	Sell	Discount	Total Labor Time
Equipment	\$33,477.00			12:32:30
Installation	\$752.50			
Misc. Parts	\$0.00			
Wire & Cable	\$2,396.50			
Additional Fees	\$1,768.32			
Total	\$38,394.32			
Tax	\$2,014.43			
Grand Total	\$40,408.75			

Show List Price & Discount yes no
 Show Sales Tax yes no

Proposal Equipment - Price Adjuster

Restore All Prices to Original Sell

Adjust Prices by individual Products

\$33,477.00

Discountable Equipment Sell Total

Set All Prices to Minimum Sell

Set All Prices to Adjustment

Set Sell Price Adjustment based on \$ Amount

\$ ±

Adjustment Type:

Percentage %: ±

Price Adjustments will be applied to all selected Equipment in this Proposal, except those products that are checked "Do Not Discount" or "No Disc't"

Global Adjustments will override all Individual Equipment Price Adjustments

To Adjust Prices by Group, Make, Model, Area or Phase, Click "Adjust Prices by Products" button

If a product has a List price, the discount will be the difference between the List price and the Sell price.

If a product does not have a List price, the discount will be the difference between the Original Sell Price and Adjusted Sell price.

Labor Summary

	(h:m)	(hourly)	Phase 1	Phase 2	Phase 3	
Labor Category	Hours	Rate	Prewire	Trim	Final	Total
1 - Installation	10:00	\$60.00			\$600.00	\$600.00
2 - Programming		\$80.00				
3 - Training		\$100.00				
4 - Parts Labor		\$50.00				
5 - Wire Labor - Bulk	1:52	\$60.00	\$112.50			\$112.50
6 - Wire Labor - Precut	0:40	\$60.00			\$40.00	\$40.00
Total Amount			\$112.50		\$640.00	\$752.50
(h:m) Total Hours			1:52	0:00	10:40	12:32

Proposal - Pricing - Cost				
Mr. & Mrs. Lee & Kris Christenson North American Fly LTD Home Entertainment System 1290.1-1.100				
Proposal - Pricing				
Subtotals	Sell	Cost	Profit	GP%
Equipment	\$33,477.00	\$19,975.50	\$13,501.50	40.3%
Installation	\$752.50	\$392.29	\$360.21	47.9%
Misc. Parts	\$0.00	\$0.00	\$0.00	
Wire & Cable	\$2,396.50	\$1,437.00	\$959.50	40.0%
Additional Fees	\$1,768.32	\$817.21	\$951.11	53.8%
Total	\$38,394.32	\$22,622.00	\$15,772.32	41.1%
Tax	\$2,014.43			
Grand Total	\$40,408.75			

Project

Project - Pricing - Cost				
Mike & Jessica Potter Home Theater System 1285.1-1.100				
Grand Total of Project with all Change Orders				
Project	Cost	Profit	GP%	
Equipment	\$22,909.95	\$13,706.40	\$9,203.55	40.2%
Installation	\$995.83	\$538.33	\$457.50	45.9%
Misc. Parts	\$200.00	\$119.00	\$81.00	40.5%
Wire & Cable	\$3,041.20	\$1,788.72	\$1,252.48	41.2%
Additional Fees	\$2,006.61	\$1,003.30	\$1,003.30	50.0%
Total	\$29,153.59	\$17,155.76	\$11,997.83	41.2%
Tax	\$1,493.08			
Grand Total	\$30,646.68			

Client Mode

Project - Pricing - View

0 Printer Setup Print Home

Mike & Jessica Potter

Done

Pricing	Labor Rates	Commissions
Tax Summary	Product Tax	Fees Tax

Home Theater System
1285.1-1.100

Grand Total of Project with all Change Orders

Refresh

Labor Meter
Excluded Products Totals

Show Cost

	Project	Discount
Equipment	\$22,909.95	-\$100.00
Installation	\$995.83	
Misc. Parts	\$200.00	
Wire & Cable	\$3,041.20	
Additional Fees	\$2,006.61	
Total	\$29,153.59	
Tax	\$1,493.08	
Grand Total	\$30,646.68	

Labor Summary

Labor Category	(h:m)	(hourly)	Phase 1	Phase 2	Phase 3	Total
	Hours	Rate	Prewire	Trim	Final	
1 - Installation	5:10	\$60.00	\$30.00	\$30.00	\$250.00	\$310.00
2 - Programming	1:00	\$80.00			\$80.00	\$80.00
3 - Training	1:35	\$100.00			\$158.33	\$158.33
4 - Parts Labor	0:45	\$50.00		\$12.50	\$25.00	\$37.50
5 - Wire Labor - Bulk	6:20	\$60.00	\$375.00		\$5.00	\$380.00
6 - Wire Labor - Precut	0:30	\$60.00			\$30.00	\$30.00
Total Amount			\$405.00	\$42.50	\$548.33	\$995.83
(h:m) Total Hours			6:45	0:45	7:50	15:20

Master Project

Pricing		Labor Rates	Commissions	Master Project - Pricing - View			MP 1	Printer Setup	Print	Home
				John & Mary Smith						
				Home Entertainment System						
				1284.1-1.100						
				Grand Total of Project with all Change Orders Refresh						
				Show List Price & Discount <input checked="" type="radio"/> yes <input type="radio"/> no						
				Show Sales Tax <input checked="" type="radio"/> yes <input type="radio"/> no						
Labor Meter		Show Cost		Original Project	All Finalized Change Orders	Master Project Sell with CO's	Discount			
Excluded Products Totals				Equipment	\$49,210.89	\$21,544.94	\$70,755.83	-\$350.00		
				Installation	\$4,390.83	\$330.00	\$4,720.83			
				Misc. Parts	\$1,438.33	-\$10.00	\$1,428.33			
				Wire & Cable	\$9,271.55	\$838.65	\$10,110.20			
				Additional Fees	\$3,610.42	\$1,112.31	\$4,722.72			
				Total	\$67,922.02	\$23,815.90	\$91,737.92	-\$350.00		
				Tax	\$3,537.14	\$1,248.70	\$4,785.84			
				Grand Total	\$71,459.16	\$25,064.59	\$96,523.75			
				Master Project - Labor Summary Refresh						
Labor Category	(h:m) Hours	(hourly) Rate	Phase 1 Prewire	Phase 2 Trim	Phase 3 Final	Total				
1 - Installation	36:10	\$60.00	\$340.00	\$325.00	\$1,505.00	\$2,170.00				
2 - Programming	4:45	\$80.00			\$380.00	\$380.00				
3 - Training	4:35	\$100.00			\$458.33	\$458.33				
4 - Parts Labor	3:45	\$50.00		\$50.00	\$137.50	\$187.50				
5 - Wire Labor - Bulk	22:50	\$60.00	\$1,350.00		\$20.00	\$1,370.00				
6 - Wire Labor - Precut	2:35	\$60.00			\$155.00	\$155.00				
Total Amount			\$1,690.00	\$375.00	\$2,655.83	\$4,720.83				
(h:m) Total Hours			28:10	6:25	40:05	74:40				

Master Project - Pricing - Cost		1	Printer Setup	Print	Home
John & Mary Smith					
Home Entertainment System					
1284.1-1.100					
Grand Total of Project with all Change Orders Refresh					
	Project	Cost	Profit	GP%	
Equipment	\$49,210.89	\$42,861.40	\$27,894.43	39.4%	
Installation	\$4,390.83	\$2,519.17	\$2,201.67	46.6%	
Misc. Parts	\$1,438.33	\$1,030.00	\$398.33	27.9%	
Wire & Cable	\$9,271.55	\$5,872.38	\$4,237.82	41.9%	
Additional Fees	\$3,610.42	\$2,361.36	\$2,361.36	50.0%	
Total	\$67,922.02	\$54,644.31	\$37,093.61	40.4%	
Tax	\$3,537.14				
Grand Total	\$71,459.16				

Client Mode
Pending CO - Pricing
Printer Setup
Print
Home

John & Mary Smith

Pricing	Labor	Commissions
Tax Summary	Product Tax	Fees Tax

Home Entertainment System
1284.1c1-1.100

Done

Pending Change Order - Pricing
 Refresh

Labor Meter

Excluded Products Totals

Adjust Total Prices

Show Cost

Show List Price & Discount yes no
Show Sales Tax yes no

	Subtotals	Sell	Discount	Total Labor Time
Equipment		\$10,900.00		5:37:30
Installation		\$390.00		
Misc. Parts		\$285.00		
Wire & Cable		\$956.25		
Additional Fees		\$585.39		
Total		\$13,116.64		
Tax		\$689.22		
Grand Total		\$13,805.86		

Proposal Equipment - Price Adjuster

Restore All Prices to Original Sell

Adjust Prices by individual Products

\$10,900.00

Adjustment Type:
 Percentage %: %

Discountable Equipment Sell Total

Set All Prices to Adjustment

Set All Prices to Minimum Sell

Set Sell Price Adjustment based on \$ Amount

Price Adjustments will be applied to all selected Equipment in this Proposal, except those products that are checked "Do Not Discount" or "No Disc't"

Global Adjustments will override all Individual Equipment Price Adjustments

To Adjust Prices by Group, Make, Model, Area or Phase, Click "Adjust Prices by Products" button

If a product has a List price, the discount will be the difference between the List price and the Sell price.

If a product does not have a List price, the discount will be the difference between the Original Sell Price and Adjusted Sell price.

Labor Summary

Labor Category	(h:m) Hours	(hourly) Rate	Phase 1 Prewire	Phase 2 Trim	Phase 3 Final	Total
1 - Installation	1:30	\$60.00			\$90.00	\$90.00
2 - Programming		\$80.00				
3 - Training	1:30	\$100.00			\$150.00	\$150.00
4 - Parts Labor	0:45	\$50.00			\$37.50	\$37.50
5 - Wire Labor - Bulk	1:52	\$60.00	\$112.50			\$112.50
6 - Wire Labor - Precut		\$60.00				
Total Amount			\$112.50		\$277.50	\$390.00
(h:m) Total Hours			1:52	0:00	3:45	5:37

Pending CO - Pricing - Cost				
John & Mary Smith				
Home Entertainment System 1284.1c1-1.100				
Pending Change Order - Pricing				
	Subtotals	Sell	Cost	Profit GP%
	Equipment	\$10,900.00	\$6,465.00	\$4,435.00 40.7%
	Installation	\$390.00	\$208.13	\$181.88 46.6%
	Misc. Parts	\$285.00	\$171.00	\$114.00 40.0%
	Wire & Cable	\$956.25	\$573.75	\$382.50 40.0%
	Additional Fees	\$585.39	\$292.69	\$292.69 50.0%
	Total	\$13,116.64	\$7,710.57	\$5,406.07 41.2%
	Tax	\$689.22		
	Grand Total	\$13,805.86		

Final CO

Repost CO Totals		Client Mode <input type="checkbox"/>	Final CO - Pricing			
John & Mary Smith						
Home Entertainment System 1284.1c2-1.100						
Final Change Order - Pricing						
Labor Meter		c2		Show List Price & Discount <input checked="" type="radio"/> yes <input type="radio"/> no		
Excluded Products Totals				Show Sales Tax <input checked="" type="radio"/> yes <input type="radio"/> no		
		Show Cost				
		Subtotals	Sell	GP%		
		Equipment	\$22,294.94	37.1%		
		Installation	\$535.00	48.4%		
		Misc. Parts	\$95.00	40.0%		
		Wire & Cable	\$1,083.65	40.0%		
		Additional Fees	\$1,163.31	50.0%		
		Total	\$25,171.90	38.1%		
		Tax	\$1,320.47			
		Grand Total	\$26,492.37			
\$25,421.90 List Price -\$250.00 Courtesy Discount \$25,171.90 Total						
Labor Summary						
Labor Category	(h:m) Hours	(hourly) Rate	Phase 1 Prewire	Phase 2 Trim	Phase 3 Final	Total
1 - Installation	4:20	\$60.00	\$20.00	\$30.00	\$210.00	\$260.00
2 - Programming		\$80.00				
3 - Training	2:00	\$100.00			\$200.00	\$200.00
4 - Parts Labor	0:15	\$50.00			\$12.50	\$12.50
5 - Wire Labor - Bulk	0:37	\$60.00	\$37.50			\$37.50
6 - Wire Labor - Precut	0:25	\$60.00			\$25.00	\$25.00
Total Amount			\$57.50	\$30.00	\$447.50	\$535.00
(h:m) Total Hours			0:57	0:30	6:10	7:37

Final CO - Pricing - Cost				
John & Mary Smith				
Home Entertainment System 1284.1c2-1.100				
Final Change Order - Pricing				
Subtotals	Sell	GP%Co:	Profit	GP%
Equipment	\$22,294.94	\$14,014.	\$8,280.94	37.1%
Installation	\$535.00	\$276.	\$258.96	48.4%
Misc. Parts	\$95.00	\$57.	\$38.00	40.0%
Wire & Cable	\$1,083.65	\$650.	\$433.46	40.0%
Additional Fees	\$1,163.31	\$581.	\$581.65	50.0%
Total	\$25,171.90	\$15,578.	\$9,593.01	38.1%
Tax	\$1,320.47			
Grand Total	\$26,492.37			

Proposal and Project GP%: Add GP% to pop up

Proposal - Detail by Area						QV	Utilities	Printer Setup	Print	Home
Sohail Masood						Pricing	Invoicing	Leave		
Good Dedicated Theater Electronics Package 2944.1-1.105						Payments	Purchasing	Tracker		
000 Equipment Rack Area						Project Fees	Work Order	Print Menu		
001 Zone 1 - T						Wire Manager	Change Orders	Grand Total		
Audio : Amplifier : Audio/Video Receiver						1 ea	Sony : STRZA5000ES			99
Video : Source : Video Component						1 ea	CES : CES-DVR-STB-I			80
Video : Source : Streamer						1 ea	Roku : Roku Ultra			99
Video : Source : Blu-ray Player						1 ea	Sony : UBPX1100ES			99
Automation : Control : Controller						1 ea	Control4 : C4-EA1-V2			00
001 Zone 1 - T										34
Audio : Speaker : In-wall						7 ea	Triad : 45506-1000-5			00

Grand Total with Parts, Wire, Labor, Fees and Tax

Grand Total \$50,670.86

Equipment - Total GP 47.4%

Grand Total GP 41.5%

Done

Master Project Fees		Final Change Order - SubTotals								Print	?
Randy Milburn Cambridgeport Construction Custom Integrated System 2872.1-1.103											Done to All Co's
<i>Click on Fees to View All</i>											Done to Final Co's
View CO	CO#	Equipment	Labor	Parts	Wire	Fees	Subtotal	Tax	Grand Total	Balance Due	
Project CO Totals:		\$1,172.78	\$4,244.33	-\$53.20	\$122.36	\$2,303.31	\$7,789.58	\$77.62	\$7,867.20	\$7,867.21	
	c1	-4,300.00	0.00	0.00	0.00		-4,300.00	-268.75	-\$4,568.75	-\$4,568.75	
Remove Kitchen Shade and Change Amps			-440.00	Installation						Posted	
			-31.25	Configuration							
			0.00	Programming							
				Parts Labor							
			471.25	Wire Labor - Bulk							
			0.00	Wire Labor - Precut							
	c2	449.00	240.83	-53.20			636.63	24.74	\$661.37	\$661.37	
Add Patio Spk and Entry Dimmer			220.00	Installation						Posted	
			20.83	Configuration							
				Programming							
			0.00	Parts Labor							
			0.00	Wire Labor - Bulk							
				Wire Labor - Precut							
	c4	2,675.79	1,225.92	0.00	87.37	940.01	4,929.09	172.70	\$5,101.78	\$5,101.78	
Family Room TV and Soundbar			1,045.00	Installation						Posted	
			125.00	Configuration		159.56	Design/Engineering				
			0.00	Programming		183.89	Project Management				
				Parts Labor		36.78	Quality Control				
				Wire Labor - Bulk		79.78	Service Plan				
			55.92	Wire Labor - Precut		480	Travel/Parking				

POS: Sort Company - Companies at top of Screen

All POS Screens.

Clicking on the Company header now sorts all Companies at the top of the list.

Find Quote		POS - Quotation List																		Print	?	Home						
All	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y	Z		
			Click on Quotation to view																		Done							
Sold Quotes		Quotation Archive		Add POS		9 Quotations																		Done				
View	Date	Invoice	Client	Company																		Title	Converted to SI	Specialist	Amount	Sold	Archive	
	9/22/2005	QT #7172	Salter, Jamie & Sheryl	Gen-x Sports Inc.																					5,447.11	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	8/15/2005	QT #6966	Sapera, Matthew	M. Sapera Constuction																			RC		1,476.54	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	8/22/2005	QT #7008	Swadron, Wayne & Nicole	Wayne Swadron Architects																					3,768.91	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	8/23/2005	QT #7010	Swadron, Wayne & Nicole	Wayne Swadron Architects																					1,974.91	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	9/6/2005	QT #7012	Swadron, Wayne & Nicole	Wayne Swadron Architects																					10,392.15	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	9/6/2005	QT #7071	Fleck, David & Yvonne																				RC		10,270.00	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	8/15/2005	QT #6967	Glaser, Don & Carol																				RC		11,644.16	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	9/21/2005	QT #6991	Menkes, Peter & Alison																				DG		4,180.27	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	9/29/2005	QT #7190	Pryde, Laura & Robbie																				RC		22,966.56	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Product Library/Tyler Import: Populate Blank Units with "EA" and Update Descriptions with Tyler, if SCPS description is blank

Home		Disable Menus (Mandatory) Enable Menus		<h2 style="margin: 0;">Tyler/SCPS Product Import & Updater</h2> <p style="margin: 0; color: red;">- 01-EXEMIC-11</p>		Tyler or SCPS Import File Path Option <input type="radio"/> SCPS Folder <input type="radio"/> LU Folder		Import Tyler	
Tyler Master Prefs	Tyler Product Library								
Tyler Fields = SCPS Fields		Equivalents							
Brand = Make		pd.id.make zp.pd.id.make.c pd.make	REVOL <input type="text"/>	<input type="button" value="Find Blanks"/>	<input type="button" value="Print Blanks"/>				
Item# = Model Description1 = Description Description2 = Finish		pd.model pd.description pd.finish	01-EXEMIC-11 HD Wearable/Lapel Microphone <input type="text"/>						
Priority = Status <input type="text" value="0"/>		pd.status	<input type="text" value="C"/>	<input type="button" value="Find Blanks"/>	<input type="button" value="Print Blanks"/>				
Department = Department <input type="text" value="0"/> <input type="text" value="0"/>		pd.id.dept zp.pd.id.dept.c pd.dept	<input type="text" value="C1"/>	<input type="button" value="Find Blanks"/>	<input type="button" value="Print Blanks"/>				
Category		pd.id.categ zp.pd.id.type.c pd.category	<input type="text" value="MIC"/>	<input type="button" value="Find Blanks"/>	<input type="button" value="Print Blanks"/>				
Product Type = Type		pd.id.type zp.pd.id.type.c pd.type	<input type="text" value="MIC"/>	<input type="button" value="Find Blanks"/>	<input type="button" value="Print Blanks"/>				
Class		pd.id.class zp.pd.id.class.c pd.class	<input type="text" value="MIC"/>	<input type="button" value="Find Blanks"/>	<input type="button" value="Print Blanks"/>				
Phase		pd.id.phase zp.pd.id.phase.c pd.phase	<input type="text" value="MIC"/>	<input type="button" value="Find Blanks"/>	<input type="button" value="Print Blanks"/>				
UnitOfMeasure = Unit		pd.unit	<input type="text" value="EA"/>	<input type="button" value="Find Blanks"/>	<input type="button" value="Print Blanks"/>				
MSRP = List Price SellingPrice = Sell Price MinSellPrice = Min Sell CommCost = Cost		pd.unit.list pd.unit.sell pd.unit.sell.min pd.unit.cost	349.00 349.00 0.00 256.31						
zi.prodUpdater.makeModelTrim.c zk.rcmsMakeModelMerge zi.rcmsMakeModelTrimMerge.c		01-EXEMIC-11 01-EXEMIC-11 01-EXEMIC-11							

7540 Total Records 7540 Found Records 0 Total - Found Records	
<input type="button" value="◀ Prev"/> <input type="button" value="Next ▶"/>	
<input type="button" value="Show All Products & Sort"/>	
<input type="button" value="Find All Good Products No Blanks"/>	
<input type="button" value="Print Report Found Records"/>	
<input type="button" value="Find All Blank Products Except Finish"/>	<input type="button" value="Export All Blank Products Except Finish"/>

Completed Project Date: Post Completed Date

If the Tracker module is turned off, you now have the option to use Today's date or set a manual date for the Completion Date. This Completed Date is now posted to both the Completed Project List screen and the Completed Project Detail screen.

Completed Projects										Sort	Print	Home														
All	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y	Z
EME audio & video User: Jim Engandela - 100 - Level: Administrator Location: 1 - EME Audio & Video Systems										Completed																
Status	Dup	Fav	CO	Number	User	View	Client	Company	Project Title	Completed	Total															
	<input type="checkbox"/>		<input type="checkbox"/>	1297.1-1.100			Asher, LeRoy		Home Entertainment	9/22/2019	\$50,033															
	<input type="checkbox"/>		<input type="checkbox"/>	1288.1-1.100					Home Entertainment	9/22/2019	\$6,959															
	<input type="checkbox"/>		<input type="checkbox"/>	1287.1-1.100			Potter, Mike & Jessica		Commercial Security	9/18/2019	\$17,952															
	<input type="checkbox"/>		<input type="checkbox"/>	1286.1-1.100				EME Audio & Video Systems	Whole House Music	9/16/2021	\$17,666															
	<input type="checkbox"/>		<input type="checkbox"/>	1275.1-1.100			Goss, Dennis		Central Vacuum System	9/22/2019	\$25,584															
	<input type="checkbox"/>		<input type="checkbox"/>	1272.2-1.100			Potter, Mike & Jessica		Home Theater System	9/21/2019	\$28,640															

Completed - Project Details										Printer Setup	Print																									
Client Mike & Jessica Potter Project Commercial Security System 1287.1-1.100										Project Approval																										
Info Contacts Notes										Done																										
Proposal-Project Title Commercial Security System																																				
Installation & Payment Type New-3 Phase Pre-Trim-Final																																				
Hourly Labor Rates <table border="1"> <thead> <tr> <th>Rate</th> <th>Structures</th> <th>Labor Categories</th> <th>Sell</th> <th>Cost</th> </tr> </thead> <tbody> <tr> <td><input type="radio"/></td> <td>1 Basic Rate</td> <td>Installation</td> <td>60.00</td> <td>30.00</td> </tr> <tr> <td><input type="radio"/></td> <td>2 Inner City Rate</td> <td>Programming</td> <td>80.00</td> <td>40.00</td> </tr> <tr> <td><input type="radio"/></td> <td>3 Prewire only</td> <td>Training</td> <td>100.00</td> <td>50.00</td> </tr> <tr> <td><input type="radio"/></td> <td>4</td> <td>Parts Labor</td> <td>50.00</td> <td>30.00</td> </tr> </tbody> </table>										Rate	Structures	Labor Categories	Sell	Cost	<input type="radio"/>	1 Basic Rate	Installation	60.00	30.00	<input type="radio"/>	2 Inner City Rate	Programming	80.00	40.00	<input type="radio"/>	3 Prewire only	Training	100.00	50.00	<input type="radio"/>	4	Parts Labor	50.00	30.00		
Rate	Structures	Labor Categories	Sell	Cost																																
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<input type="radio"/>	4	Parts Labor	50.00	30.00																																
Install Phase Dates <table border="1"> <thead> <tr> <th></th> <th>Start Dates</th> <th>Real Date</th> </tr> </thead> <tbody> <tr> <td>1 - Prewire</td> <td>10/12/2006</td> <td><input type="checkbox"/></td> </tr> <tr> <td>2 - Trim</td> <td>11/11/2006</td> <td><input type="checkbox"/></td> </tr> <tr> <td>3 - Final</td> <td>12/11/2006</td> <td><input type="checkbox"/></td> </tr> </tbody> </table>											Start Dates	Real Date	1 - Prewire	10/12/2006	<input type="checkbox"/>	2 - Trim	11/11/2006	<input type="checkbox"/>	3 - Final	12/11/2006	<input type="checkbox"/>															
	Start Dates	Real Date																																		
1 - Prewire	10/12/2006	<input type="checkbox"/>																																		
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3 - Final	12/11/2006	<input type="checkbox"/>																																		
Completion Date Completed Date: 9/18/2019																																				
<i>If empty the Completed Date is the Project to Completed Project Conversion Date</i>																																				
Work Order - Install Overview																																				

Completed Project Utility: Completed Project Date Reset

This Utility will set the Completed Project Date on the Project screen, to match the Date on the Project List Screen

SmartPartner SOFTWARE

High Definition Proposal & Project Management System



Master Tracker	Contacts	Proposals	Product Library	Project Manager
Utilities	Info	Projects	Sets Library	CPS
Graphics	Forms	Completed	Text Library	Archive
Preferences	Follow Up	Point of Sale	Letter Library	User Login

Show Projects

Show Projects that have Payments that are Out of Balance



Set All Entities to Print
No Like Kind Qty Sum
Proposal Areas & Products Report
Instead of the regular A&P Report



Reset the Completed Project Date,
on the Project screen,
to the Completed Date,
on the Completed Project List screen.

Status	Dup	Fav	CO	Number	User	View	Client	Company	Project Title	Completed	Total
			<input type="checkbox"/>	1297.1-1.100	Asher, LeRoy				Home Entertainment	9/22/2019	\$50,033
			<input type="checkbox"/>	1288.1-1.100					Home Entertainment	9/22/2019	\$6,959
			<input type="checkbox"/>	1287.1-1.100	Potter, Mike & Jessica				Commercial Security	9/18/2019	\$17,952
			<input type="checkbox"/>	1286.1-1.100				EME Audio & Video Systems	Whole House Music	9/16/2021	\$17,666
			C	1275.1-1.100	Goss, Dennis				Central Vacuum System	9/22/2019	\$25,584
			C	1272.2-1.100	Potter, Mike & Jessica				Home Theater System	9/21/2019	\$28,640

Completed - Project Details

Mike & Jessica Potter

Commercial Security System
1287.1-1.100

Printer Setup ? Print

Done

Project Approval

Maps and Directions

Client: **Project**

Info: **Contacts** **Notes**

Proposal-Project Title
Commercial Security System

Installation & Payment Type
New-3 Phase Pre-Trim-Final

Hourly Labor Rates

Rate	Structures	Labor Categories	Sell	Cost
<input type="radio"/> 1	Basic Rate	Installation	60.00	30.00
<input type="radio"/> 2	Inner City Rate	Programming	80.00	40.00
<input type="radio"/> 3	Prewire only	Training	100.00	50.00
<input type="radio"/> 4		Parts Labor	50.00	30.00

Install Phase Dates

Start Dates ? Real Date

1 - Prewire 10/12/2006

2 - Trim 11/11/2006

3 - Final 12/11/2006

Completion Date

Completed Date 9/18/2019

If empty the Completed Date is the Project to Completed Project Conversion Date

Work Order - Install Overview

Proposal/Project/CO: WO and Install Notes Fix

Navigating to the Work Order and Install Notes screens now returns to the Detail by Area screen and properly shows the correct products.

Final CO - Detail by Area

John & Mary Smith

Home Entertainment System
1284.1c2-1.100

c2

Discipline : Category : Type CO Qty Make : Model Description - Finish Area Totals

Home Entertainment System Change Order 1284.1c2-1.100						\$15,708.75
Audio : Source : CD Player						1,550.00
Audio : Amplifier : Stereo						7,995.00
Audio : Speaker : Powered Subw						4,950.00
						\$8,299.84
Video : Display : Plasma TV						7,249.95
Video : Display : TV GT 27 Inch						549.99

Message [X]

Install Notes or Work Order Notes?

Product Library/Line Lists: Empty Class Find and Sort

Products without a Class assigned to them now Sort at the top of the Product List.

The screenshot shows the 'Product Library - Line List' interface. At the top, there are search and filter options like 'Find Products', 'Fav A', 'B', 'C', and 'Show Hidden'. Below this is a grid of product categories (A-Z). The main area displays a list of products with columns for 'C', 'Displn', 'Cat', 'Type', 'Cue Notes', 'Fav', 'View', 'Make', 'Model : SKU', 'Description', 'Finish', 'Sell Price', and 'Installed \$'. The 'C' column is highlighted, and a red arrow points to the 'Show All Groups' button. Another red arrow points to the 'C' column header. The EME audio & video logo is visible in the background.

C	Displn	Cat	Type	Cue Notes	Fav	View	Make	Model : SKU	Description	Finish	Sell Price	Installed \$
<input checked="" type="checkbox"/>	Autom	Contr	Keypad		<input type="checkbox"/>		Crestron	C2N-DB6_	Decorator	Specify	260.00 ea	
<input checked="" type="checkbox"/>	Audio	Multi	Controller		<input type="checkbox"/>		Linn	R4S5	Room & Source	Black	1,670.00 ea	
<input checked="" type="checkbox"/>	Audio	Multi	Switcher		<input type="checkbox"/>		Crestron	AADS-XM	Adagio Audio	Black	2,900.00 ea	
<input checked="" type="checkbox"/>	Audio	Multi	Switcher		<input type="checkbox"/>		Crestron	AAE	Adagio Audio	Black	1,800.00 ea	
<input checked="" type="checkbox"/>	Autom	Contr	Keypad		<input type="checkbox"/>		Crestron	C2N-DB12_	Decorator	Specify	260.00 ea	
<input checked="" type="checkbox"/>	Autom	Contr	Keypad		<input type="checkbox"/>		Crestron	C2N-DB8_	Decorator	Specify	260.00 ea	
<input checked="" type="checkbox"/>	Audio	Ampli	Multi-channel		<input type="checkbox"/>		Crestron	CNAMPX-12X60	12 Channel	Black	2,800.00 ea	
<input checked="" type="checkbox"/>	Audio	Ampli	Multi-channel		<input type="checkbox"/>		Crestron	CNAMPX-16X60	16 Channel	Black	3,900.00 ea	

You can also Find Products without Groups or Class assigned to them.

This screenshot shows the 'Product Library - Line List' interface with a search for products without groups or classes. A red arrow points to the 'Fav A' button. The 'C' column is highlighted, and the search results show 5 items out of 457 total. The EME audio & video logo is visible in the background.

The screenshot shows the 'Product Library - Find Products' dialog box. It has three main sections: 'Fast Find', 'Find by selecting Criteria', and 'Pick Make - Model' / 'Pick Product Group'. A red arrow points to the 'Choose Advanced Criteria' button. The 'Fast Find' section has a text input field and three buttons: 'Fast Find All Products', 'Fast Find Only Hidden', and 'Fast Find'. The 'Find by selecting Criteria' section has 'Supplier' and 'Install Phase' dropdowns and three buttons: 'Pick Find All Products', 'Pick Find Only Hidden', and 'Pick Find'. The 'Pick Make - Model' section has 'Make', 'Model', and 'SKU' dropdowns. The 'Pick Product Group' section has 'Discipline', 'Category', and 'Type' dropdowns.

Product Library - Choose more Criteria

*Enter your find criteria
Then click a find button*

Make
 Model
 SKU
 Description
 Features
 Unit
 Cost
 Sell
 Minimum Sell

Show without Make or Model
 Show without Group
 Show without Discipline
 Show without Category
 Show without Type
 Show without Class
 Show New Items
 Show New RCMS Items
 Show Omitted
 Show Discontinued Product
 Show Fee SKU

Keep in mind that Products without a Class will not show in the Set Model pop up menu, so they cannot be added to a Product Set

1 of 18

Product Set Library - Product Subsets

AV System - Linn Classik - Better

Classik - DVD - Katans/Trikan/Sizmik

Product must exist in Product Library to become a Subset

Set Name Fav
 Set Description

Product Subsets Products must have a Class and Hidden Products will not show in Model list

Class Make Model

Qty	Make : Model	Group & Description	Unit Sell	Total Sell
<input type="text" value="1"/> ea	Linn : Classik Movie Di	Audio : Amplifier : Surround Receiver Integrated multi-channel DVD-CD	\$3,995.00	\$3,995.00
<input type="text" value="4"/> pr	Linn : Katan-C	Audio : Speaker : Bookshelf	\$500.00	\$2,000.00

SCPS 13.7v1 Upgrade

New Features, Enhancements and Fixes

3-11-2019

Horizon Screen: Improved On-Line Subscription Renewal Code request system



SmartPartner SOFTWARE

High Definition Proposal & Project Management System

Master Tracker	Contacts	Proposals	Product Library	Project Manager
Utilities	Info	Projects	Sets Library	CPS
Graphics	Forms	Completed	Text Library	Archive
Preferences	Follow Up	Point of Sale	Letter Library	User Login



Monday
March 4, 2019

User: Jim Engandela - 100
Level: Administrator Fav: Global
Location: 1 - EME Audio & Video Systems
Tax Region: Eau Claire



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Horizon Software

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9am - 5pm Central Time

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Fax: (715)-287-4464

Address: Horizon Software
S15700 Hwy U
Strum, WI 54770

Email:
horizon@triwest.net

Website:
www.horizon-software.com

Subscription Renewal

Enter your Web Code Request ID

Please enter the email address of the person in your company that you want to receive the Code Renewal Notice so that they can request a new Code from Horizon

Subscription 48 Days Left

Request New Code from the Web

Email Horizon for a New Code

Call Horizon for a New Code

Copy Current Code
73708037806

Enter your New Code & click Renew.

Renew

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Enhancements & Fixes

Upgrade Guides

Download Upgrade

Educational Video



SCPS Overview

Horizon Support Policy

Support Policy

Online Support

1. Call Horizon Software
2. Enter the ID provided by Horizon
3. Click on the Live Help button

Fast Support ID

Go To Meeting ID



Send Email

Send to Horizon

Email Bug Report

Send to Horizon

Send Large Files

Send to Horizon

Turn off Auto Emailing
System and User
Statistics to Horizon

SCPS Subscription
Renewal Log

SCPS Log

Free Print
PDF Program

PDF ReDirect

Free Screen
Capture Program

Jing

System and User
Statistics

Statistics

President/Developer
Jim Engandela

Office Manager
Sandy Engandela

Programming
Jim Engandela
Dave Dowling

Technical Support
Jim Engandela
Dave Dowling
Joel Roberts

Office Hours:
Monday - Friday
9am - 5pm Central Time

Phone: (715)-287-3335

Fax: (715)-287-4464

Address: Horizon Software
S15700 Hwy U
Strum, WI 54770

Email:
horizon@trivest.net

Website:
www.horizon-software.com

Subscription Renewal

Enter your Web Code Request ID

cut764

Please enter the email address of the person in your company that you want to receive the Code Renewal Notice so that they can request a new Code from Horizon

cheim@cuttingedgehome.com

Subscription 32 Days Left

Request New Code from the Web

Email Horizon for a New Code

Call Horizon for a New Code

Copy Current Code
73694931028

Enter your New Code & click Renew.

Renew

Upgrade SCPS Software

Revision List
New Features
Enhancements & Fixes

Upgrade Guides

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Educational Video



SCPS Overview

Horizon Support Policy

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1. Call Horizon Software
2. Enter the ID provided by Horizon
3. Click on the Live Help button

Fast Support ID

Go To Meeting ID



Send Email

Send to Horizon

Email Bug Report

Send to Horizon

Send Large Files

Send to Horizon

Turn off Auto Emailing
System and User
Statistics to Horizon



SCPS Subscription
Renewal Log

SCPS Log

Free Print
PDF Program

PDF ReDirect

Free Screen
Capture Program

Jing

System and User
Statistics

Statistics

Terminal Server: Keep TS User SCPS open at all times

By entering a User Name of a SCPS Log In Iteration, SCPS will keep that SCPS open, even if other users stay on their Log in screen to long and cause SCPS/FileMaker to Exit on a Terminal Server.

Go to: Master Prefs/Other/Counters screen and enter the User for SCPS on the Terminal Server to override the Auto Exit feature.

Counters

Proposals	<input type="text" value="2837"/>	2837 is the highest proposal number so far
Purchase Orders	<input type="text" value="1082"/>	0 is the highest purchase order number so far
Work Orders	<input type="text" value="2009"/>	2009 is the highest work order number so far
Sales Invoices	<input type="text" value="3019"/>	3019 is the highest sales invoice number so far
POS invoices	<input type="text" value="8000"/>	7207 is the highest POS invoice number so far

Numbers must be greater than 999

Login Screen - Exit Timer

Login Exit Time
Hours : Minutes : Seconds

Clear

Defeat Login Exit Timer

Auto exiting SCPS prevents users from sitting at the Log in screen and tying up a User License.

SCPS will exit automatically if left at the log in screen. Default if Empty = Exit in 2 Minutes

Check Defeat Login Timer to turn the Log in Timer off SCPS will not automatically Exit in this mode

Entering a User Name will Override the Auto Exit feature for that User. The Name must be exact.



Master Prefs/Other/Misc2 - All Home Buttons: Option to turn off the Home Button - Fast Exit pop up

Master Prefs - Other - Misc 2 - Custom						? Home
Proposal 1	Projects 1	Products 1	Misc 1	3rd Party 1	Counters	Done
Proposal 2	Project CO	Products 2	Misc 2	3rd Party 2	Graphics	

Custom Proposal System Access

Enable direct access to CPS

Please contact Horizon if you wish to have access to your old CPS Proposals

Users must have the CPS 7.9v1 or later files in the "SCPS #" folder along with the SCPS data files. FileMaker Pro Server users must not have more than 50 fp5 files in the Pro Server folder.

Users must have the Enable CPS checkbox checked on this screen in SCPS and the Enable SCPS checkbox checked in the CPS/Setup/Other Defaults 1 screen.

When upgrading SCPS, users must copy all of the files, with names that begin with cps, from their current SCPS folder and paste them into their new SCPS folder.

Display CPS Labor and Phase on Product Library: Labor Detail & Detail List

Master User Lock

Enable Master User Lock

Checking the Master User Lock enables only the User specified in each Proposal/Project Utility/Admin screen, to access that Proposal/Project.

RCMS Files

RCMSIkup.fp5 Do not Open RCMS Files

RCMSpmpup.fp5

Bullet Points for Custom Layouts

Overview Bullet Points
Display on Custom Reports
Proposal - Client & Shop Info - Text Entry Markers

Auto Email - SCPS Statistics to Horizon Software

Turn Off - Auto Emailing of SCPS Statistics to Horizon Software

Home Button - Fast Exit Option

Turn Off - Home Button - Fast Exit Option on all Modules

Only these CPS files must be in your SCPS folder.

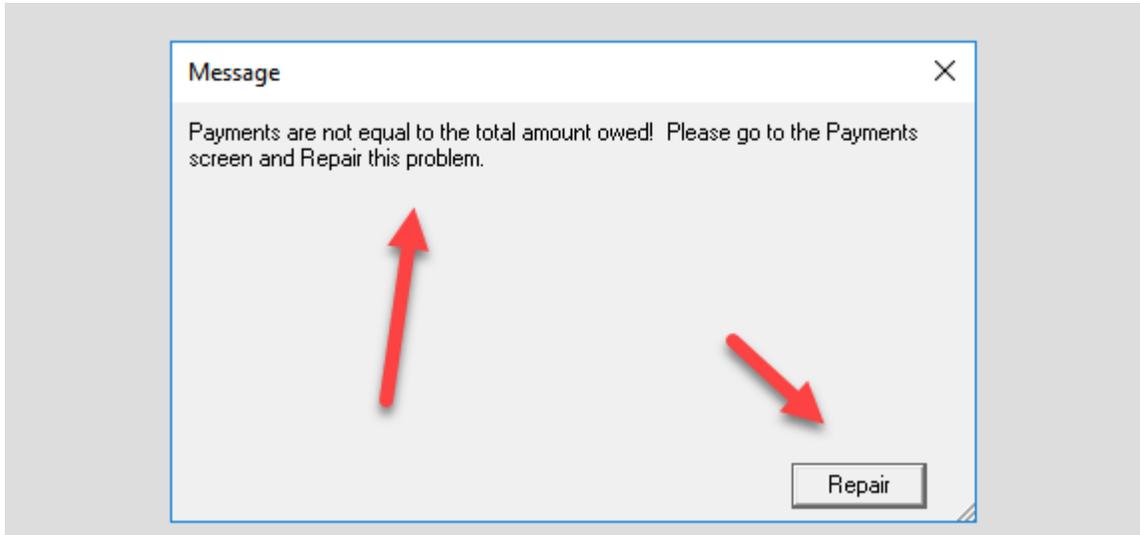
- cps.Archive
- cps.Contact
- cps.Invoices
- cps.Laborlog
- cps.Letters
- cps.Lettext
- cps.Lineitems
- cps.Pos
- cps.Product
- cps.Proposal
- cps.QBexport
- cps.Sets
- cps.Setup
- cps.Task
- cps.Text
- cps.Timeline

Proposal/Print Menu: Auto Fix Proposal Total vs Payment Total Imbalance

If the Proposal Total does not equal the Payment Plan total SCPS will attempt to automatically adjust them to equal \$0.

If the imbalance still does not equal \$0, you will be asked to manually fix it, but the auto fix should almost always fix it for you.

Discipline	Area	Phase	Fav	Proposal - Detail by Area		QV	Utilities	Home	
Client		Areas	Overviews	Josemanuel Abalon St. Joeshph's Rectory Home Entertainment System 10392.1-1.100			Pricing	Invoicing	Leave
Project	Info	Products	Area Text				Payments	Purchasing	Tracker
Contact	Log	Supplements	Install Notes				Project Fees	Work Orders	Print Menu
Client Mode <input type="checkbox"/>	Labor Details	Super Views	Entities				Convert	Wire Manager	Change Orders
Discipline : Category : Type				Qty Make : Model		Description - Finish		Area Totals	
Home Entertainment System									
Equipment Room								\$2,270.20	
Equipment : : Security		2 ea	Bosch Security : D7412GV3-C		Control unit -		873.20		
Equipment : :		3 ea	Bosch Security : D928		Dual line switcher -		333.00		



Proposal/Pending CO/Areas & Products: Button to View Product Detail when clicking on Qty

Proposal

Super Views				Auto Build	Delete All Areas	Proposal - Areas & Products		Client Mode <input type="checkbox"/>	Grand Total	Home
Areas		Text	Products		Ryan Abraham Custom Integrated System 2837.1-1.100			Products	\$220.00	Done
Labor	Parts	Wire	Tasks	Labor				\$828.33	Labor Time	
					Parts	\$40.00				
					Wire	\$267.00				
					Area Total	\$1,355.33				
Location	Zone	Areas		Add Area	Multi Areas	No Prompt	Sort Make	Attic		
		Pick or Type Area		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Product	Sets	Supplements
		Max 40 Characters								
Location	Zone	View	Sort	Nam	Dup	Set	Del	Discipline	Unit Sell	Ext Sell Del
	0	Attic						Category : Type	Qty	Make : Model
								Networking	2	Access Networks :
								Device : Wireless Access	ea	Access Point Enclosure
									\$110.00	<input type="checkbox"/>
									\$220.00	<input type="checkbox"/>

Change Order

Master Project

John & Mary Smith

CO Status
 C = Changed
 A = Added
 D = Deleted

Done

Master Project

Home Entertainment System
 1284.1-1.100

Labor Parts Wire

Pick Area	Location	Zone	Areas	Add Products & Supplements to Area	Status	Change Qty + -	Qty	Make : Model	Finish	Unit Sell	Ext Sell
		1	Home Theater				1 ea	Linn : 5125		\$2,750.00	
		2	Living Room		Audio			Five channel power amplifier (Black)		\$2,750.00	
		3	Office		Amplifier : Multi-channel			Shop Notes			
		4	Dining Room		A		1 ea	Linn : Classik Music-S		\$1,550.00	
		4	Kitchen		Audio			Integrated CD		\$1,550.00	
		5	Master Bedroom		Source : CD Player			Shop Notes			
		5	Master Bathroom				5 pr	Linn : Katan		\$995.00	
					Audio			Bookshelf loudspeakers: pair		\$4,975.00	
					Speaker : Bookshelf			Shop Notes			
					A		1 ea	Linn : Klimax Chakra 500		\$7,995.00	
					Audio			Klimax two-channel power amplifier		\$7,995.00	
					Amplifier : Stereo			Shop Notes			
							1 ea	Linn : Melodik		\$4,950.00	
					Audio			Aktive isobarik bass extension		\$4,950.00	
					Speaker : Powered Subwoofe			Shop Notes			

Super View Area Sum Prod Sum

Pending Change Order

Labor Total Grand Total

John & Mary Smith

Equipment \$17,900.00
 Installation \$1,200.00
 Misc. Parts \$950.00
 Wire & Cable \$3,187.50
Zone 2 - Living Room Total: \$23,237.50

Home Entertainment System
 1284.1c1-1.100

Areas Text Products
 Labor Parts Wire Tasks

Loc	Zone	Max 40 Characters	No Prompt	Sort Make	Zone 2 - Living Room	Tag								
		Pick or Type Area	<input type="checkbox"/>	<input type="checkbox"/>	Product Sets Supplements									
Location	Zone	Sort	Areas	Rename Dup Del	Discipline	Cat.Type	Status	Sort	View	Qty	Make : Model	Finish	Unit Sell	Ext Sell
	2	m	Living Room		Audio	A	m			8	Klipsch : RSW-10		\$1,000.00	<input type="checkbox"/>
					Speaker : Powered Subwoofe	ea					Reference Subwoofer		\$8,000.00	
					CO Notes						Shop Notes			
					Audio	A	m			2	Linn : Melodik		\$4,950.00	<input type="checkbox"/>
					Speaker : Powered Subwoofe	ea					Aktive isobarik bass extension		\$9,900.00	
					CO Notes						Shop Notes			

Areas	Text	Products
Labor	Parts	Wire
	Tasks	

John & Mary Smith
1284.1c1-1.100
Klipsch : RSW-10
Audio : Speaker : Powered Subwoofer

Change Order

◀ Prev Next ▶

Product	Specs	Pix - PDF's	Labor	Parts	Wire	Tasks	2 - Living Room
---------	-------	-------------	-------	-------	------	-------	------------------------

Qty

Make Sell Price

Model \$1,000.00 EA

SKU

Finish No "Like Kind" Sum ?

Description

Proposal Comment

Features

Cue Notes

Group

Change Group Original Group

Product Classification

Primary Install Phase

Tax A + Tax B Labor Tax Override

No Discount Exclude Price Hide Price Option Product Product Sort

Discontinued Item

Zero Supplement Prices

Issue Staple Up Card

Do not Purchase or Install

Purchasing

Purchasing Lead Days

Default Vendor

Alternate PO Vendor ? Alt PO Cost

Use Alt

Unit	Unit Price	
EA	List \$1,000.00	Adjustment
	Sell \$1,000.00	
Minimum Sell		Sell GP%
Loaded Cost	\$525.00	47.5%
Raw Cost	\$525.00	
Discount		
	Parts Cost	Wire Cost
Unit	\$57.00	\$191.25
Extended	\$456.00	\$1,530.00

	Product Unit Sell w/Adjustment	Parts Unit Sell	Wire Unit Sell	Unit Installed Sell		
Unit Sell	\$1,000.00	\$95.00	\$318.75	Product	\$1,000.00	
Labor	\$80.00		\$37.50	Parts	\$95.00	
Total Sell	\$1,080.00	\$95.00	\$356.25	Wire	\$318.75	
Labor Time	1:00:00	0:00:00	0:37:30	Labor	\$117.50 GP%	
				Total	\$1,531.25 47.5%	
				Time	1:37:30	
	Extended Qty	Product Ext Sell w/Adjustment	Parts Ext Sell	Wire Ext Sell	Extended Installed Sell	
	8	\$8,000.00	\$760.00	\$2,550.00	Product	\$11,310.00
Extended Sell		\$640.00		\$300.00	Parts	\$760.00
Labor		\$8,640.00	\$760.00	\$2,850.00	Wire	\$2,550.00
Total Sell		\$8,640.00	\$760.00	\$2,850.00	Labor	\$940.00 GP%
Labor Time		8:00:00	0:00:00	5:00:00	Ext Total	\$12,250.00 47.5%
					Ext Time	13:00:00

Please keep Make, Model, Description & Features text within field borders

Admin Edit Payments **Proposal - Payment Dates**

Dealer Payment Plans | Set Pymt Descriptions to Phase Dates | **Josemanuel Abalon**
St. Joesph's Rectory
Home Entertainment System
10392.1-1.100 | Installation Type: **New-3 Phase Pre-Trim-Final**

Payment Labels	Payment Steps				
	Deposit	Step 1 Payment	Step 2 Payment	Step 3 Payment	Holdback
Payment Description	Deposit	Payment 1	Payment 2		
	Due when the proposal is accepted and signed.	50% Due at the completion of the installation			
Percentage Total: 100%	<input type="text" value="50"/> %	<input type="text" value="50"/> %	<input type="text" value=""/> %	<input type="text" value=""/> %	<input type="text" value=""/> %
Total Payments: \$2,420.60	Amount \$1,210.30	Amount \$1,210.30	Amount \$0.00	Amount \$0.00	Amount \$0.00

Phase 1 Total \$ Phase 2 Total \$ Phase 3 Total \$

Payment Step Director

	Step 1	Step 2	Step 3
Payment Director	1		
Products	1	2	3
Labor	1	2	3
Parts	1	2	3
Wire	N	N	3
Fees	1	2	3

Totals

Proposal	\$2,420.60
- Payments	\$2,420.60
Difference Must = \$0	\$0.00

Master Project/Print Menu/Projects: Reconciliation Report now has a Project Mode

The Project Mode shows all Like Kind products as separate Line Items instead of Summed together as single Line Items.

Printer Setup PDF reDirect Copy **Master Project - Print Menu - Project Shop**

PDF reDirect Pro v2,winspool,Ne01: **John & Mary Smith** Done

Home Entertainment System
1284.1-1.100

Project Approval Wire Manager

Proposals Costing **Projects** Purchasing

Project Info

- Client/Project Info
- Project Site Directions
- Project Tax Summary
- Product Warranties
- Product Cut Sheets
- Product Specifications
- Product Specifications (By Area)
- Quality Control by Phase
- Product Install Tasks
- Master Product Delivery Form
- Project Purchase Order Summary

Project Progress
Net Qty with Change Orders

- BOM - Installation Items
Installed vs Remaining to Install
Products Only
- BOM - Installation Items
Installed vs Remaining to Install
Products Only - with Area Text
- BOM - Installation Items
Installed vs Remaining to Install
Products & Supplements
- BOM - Installation Items
Installed vs Remaining to Install
Products & Supplements - with Area Text

Product Labor Sub Categories

- Product Labor Sub Cats
Product Labor Sub Categories
sorted by Product/Category/Sub Cat

Project Work Order - Install Notes

- Work Order Items
Issued vs Installed
- Project Work Order - Install Notes
Overview
Area Install Notes
Product Install Note

Install Staging Reports

Select Phases
 1 Prewire
 2 Trim
 3 Final

Hide Staging Report Pricing

Staging by Make-Model (Total Qty)

- Product Staging
- Part Staging
- Wire Staging

Staging by Zone-Area (Total Qty)

- Product Staging
- Part Staging
- Wire Staging

Staging by Discipline (Total Qty)

- Product Staging
- Part Staging
- Wire Staging

Items must have Phase Number/Names

Export Product Staging Items

Staple Up Cards & Labels

Show Wire & Cable on Product Cards & Labels
 Bulk
 PreCut

- Product Staple Up Cards
- Product Labels

There will be 1 Card/Label for Each Unit Qty

Product Serial Numbers

- Purchase Order Products with serial numbers
- Sales Invoice Products with serial numbers

Reconciliation Reports

All Project Products with Change Orders

Project Summaries with Change Orders
Sum Mode
 Combines like kind items, with Sum Qty
Project Mode
 Shows each Project & CO item with CO Number & Unit Qty
Select
 Sum or Project Mode then Print

- Project Products
- Project Parts
- Project Wire

Project Summary & Export

- Product Sum List
Qty Sum of Project Items and CO's
- Parts Sum List
Qty Sum of Project Items and CO's
- Wire Sum List
Qty Sum of Project Items and CO's
- All Sum List
Qty Sum of Project Items and CO's

Product Summary Reports

- Areas & Products
Sorted by Discipline and Areas
No Area Text, Product Locations
- Areas & Products
Sorted by Areas and Disciplines
Area Text, Product Locations

Labor Summary Reports

- Labor Categories by Phase
- Labor Categories by Discipline
- Labor Categories by Areas

Project Manager/Product History: New Export Option (DBF) to open file in Excel



SmartPartner SOFTWARE

High Definition Proposal & Project Management System



Master Tracker	Contacts	Proposals	Product Library	Project Manager
Utilities	Info	Projects	Sets Library	CPS
Graphics	Forms	Completed	Text Library	Archive
Preferences	Follow Up	Point of Sale	Letter Library	User Login



Monday
March 4, 2019

User: Jim Engandela - 100
Level: Administrator Fav: Global
Location: 1 - EME Audio & Video Systems
Tax Region: Eau Claire



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Job Costing			
Proposal Job Costing 	Project Job Costing 	Project Payments 	
Project Trackers			
Percent of Completion 	Installation Progress 	Install Gantt Chart 	
Project Invoices			
Change Orders 	Purchase Orders 	Work Orders 	Sales Invoices
Product Analysis			
Inventory Control 	Product History		
Logs & Stats			
WO Installer Log 		User Statistics 	
Salesman Project Commissions			
Date Sort Order <input type="text"/>			
All Projects 	Project after a Date 	Find Specific Projects 	
Show Only Projects after this Date <input type="text"/>			
Export Lists			
Proposal List 	Project List 	Completed List 	Archive List

Date Sold	Project	Client/Company	Make	Model	Discipline	Type	Qty	Unit Labor	Unit Cost	Unit Sell Price	Gp%
9/12/2006	1268.1-1.100	Dana Berkow	Klipsch	RC-35	Audio	Center Channel	1 ea	0:20:00	\$210.00	\$399.00	47.0%
9/12/2006	1284.1-1.100	John & Mary Smith	Klipsch	RC-35	Audio	Center Channel	1 ea	0:20:00	\$210.00	\$399.00	47.0%
9/12/2006	1268.1-1.100	Dana Berkow	Klipsch	RF-35	Audio	Floor	2 ea	2:00:00	\$262.50	\$499.00	47.0%
9/12/2006	1284.1-1.100	John & Mary Smith	Klipsch	RF-35	Audio	Floor	2 ea	2:00:00	\$262.50	\$499.00	47.0%
9/12/2006	1268.1-1.100	Dana Berkow	Klipsch	RS-7	Audio	Bookshelf	2 ea	0:20:00	\$236.50	\$450.00	47.0%
9/12/2006	1284.1-1.100	John & Mary Smith	Klipsch	RS-7	Audio	Bookshelf	2 ea	0:20:00	\$236.50	\$450.00	47.0%
9/12/2006	1268.1-1.100	Dana Berkow	Klipsch	RSW-10	Audio	Powered	1 ea	0:30:00	\$525.00	\$1,000.00	48.0%
9/12/2006	1284.1-1.100	John & Mary Smith	Klipsch	RSW-10	Audio	Powered	1 ea	0:30:00	\$525.00	\$1,000.00	48.0%
9/12/2006	1268.1-1.100	Dana Berkow	Klipsch	omation	Handheld Remote	1 ea	0:30:00	\$234.00	\$390.00	40.0%	
9/12/2006	1284.1-1.100	John & Mary Smith	Klipsch	omation	Handheld Remote	1 ea	0:30:00	\$234.00	\$390.00	40.0%	
9/12/2006	1285.1-1.100	Mike & Jes	Klipsch	omation	Handheld Remote	1 ea	0:30:00	\$234.00	\$390.00	40.0%	
9/12/2006	1287.1-1.100	Mike & Jes	Klipsch	omation	Handheld Remote	1 ea	0:30:00	\$234.00	\$195.00	-20.0%	
9/12/2006	1268.1-1.100	Dana Berkow	Klipsch	omation	Multi-channel	1 ea	1:00:00	\$1,650.00	\$2,750.00	40.0%	
9/12/2006	1284.1-1.100	John & Mary Smith	Klipsch	omation	Multi-channel	1 ea	1:00:00	\$1,650.00	\$2,750.00	40.0%	
9/12/2006	1285.1-1.100	Mike & Jes	Klipsch	omation	Multi-channel	1 ea	1:00:00	\$1,650.00	\$2,750.00	40.0%	
9/12/2006	1287.1-1.100	Mike & Jes	Klipsch	omation	Multi-channel	1 ea	1:00:00	\$1,650.00	\$1,375.00	-20.0%	

Message

Do you want to Export the Products showing in this screen or do you want to Cancel and select certain Products first, by clicking the underlined fields.

Name the Export

Date Sold	Project	Client/Company	Make	Model	Discipline	Type	Qty	Unit Labor	Unit Cost	Unit Sell Price	Gp%
9/12/2006	1268.1-1.100	Dana Berkow	Klipsch	RC-35	Audio	Center Channel	1 ea	0:20:00	\$210.00	\$399.00	47.0%
9/12/2006	1284.1-1.100	John & Mary Smith	Klipsch	RC-35	Audio	Center Channel	1 ea	0:20:00	\$210.00	\$399.00	47.0%
9/12/2006	1268.1-1.100	Dana Berkow	Klipsch	RF-35	Audio	Floor	2 ea	2:00:00	\$262.50	\$499.00	47.0%
9/12/2006	1284.1-1.100	John & Mary Smith	Klipsch	RF-35	Audio	Floor	2 ea	2:00:00	\$262.50	\$499.00	47.0%
9/12/2006	1268.1-1.100	Dana Berkow	Klipsch	RS-7	Audio	Bookshelf	2 ea	0:20:00	\$236.50	\$450.00	47.0%
9/12/2006	1284.1-1.100	John & Mary Smith	Klipsch	RS-7	Audio	Bookshelf	2 ea	0:20:00	\$236.50	\$450.00	47.0%
9/12/2006	1268.1-1.100	Dana Berkow	Klipsch	RSW-10	Audio	Powered	1 ea	0:30:00	\$525.00	\$1,000.00	48.0%
9/12/2006	1284.1-1.100	John & Mary Smith	Klipsch	RSW-10	Audio	Powered	1 ea	0:30:00	\$525.00	\$1,000.00	48.0%
9/12/2006	1268.1-1.100	Dana Berkow	Klipsch	omation	Handheld Remote	1 ea	0:30:00	\$234.00	\$390.00	40.0%	
9/12/2006	1284.1-1.100	John & Mary Smith	Klipsch	omation	Handheld Remote	1 ea	0:30:00	\$234.00	\$390.00	40.0%	
9/12/2006	1285.1-1.100	Mike & Jes	Klipsch	omation	Handheld Remote	1 ea	0:30:00	\$234.00	\$390.00	40.0%	
9/12/2006	1287.1-1.100	Mike & Jes	Klipsch	omation	Handheld Remote	1 ea	0:30:00	\$234.00	\$195.00	-20.0%	
9/12/2006	1268.1-1.100	Dana Berkow	Klipsch	omation	Multi-channel	1 ea	1:00:00	\$1,650.00	\$2,750.00	40.0%	
9/12/2006	1284.1-1.100	John & Mary Smith	Klipsch	omation	Multi-channel	1 ea	1:00:00	\$1,650.00	\$2,750.00	40.0%	
9/12/2006	1285.1-1.100	Mike & Jes	Klipsch	omation	Multi-channel	1 ea	1:00:00	\$1,650.00	\$2,750.00	40.0%	
9/12/2006	1287.1-1.100	Mike & Jes	Klipsch	omation	Multi-channel	1 ea	1:00:00	\$1,650.00	\$1,375.00	-20.0%	

Message

At the next window, name the file and select where you want to Save it.

Then set Save as Type = DBF format

Click Save

Find Products		Fav A B C		Show Hidden		Product Library - Line List													Show Makes		Groups		Home				
All		A B		C D		E F		G H		I J		K L		M N		O P		Q R		S T		U V		W X		Y Z	
Show Products		Show Hidden Products		Utilities															All		Lab		Add Product		Leave		
Part		Phantom		Show Discontinued Products															Utility Lists		59 Items		59 Total		Detail List		Inventory Control
Bulk		PreCut																									
Show All Groups		Cue Notes		Fav		View		Make		Model : SKU		Description		Finish		Sell Price		Installed \$		Auto Tag		Supl		Hid			
Q	C	Displn	Cat	Type																							
		Audio	Speak	Center Channel		A		Klipsch		RC-35	Center Channel	Black	399.00 ea														
		Audio	Speak	Floor		A		Klipsch		RF-35 (6483)	Reference	Black	499.00 ea														
		Audio	Speak	Bookshelf		A		Klipsch		RS-7	Reference	Matte	450.00 ea														
		Audio	Speak	Powered Subwoofer		A		Klipsch		RSW-10	Reference	Black	1,000.00 ea														
		Audio	Multi	Keypad		A		Linn		5101 Personal Handset	Universal	Black	390.00 ea														
		Audio	Ampli	Surround Processor		A		Linn		5103 System Controller	Linn 5103 inc		5,500.00 ea														
		Audio	Speak	On-Wall		A		Linn		5110-W	Pair of on-wall	White	325.00 ea														
		Audio	Ampli	Multi-channel		A		Linn		5125	Five channel	Silver	2,750.00 ea														
		Audio	Misc	Final Part		A		Linn		Aktiv Modules	Stereo or twin		255.00 ea														
		Wire	Pre-C	Interconnect				Linn		Black Interconnect	Pair of	Black	120.00 pr														
		Wire	Bulk	Interconnect Cable				Linn		Bulk Analog interconnect	Analog	Black	4.25 ft														
		Wire	Bulk	Interconnect Cable				Linn		Bulk Silver Cable	Silver analogue	Silver	15.25 ft														
		Wire	Bulk	Interconnect Cable				Linn		CAT5-40m	Terminated		125.00 ea														
		Audio	Sourc	Phono		A		Linn		Cirkus Kit	Main bearing		645.00 ea														
		Audio	Speak	Part		A		Linn		Classik Brakit (3459)	Wall bracket for		40.00 pr														
		Audio	Ampli	Surround Receiver		A		Linn		Classik Movie Di	Integrated	Black	3,995.00 ea														
		Audio	Ampli	Surround Receiver		A		Linn		Classik Movie Di-B	Integrated	Blue	3,995.00 ea														
		Audio	Sourc	CD Player		A		Linn		Classik Music-S	Integrated CD	Silver	1,550.00 ea														
		Audio	Speak	5.1 System		A		Linn		Classik Speaker Package	Complete 5		2,250.00 ea														
		Audio	Speak	In-wall		A		Linn		Diskreet-Rd	In-wall	White	345.00 pr														
		Audio	Misc	Final Part		A		Linn		IR Repeater	Infra-red		85.00 ea														
		Wire	Bulk	Speaker Cable				Linn		K10 Cable	Loudspeaker	Gray	5.00 m														
		Wire	Bulk	Speaker Cable				Linn		K20 Cable	Loudspeaker	Gray	2.74 ft														
		Audio	Speak	Bookshelf		A		Linn		Katan	Bookshelf	Black	995.00 pr														
		Audio	Contr	Multi-channel		A		Linn		Kisto System Controller	Stereo and	Black	12,995.00 ea														

Product Library/Product Detail: Redesigned Product Detail Screen

Update Supplements Created: 3/2/2019
 Delete Product Sell Updated: 3/3/2019
 Cost Updated: 3/3/2019

**Linn
 Test Speakers
 3 Way Powered Speakers
 Audio : Amplifier : Integrated Amplifier**

+ Add Product
 Duplicate Product
 Done
 Prev Next

Product Specs Pix PDF Labor Parts Wire Tasks

Make Linn ? Unit Sell \$1,000.00 ea
 Model Test Speakers Installed Sell \$2,425.00 ea
 QB Item-SKU _____
 Finish Cherry

Description 3 Way Powered Speakers

Features Programmable, high-power, long range, infra-red remote control for hand held or table top operation

Cue Notes

Keep Make, Model, Description & Features text within field borders



Group Audio : Amplifier : Integrated Amplifier

Class Product
 Phase 3 Final

Status
 This Product has been Added to a Proposal/Project

Favorite C Tax A T Phantom Product ?
 Tax B T QB Fee SKU ?

Options

Product Library	Proposal Products
New Item <input checked="" type="checkbox"/>	Area Sort Order <u>m</u>
Discontinued Item <input type="checkbox"/>	Do not Discount <input type="checkbox"/>
Hide this Item <input type="checkbox"/>	Hide Printed Price <input type="checkbox"/>
Do not Hide <input type="checkbox"/> ?	Issue Staple Up Card <input type="checkbox"/> ?
Do not Delete <input type="checkbox"/>	Zero All Supplement \$ <input type="checkbox"/> ?
Replace <input type="checkbox"/>	Do not Purchase or Install <input type="checkbox"/> ?
	Proposal Labor Tax Override <input type="checkbox"/> ?

Unit	Product	Net Price	Adjustment Type	%	Loaded Price
ea		List \$1,300.00			List \$1,300.00
		\$1,000.00			Sell \$1,000.00
		Minimum Sell \$800.00	GP% 25.0%	%	GP% 40.0%
		Net Cost \$600.00			Cost \$600.00

Sell	Product	Parts	Wire	Installed Price
Sell	\$1,000.00	\$765.00	\$375.00	Sell \$2,140.00
Labor Sell	\$180.00	\$25.00	\$80.00	Labor \$285.00
Installed Sell	\$1,180.00	\$790.00	\$455.00	Total \$2,425.00
Labor Time	3:00:00	0:30:00	1:20:00	Total 4:50:00

Cost	Product	Parts	Wire	Installed GP%
Cost	\$600.00	\$459.00	\$189.00	42.3%
Labor Cost	\$90.00	\$15.00	\$47.08	

Inventory Control

Quantity On-Hand _____
 Optimum Qty _____
 Delivery Lead Time 7 Days
 Order Qty 0

Cost Value

Purchasing

+ Add POS PO

Default PO Vendor ? Default PO Cost \$600.00

Use Alt Alternate PO Vendor ? Alt PO Cost ?

Optional Vendor Hold ? Opt PO Cost ?

Product Description (Purchase Order)

Package Option ? Enable Global Buy Pkg Buy Pkg Cost
 Buy Pkg _____ Buy Pkg Cost _____
 Buy Pkg Qty _____ ea Set Cost

Work Orders

Alternate Product Listing (Work Order & Wire Mgr) ?

 Permanent - Product Install Notes (Work Order)

Product Library/Product Detail/Parts & Wire: Redesigned screens

Edit Group Parts
Product Library - Parts Supplements
24 of 58 ? Home

Linn
Test Speakers
 3 Way Powered Speakers
 Audio : Amplifier : Integrated Amplifier

Done
Prev Next

Product	Specs	Pix	PDF	Labor	Parts	Wire	Tasks	Phantom Product ?		
Group Parts								Parts Labor		
								Extended		
<input checked="" type="checkbox"/>	Do not use Group Parts							No Labor	Labor Time	Labor Sell
Qty	Unit	Make	Model	Description	Phase	Unit Sell	Ext Sell			
1	ea	Linn	Aktiv Modules	Stereo or twin mono Aktive	3 Final	\$255.00	\$255.00	<input type="checkbox"/>	0:15:00	\$12.50
1	ea	Linn	Aktiv Modules	Stereo or twin mono Aktive	3 Final	\$255.00	\$255.00	<input checked="" type="checkbox"/>	0:00:00	
Total Group Sell							\$510.00			
Manually Assigned Parts								Parts Labor		
								Extended		
								No Labor	Labor Time	Labor Sell
Qty	Unit	Make	Model	Description	Phase	Unit Sell	Ext Se;	Del		
1	ea	Linn	Aktiv Modules	Stereo or twin mono Aktive	3 Final	\$255.00	\$255.00		<input type="checkbox"/>	0:15:00 \$12.50
1	ea	Linn	Aktiv Modules	Stereo or twin mono Aktive	3 Final	\$255.00	\$255.00		<input checked="" type="checkbox"/>	0:00:00
1	ea	Linn	Aktiv Modules	Stereo or twin mono Aktive	3 Final	\$255.00	\$255.00		<input type="checkbox"/>	0:15:00 \$12.50
Total Manually Assigned Sell							\$765.00			
Parts Grand Total Sell							\$765.00	40.0%		

Master Prefs - Default Labor Time

Labor Categories	Houly Rate	Labor Time (hrs:min:sec)
4 - Parts Labor	\$50.00	0:15:00 Parts per Each

Product Library - Parts Notes

Parts Labor Grand Total	0:30:00	\$25.00
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Product Library - Wire & Pre-Cut Supplements 24 of 58 ? Home

Linn
Test Speakers
3 Way Powered Speakers
Audio : Amplifier : Integrated Amplifier

Done
Prev Next

Product Specs Pix PDF Labor Parts Wire Tasks

Group Wire & Pre-Cut
 Do not use Group Wire

Class	Run Type	Qty	Unit	Make	Model	Description	Phase	Unit Price	Ext Sell	No Labor	Extended Labor Time	Labor Sell
Bulk	Home	150	ft	Monster	16/2 Spkr Wire	2 Conductor Speaker	1	\$0.45	\$67.50	<input type="checkbox"/>	1:15:00	\$75.00
Pre-Cut		1	pr	Linn	Black Interconnect	Pair of phono-phono	3	\$120.00	\$120.00	<input checked="" type="checkbox"/>	0:00:00	

Total Group Price \$187.50

Manually Assigned Wire & Pre-Cut

Class	Run Type	Room Qty ?	Qty	Unit	Make	Model	Description	Phase	Unit Price	Ext Sell	Del	No Labor	Extended Labor Time	Labor Sell
Bulk	Home	<input type="checkbox"/>	150	ft	Monster	16/2 Spkr Wire	2 Conductor	1 Prewire	\$0.45	\$67.50	<input type="checkbox"/>	<input checked="" type="checkbox"/>	0:00:00	
Pre-Cut		<input type="checkbox"/>	1	pr	Linn	Black Interconnect	Pair of	3 Final	\$120.00	\$120.00	<input type="checkbox"/>	<input type="checkbox"/>	0:05:00	\$5.00

Total Manually Assigned Sell \$187.50

Master Prefs - Default Labor Time		
Labor Categories	Houly Rate	Labor Time (hrs:min:sec)
5 - Wire Labor - Bulk	\$60.00	0:00:30 Bulk per Foot
6 - Wire Labor - Precut	\$60.00	0:05:00 Precut per Pair

Wire & Pre-Cut Grand Total Sell \$375.00 GP% 49.6%

Refresh

Wire Labor Grand Total	Labor Time	Labor Ext Sell
	1:20:00	\$80.00

Product Library - Wire Notes

Please Note: The Bulk Wire Default Qty showing on this screen came from the Master Prefs Wire Length default at the time this product was created. The actual Proposal Qty for Bulk Wire comes from the Proposal/Project screen wire defaults and is based on the building size defaults.

Product Library/Product Detail: Phantom Product Enhancements

A Phantom Product is Not a normal inventory item. It is made up of "Parts", which add up to the Phantom Product SELL Price.

A Phantom Product must have a Class = "Product" and NOT "Part" or "Wire".

A Phantom Product can be set to any Product Group and the Group Assigned Parts & Wire can be turned OFF if desired.

You can add additional Labor and Wire to a Phantom Product and they are treated as normal Supplements.

The Total Labor of a Phantom Product is the Product Labor, the Parts Labor and the Wire Labor.

Price section now shows Parts Costs, Labor Time and Labor Sell

Update Supplements Created: 3/2/2019 Add Product Done
 Delete Product Sell Updated: 3/3/2019 Linn Test Speakers
 Cost Updated: 3/3/2019 3 Way Powered Speakers Duplicate Product
 Audio : Amplifier : Integrated Amplifier Prev Next

Product Specs Pix PDF Labor Parts Wire Tasks Phantom Product

Make Linn ? Unit Sell \$1,275.00 ea
 Model Test Speakers Installed Sell \$1,935.00 ea
 QB Item-SKU
 Finish Cherry
 Description 3 Way Powered Speakers
 Features Programmable, high-power, long range, infra-red remote control for hand held or table top operation
 Cue Notes

Group Audio : Amplifier : Integrated Amplifier
 Class Product
 Phase 3 Final
 Status This Product has been Added to a Proposal/Project
 Favorite C Tax A T Phantom Product X ?
 Tax B T QB Fee SKU Y ?
 Options
 Product Library Proposal Products
 New Item X Area Sort Order m
 Discontinued Item Do not Discount
 Hide this Item Hide Printed Price
 Do not Hide ? Issue Staple Up Card ?
 Do not Delete Zero All Supplement \$?
 Replace Data Proposal Labor Tax Override ?

Unit	Product	Net Price	Adjustment Type	%	Parts Total
ea					Loaded Price
List					List
Sell					Sell \$1,275.00
Minimum Sell			GP%	%	GP% 40.0%
Net Cost					Cost \$765.00

Product & Supplements				
	Product	Parts	Wire	Installed Price
Sell	\$1,275.00	\$765.00	\$375.00	Sell \$1,650.00
Labor Sell	\$180.00	\$25.00	\$80.00	Labor \$285.00
Installed Sell	\$1,455.00	\$25.00	\$455.00	Total \$1,935.00
Labor Time	3:00:00	0:30:00	1:20:00	Total 4:50:00

	Product	Parts	Wire	Installed GP%
Cost			\$189.00	42.8%
Labor Cost	\$90.00	\$15.00	\$47.08	

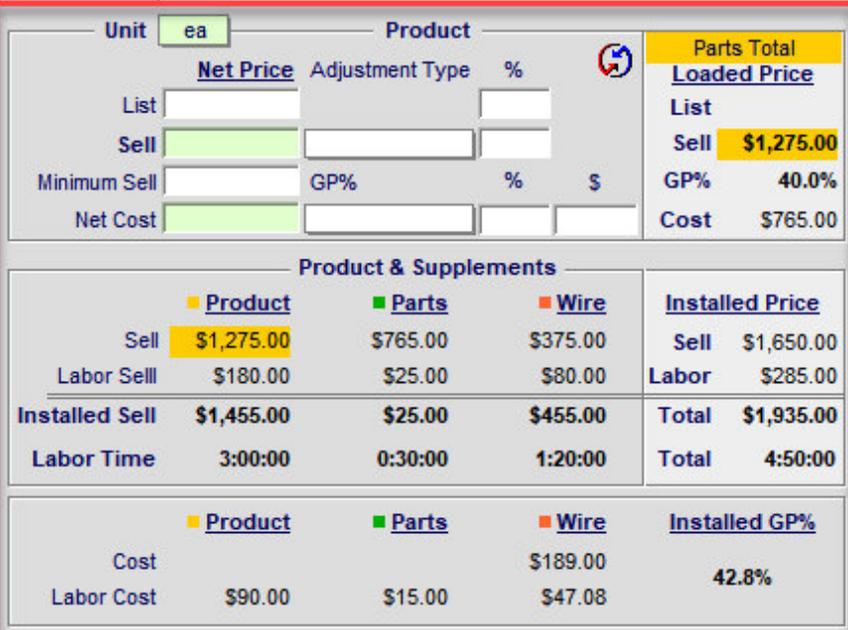
Inventory Control Qty Cost Value
 Quantity On-Hand
 Optimum Qty
 Delivery Lead Time 7 Days
 Order Qty 0

Purchasing Add POS PO
 Default PO Vendor ? Default PO Cost
 Use Alt Alternate PO Vendor ? Alt PO Cost ?
 Optional Vendor Hold ? Opt PO Cost ?
 Product Description (Purchase Order) ?

Package Option ? Enable Global Buy Pkg
 Buy Pkg Buy Pkg Cost
 Buy Pkg Qty ea Set Cost

Work Orders
 Alternate Product Listing (Work Order & Wire Mgr) ?
 Permanent - Product Install Notes (Work Order)

Keep Make, Model, Description & Features text within field borders



Re-Designed Parts screen, with Labor "No Labor" Option and Labor Time and Labor Sell

Product Library - Parts Supplements 1 of 1 ? Home

Linn
Test Speakers
 3 Way Powered Speakers
 Audio : Amplifier : Integrated Amplifier

Done
 Prev Next

Product Specs Pix PDF Labor **Parts** Wire Tasks Phantom Product Phantom Product ?

Do not use Group Parts

Group Parts								Parts Labor		
Qty	Unit	Make	Model	Description	Phase	Unit Sell	Ext Sell	No Labor	Extended Labor Time	Labor Sell
1	ea	Linn	Aktiv Modules	Stereo or twin mono Aktive	3 Final	\$255.00	\$255.00	<input type="checkbox"/>	0:15:00	\$12.50
1	ea	Linn	Aktiv Modules	Stereo or twin mono Aktive	3 Final	\$255.00	\$255.00	<input checked="" type="checkbox"/>	0:00:00	

Total Group Sell \$510.00

Manually Assigned Parts

Make Model Add ?

Manually Assigned Parts								Parts Labor			
Qty	Unit	Make	Model	Description	Phase	Unit Sell	Ext Se;;	Del	No Labor	Extended Labor Time	Labor Sell
1	ea	Linn	Aktiv Modules	Stereo or twin mono Aktive	3 Final	\$255.00	\$255.00	<input type="button" value="X"/>	<input type="checkbox"/>	0:15:00	\$12.50
1	ea	Linn	Aktiv Modules	Stereo or twin mono Aktive	3 Final	\$255.00	\$255.00	<input type="button" value="X"/>	<input checked="" type="checkbox"/>	0:00:00	
1	ea	Linn	Aktiv Modules	Stereo or twin mono Aktive	3 Final	\$255.00	\$255.00	<input type="button" value="X"/>	<input type="checkbox"/>	0:15:00	\$12.50

Total Manually Assigned Sell \$765.00

Master Prefs - Default Labor Time		
Labor Categories	Houly Rate	Labor Time (hrs:min:sec)
4 - Parts Labor	\$50.00	0:15:00 Parts per Each

Parts Grand Total Sell \$765.00 40.0% GP%

Parts Labor Grand Total Labor Time 0:30:00 Labor Ext Sell \$25.00

Product Library - Parts Notes

Product Library/Product Detail: Inventory Control access from this screen that shows just this product.

Update Supplements
Delete Product

Created: 1/28/2005
Sell Updated: 6/2/2011
Cost Updated: 6/2/2011

Klipsch RC-35
Center Channel Speaker
Audio : Speaker : Center Channel

+ Add Product
Duplicate Product

Done
Prev Next

Product Specs Pix PDF Labor Parts Wire Tasks

Make **Klipsch** ? Unit Sell \$399.00 ea
 Model **RC-35** Installed Sell \$662.00 ea
 QB Item-SKU
 Finish **Black Ash**

Description **Center Channel Speaker**

Features **APC**
 This center channel has been engineered to deliver all the detail, subtleties and dynamics required for the ultimate home theater experience. It delivers detailed, subtle and thrilling sounds through dual 6.5-inch woofers and a 1-inch tweeter that has a light titanium-dome diaphragm and a high-energy, video-shielded Neodymium magnet. The tweeter is coupled to an exclusive Klipsch square Tractrix® Horn that boosts the driver's already high sensitivity, while minimizing room interactions that cause a loss of sonic detail. Contemporary black wood grain vinyl finish.

Cue Notes

Group
 Audio : Speaker : Center Channel

Class **Product**
 Phase **3 Final**

Status
 This Product has been Added to a Proposal/Project

Favorite **A** Tax A Tax B Phantom Product QB Fee SKU

Options

Product Library	Proposal Products
New Item	Area Sort Order
Discontinued Item	Do not Discount
Hide this Item	Hide Printed Price
Do not Hide	Issue Staple Up Card
Do not Delete	Zero All Supplement \$
Replace Data	Do not Purchase or Install
	Proposal Labor Tax Override

Unit	Product	Loaded Price
ea		
List	Net Price \$399.00	List \$399.00
Minimum Sell	\$399.00	Sell \$399.00
Net Cost	\$210.00	Cost \$210.00
	GP% 47.4%	

Purchasing

+ Add POS PO

Default PO Vendor **Klipsch Audio Technologies** ? Default PO Cost \$210.00

Use Alt Alternate PO Vendor ? Alt PO Cost ?

Optional Vendor Hold ? Opt PO Cost ?

Product Description (Purchase Order)

Product & Supplements

Sell	Product	Parts	Wire	Installed Price
Sell	\$399.00		\$205.50	Sell \$604.50
Labor Sell	\$20.00		\$37.50	Labor \$57.50
Installed Sell	\$419.00		\$243.00	Total \$662.00
Labor Time	0:20:00		0:37:30	Total 0:57:30

Cost	Product	Parts	Wire	Installed GP%
Cost	\$210.00		\$123.00	44.9%
Labor Cost	\$10.00		\$21.88	

Package Option ? Enable Global Buy Pkg

Buy Pkg Buy Pkg Cost

Buy Pkg Qty ea Set Cost

Inventory Control

Quantity On-Hand	Qty	Cost Value
4	9	\$840.00
Optimum Qty		\$1,890.00
Delivery Lead Time	15 Days	\$1,050.00
Order Now -Order Qty	5	

Work Orders

Alternate Product Listing (Work Order & Wire Mgr) ?

Permanent - Product Install Notes (Work Order)

