

### **SmartPartner Software**

Automated Proposal & Project Management System

#### SCPS 2007 Revisions

#### New Features, Enhancements and Fixes

Fellow SmartPartners,

Our commitment to continual improvement brings the SmartPartner Software another step closer to perfection.

We encourage you to upgrade regularly to take advantage of the new features and to ensure trouble free operations. Technical Support for SCPS is much more efficient when all users are on the same software version.

Feel free to communicate your ideas and suggestions to Horizon Software. Please use the Send Bug Notice button on the Prefs/Horizon screen or by clicking on the Horizon logo on the main logo screen.

Call Horizon if you need assistance with upgrading or implementing SCPS.

Regards, Jim Engandela President/Developer

Electronic Design Associates, LLC

dba: Horizon Software dba: Aktiv Music & Sound

(715) 287-3335 phone(715) 287-4464 faxhorizon@triwest.net emailwww.horizon-software.com website

Download this SCPS Upgrade from the SCPS/Preferences/Horizon screen in your SmartPartner software.

#### **Download the Upgrade Help Guide**

http://www.horizon-software.com/download/SCPS Upgrade Help Guide.pdf

Upgrading to the latest version incorporates all past enhancements and fixes, so it is only necessary to upgrade to the latest version.

Upgrading brings 100% of your data forward to the new version.

#### SmartPartner Training:

If you need training on new enhancements just give Horizon a call at 715-287-3335 and book a time. SmartPartners receive a 25% discount off Horizon's normal support rates.

#### **View past SCPS Revision History Documents**

http://www.horizon-software.com/download/SCPSrevisions 2006.pdf http://www.horizon-software.com/download/SCPSrevisions 2005.pdf http://www.horizon-software.com/download/SCPSrevisions 2004.pdf http://www.horizon-software.com/download/SCPSrevisions\_2003.pdf

### Special Notice: Please contact Horizon Software (before you upgrade) if you are upgrading from a version of SCPS prior to 5.0.

If you add a product to and area and then add pure supplements to that area (labor, part, wire pre and bulk) then when you duplicate that area the pure supplements don't get duplicated.

If we first add pure supplements to an area and then add a product (with supplements) those supplements do not show up in the supplements screens.

#### SCPS Version 6.2 Released: 11/28/2007

#### **Enhancement – Improve both Windows and Mac screen management.**

All database windows have been improved so that they open to your full computer screen on a Windows computer and to the SCPS screen size for Mac.

#### **Enhancement – Speed up Favorites in all Modules**

Selecting Fav A, B or C in the Proposal/Project List, Product Library, Text Library and Contacts finds those Favorites much faster than previous versions.

Enhancement - Proposal/Supplements: Pop up list filter by Zone

Add Zone to the Area Pop Up list that enables you to select individual Zone – Areas for viewing in the Labor, Parts, Wire and Task Supplement screens.

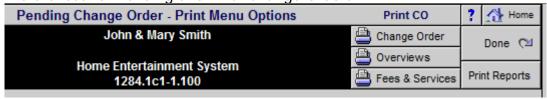
#### **Enhancement – Project/Work Orders: Properly Display Areas**

Automatically set Wire and Part Keys and a new Line Item legacy data routine to insure that all Areas show up on all Work Orders.

Carriage returns in Area names are now being automatically stripped out of the Work Order reports so that all Areas will show up on Work Orders.

#### Enhancement – Project/Change Orders: Print Options & Preferences

The Print Reports button provides access to all Reports, Print Options and Print Preferences for Pending and Final Change Orders.



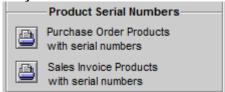
#### Enhancement – Project/PO: User PO Number

Users can now enter their own User PO number and it will be added to the SCPS generated PO number. The user number will show up on the PO and on the Master Project/PO List screen.



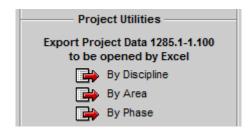
#### **Enhancement – Project/Print Menu/Shop: Print Products with Serials**

New Reports show Product Serial Numbers captured when receiving products on Project Purchase Orders and selling products on Sales Invoices.



#### Enhancement – Project/Print Menu/Shop: Export to Excel

Compete Project Data including Change Orders and All Areas, Products, Labor, Parts and Wire will can now be Exported to a file which can be opened by Excel. Instructions will pop up when you click on an Export button. This report can be organized by Discipline, Area or Phase.

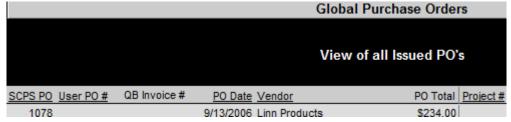


Enhancement – Project/PO & Sales Invoices: Post without Printing You can now post (finalize) a PO without Printing it using the Post PO (SI) button.

| Delete PO Nick Vendor         | Post PO Purchase Order Detail |
|-------------------------------|-------------------------------|
| PO Number 1080 - 1291.1-1.100 |                               |
| User PO #                     | 8787 Perimeter Par            |
| PO Date 11/26/2007            | Jacksonville, FL 322          |
| De-stard Data                 | Phone: (W) 904-645            |
| Posted Date                   | Fax: 904-645-72               |

#### Enhancement – Project Manager/Global PO's: Sort Order

You can now sort by PO Date in Ascending or Descending Order by clicking on the underlined PO Date header label or the SCPS/User PO number.



#### Enhancement - Project/PO/Invoice: Buyer Override

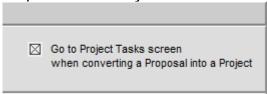
You can now override the default PO Buyer name with a Buyer from your User List specifically for any given PO using the Buyer Override field.



#### Enhancement – Project/Tracker: Delete Tasks

You can now enter the Project/Tracker/Project Tasks screen and Delete Tasks that are not appropriate for this Project. These Tasks will also be Deleted from the Master Tracker which stores all Tasks for all Projects.

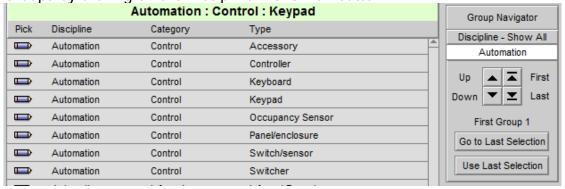
You can also check this box in Master Prefs/Tracker/Tracker Setup if you wish to always go to the Project Tracker – Task & Cues screen when converting a Proposal into a Project.



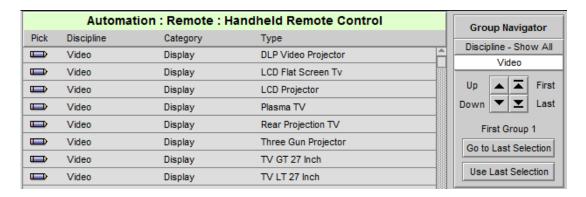
|                | Project Tracker - Tasks & Cues |       |                           |               |                  |  |  |  |  |
|----------------|--------------------------------|-------|---------------------------|---------------|------------------|--|--|--|--|
|                |                                |       |                           | Joel Roberts  |                  |  |  |  |  |
| Install Phases | Payments                       | Proje | ect Tasks                 | 1291.1-1.100  |                  |  |  |  |  |
| View by Phas   | e All                          |       |                           | Project Tasks |                  |  |  |  |  |
| Done Phase     | Date Due                       | î     | Task                      | Task Type     | Description      |  |  |  |  |
|                | 7/30/2007                      |       | Send letter to subs       | Followup      | Use follow-up r  |  |  |  |  |
|                | 7/30/2007                      |       | Project Management Notice | Project Mgmt  | Notify Managen   |  |  |  |  |
| 1 「            | 8/19/2007                      |       | Purchase Prewire          | Purchasing    | Create PO's for  |  |  |  |  |
|                | 8/24/2007                      | П     | Wire Drop Schedule        | Documentation | Print Wiring Cha |  |  |  |  |

#### Enhancement - Master Prefs/Groups: Portal Filter by Discipline

You can now select a single Discipline to show up in the Group portal or Show All Groups by clicking on the Discipline – Show all button.



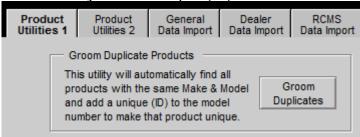
Enhancement – Product Library/Groups: Portal Filter by Discipline
You can now select a single Discipline to show up in the Group portal or Show All
Groups by clicking on the Discipline – Show all button.



#### **Enhancement – Product Library/Utility: Groom Duplicate Products**

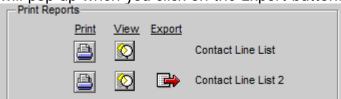
You can now automatically modify duplicate Product Model numbers so that each Make & Model in your Product Library is unique.

During the upgrade process, SCPS checks for duplicate products and automatically adds a unique (ID) to their model number as well.



#### Enhancement – Contact/Print Menu: Export Data to Excel

Export Contact Line List report to a file that can be opened by Excel. Instructions will pop up when you click on the Export button.



#### Enhancement - Contact/Utility: Auto Delete blank Contacts

Automatically Delete All Contacts without First or Last Names or Company Name. Only Contacts with all of these fields being blank will be deleted.



Enhancement - POS/All Invoices & Quotes

A new Show/Hide feature will Show or Hide the Contact Second Address on your Invoices along with the Address Label that has been assigned to that address in your Contacts.

This 2<sup>nd</sup> Address and Label can be modified using the Setup button on these screens.



#### **Enhancement – POS Module: Improve Pick Product process**

Picking products into Quotes, Invoices, Work Orders and Purchase Orders has been redesigned for better reliability and is not dependant on Product Make & Model or influenced by duplicate products (which you should not have, but occasionally happens in the Product Library.

**Enhancement – POS/Sales Invoices: Increase Payment fields to 5**Provide more fields for storing client payments. The total of all these payments shows up in the Subtotal section of the Sales Invoice.

| Description    | Payment Amt |
|----------------|-------------|
| 11/8/07 Ck#521 | 11,397.27   |
|                |             |
|                |             |
|                |             |
|                |             |

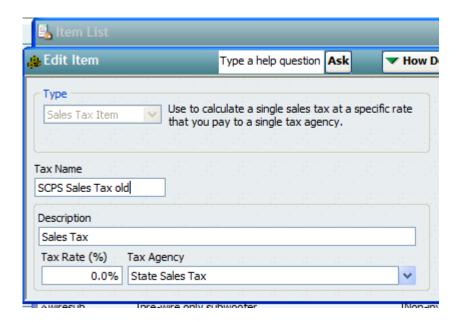
#### Fix - Project/Invoicing: SCPS Estimate to Quickbooks Tax

Estimates automatically created in QB now display each line item as Non Tax so that the total tax of the Estimate will be based on the SCPS tax.

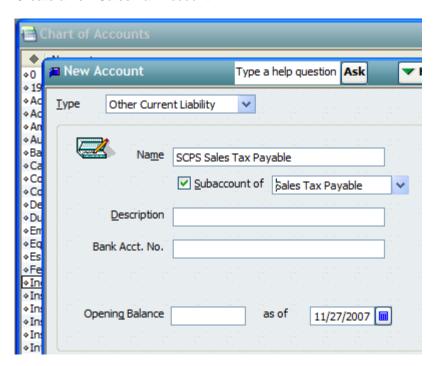
All Users should make this modification to their Quickbooks software.

Current Users should change their Sales Tax Item in Quickbooks so that the Tax shown in QB will be properly displayed.

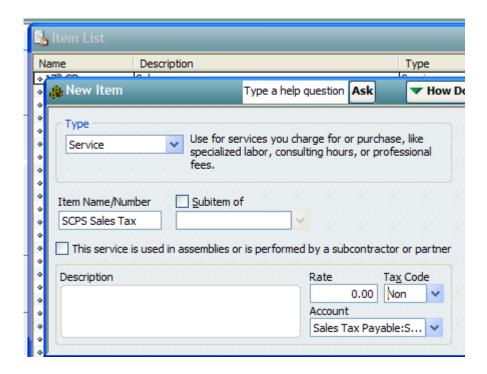
Open the Item List
Rename current Sales Tax Item to "old"



Open the Chart of Accounts Create a new Sales Tax Account



Open the Item List Create a new Sales Tax Item Be sure to set the Account to the Sales Tax Payable:Subtotal



#### Fix – RCMS: Project Pump Up: Check for Salesmans number

When pumping up Project details into RCMS when converting a proposal to a project, we now check to make sure there is a salesman's number assigned to the project. An error message will warn if there is no salesman's number.

#### Fix – Proposal(Project) List/Find Proposals (Project): Find by Salesman

Finding proposals and Projects by Salesman's name now works properly.



#### Fix – Contact/Entities: Change Orders & POS Totals

Fix Change Order & POS Entity Totals

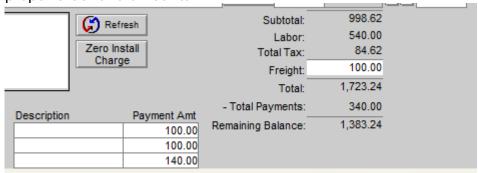


#### Fix - Product Library/Product Detail: Duplicate Validation

When entering a Model number on a product in the Product Library you will now be properly notified with that Make & Model number already exists and you will be able to change it to a unique number.

#### Fix - POS/Sales Invoice: Totals

Subtotals on POS Sales Invoices have now been corrected so they display in the proper order and amounts



#### Fix - Master Tracker/Add Task or Appointment

When Adding a Task or Appointment and selecting a Proposal/Project/Completed/Archive from the pop up list, the portal now shows the correct entities.

|      | Master Tracker - Create a Task or Appointment   |                   |                  |   |  |  |  |
|------|---|-------------------|------------------|---|--|--|--|
|      | Pick a Proposal, Project or a Completed Project |                   |                  |   |  |  |  |
|      | Select Proposal                                 |                   |                  |   |  |  |  |
| Pick | Number  | Client            | Company          |   |  |  |  |
|      | 1296.1-1.100                                    | Joel Roberts      |                  | _ |  |  |  |
|      | 1295.1-1.100                                    | Jim Engandela     |                  |   |  |  |  |
|      | 1294.1-1.100                                    | Joel Roberts      |                  |   |  |  |  |
|      | 1290.1-1.100                                    | Joel Roberts      |                  |   |  |  |  |
|      | 1269.1-1.100                                    | Mike Hammerstad   |                  |   |  |  |  |
|      | 1267.1-1.100                                    | Mr. Jim Engandela | Horizon Software |   |  |  |  |

**SCPS Version 6.1v2 Released: 10/24/2007** 

# **Fix – Proposal/Print Menu/Areas & Products: Product Descriptions**Remove the doubled Product Model number/description on each line item in the Proposal Area & Products report.

#### SCPS Version 6.1 Released: 10/16/2007

#### **Enhancement – Proposal/Product Detail/Parts Detail:**

You can now change the Part Qty directly on this screen for both current and newly added parts.

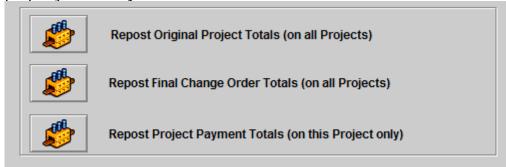
Enhancement – Proposal/Add Pure Supplements: Select Area Trap An Area must now be selected when adding a Pure Labor, Part or Wire Supplement to a Proposal.

**Enhancement – Product Library/RCMS Import for Definitive.**Change Definitive's RCMS product import to include the RCMS Product Descriptions.

Enhancement – Project/WorkOrders: Increase Install & Location Fields
Both the Product Install Notes and Location fields have been increased to 10
lines on the printed work order.

#### **Enhancement – Project/Utility: Add Re-Posting Routines**

These utilities will repost Project Totals, if necessary, so that they display properly for a Project.



**Fix – Proposal/Supplements: Labor-Parts-Wire Totals by Area**Correct the displayed totals when viewing only one area in the Labor – Parts – Wire portals.

**Fix – Proposal/Areas & Products: Pick Products CO Message Error**When picking a product after adding a pure supplement to an Area, an error message would pop up indicating that you are in a Change Order, which has been corrected.

Fix - Proposal/Product Option Display: Show Option Prices

Properly display the option price in the Product Listing field on the Product Detail, Product Line list and Proposal Detail screens. Display Product Description in the Areas and Products screen.

#### Fix – Proposal/Project/Line List: Sort order icon

Store the graphic for the sort orders in the Open\_SCPS file instead of MainPrefs so that it won't be affected during the upgrade process.

#### Fix – Proposal/Project: Converting a Project into a Proposal

When converting a Project into a Proposal the Payment terms are now retained. A new Repost Payment Amounts button has been added the Utility/Admin Utility screen for repairing Proposal or Project Payment Amounts.

### Fix – Proposal/Entity Lock: When leaving Areas & Products screen after viewing a Product Supplement.

The Entity Lock is now properly cleared when using the Home button after viewing a Product Supplement.

#### Fix - Project/Tax Summary: Tax Total

Correct the displayed total tax when a Project has Finalized Change Orders and A & B tax rates.

**Fix – Follow-Up Letters: Preview Letters: Remove User "Cancel" button** When previewing a Letter the "Cancel" button is no longer available. The Continue button remains so users can return to the Print menu.

**Fix – Follow-Up Letters: Print Related Contact Notification Letters**Printing Related Contact Letters now previews and prints the correct Followup-Letter.

**Fix – Follow-Up Letters: Print Related Contact Mailing Labels**Printing Related Contact Labels now previews and prints the correct Mailing Labels.

**Fix – POS/Sales Invoice, Consultation and Work Order: Grand Totals**The Grand Total Price of these POS invoices is now correct for all conditions.

SCPS Version 6.0v2 Released: 9/20/2007

Fix – Proposal/Supplements: Edit button

All Supplement Edit buttons now go directly to the Product screens for that supplement.

SCPS Version 6.0v1 Released: 9/20/2007

#### Fix – Project/Purchase Orders: Receiving products

Receiving products on a PO now receives on the correct product instead of always receiving on the first product in the PO.

SCPS Version 6.0 Released: 9/18/2007

#### Enhancement – Project/Invoices: (SI, PO's, WO's) Sum Items

This is big! Each screen has a Proj/Sum button so that you can switch between viewing all of the Items in a Project (including Change Orders) or just the Sum of all Items that have a positive quantity.

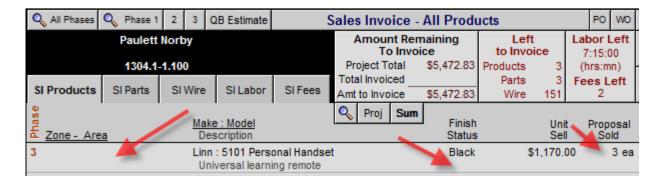
In the "**Proj**" mode you can see each item in the Project showing the Zone Area, CO Status and CO number.

|               | irea, oo status and oo number. |                |        |      |   |        |                                  |                  |                     |      |               |
|---------------|--------------------------------|----------------|--------|------|---|--------|----------------------------------|------------------|---------------------|------|---------------|
| Q             | All Phases                     | Q Phase 1      | 2      | 3 (  | QB Estimate                                 | S      | ales Invoice -                   | All Produ        | ıcts                | P    | ow c          |
| Paulett Norby |                                |                |        |      | Amount Remaining Left To Invoice to Invoice |        | Left<br>to Invoice               | Labor<br>7:15    |                     |      |               |
|               |                                | 1304.1         | -1.100 |      |   |        | Project Total                    | \$5,472.83       | Products 3          | (hrs | mn)           |
| S             | l Products                     | SI Parts       | SIW    | Vire | SILabor                                     | SIFees | Total Invoiced<br>Amt to Invoice | \$5,472.83       | Parts 3<br>Wire 151 |      |               |
| Phase         | Zone - Are                     | :<br><u>:a</u> |        |      | e: Model<br>scription                       | 1      | Q Proj Sum                       | Finish<br>Status | Uni                 |      | posal<br>Sold |
| 3             | Atrium                         |                |        |      | : 5101 Perso<br>iversal learni              |        |                                  | Black<br>C       | \$1,170.            | 00   | 3 ea          |
| 3             | Atrium                         |                |        |      | : 5101 Perso<br>iversal learni              |        |                                  | Black<br>D c1    | -\$390.             | 00   | -1 ea         |
| 3             | Balcony                        |                |        |      | : 5101 Perso<br>iversal learni              |        |                                  | Black<br>A c1    | \$390.              | 00   | 1 ea          |

In the "Sum" mode you only see 1 item with the Sum of the Qty for each item.

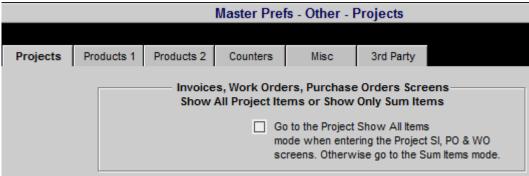
Because these items can come from several Zone-Area's the Zone-Area, the CO Status and CO Number is not shown, except on Work Orders where the Items Sum by Area & Zone, because this is necessary for issuing Work Orders.

This new **Sum mode** enables you to create Invoices, PO's or Work Order's for only those like kind items with a positive quantity.



Viewing these screens in the Sum mode is the default condition unless you set the Master Prefs/Other Defaults/Projects to "Show All Project Items".

Of course you can switch between the "Proj" and "Sum" mode at any time from any Product, Parts, Wire, Labor or Fees screen on any Sales Invoice, Purchase Order or Work Order.



### Enhancement – Project/PO's, WO's and Sales Invoices: Auto hide supplement records.

When creating pure supplements in a proposal (labor, parts or wire) a place holder record named Supplemental: Items is created. This record is now hidden on the PO, WO and SI screens, but the actual labor, parts and wire record show. This makes it easier to issue PO's, WO's and SI's.

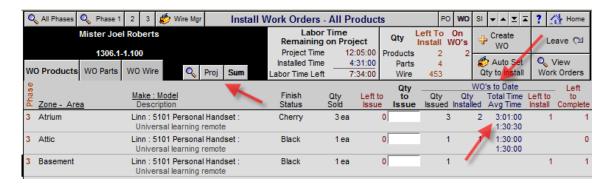
#### **Enhancement – Project/Work Orders:**

#### -New WO's to Date

The layout of the Qty fields on the WO screen have been re-arranged for easier comprehension so that you can see the progress of WO's to date.

#### Average Install Time

The Average Install Time is now displayed for each item, which should help you re-adjust the Labor time on Product in your Product Groups and Product Library.



Enhancement – Project/PO's and Sales Invoices: Auto delete unposted When leaving the PO list screen or the Sales Invoices list screen all unposted invoices will be automatically deleted.

#### Enhancement – Project/Invoices: Pricing Discrepancy notice

Because in the past it was possible to delete a product in a Change Order with a different price than the original product, we now have a Notice at the top of the Project/Invoicing screen that shows the total of these products. If you see this notice in red then you can view all of the products (in the Project Mode) and correct them.

| Speakercraft : AIM-LCR Three center channel : 2 X 5.25" woofer & 1" tweeter    | White<br>C    | \$500.00 | 3 ea  |
|--|---------------|----------|-------|
| Speakercraft : AIM-LCR Three center channel :<br>2 X 5.25" woofer & 1" tweeter | White<br>D c2 | \$425.00 | -3 ea |

#### Enhancement – Project/Change Orders: Negative Qty price trap

You now cannot accidentally delete a product on a CO when the price of the deleted product is less that the original price. You must first delete the product at the same price as the original and then add on new product with the new price. This maintains the integrity of the audit trail for Change Order items.

Enhancement – Project/Print Menu/Shop Reports: Staging Doc Areas The Staging Document now has the Zone Area on each Product.

| 9/3/2007    | \    | EME Audio & Video Systems - Confidential Report  Staging Document  Joel Roberts  Home Entertainment System  1291.1-1.100 |           |         |         |      |         |  |
|-------------|------|--|-----------|---------|---------|------|---------|--|
| Phase-Class | Qty  | Make-Model-SKU-Finish-Description  | Ck        | InStock | OnOrder | Date | Initial |  |
| 2 Trim      | 3 ea | Lnn : Knekt RCU : White  | Order     |         |         |      |         |  |
| Product     |      | Knekt room control unit  | Rc'vd     |         |         |      |         |  |
| Linn        |      | •  | Stock     |         |         |      |         |  |
|             |      | Bathroom 3   | Delivered |         |         |      |         |  |
|             | #    |  |           |         |         |      |         |  |
| 2 Trim Trim | 3 ea | Linn : Aktiv Modules :   | Order     |         |         |      |         |  |
| Part        |      | Stereo or twin mono Aktive crossover   | Rc'vd     |         |         |      |         |  |
|             |      |  | Stock     |         |         |      |         |  |
|             |      | Bathroom 3   | Delivered |         |         |      |         |  |
|             | #    |  |           |         |         |      |         |  |
|             | _    |  |           |         |         |      |         |  |

#### **Enhancement – All Modules: Checkbox Delete Feature**

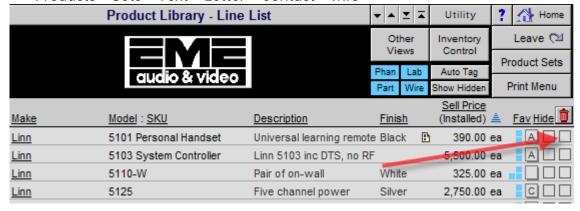
All modules now incorporate the Checkbox Delete feature that enables you to check multiple items to delete and then click on the Delete Icon to delete them all at one time. The Delete Checkbox and the Delete Icon are all subject to User Rights for each User from the Master Prefs/Users/Access Rights screen.

This feature should make it easier for you to groom your Proposals and Projects to keep SCPS as efficient as possible. Delete all that is not necessary or old.

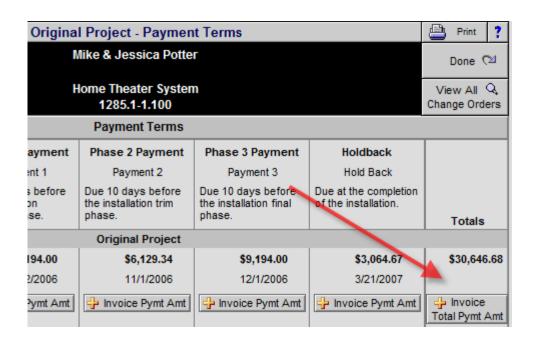
Modules with the Delete Checkbox feature:

Proposals - Projects - Completed - Archives - POS

Products - Sets - Text - Letter - Contact - Info

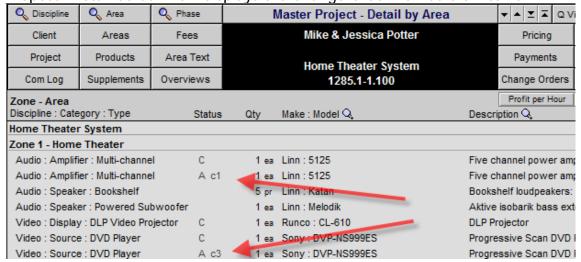


**Enhancement – Project/Payments: Create Total Payment Invoice** You can now create an invoice for the Total of the Project with this new button.



#### Enhancement - Project/Add Change Order Numbers

Proposal Detail Screen now displays the Change Order numbers on items.



**Enhancement – Project/Work Orders: Show Change Order Area Text** New Work Order format Shows Change Order Area text along with the regular Proposal Area Text.

#### Enhancement - Project/Invoices

- -Labor Screen: Validate Labor Time To Invoice field so that you cannot invoice more time than the remaining labor time to be invoiced.
- -Add Hourly Labor Rate for each Labor Category

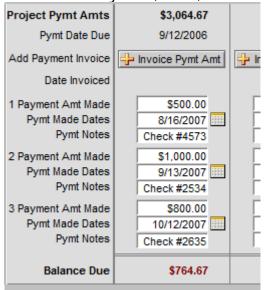
- -Add a Labor Amount to Invoice column so that you can see the labor amount that is created from the labor time you enter.
- -Fix Labor on Invoices so that it picks up the actual labor amount instead of the labor category rate.

#### Enhancement – Project/PO's & WO's: Qty to Order Override

If you enter a Qty to Order greater that the Remaining to Order Qty this popup enables you to click Yes and override the system and Order more than the Project Qty.

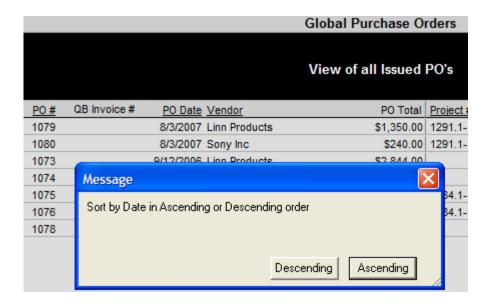


Enhancement – Project/Payments: Increase number of Payment fields Add 2 more Payment, Data, and note fields for each of the 5 Payment steps.



#### Enhancement - Project Manager/All Invoice Screens: Sort order.

When you click on the Invoice Date header column you will be asked to select a sort order on the PO, WO and Sales Invoice screens.



#### Enhancement – Project/Sales Invoices: Sort Order

Change the Line Item sort order on Sales Invoices and Purchases Orders to Make and Model. Work Orders still sort by Zone, Area, Make & Model.

#### Enhancement – Project/PO/Utility/Admin Utility: Clear Ordered

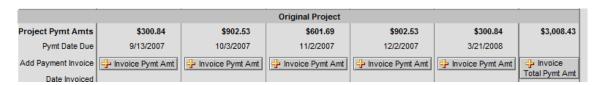


### Enhancement – Master Tracker/Gant Chart: Show Continue button Show Continue button when entering the Capt Chart from the Master Tracket

Show Continue button when entering the Gant Chart from the Master Tracker. Clicking on the Continue button with give you the Options to Print the Gant Chart or return to the Tracker module. Use the Rolodex in the upper left area to flip between pages.



# **Enhancement – Proposal Conversion to a Project: Post Payment Amts** When Converting a Proposal to a Project the Payment Plans are now posted regardless of printing the proposal or not.



#### **Enhancement – Proposal/Print Menu: Areas & Products Report:**

Increase the layout size of the Product Location field under each product to accommodate 8 lines instead of 4. Also move the Location field over a bit to the left so that it displays differently from the Product Features & Benefits section.

#### Enhancement – Proposal/Pick Product or Set:Add Zone to Header



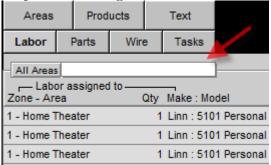
### Enhancement – Proposal/Print Menu/Shop: Subtotal By Phase report. Show A & B tax for the Total and by Phase

If the Print Option: Show Tax is set to AB Tax, then the Subtotal by Phase report will show the breakout of AB tax by phase.

#### Enhancement - Proposal/Supplements: Add Phase to the Area Pop Up.

The Area Pop-Up filter that enables you to view Supplements by Area now includes the Zone number as well as the Area.

This works for the Labor, Parts, Wire and Task supplements in Proposals, Projects, Pending CO's and Final CO's as well as the Wire Manager screen.

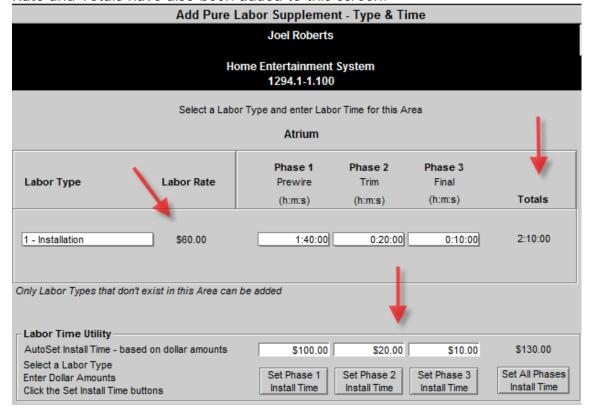


#### **Enhancement – Proposal/Product Detail/Labor Supplements**

Adding a Labor Supplement now automatically determines what remaining Labor Categories are available to add to that product. It also will not add a Supplemental Labor record if no Labor Category or Labor Time is selected.

| Primary Install Phase: 3 Final |           |        |       |             | Propos                               | sal - Product  | Labor Sup      | plements   |  |
|--------------------------------|-----------|--------|-------|-------------|--------------------------------------|----------------|----------------|------------|--|
| Areas                          | Prod      | ucts   | 7     | Text        | Joel Roberts<br>1293.1-1.100         |                |                |            |  |
| Labor                          | Parts     | Wire   | е     | Tasks       | Linn:5110-W<br>Audio:Speaker:On-Wall |                |                |            |  |
|                                |           |        |       |             | _                                    |                |                |            |  |
| Product                        | S         | pecs   | F     | Pix - PDF's | Labor                                | Parts          | Wire           | Tasks      |  |
|                                |           |        |       |             |                                      |                |                |            |  |
| → Add La                       | abor Supp | lement |       |             | Phase 14                             | +2+3 Total Lab | or for 3 ea Li | inn:5110-W |  |
| Labor                          | Туре      |        | Lak   | bor         |                                      | Tim            | е              | Co         |  |
| Total D                        | OD: 0     | % C    | ost   | Sell        |                                      | Unit w/DOD     | Ext w/DOD      | Unit w/DOD |  |
| 1 - Installation               | on        | \$     | 30.00 | \$60.00     |                                      | 1:10:00        | 3:30:00        | \$35.00    |  |
| 4 - Parts La                   | bor       | \$     | 30.00 | \$50.00     |                                      | 0:15:00        | 0:45:00        | \$7.50     |  |
| 5 - Wire Lat                   | or - Bulk | •      | 35.00 | \$60.00     |                                      | 0:37:30        | 1:52:30        | \$21.88    |  |

**Enhancement – Proposal/Areas & Products/Supplements: Add Amount**This new Labor Time Utility enables you to enter a dollar amount for each Install Phase to automatically set the Install Time for each or all phases. The Labor Rate and Totals have also been added to this screen.



# **Enhancement – Proposal/Pure Supplement/Wire: Model Pop-Up**Add Wire Class (Bulk & PreCut) to the pop up value list so that Wire is sorted by Class and easier to select.

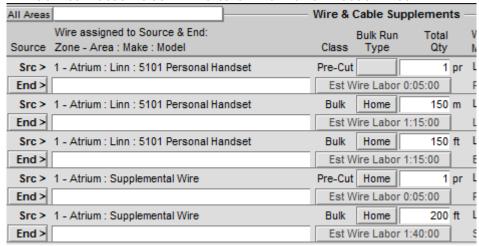
#### Enhancement - Proposal/Wire Supplements: Sort by Class

Checking this box will sort the Wire portal by Wire Class (Bulk & Precut) instead of the normal Area/Make/Model.

| All Areas                    |                               |                               | w            | ire Sup     | pleme        | ent | s  |
|------------------------------|-------------------------------|-------------------------------|--------------|-------------|--------------|-----|----|
| — Wire assign<br>Zone - Area | ned to ——<br>Qty Make : Model | Sort<br>add/edit Class        | Bulk<br>Type | No<br>Labor | Total<br>Qty |     | M  |
| 1 - Atrium                   | 2 Klipsch: RS-7               | <ul> <li>Bulk Wire</li> </ul> | Room         |             | 75           | ft  | L  |
| 1 - Atrium                   | 2 Klipsch : RS-7              | <ul> <li>Bulk Wire</li> </ul> | Room         |             | 75           | ft  | L  |
| 2 - Basement                 | 5 Klipsch : RS-7              | <ul><li>Bulk Wire</li></ul>   | Room         |             | 75           | ft  | Li |
| 2 - Basement                 | 5 Klipsch RS-7                | Bulk Wire                     | Room         |             | 75           | ft  | Li |
| 2 - Basement                 | 5 Klipsch : RS-7              | Bulk Wire                     | Room         |             | 75           | ft  | Li |
| 2 - Basement                 | 5 Klipsch : RS-7              | Bulk Wire                     | Room         |             | 75           | ft  | Li |
| 2 - Basement                 | 5 Klipsch : RS-7              | Bulk Wire                     | Room         |             | 75           | ft  | Li |
| 2 - Basement                 | 1 Supplemental Wire           | Pre-Cut                       | Home         |             | 1            | pr  | Li |
| 1 - Atrium                   | 1 Linn : Knekt RCU            | Pre-Cut                       |              |             | 1            | ea  | Li |
| 2 - Basement                 | 4 Linn : Knekt RCU            | Pre-Cut                       |              |             | 1            | ea  | Li |

#### **Enhancement – Proposal/Supplements/Wire/Wire Manager:**

- 1. Add "Supplemental Wire" label to the Product display.
- 2. Add Estimated Labor Time to on Bulk and Precut wires.



#### **Enhancement – Archive Screen: Speed up the screen refresh**

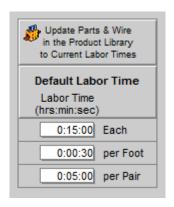
Change the Proposal Total field to the posted field so it will not need to calculate when the screen is drawn.

#### Enhancement – All 35 SCPS database files: Fast Open screens

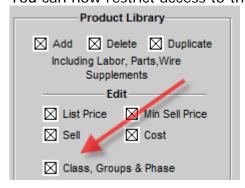
Each of these screens now has a Horizon Logo and an Exit SCPS button. Should you accidentally reach one of these screens you can now click on the Horizon Logo and return to the main SCPS logo screen and with an automatic Entity Unlock function or Exit SCPS entirely.

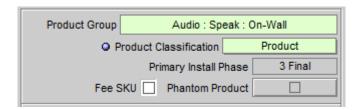
Enhancement - Preferences/Labor/Labor Rates: Update Parts & Wire

If you change the Master Preferences Labor Time on Parts and Wire you can now update your entire Product Library to these times with this button.



**Enhancement – Preferences/Users/Access Rights: Class & Groups** You can now restrict access to the Product Library Groups, Class & Phase fields.





Enhancement –Preferences/Other/Product2: Do not update Inventory Checking the Do Not Update Inventory box will prevent the Inventory Control module in the Product Library, not to update the Quantity on Hand when receiving PO items.



### Enhancement – Preferences/Other/Project: Do not Show CO number Option.

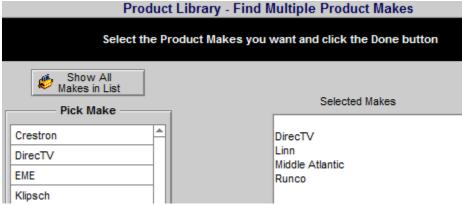
Check "Do Not Show Change Order Numbers" on the Project Area & Project report.

| · | Change Order Preferences  |         |
|---|---|---------|
|   | Show the Original Project Area Text in addition to the CO Area Text.              |         |
|   | Do Not Show the Change Order Numbers on the Areas & Products Report (global pref) |         |
|   |   |         |
|   | 96.1c1-1.100<br>96.1c2-1.100  |         |
|   | Home Entertainment System for Ron Efron audio                                     | & video |

Areas & Products

### Enhancement – Product Library/Find Products: Find Multiple Makes You can now select Multiple Makes in the Find Products/Find with more

Criteria screen.



**Enhancement – Product Library/Find Products/Find with More Criteria** 

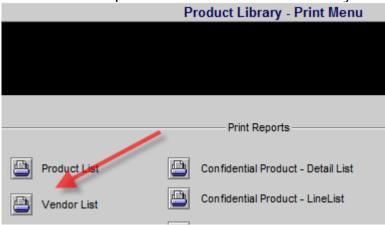
Checking this box will find all Products in your Product Library that do not have either a Make or Model number in them. It is important to always have a Make and Model in every Product.

| Product Library - Find Products                             |  |
|---|--|
| Enter your find criteria and then click the Done/Find butte | Done<br>Find ™   |
| Finish Black  | Show All Products Show New Products Show Hidden Products Show Omitted Show without Make or Model |

Enhancement – Product Library/Utility/Utility 2: Export SCPS Products Improve this export routine so that it only exports SCPS product Data fields, so that this process is much faster.

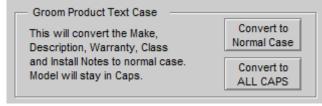
### Enhancement – Product Library & Contact Library/Print Menu: Print Vendor List

This button will print a list of all of the Makes in your Product Library.



Enhancement – Product Library/Inventory Screen: Add Finish field Added the Product finish field to this screen.

Enhancement – Product Library/Utility 1: Convert to ALL CAPS This new button will convert all Product fields to CAPS.

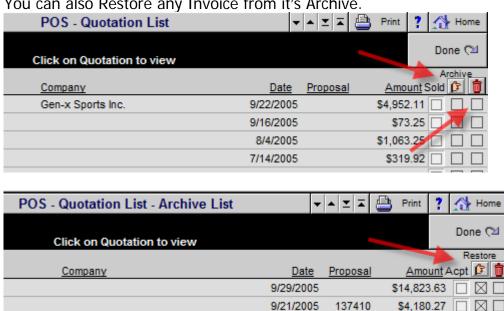


Enhancement - POS Invoices: Multiple Delete & Archive

Quotations, Sales Invoices, Work Orders, Service Orders, Purchase Orders, Change Orders, Return Authorization

You can now Delete multiple Invoices. You can now Archive multiple Invoices

You can also Restore any Invoice from it's Archive.



#### Enhancement - POS: Printed Quotations, Invoices, WO's

Improve Printing forms by removing the footer section of the report and placing it in the Title section so that it appears on all pages except the first one.

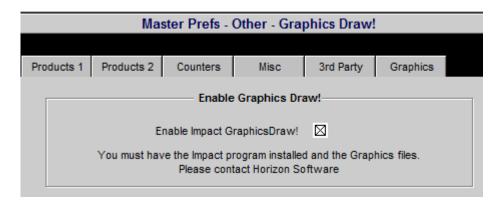
#### Enhancement – Contacts/Utility/Export Contacts: Merge Email Address

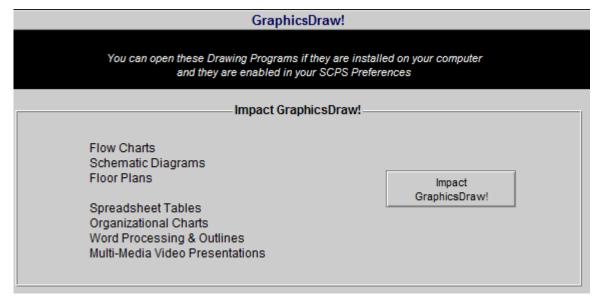
This utility enables you to find all your desired contacts and the create a field of data with ALL of the Favorite Email Address's, that you can copy and paste into the send address bar of your email client application (ie: Outlook) or to Export all of these addresses to an Excel spreadsheet.



Enhancement – GraphicsDraw! Impact

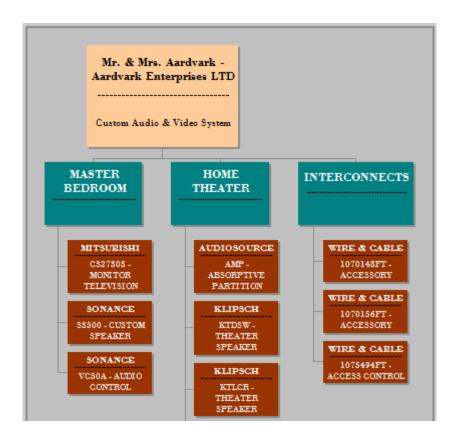
The CPS GraphicsDraw! Module has been added to SCPS. You can automatically create Block Diagrams of your Proposal and Floor Plan layouts with 130 CEDIA Symbol icons and drawings of all kinds. A GraphicsDraw! Training Video is also available when you enter the GraphicsDraw! screen. Please request the GraphicsDraw software from Horizon via email if you wish to use this feature.





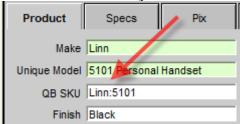


Impact GraphicsDraw! Data Export - Help guides are on the GraphicsDraw screen.



#### Enhancement – QuickBooks Link

SKU Number: If a Product in the SCPS Product Library has a SKU number then SCPS will use this SKU number instead of the Make-Model as the Item number when pumping up an SCPS Sales Invoice into QuickBooks. This enables you to enter your QuickBooks Item numbers into SCPS so that new items will not be created in QB if they don't exist in QB.



Project Invoice Display:

No Product SKU number = Make - Model

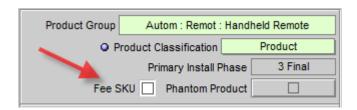
Product SKU number = SKU number

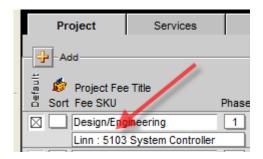
SKU History: Adding a QB SKU into SCPS will automatically enable that SKU number to be used for the QB pump up for ALL existing Proposals & Projects.

Fee Items on Invoice:

If you create a Fees Product in the Product Library and check the Fee SKU box, that Fee Product will show up in the Fees SKU pop-up list in both the Master Fees and Proposal Fees screens.

You can then assign one of these Fees SKU's to a Fee so that it will be used on the Project Invoice when pumping up that Invoice into QuickBooks.



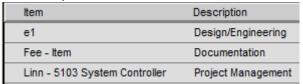


#### Fees:

No Fee SKU = Fee - Item

Fee SKU, no Product SKU number = Make - Model

Fee SKU, Product SKU number = Product SKU number



#### **Enhancement – RCMS Project Pump Up**

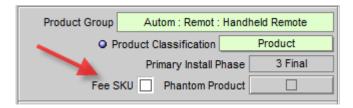
Extensive work has been done on the RCMS Project pump up and this feature can now be implemented by RCMS users. Please contact Horizon Software and RCMS for assistance with setting up this feature.

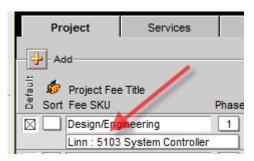
#### Enhancement – RCMS & Quickbooks Fees Pump Up

Fee Items on Invoice:

RCMS users who put an "fe" into their RCMS Status Code field will designate that item as a fee and that Fee Product will show up in the Fees SKU pop-up list in both the Master Fees and Proposal Fees screens.

You can then assign one of these Fees SKU's to a Fee so that it will be used on the Project Invoice when pumping up that Invoice RCMS.





#### **Enhancement – RCMS Chelsea: Import Product Descriptions**

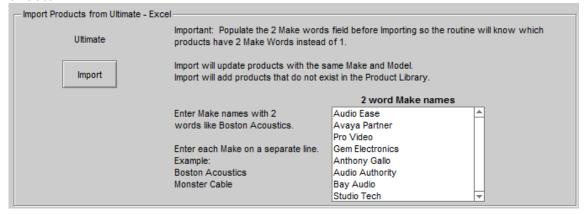
Chelsea Product Import Map now will add product descriptions for New Products that do not exist in the Product library and retain product descriptions for products that exist in the Product library and already have a product description. If they do not have a product description, their description will be updated.

### **Enhancement – RCMS/Product Library Import: Absolute Sound**New Import map



### Enhancement – Product Library/Utility/Dealer Data Import: Ultimate Sound & Installation, Inc. - Excel Import

Custom Programming import routine for Ultimate to import their Excel price sheets.



Enhancement – Upgrade Routine: Unlock all Entities.

Add the Unlock all entities routine to the upgrade process.

#### Fix – Proposal/Project: Entity Lock

- 1. Entering SCPS from the User Login screen now automatically turns off the User Abort, Status Bar and Toolbar menus so that users cannot accidentally click on the Cancel command when previewing a report.
- 2. If a user accidentally reaches the Horizon Logo screen in any database and clicks on the Horizon logo they will now be taken to the Login screen and all Entities will be Unlocked.
- 3. When leaving Change Orders they now properly Unlock Entities.
- 4. If at any time users are left in a zero found set Entities will be automatically unlocked.

#### Fix – Proposal & POS/Pick Products: Favorite popup

The new User & Group Favorite system now works when picking POS and Proposal products.

#### Fix – Proposals/Pure Supplement Screen: Done Button (5.6v2)

The done button now works properly on this screen.

#### Fix – Proposal/Print Menu: Print All

The proposal Print All button now is separate from the Fast Track Print button which can be customized to print proposal sections in any order a user want. Print All now Prints All sections as it should.

#### Fix - Proposal/Overview: Sort Order

Add Sort Placement and Title to Overview Portals so that they sort properly and match the Master Preferences sort order.



Fix - Project/Sales Invoice: Correct Labor amount

The correct Labor amount now shows on the Sales Invoices when automatically selecting labor to invoice.

#### Fix – Project/Print Change Order: Printing a CO

After printing or previewing you stay in the Print Menu screen instead of the Proposal Detail screen.

#### Fix – Archive: Fav A, B, C buttons

The Fav A, B, C buttons now keep you in the Archive module instead of switching to the Completed module.

Fix – Contact/Print Menu/Mailing Labels: Center labels on Avery 5160 The Address label has been centered so that the label and the Tag Line do not overlap the Avery 5160 Label space.

#### Fix – Follow-Up Module: Print single Letter

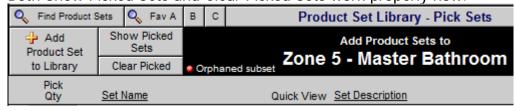
Print a Follow-Up letter now only prints 1 copy as it should.

#### Fix – RCMS Users: Add new contact to RCMS in CAPS

When adding a new contact into the RCMS bookkeeping system the name and address will automatically be in CAPS.

#### Fix - Pick Product Sets: Fix Show and Clear Picked

Both Show Picked Sets and Clear Picked Sets work properly now.



SCPS Version 5.6 Released: 7/16/2007

#### Enhancement - Global & User Favorites - All Modules

Extensive work has been done to the Favorites feature in each SCPS module which should increase User productivity. Assigning Favorites to records that you frequently use or need to access quickly is a great way to speed up your workflow.

Each User who log's into SCPS can now have their **own Favorites** or they can use the Global Favorites which are the same for all users.

**Important**: Each User can be assigned rights to their own Favorites or the Global Favorites in the Preferences/Users/Access Rights screen.



All modules now Sort favorites by clicking on the underlined <u>Fav</u> column header and you can Find Favorites quickly using the **Fav A**, **B or C** buttons.

These Modules all have the new Favorites feature:

Proposals

**Projects** 

**Completed Projects** 

**Archived Projects** 

Product Library

**Product Sets Library** 

Text Library

Letters Library

Info Library

Contacts

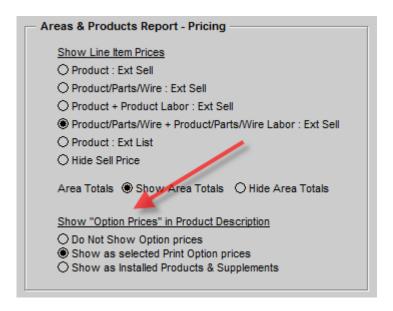


#### **Enhancement – Proposal Options**

-Master & Proposal Prefs "Print Options" now enables you to select the kind of prices you want to show in the product description of Option Products. You can

change these settings in Master Prefs/Proposals/Print Options or Proposal/Print Menu/Print Options for specific proposals.

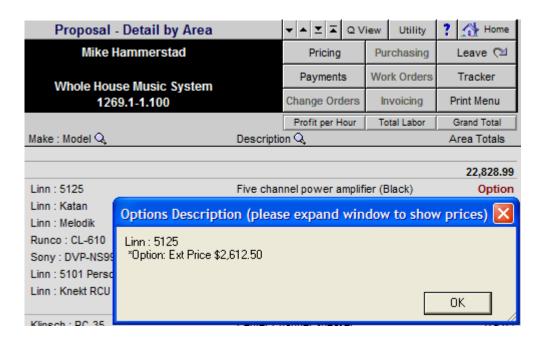
- 1. Do not show option prices
- 2. Show as selected Print Option prices (from the Show Line Item Prices)
- 3. Always show as the Installed Price & Supplements



-The Proposal Product Listing now includes the type of price such as "Ext Installed Price"...or "Ext Product/Parts/Wire". Depending on the Show Line Item Prices Selected.

Proposal Listing Linn: Knekt RCU \*Option: Ext Installed Price \$2,495.00: Knekt room control unit: White

-Clicking on the Product Description of an Option Product will display the way the description will look on the Proposal.



-Proposal Product Detail screen now shows all of the Product Prices regardless of the Options setting.



### Enhancement – Project/Work Orders: Add Client Signature line Added a Client Signature line to the Project Work Order

# **Enhancement – Upgrade: Add file name to upgrading error notice.**When upgrading SCPS an error message screen will now show the File Name of any file that is damaged or has no records. If you get this screen during the Upgrading process, please make note of the **File Name** and call Horizon Software for assistance.

#### Enhancement - Product Library/Product Detail: Qty to Order

The Quantity to Order and cost value now shows in the Product Library/Detail screen. This Qty is based on the Optimum Qty – the Inventory On-Hand Qty.

| ? | Alt PO Vendor         |   | đ          |
|---|-----------------------|---|------------|
|   | Purchasing Lead Days  | 7 | Cost Value |
|   | Optimum On-Hand Qty   | 6 | \$2,700.00 |
|   | ReOrder Point         | 2 | \$900.00   |
|   | Inventory Qty On-Hand | 1 | \$450.00   |
|   | Qty to Order          | 5 | \$2,250.00 |

Enhancement – Project/Print Menu: Staple Up Cards, Wire & Cable You can now add Bulk and Precut wire to the Staple Up Cards and can Select which ones you want to show on the cards.

| Staple Up Cards  |                 |
|--|-----------------|
| Select Wire & Cable<br>to show on<br>Staple Up Cards   | ⊠ Bulk ☐ PreCut |
| A max of 4 Wires and Cables will show on the Card  |                 |
| The "Issue Staple Up Cards" must be<br>checked on a Product for a Staple Up<br>Card to be created for that Product |                 |

#### Enhancement – Follow-Up; Letter Closing

Add a Letter Closing Field in Master Prefs/Follow-up so that users can enter closings like "Sincerely," etc and these will show up on the Follow-up letters in the Follow-Up module. Also increase the space between the closing and the salesman's name to make signing easier.

#### **Enhancement – Follow-up letters**

Improve GUI and Address Label so that Follow Up letters use the Fav Label selection for the Contact from the Contact Detail screen.

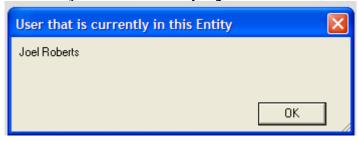
#### **Enhancement – Follow-Up; Printer Setup button**

Add a Printer Setup button in the Follow-Up module so users can change printers and/or print to a Pdf so that follow-up letters can be emailed to their clients.

Enhancement – Proposal & Project/Pricing/Fees Tax: Add Cost field The Cost of each Fee is now displayed on these screens.

Enhancement – Entity Lock: Admin Lock Out & Entity User Notice
Only one user is able to enter an Entity (Proposal, Project) at a time.
The Master Entity Unlock (System Utility) now clears all Locked Entity Users.
All Home buttons have been enhanced to unlock current Entity.

The Entity Lock Notice displays the User Name currently in that locked Entity.

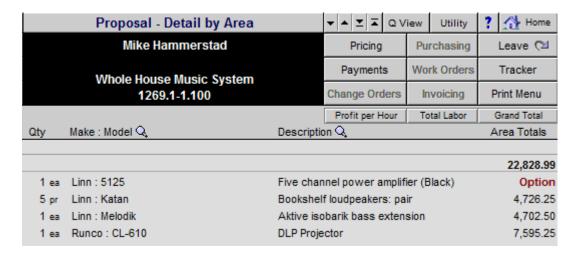


Enhancement – Product Library: Increase Sell Price Fields
All Line List views now will display sell prices in excess of \$100,000.00

**Enhancement – All Library Print Menus: Add Printer Setup button** Added a Printer Setup button on the Print Menu screens of all Libraries.

# Enhancement – Proposal/Detail by Area: Click on Product

Clicking on the Product Make: Model number will take you to the Product Detail screen for that Product.



#### Enhancement - Contacts/ContactsDetail: Print Detail

The Print Detail button now prints a Full Detail or Semi Detail report of the current contact.



#### Enhancement - POS/Sales Invoice: Comments Field

Increase the size of the POS Sales Invoice Comments Field to accommodate more text.

Fix – Project/Invoices: Do not show Tax if the "Show Tax" is No Sales invoices for both Payment and Itemized invoices are now not shown on Invoices if the Proposal/Project Preference "Show Tax" is set to "No".

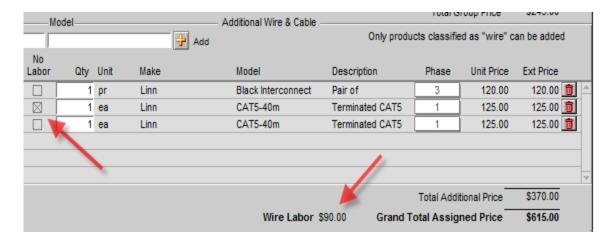
**Fix – Proposal/Print Menu/Product Summary: Product Features Option**The Option to print or not to print Product Features on the Product Summary report now works correctly.

Fix – Proposal/Print Menu/Shop Menu/Print Site Directions
This report would sometimes print the wrong report. This has been fixed.

#### Fix – Proposal/Area Text: View Area Text

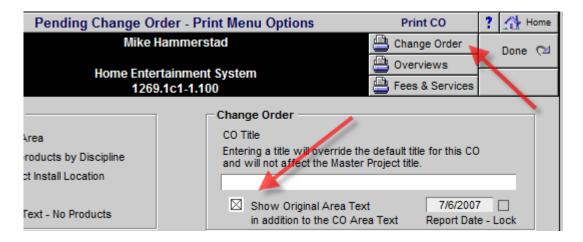
When you are in a Master Project or Finalized Change Order the Area Text button will bring you to an Area Text screen where you can only View (not modify) the text in each Area. When you are in a Proposal or a Pending Change Order you have the ability to add or modify area text as usual.

**Fix – Product Library/Wire Supplements: Wire Labor Total-No Labor**The Wire Labor Total is now accurate when the No Labor checkbox is selected on any Group Wire Supplements or Additional Wire is checked.



# Fix - Project/Change Order: Show Original Area Text option

The Original Area Text now shows along with the CO Area Text when this option is selected.



## Fix – Opening SCPS: No Secure FM Plug In Exit

If you do not have the Secure FM plug in installed in your FileMaker folder, SCPS will not open and you will get a warning message of this fact. SCPS now exits FileMaker directly and does not bring you to the main logo screen.

# Fix – POS/Quotes & Sales Invoices: Printing Subtotals

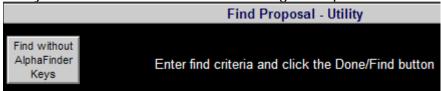
The second header has been removed from these invoices so that 2 or more page invoice subtotals do not slide into the header when printed.

## Fix – RCMS Users: Proposals & Project not found using Alpha Finder

This has been fixed so that in the future changing a contact name will update the Proposal & Project so that it will be found by the AlphaFinder.

**Important Note:** To fix existing Proposals & Project, please click on the "Find Proposals" button in the Proposal list and click on the "Find without AlphaFinder Keys" button. This will find all of the Proposals & Projects that have this problem. Then click on the Proposal or Project and go into the Client screen and

then click Done to leave that screen. This will update the Proposal or Project and you will then be able to find it using the alpha finder in the future.



# SCPS Version 5.5 Released: 6/1/2007

# Special Enhancement - CPS - SCPS Integration Upgrade 7.9v1

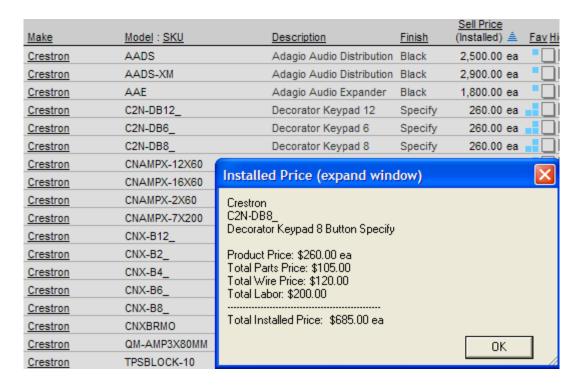
SmartPartners who are running CPS along with their SCPS software need to also upgrade to the new CPS 7.9v1 files. Please call Horizon if you are running CPS along with SCPS and we will supply you with these files and assist you with the upgrade. You cannot install this SCPS 5.5 upgrade without also upgrading your CPS files.

## Enhancement – Project/Invoices; QuickBooks Estimate

You can now automatically create a QuickBooks Estimate of a SCPS Project from the SCPS Invoice screen. All Project products, labor, parts, wire and fees will be added to the QB Estimate. Once an Estimate has been created in QB, partial payments and itemized invoices can be created from the Estimate in QB.



**Enhancement – Product Library/All List Views**; Installed price pop-up If you click on the Sell Price on any product a POP UP Window will display the Installed Price of the Product and the Supplement totals as well.



# Enhancement – Master Tracker/Print Menu; Task & Milestone Report.

Increased the size of the Task Notes.

Added Month and Day to the Date of each Task.

# **Enhancement – Master Prefs & Proposal Contract.**

Increased the size of the Extra Text Message field to accommodate more text.

# Enhancement - Proposal/Print Menu/Shop/Staging Reports:

Added Stock and Delivered entry lines to these reports.

| 5/16/2007   | Р    | Page 1                            |          |          |         |         |      |         |
|-------------|------|-----------------------------------|----------|----------|---------|---------|------|---------|
| Phase-Class | Qty  | Make-Model-SKU-Finish-Description |          | Ck       | InStock | OnOrder | Date | Initial |
| 2 Trim      | 1 pr | Linn : Diskreet-Rd : White        | Order    |          |         |         |      |         |
| Product     |      | In-wall loudspeakers - Round      | Rc'vd    |          |         |         |      |         |
| Linn        |      |                                   | Stock    | $\sqcap$ |         |         |      |         |
|             |      |                                   | Delivere | ı⊟       |         |         |      |         |

# **Enhancement – Project/Work Orders:**

Increased the size of the Work Order notes field to accommodate more text.

# Enhancement - Product Library/Product Detail: Prices

Refine Product and Supplement Prices and Installed Prices for better clarity.

| Unit ea Net Pri   | ce—Loading Calculator—— | Load     | ed Price |          | Supplements |          | —Instal | led Price  |
|-------------------|-------------------------|----------|----------|----------|-------------|----------|---------|------------|
| List              | Adjustment Type %       |          |          | Labor    | Parts       | Wire     | GP      | 43.1%      |
| Sell \$80         | 00.00                   | Sell     | \$800.00 | \$800.00 | \$255.00    | \$125.00 | Sell    | \$1,180.00 |
| Minimum Sell      | Min GP %                | \$<br>GP | 43.8%    | \$100.00 | \$12.50     | \$5.00   | Labor   | \$117.50   |
| Raw Net Cost \$45 | 50.00 Net Cost + % + \$ | Cost     | \$450.00 | \$900.00 | \$267.50    | \$130.00 | Total   | \$1,297.50 |

**Enhancement – Product Library/Product Detail: Option Prices**Display normal Prices for "Option" Products even though these prices are not added to the Proposal.

| Option             | Product Unit Price w/Disc Adjust       | Parts<br>Unit Total | Wire-<br>Unit Total | Option Unit Installed Price Product Parts & Wire |
|--------------------|--|---------------------|---------------------|--|
| Sell               | \$800.00                               | \$255.00            | \$125.00            | \$1,180.00                                       |
| Labor              | \$100.00                               | \$12.50             | \$10.00             | \$122.50 GP%                                     |
| Installed          | \$900.00                               | \$267.50            | \$135.00            | \$1,302.50                                       |
| Labor Time         | 1:30:00                                | 0:15:00             | 0:10:00             | 1:55:00  |
| Extended Qty—<br>2 | Product—<br>Ext Price<br>w/Disc Adjust | Parts Ext Total     | Wire—<br>Ext Total  | Product Parts & Wire                             |
| Ext Sell           | \$1,600.00                             | \$510.00            | \$250.00            | \$2,360.00                                       |
| Ext Labor          |  | \$25.00             | \$20.00             | \$45.00 GP%                                      |
| Ext Installed      | \$1,600.00                             | \$535.00            | \$270.00            | \$2,405.00                                       |
| Ext Labor Time     |  |                     |                     |  |

**Enhancement – Project/Finalized Change Order:** Printer Setup Add a Printer Setup button to the Finalized CO Print Options screen.

| Printer Setup                           | Finalized Change Order - Print Menu Options - |
|---|---|
| hp LaserJet 1320 PCL 6, winspool, Ne03: | Joel Roberts                                  |

**Enhancement – RCMS Pump Up**; Complete posting of a Project into RCMS when converting the Proposal into a Project. RCMS users please contact Horizon if you wish to enable this feature.

**Fix – Project/Change Orders: Posting CO Totals to the Master Project** Clearing Option Products caused the Posting of Finalized CO totals to not be added to the Master Project. This has been corrected.

**Special Note:** If you have a Finalized CO that has not been posted to the Master Project..go into that Finalized CO/Pricing screen and click on the "Repost CO Totals" button in the upper left corner of the screen.

# Fix – Product Library/Utility: Assign Groups to Many Products (Class)

Add Class to the Group assignment mechanism.

#### Fix - Master Tracker Calendar:

Printed View of Monthly Calendar now shows does not show Product Tasks.

## Fix – POS/Sales Invoice/Invoice Costing:

Remove "Done" and "Convert" Invoice button from these invoices.

#### Fix - Fees:

Master Prefs/Fees; Add Cost % to Master Prefs/Fees/Expenses.

Proposal/Fees; Remove Cost % Auto Entered amount.

Proposal/Fees; Fees now pick up Master Prefs, Cost % values.

Proposal/Project/Fees; Display Fees Cost % values.

# Fix – Project/Invoices: Total Project Amount

The Total Project Amount now is correctly displayed.

## Fix - Product Library/Product Detail: Override Install Phase

You can Override the Group Assigned Primary Install Phase for a specific Product. This function now works properly.

# SCPS Version 5.4v4 Released: 5/4/2007

**Fix – Proposal/Product Summary Report without Disciplines**; This report now shows all Products including Options and with the like kind Products and their Options in the proper order. This report works properly when showing or not showing Disciplines.

**Fix – RCMS Users; Proposal/Contact Detail;** Trim Address and City fields to remove any blank spaces at the end of the Address and City.

**Fix – RCMS Users; Proposal/Contact Detail;** Check & Set Contact Key Value so that Duplicated Proposals will update the Contact Name when switched.

# SCPS Version 5.4v3 Released: 5/3/2007

**Enhancement – Proposal/Product Detail**; Display Supplement Prices on this screen even when the Options checkbox is checked.

**Enhancement – Proposal/Labor Supplement**; Increase Hourly Labor Rate display to 2 digits. \$60.00

**Fix – Proposal/Add Pure Labor Supplement**; Correct Proposal and Client Name shows on this screen, when adding a Pure Labor Supplement to an Area.

SCPS Version 5.4v2 Released: 5/2/2007

**Enhancement – Proposal/Print Menu/Area & Products Report**; Reduce the clipping of Area Text by breaking layout parts across page breaks and adjusting the overlap of sliding fields.

**Enhancement – Proposal/Print Menu/Product Summary**; Indent Features paragraph under each product for a better look.

**Enhancement – SCPS Subscription renewal**; Activate Later button now goes to the Main SCPS Logo screen instead of the Log in screen.

**Fix – Proposal/Contract Report**; Client name moved back under the client signature line.

**Fix – RCMS Proposals**; Client name now shows on screen when adding an RCMS client and/or creating a Proposal from a Favorite Contact. Go into the Client screen and then click on Done to reset the Client name on that Proposal.

Fix – Product Library/Product Detail; Hide Product checkbox
This checkbox now functions properly just like the Hide Product button on the Product Line list screen.

# SCPS Version 5.4 Released: 4/27/2007

## **Enhancement – Proposal Custom Reports Module**

Several enhancements in this upgrade have also been made to the Reports.fp5 module. If you are using the Custom Proposal Report module, you will need to upgrade it to this version (5.4). Please contact Horizon if you need assistance with moving your customized proposal layouts forward to the new 5.4 Reports file.

# Enhancement - Proposal "Options" mechanism

 You can now select any product in a Proposal from the Product List or Product Detail screen and make it an "Option".



 All Supplements attached to the Option product will also be changed to an Option.

|   | 1 - Home Theater | 5 Linn : Katan | Installation      | TT | 3 | \$60 | Option |
|---|------------------|----------------|-------------------|----|---|------|--------|
| • | 1 - Home Theater | 5 Linn : Katan | Wire Labor - Bulk | TT | 1 | \$60 | Option |

- The price of "Option" Products and Supplements will not be included in the Proposal totals.
- The Option Product prices will show up in the product description and an Option label will appear where the product price normally appears on all Proposal and CO reports and screens.



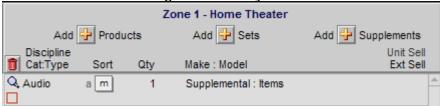
 A Utility in the Proposal & Product List Utility screens can Delete all Option Products and Supplements.



- When converting a Proposal to a Project or a Pending Change Order to a Final Change Order... All Option Products & Supplements will be automatically deleted from the Project at that time so as not to confuse Project PO's, WO's and SI's.
- Users of the Custom Proposal Report module should upgrade their Reports file to this 5.4 version to take advantage of this new Options feature.

# **Enhancement – Proposal Pure Supplements; GUI Improvement**

 Pure Supplements are Supplements that can be added to a Proposal without attaching them to any Product.



- The Labor, Parts and Wire Supplements screens have been improved.
- Selecting an Area on the left portal enables you to Add a Pure Supplement to that Area on the right Portal.
- Adding Supplements to an Area now adds them to the correct area.
- Picking Areas now refreshes and displays the Supplements for that Area.
- The Products in the Selected Area show in the lower left portal.
- All Supplements attached and not attached to Products for the selected Area show in the lower right Portal.

These features are the same for the Parts and Wire screens as well.

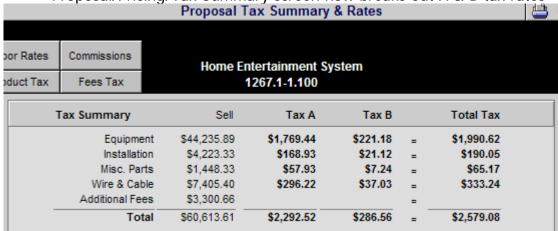


# **Enhancement – Proposal Speed Improvement**

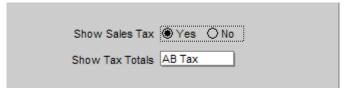
 Extensive work as been done to groom all SCPS database fields, relationships, layouts, scripts and value lists and significant improvements have been made in navigating, screen refreshing and report printing.  All "Leave" buttons have been re-labeled to "Done", except when leaving a module like Product Library etc.

# Enhancement – Proposal; AB Tax and labels on Proposal Contract and Pricing screen.

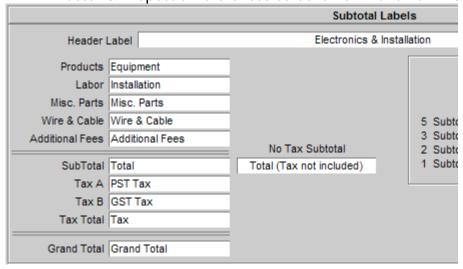
Proposal/Pricing/Tax Summary screen now breaks out A & B tax rates



 Master & Proposal/Print Options screens now have a flag that can be set to AB Tax or Total Tax.



Master & Proposal/Preferences screens now have Tax A & B Labels



 The Proposal Contract can now show AB Tax or Total Tax depending on the setting of the Show Tax Total flag in the Print Options screen.

|                 |             | Equipment       | \$44,235.89 |
|-----------------|-------------|-----------------|-------------|
| Equipment       | \$44,235.89 | Installation    | \$4,223.33  |
| Installation    | \$4,223.33  | Misc. Parts     | \$1,448.33  |
| Misc. Parts     | \$1,448.33  | Wire & Cable    | \$7,405.40  |
| Wire & Cable    | \$7,405.40  | Additional Fees | \$3,300.66  |
| Additional Fees | \$3,300.66  | Total           | \$60,613.61 |
| Total           | \$60,613.61 | GST Tax         | \$2,292.52  |
| Tax             | \$2,579.08  | PST Tax         | \$286.56    |
| Grand Total     | \$63,192.70 | Grand Total     | \$63,192.70 |

# Enhancement - Proposal Discipline, Area and Phase navigator

New buttons on all of these screens enable you to go directly to any Proposal view without having to return to the Area Detail view.

| Q Discipline | Q Area       | O Phase      | Proposal - by Discipline Subtotals |  |  |  |  |  |
|--------------|--------------|--------------|------------------------------------|--|--|--|--|--|
| Discipline   | Area         | Phase        | John & Mary Smith                  |  |  |  |  |  |
| Subtotals    | Subtotals    | Subtotals    |                                    |  |  |  |  |  |
| Discipline   | Area         | Phase        | Home Entertainment System          |  |  |  |  |  |
| Grand Totals | Grand Totals | Grand Totals | 1267.1-1.100                       |  |  |  |  |  |
| Discipline   |              |              | Sell GP% Cost                      |  |  |  |  |  |

# **Enhancement – Proposal/Print Menu: Labor Supplement Reports**

- Reverse Labor Time and Amount portals so the Labor Time portal shows first and then the Amount portal show next.
- Remove Degree of Difficulty percentage from this report.

# Enhancement – Proposal/Print Menu: Product Summary Report with Unit and Extended totals.

A new Proposal Product Summary report that shows Unit and Extended product totals is now available.

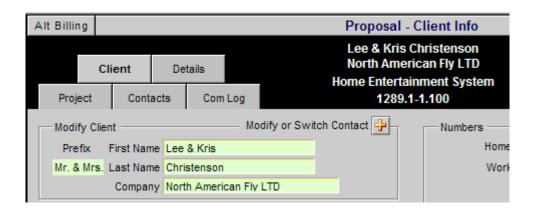


## Enhancement – Proposal/Print Menu; Payments trap

 A warning message will now pop up when entering the Proposal Print Menu if the Total of the Payment Plan is different than the Proposal Total.

# Enhancement – Proposal/Print Menu: Salutations (prefix) & Client Names

- Incorporate the new Contact Salutations (prefix) into Client Names on Proposals Client Print outs.
- Eliminate the Dear and comma in the Proposal Intro Letter if there is no Client first and last name in the Proposal.
- This enhancement extends into the Custom Reports 5.4 module.



Home Entertainment System for Mr. & Mrs. Lee & Kris Christenson North American Fly LTD



Dear Mr. & Mrs. Lee & Kris Christenson,

This proposal represents a design carefully prepared with your requirements, our experience and industry standards all balanced to form a workable plan.

## Enhancement - Proposal/Fees Report; Fees Total Label

- You can now change the Fees Total label on the Fees and Summary Reports, from the Master Preferences/Proposal/Fees and Proposal/Print Menu/Preferences/Fees screens.
- If there is no Fees Total amount then the label is automatically removed from the reports.

Grand Total Label
Project Specific Design, Engineering, Project Mgt & Labor

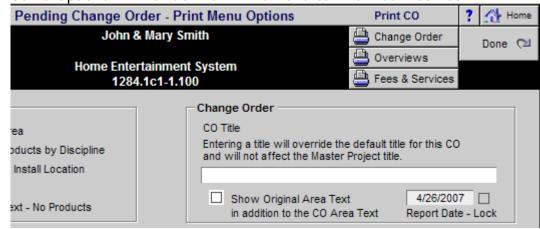
Home Entertainment System for Mr. & Mrs. Lee & Kris Christenson North American Fly LTD



Area Summary Grand Total includes Supplements & Tax Atrium Grand Total \$1,316.11 Project Specific Design, Engineering, Project Mgt & Labor \$44.78 Equipment \$750.00 Installation \$117.50 Misc. Parts \$255.00 Wire & Cable \$125.00 Additional Fees \$44.78 \$1,292.28 Total \$68.61 Tax Grand Total \$1,360.89

## Enhancement – Project Change Orders/Print Menu

- Pending CO's now have their own Print Menu with Print Options and print buttons for overviews, fees.
- Final CO's now have their own View Print Menu with print buttons for overviews, fees.
- Some Options in Final CO View Print Menu can now be modified.

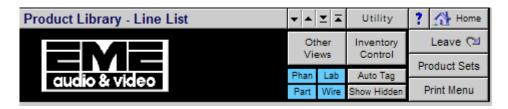


#### **Enhancement – POS Quotations & Invoices**

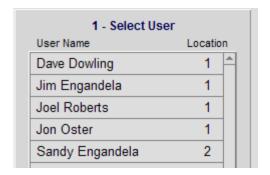
- Increase the Quotation and Invoice line items from 50 to 100.
- Move the Footer totals on Invoices and Quotations printouts to the bottom of the last page, instead of the bottom of the first page.
- Show zero's when line item amounts are 000.00 instead of blank.

## **Enhancement – Product Library; GUI features**

- Clicking on the Phantom, Lab, Parts, Wire buttons will find all Products, in the Product Library, that have these Supplements attached to them.
- Auto Tag; this button will Tag all products showing in the list for Deletion or to Hide.
- Show Hidden; this button will show and/hide all Hidden products in the Library.



**Enhancement – Log in Screen; Add User Location number.** 

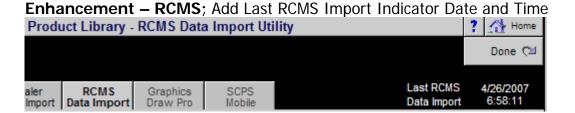


# **Enhancement – Main Logo Screen: Add Group to User Name**



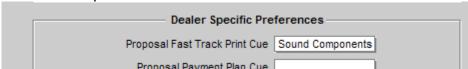
# **Enhancement – Quickbooks Integration**

- SCPS Invoices & PO's now Add Products and Contacts in QB, if they doesn't exist there.
- Improved XML programming brings large SCPS invoices into QB faster.
- Increase QB Contact value list ID to accept more than 64 characters and generate a report that can be used to clean up QB Contacts that exceed 64 characters.
- QB can now be setup as either a Service or Inventory based company.



# **Enhancement – Sound Components**

- Master Prefs/Other/Proposals; Fast Track Cue will print specific proposal sections.
- Product Library/Utility/RCMS Import Importing of RCMS Product Descriptions has been removed so that modified SCPS Product Descriptions will not be overwritten.



# Fix- Proposal/Areas & Products Report with Supplements

 This report now includes the supplemental labor in product totals, when the "Show Product Prices including Supplement Prices" is checked in the Proposal Print Options.



# Fix – Proposal/Print Menu/Fees Report: Fees Pricing

 Proposal Fees that are a percentage of Total Labor or Phase 1, 2, 3 now properly shows on the Fees report.

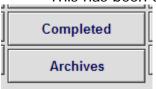


# Fix - Project/Change Orders: Pending and Final CO reports;

These reports now show the correct qty like kind products

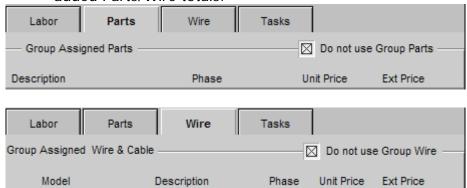
# Fix – Completed and Archived Proposal Viewing; User access

In some cases Users could not view the Completed or Archived Proposals.
 This has been corrected. (Sound Components)



# Fix - Product Library; Product Detail Supplement & Installed Prices.

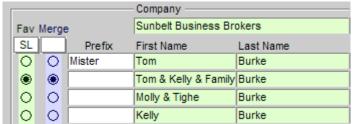
When the "Do not use Group Parts/Wire is checked the Totals on the Product Detail screen are now correct and show only the additionally added Parts/Wire totals.





# Fix - Proposal (Fav) Contacts; Pick the correct Contact

When picking a Contact for a Proposal only the 1<sup>st</sup> contact in the list was getting chosen, instead of the Fav Contact that was actually checked. This has been corrected.



# Fix - Follow-Up Module: Show all Proposals, Projects & Completed

Change the portal key so all Proposal show in list and in descending order.



SCPS Version 5.3 Released: 3/5/2007

#### Enhancement – 90 minute Educational Overview Video

Users can now click on the Horizon logo on the Main SCPS screen or from the Prefs/Horizon screen and play a 90 minute video that will provide a very good overview of the SmartPartner software. This video has an index so users can go directly to the module they wish to watch.

Enhancement – Renew SmartPartner Subcription period to 120 days Horizon has now increased the new Subscription code notification from 90 days to 120 days, to reduce this task from 4 times a year to 3.

Enhancement – Prefs/Proposal/Contracts: Add 3<sup>rd</sup> Proposal Contract You can now have 3 different Contracts, each with their own label and you can select one of them from within any Proposal as well.

Enhancement – Prefs/Users/Access Rights: Inventory Control
New User Rights option to restrict access to the Inventory Control module is now
assignable to each User in the Prefs/Access screen.

Enhancement – Prefs/Users/Access Rights: Proposal Add Tax Rights
New User Rights option to restrict Adding new Proposal Tax records is now
assignable to each User in the Prefs/Access screen.

**Enhancement – Prefs/Bookeeping/Quickbooks: QB registration test** A new button on this screen will indicate if the QuickLink plug in is properly registered.

Enhancement – Prefs/Followup and FollowUp: 3 In-Progress Letters Added 2 more In-Progress Letters for a total of 3. There is now one for each installation phase in both the Followup and Prefs/Follow modules. You can now have separate body text for these letters appropriate for each phase.

Enhancement – Pref/Company: Add Mgr, Titles and email fields
These new fields are important to fill out, because they are used in the various FollowUp letters.



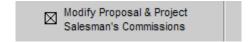
# **Enhancement – Proposal & Project Commissions: New Mechanism**

Commission Rates can now be set individually for each User in the Master Preferences/Users/Access Rights/Commission screen.

Commission Rates can be assigned for all Subtotals: Equipment, Labor, Parts, Wire and Fees as a Percentage of Profit.

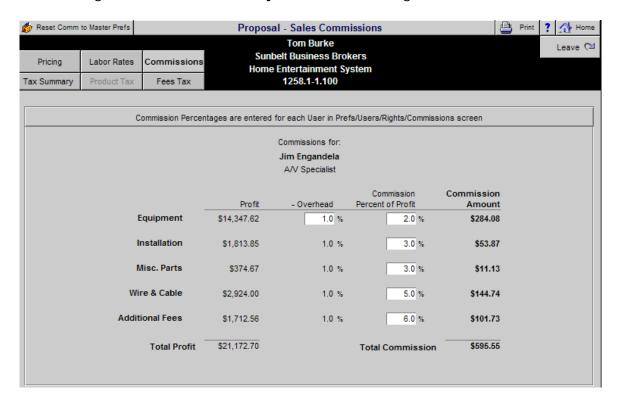
Overhead Percentage can be added to each users commission table to load the costs with Overhead Expenses.

Commission Rates can be Manually Adjusted within each Proposal, Pending Change Order, Final Change Order and Master Project if the User has Access Rights to do this. This is set in the Master Prefs/User/Access Rights screen.



Commissions Rates can be Automatically Updated to the Master Preferences Rates for any proposal or Project. This can only be done if you have User Access Rights privileges from the Commission screen within a Proposal or Project.

Commission reports can be generated for each Proposal, Pending Change Order, Final Change Order and Master Project from the Pricing/Commissions screen.



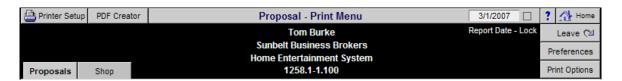
# Enhancement – Proposal/Detail by Area Header: Improve GUI

Added an Area Text button for direct access into the Area Text screen Moved the Payments button underneath the Pricing Moved the Preferences button to the Print Menu screen.

| Q Discipline     | Q Area                       | Q Phase   |     | Proposal - Detail by Area                             |             | -   -   <u>-</u>   <u>-</u>   <u>-</u>   <u>-</u>   <u>-</u>   <u>-</u> | iew Utility | ? 🐴 Home    |
|------------------|------------------------------|-----------|-----|---|-------------|---|-------------|-------------|
| Client           | Areas                        | Fees      |     | Tom Burke   |             | Pricing   | Purchasing  | Leave €     |
| Project          | Products                     | Area Text |     | Sunbelt Business Brokers<br>Home Entertainment System |             | Payments  | Work Orders | Tracker     |
| Com Log          | Supplements                  | Overviews |     | 1258.1-1.100  |             | Change Orders   | Invoicing   | Print Menu  |
| Zone - Area      |                              |           |     |   |             | Profit per Hour   | Total Labor | Grand Total |
| Discipline: Cate | Discipline : Category : Type |           | Qty | Make : Model  | Description | on  |             | Area Totals |

# Enhancement - Proposal/Print Menu Header: Improve GUI

Added a Preferences button for direct access into the Proposal Preferences screen from the Print Menu screen.



# Enhancement - Proposal/Print Menu Header: Improve GUI

Added Subtotal and Grand Total buttons to all Discipline, Area and Phase screens for direct access into All screens.



# Enhancement – Proposal/Pricing: Reset Prices to Original Sell

Clear Percentage and Adjustment Kind fields when resetting the proposal to the Original Sell prices.

**Enhancement – Proposal/Print Menu/Contract: Increase Contract size** Increase the size of the Contract Text field on the main Proposal Contract and the User Reports Contract to accommodate 6 pages.

Enhancement – Project/Purchase Orders: Inventory Qty On Hand The Quantity on Hand of each product is now displayed below the Staged Qty field on each Product/Part/Wire on the PO screens. This qty will only be accurate if you use the Inventory Control in the Product Library and take a physical count and then use the SCPS Purchase Orders and Invoicing modules which debits and credits product qty.

**Enhancement – Project Change Orders: Reformat Pricing layout**Both Pending and Final Change Order reports now show extended prices and are formatted like the Proposal Areas & Product reports.

Enhancement - Product, Contact, Text, Info Library: Record Display

Each List View screen in these modules now displays the total number of records and the number of records currently viewed in the list. i.e. 3 of 100 Products instead of just 3 Products.

# **Enhancement – Product Library: Do Not Hide Products**

If the Do Not Hide checkbox is checked on a product and you try to Hide it, you will now get a pop up notice of that fact.

In addition you can now UnHide all of your products that have their Do Not Hide checkbox checked, from the Utility 1 screen in the Product Library.



#### Enhancement - Contacts/Detail: New Salutation Mechanism

Added a very comprehensive method for adding Salutations to Proposals, Follow-up Letters and Contact Print Merged Letters/Faxes/Labels.

The first thing to realize is that any Name in the Contact Detail screen can be selected (the radio button next to each name) to be the FAV name or the Print Merge name.

The FAV name is the name that will show on the Contact List screen and on your Proposal reports, Follow-Up letters and POS.

Please note: The Salutation assignment does not currently function in POS, however you can add salutations in POS by using the POS Setup button on any POS invoice.

The Merge name is the name that will show on the Contact Print Merged Letters/Faxes/Labels. This enables you to use the Contact Print Merge feature to send Letters/Faxes/Labels to other names associated with your Contact, without disturbing the FAV contact assignment, which goes to your Proposals/POS/Follow-Up Letters.

Entering the desired Salutation next to each Name in the contract will add that Salutation to the name depending on the Fav (green) and Merge (Blue) flag at the top of the radio buttons.

# The Flag Settings are:

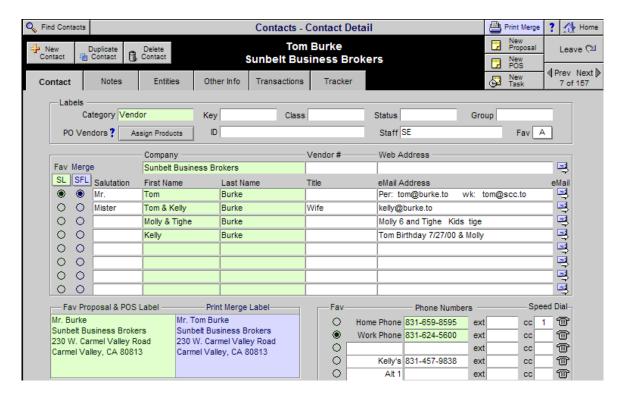
Blank = No Salutation will be added to the name.

SL = Salutation + Last Name

SFL = Salutation + First Name + Last Name

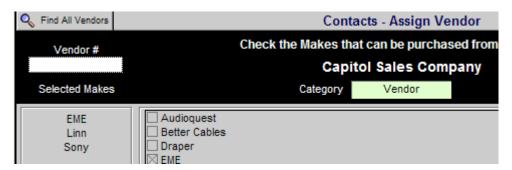
F = First Name only

There are also Labels for both Fav (green) and Print Merge (blue) Labels so that you can see exactly how the Salutation and Label will look.



Enhancement – Contact/Print Menu: Contact Fields on all Reports Update all Contact reports with newly added contact fields.

**Enhancement – Contacts/Detail/Vendors: Display selected Makes**The Makes assigned to Vendors screen now displays the selected Makes on the left side of the screen. This makes it easier to see what makes have been assigned to that vendor.



# Enhancement - Contacts/Utility: Set Fav flag to Primary Name

This Utility will set all of the contact Fav selections to the Primary Name.

## Enhancement - Contacts/List and Contact Detail: Add New Proposal

You can now create a New Proposal or New POS for a Contact directly from the Contact List or Contact Detail screen.



# Enhancement – Contacts/Detail: MapQuest maps

New Get MapQuest Directions button will query the internet using the contact address and return a MapQuest for that address.



#### Enhancement – Contacts/Detail: Quick Find Vendors button

Added a new Vendors button that will Find all of the Contacts where the Category = Vendor and sort by Company name.



#### Enhancement – POS/Service Order New Single Page Option

POS Service Orders can now be printed as a Single page or a 3 page Invoice. The 3 page option provides more area to write in job site information.

Fix - Proposal & Project/Shop Print Menu: Master Project Pricing Print

This report now only prints one copy instead of a copy for each record in the proposal.

**Fix – Proposal & Project/Discpline/Area/Phase: Screens and Reports**All of these screens and the reports for Proposals, Projects, Pending and Final Change Orders now do not display overwritten Equipment, Parts, Wire, Labor or Fees subtotals.

## Fix – Proposal/RCMS Contact

RCMS zip codes now automatically enter a – at the end of the zip code.

# Fix – Project/Final Change Order/Pricing: Report

This report now properly shows all of the pricing subtotals and totals for Finalized Change Orders

# **Fix – Product Library/Product Detail: Loading Calc List Price**Fix the List Price - % feature so that the loaded sell price works properly when the Loading Calc flag is set to List Price - %.

## Fix - Contact/Mailing Label: Add Tag Line

In the Contact/Print Menu you can enter a Tag Line to be added to your mailing labels. This now functions properly.

# SCPS Version 5.2 Released: 1/11/2007

Enhancement – Proposal/Labor Supplements: Sort by Labor Type
A new option at the top of this screen enables you to sort the Labor Supplements as it is now (Zone, Make, Model) or by the Labor Type (Install, Programming, Bulk Wire etc). This makes it easier to see all like kind Labor records.

Enhancement – Proposal/Product Detail/Wire: No Labor check box Enable the check box on each piece of Wire on a product so that in a proposal the option to not show labor on a piece a wire is available as it is in the Product Library.

Enhancement – Proposal/Print Menu/Summary Reports: Fees Label
The Fees Grand Total Label does not show, on the Proposal Summary Reports, if
there are no Fees amounts. This has been done on the Proposal Summary
reports by Discipline, Area and Phase. This feature has also been added to the
Reports 5.3 version.

**Enhancement – Proposal/Print Menu/Contract: Extra Text Message** Expand the Extra Text Message box so that it will accommodate 5 lines instead of 4.

# Enhancement – Proposal/Print Menu/Areas & Products including SubTotals Report: Show Area Tax and Totals.

This report now shows Area Tax and Area Subtotal, with tax, if the "Show Tax" Print Option is selected. This modification has also been made to Custom Reports module version 5.3.

# Enhancement - Project/Change Orders: Modify Date

Both Pending and Final Change Orders now have dates that can be modified in the CO Preference screen, just like Proposals. These dates can be locked as well using the Lock checkbox next to the date. If the Lock checkbox is not checked the date will revert back to today's date.

Enhancement – Project/Print Menu/Print Options: Adm Utility

If a user has Administration Access rights, he can click on the Adm Utility button in the upper left area on the View Print Option screen to change the Print settings on a Project. Normally this is not an option for Projects, because they

the proposal has already been delivered to the client and should not be changed.

Enhancement - Project/Contact: Alt Billing & Sales Invoice

If you go into the Contact/Alt Billing screen and Pick a Contact and check "Bill this Contact", this Alt Billing Contact will show up on your Project Sales Invoices. You can check/uncheck this Alt Billing Contact from the Sales Invoice screen as well.

# **Enhancement – Project/Client/Alt Billing: Enable changes**

You can now switch or modify the Alt Billing name and address from within a Project.

# **Enhancement – Project/Alt Area: View All with Supplements**

You can now click on the Alt Area View button in the Area Products screen to View all of the Areas, Labor, Parts and Wire Supplements for a Project. This is a View only screen.

Enhancement – Project/PO, WO, SI screens: Sort by Zone or Make You can now sort Products, Parts and Wire on the PO, WO and SI screens by Zone/Area/Make/Model or Make/Model by using the underlined Header titles. This will help you with creating PO's, WO's and SI's.

Enhancement – Project/PO Invoice screen: Hide Prices

A Hide Prices button enables you to Show or Hide Prices on Purchase Orders has been added to the Purchase Order QuickBooks Invoice screen.

**Enhancement – Project/Purchase Orders: Buyer phone extension**The Buyer phone extension now shows up next to the buyer phone number on the printed PO's. This comes from Master Prefs/Company info.

Enhancement – Project/Purchase Orders: Vendor Account Number
A field for Vendor Account numbers has been added to the Contact Detail screen,
next to the Company name field. This Account number will show on printed
Purchase Orders next to the Vendor name. This comes from the Vendor Contact.

Enhancement – Project/Purchase Order/Utility: Print Staging Reports Clicking on the Utility button on the Project/Purchase Order screen enables you to print Product Staging reports for selected phases or all phases.

# Enhancement – Project/Pending CO/Areas & Products: View Product Detail.

You can now click on a product in the Change Order portal and go to the Product Detail screen to modify products or supplements (parts, wire, labor)

**Enhancement – Project/Product/View only: Change Product Status**You can now change the Status (C=changed, A=Added, D=Deleted) on a Project using the Admin Utility button on the Product View Only screen. This is only available to users that have Administration Rights.

Enhancement – Project/Change Order: Refine Area & Product screen This screen has been fine tuned to provide more clarity and make it easier to use.

# Enhancement – Project/Change Order: CO Alt View

You can now click on the Alt Area View button in the Change Order Area screen to View all of the Areas, Labor, Parts and Wire Supplements for the Change Order.

Enhancement – RCMS Project Pump Up: Delete Record feature RCMS bookkeeping users can now delete a product record before pumping up the project into RCMS.

Enhancement – Product Library/Product Detail: Set Install Phase
The Primary Install Phase for products is normally set along with the Project
Group in Master Preferences. You can now override this for just one product if
you like, by clicking on the Install Phase and clicking on Change Item.

**Enhancement – Product Library/Utility: Exchange Rate for Products.** 

When using the Exchange Rate feature in the Product Library, you now have the option to apply the Exchange Rate to all products in your library or only products that you have select and that show in your product list prior to entering the Utility screen.

**Enhancement – Product Library/Detail: Optional Costs & Vendor.** You can now store optional cost and purchaseing vendor for each product.

Enhancement – Product Library/Detail: Phantom Product button. Move the Phantom Product option to the top right of the screen and turn the check box into a button with a pop up message.

Enhancement – Product Sets Library/Print Menu: Set Detail with Costs Add a new report that shows the cost, sell and list price of each product in a product set.

**Enhancement – POS/Invoice/Setup: Switch Address 1 to 2 button** This button will switch address 1 to address 2 for this POS invoice.

Enhancement – POS/Service Order: Add page 2&3 with larger fields Increase Service Order data entry field sizes for Description of Problem and Work Preformed, etc.

Enhancement – Contacts/Detail: Increase Contact Names from 4 to 8 Increase the number of names you can add (and select for printing) from 4 to 8.

Enhancement – Contacts/Detail: Add Key & Mail Merge Check Boxes You can now have a Favorite name selected for a Contact that is different from the Mail Merge name that would go into Letters/Faxes in the Print Menu.

Enhancement – Contact/Utilities: Replace blank and duplicate keys. This utility can be run if for some reason you have blank or duplicate contact keys which would prevent the contact from being used in a Proposal or POS invoice.

#### Enhancement – Contact/Contact Detail/Tracker

This module is used at Horizon for tracking our CPS and SCPS users. Let us know if you have a use for it and we can create customized field labels for you.

**Enhancement – Project Manager: Inventory Control Printing**Instead of Previewing or Printing a single report format, you can now select a variety of reports from a Print Dock. This Print Dock is also available from the Product Library/Inventory Control/Print button.

- 1. Show only Products with a Qty on Hand
- 2. Show all Products including Hidden products
- 3. Show all Products not including Hidden products
- 4. Show all Products with negative Qty on Hand
- 5. Show only Hidden Products
- 6. Inventory ReOrder Report

Enhancement – Master Tracker/Add Tasks & Appointments: Creator When Adding Tasks & Appointments you can now enter the creator of the Task or Appointment if you wish and the Details you enter now follow through to the Tracker Task as well.

# Fix - POS: Pick Favorite Name instead of 1st name

When picking a contact to add a POS invoice SCPS now will pick the Favorite Contact name selected for that Contact instead of just the 1<sup>st</sup> Contact Name.

**Fix – Proposal/Print Menu/Product Area and Summary report: Pix** Change the Pix field setting to Reduce or Enlarge to fix field size so that all pictures will display properly. Modified the Custom Reports module version 5.2 to this setting as well.

**Fix – Proposal/Print Menu/Summary Reports: Subtotal Labels**Fix the Subtotal labels from sliding off the Subtotals when Fees are 0.

# Fix - Project/Pending Change Order: Print out header

Make the header of the second page of the Pending Change Order match the first page.

# Fix - Project/PO/Receiving: Receivers initials

The initials of the person receiving products on a PO now shows up properly on the PO invoice screen.

# Fix – Master Tracker: Remove "No Tasks Found" message

If there are no Tasks or Milestones in your Tracker or none with today's or later date then you no longer will get these 3 pop up messages.

# Fix - Contacts/Print Menu: Contact Detail Report: Email

Extend the email address space on these reports to accommodate longer email address.

# Fix - Secure FM in OpenSCPS file

Enable Secure FM in the OpenSCPS file