

Labor by Product Kind

Phase 1 Phase 2 Phase 3 Total

Audio - Electronics - Control Amplifier

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	3:00:00	
2 - Programming	\$100.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	4:00:00	4:30:00 h:m:s
Total Labor Amount		\$37.50		\$325.00	\$362.50

Audio - Electronics - Mini System

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	1:00:00	1:15:00 h:m:s
Total Labor Amount		\$18.75		\$75.00	\$93.75

Audio - Electronics - Multi-Room

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	8:00:00	
3 - Engineering	\$75.00	0:45:00	0:00:00	0:00:00	
Total Labor Time		0:45:00	0:00:00	8:00:00	8:45:00 h:m:s
Total Labor Amount		\$56.25		\$600.00	\$656.25

Audio - Electronics - Power Amplifier

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	1:00:00	1:10:00 h:m:s
Total Labor Amount		\$12.50		\$75.00	\$87.50

Audio - Electronics - Processor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	2:00:00	
3 - Engineering	\$75.00	1:00:00	0:00:00	0:00:00	
Total Labor Time		1:00:00	0:00:00	2:00:00	3:00:00 h:m:s
Total Labor Amount		\$75.00		\$150.00	\$225.00

Audio - Electronics - Proprietary

Labor Type	Labor Rate	Prewire	Trim	Final	
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Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:00:00	0:00:00	1:30:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	1:30:00	2:00:00 h:m:s
Total Labor Amount		\$37.50		\$112.50	\$150.00

Audio - Electronics - Receiver

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	3:00:00	
3 - Engineering	\$75.00	1:00:00	0:00:00	0:00:00	
Total Labor Time		1:00:00	0:00:00	3:00:00	4:00:00 h:m:s
Total Labor Amount		\$75.00		\$225.00	\$300.00

Audio - Electronics - Switcher

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	2:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	2:00:00	2:30:00 h:m:s
Total Labor Amount		\$37.50		\$150.00	\$187.50

Audio - Electronics - Zone Amplifier

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:30:00	
3 - Engineering	\$75.00	0:45:00	0:00:00	0:00:00	
Total Labor Time		0:45:00	0:00:00	1:30:00	2:15:00 h:m:s
Total Labor Amount		\$56.25		\$112.50	\$168.75

Audio - Integrated System - Source/Processor/Amp/Speaker

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			9:45:00	
3 - Engineering	\$75.00	2:40:00			
Total Labor Time		2:40:00	0:00:00	9:45:00	12:25:00 h:m:s
Total Labor Amount		\$200.00		\$731.25	\$931.25

Audio - Parts & Accessories - Connectors

Labor Type	Labor Rate	Prewire	Trim	Final	
4 - Parts Labor	\$75.00	0:00:00	0:00:00	0:02:00	
Total Labor Time		0:00:00	0:00:00	0:02:00	0:02:00 h:m:s
Total Labor Amount				\$2.50	\$2.50

Labor by Product Kind

Phase 1 Phase 2 Phase 3 Total

Audio : Parts & Accessories : Miscellaneous

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:20:00	
Total Labor Time		0:00:00	0:00:00	0:20:00	0:20:00 h:m:s
Total Labor Amount				\$25.00	\$25.00

Audio - Parts & Accessories - Wall Plates

Labor Type	Labor Rate	Prewire	Trim	Final	
4 - Parts Labor	\$75.00	0:00:00	0:00:00	0:05:00	
Total Labor Time		0:00:00	0:00:00	0:05:00	0:05:00 h:m:s
Total Labor Amount				\$6.25	\$6.25

Audio - Source - CD

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	0:30:00	0:40:00 h:m:s
Total Labor Amount		\$12.50		\$37.50	\$50.00

Audio - Source - CD Recorder

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	1:00:00	1:30:00 h:m:s
Total Labor Amount		\$37.50		\$75.00	\$112.50

Audio Source Hard Drive

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
2 - Programming	\$100.00	0:00:00	0:00:00	4:00:00	
3 - Engineering	\$75.00	0:45:00	0:00:00	0:00:00	
Total Labor Time		0:45:00	0:00:00	5:00:00	5:45:00 h:m:s
Total Labor Amount		\$56.25		\$475.00	\$531.25

Audio - Source - Tape

Labor Type	Labor Rate	Prewire	Trim	Final	
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Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:00:00	0:00:00	0:45:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	0:45:00	0:55:00 h:m:s
Total Labor Amount		\$12.50		\$56.25	\$68.75

Audio - Source - Tuner

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:45:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	0:45:00	0:55:00 h:m:s
Total Labor Amount		\$12.50		\$56.25	\$68.75

Audio - Source - Turntable

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:45:00	0:00:00	0:00:00	
Total Labor Time		0:45:00	0:00:00	1:00:00	1:45:00 h:m:s
Total Labor Amount		\$56.25		\$75.00	\$131.25

Communications - CCTV - Camera

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	1:00:00	1:30:00 h:m:s
Total Labor Amount		\$37.50		\$75.00	\$112.50

Communications - CCTV - Electronics

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:30:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	1:30:00	1:45:00 h:m:s
Total Labor Amount		\$18.75		\$112.50	\$131.25

Communications - CCTV - Modulator/Amp

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	2:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	2:00:00	2:30:00 h:m:s
Total Labor Amount		\$37.50		\$150.00	\$187.50

Labor by Product Kind

Phase 1 Phase 2 Phase 3 Total

Communications - Intercom - Electronics

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	2:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	2:00:00	2:30:00 h:m:s
Total Labor Amount		\$37.50		\$150.00	\$187.50

Communications - Intercom - ICM / Paging Speaker

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	1:00:00	1:15:00 h:m:s
Total Labor Amount		\$18.75		\$75.00	\$93.75

Communications - Intercom - Intercom Station

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	2:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	2:00:00	2:30:00 h:m:s
Total Labor Amount		\$37.50		\$150.00	\$187.50

Communications - Phone Systems - Intercom

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:30:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	1:30:00	1:45:00 h:m:s
Total Labor Amount		\$18.75		\$112.50	\$131.25

Communications - Phone Systems - KSU

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	3:00:00	
3 - Engineering	\$75.00	1:00:00	0:00:00	0:00:00	
Total Labor Time		1:00:00	0:00:00	3:00:00	4:00:00 h:m:s
Total Labor Amount		\$75.00		\$225.00	\$300.00

Communications - Phone Systems - KSU Addition

Labor Type	Labor Rate	Prewire	Trim	Final	
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Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	0:30:00	0:45:00 h:m:s
Total Labor Amount		\$18.75		\$37.50	\$56.25

Communications - Phone Systems - KSU / Switching

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:45:00	4:00:00	
2 - Programming	\$100.00	0:00:00	5:00:00	5:00:00	
3 - Engineering	\$75.00	1:00:00	0:00:00	0:00:00	
Total Labor Time		1:00:00	5:45:00	9:00:00	15:45:00 h:m:s
Total Labor Amount		\$75.00	\$556.25	\$800.00	\$1431.25

Communications - Phone Systems - Voicemail Equipment

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	2:00:00	1:00:00	
2 - Programming	\$100.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	1:00:00	0:00:00	0:00:00	
Total Labor Time		1:00:00	2:00:00	2:00:00	5:00:00 h:m:s
Total Labor Amount		\$75.00	\$150.00	\$175.00	\$400.00

Communications - Telephones - Answering Machine

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	0:30:00	0:45:00 h:m:s
Total Labor Amount		\$18.75		\$37.50	\$56.25

Communications - Telephones - Cordless Phone

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:20:00	
3 - Engineering	\$75.00	0:05:00	0:00:00	0:00:00	
Total Labor Time		0:05:00	0:00:00	0:20:00	0:25:00 h:m:s
Total Labor Amount		\$6.25		\$25.00	\$31.25

Communications - Telephones - Standard Phone

Labor Type	Labor Rate	Prewire	Trim	Final	
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Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:05:00	0:00:00	0:00:00	
Total Labor Time		0:05:00	0:00:00	0:30:00	0:35:00 h:m:s
Total Labor Amount		\$6.25		\$37.50	\$43.75

Communications - Telephones - System Phone

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:15:00	0:30:00	
2 - Programming	\$100.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:15:00	1:00:00	1:25:00 h:m:s
Total Labor Amount		\$12.50	\$18.75	\$87.50	\$118.75

Communications - Telephones - System Phone - Cordless

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:10:00	0:45:00	
2 - Programming	\$100.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:10:00	1:15:00	1:35:00 h:m:s
Total Labor Amount		\$12.50	\$12.50	\$106.25	\$131.25

Communications - Video Door Entry - Door Station

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	3:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	3:00:00	3:30:00 h:m:s
Total Labor Amount		\$37.50		\$225.00	\$262.50

Communications - Video Door Entry - Handsets

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:30:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	1:30:00	1:45:00 h:m:s
Total Labor Amount		\$18.75		\$112.50	\$131.25

Communications - Video Door Entry - Video Monitor

Labor Type	Labor Rate	Prewire	Trim	Final	
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Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:00:00	0:00:00	1:30:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	1:30:00	2:00:00 h:m:s
Total Labor Amount		\$37.50		\$112.50	\$150.00

Control Control Systems IR Repeater Systems

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	2:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	2:00:00	2:30:00 h:m:s
Total Labor Amount		\$37.50		\$150.00	\$187.50

Control - Control Systems - Remote Control Systems

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	6:00:00	
3 - Engineering	\$75.00	1:00:00	0:00:00	0:00:00	
Total Labor Time		1:00:00	0:00:00	6:00:00	7:00:00 h:m:s
Total Labor Amount		\$75.00		\$450.00	\$525.00

Control - Parts & Accessories - A/V Signal Sensor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:45:00	0:00:00	0:00:00	
Total Labor Time		0:45:00	0:00:00	1:00:00	1:45:00 h:m:s
Total Labor Amount		\$56.25		\$75.00	\$131.25

Control - Parts & Accessories - Connecting Blocks

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:20:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	0:20:00	0:30:00 h:m:s
Total Labor Amount		\$12.50		\$25.00	\$37.50

Control - Parts & Accessories - Current Sensor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:20:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	0:20:00	0:35:00 h:m:s
Total Labor Amount		\$18.75		\$25.00	\$43.75

Labor by Product Kind

Phase 1 Phase 2 Phase 3 Total

Control - Parts & Accessories - IR Receiver

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	1:00:00	1:15:00 h:m:s
Total Labor Amount		\$18.75		\$75.00	\$93.75

Control - Parts & Accessories - Light Sensor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:45:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:05:00	0:00:00	0:00:00	
Total Labor Time		0:50:00	0:00:00	0:15:00	1:05:00 h:m:s
Total Labor Amount		\$62.50		\$18.75	\$81.25

Control - Parts & Accessories - Relay

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	0:30:00	0:40:00 h:m:s
Total Labor Amount		\$12.50		\$37.50	\$50.00

Control Parts & Accessories Switched Outlet

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:45:00	
3 - Engineering	\$75.00	0:05:00	0:00:00	0:00:00	
Total Labor Time		0:05:00	0:00:00	0:45:00	0:50:00 h:m:s
Total Labor Amount		\$6.25		\$56.25	\$62.50

Control - User Interface - IR Remote - Handheld

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	1:00:00	1:30:00 h:m:s
Total Labor Amount		\$37.50		\$75.00	\$112.50

Control - User Interface - Keypad

Labor Type	Labor Rate	Prewire	Trim	Final	
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Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	1:00:00	1:15:00 h:m:s
Total Labor Amount		\$18.75		\$75.00	\$93.75

Control - User Interface - Touchscreen - Handheld

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	3:00:00	
3 - Engineering	\$75.00	1:00:00	0:00:00	0:00:00	
Total Labor Time		1:00:00	0:00:00	3:00:00	4:00:00 h:m:s
Total Labor Amount		\$75.00		\$225.00	\$300.00

Control - User Interface - Touchscreen - Wall Mounted

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	3:00:00	
3 - Engineering	\$75.00	1:00:00	0:00:00	0:00:00	
Total Labor Time		1:00:00	0:00:00	3:00:00	4:00:00 h:m:s
Total Labor Amount		\$75.00		\$225.00	\$300.00

Control - User Interface - Volume Control

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:45:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	0:45:00	1:00:00 h:m:s
Total Labor Amount		\$18.75		\$56.25	\$75.00

Furniture - A/V Furniture - Speaker Stand

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:45:00	
Total Labor Time		0:00:00	0:00:00	0:45:00	0:45:00 h:m:s
Total Labor Amount				\$56.25	\$56.25

Furniture - Theater - Theater Chair

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	0:30:00	0:45:00 h:m:s
Total Labor Amount		\$18.75		\$37.50	\$56.25

Labor by Product Kind

Phase 1 Phase 2 Phase 3 Total

Integration - Systems - Controller

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	16:00:00	
3 - Engineering	\$75.00	2:00:00	0:00:00	0:00:00	
Total Labor Time		2:00:00	0:00:00	16:00:00	18:00:00 h:m:s
Total Labor Amount		\$150.00		\$1200.00	\$1350.00

Integration - Systems - Parts & Accessories

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	0:30:00	0:45:00 h:m:s
Total Labor Amount		\$18.75		\$37.50	\$56.25

Integration - Systems - Programming

Labor Type	Labor Rate	Prewire	Trim	Final	
2 - Programming	\$100.00	0:00:00	0:00:00	3:00:00	
3 - Engineering	\$75.00	2:00:00	0:00:00	0:00:00	
Total Labor Time		2:00:00	0:00:00	3:00:00	5:00:00 h:m:s
Total Labor Amount		\$150.00		\$300.00	\$450.00

Integration - Systems - Sub Systems

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	6:00:00	
3 - Engineering	\$75.00	2:00:00	0:00:00	0:00:00	
Total Labor Time		2:00:00	0:00:00	6:00:00	8:00:00 h:m:s
Total Labor Amount		\$150.00		\$450.00	\$600.00

Lighting - Control Systems - Enclosures / Panels

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:45:00	
Total Labor Time		0:00:00	0:00:00	0:45:00	0:45:00 h:m:s
Total Labor Amount				\$56.25	\$56.25

Lighting - Control Systems - Lighting Electronics

Labor Type	Labor Rate	Prewire	Trim	Final	
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Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:00:00	0:00:00	0:20:00	
3 - Engineering	\$75.00	0:45:00	0:00:00	0:00:00	
Total Labor Time		0:45:00	0:00:00	0:20:00	1:05:00 h:m:s
Total Labor Amount		\$56.25		\$25.00	\$81.25

Lighting - Control Systems - System Processor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	2:00:00	
3 - Engineering	\$75.00	1:00:00	0:00:00	0:00:00	
Total Labor Time		1:00:00	0:00:00	2:00:00	3:00:00 h:m:s
Total Labor Amount		\$75.00		\$150.00	\$225.00

Lighting - User Interface - Wall Dimmer

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:45:00	0:00:00	0:00:00	
Total Labor Time		0:45:00	0:00:00	0:15:00	1:00:00 h:m:s
Total Labor Amount		\$56.25		\$18.75	\$75.00

Lighting - User Interface - Wall Switch

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:45:00	0:00:00	0:00:00	
Total Labor Time		0:45:00	0:00:00	0:15:00	1:00:00 h:m:s
Total Labor Amount		\$56.25		\$18.75	\$75.00

Mounts & Brackets - Audio - Speaker Mount

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	0:30:00	0:40:00 h:m:s
Total Labor Amount		\$12.50		\$37.50	\$50.00

Mounts & Brackets - Video - LCD Mount

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	2:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	2:00:00	2:30:00 h:m:s
Total Labor Amount		\$37.50		\$150.00	\$187.50

Labor by Product Kind

Phase 1 Phase 2 Phase 3 Total

Mounts & Brackets - Video - Plasma Mount

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	3:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	3:00:00	3:30:00 h:m:s
Total Labor Amount		\$37.50		\$225.00	\$262.50

Mounts & Brackets - Video - Projector

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			8:00:00	
Total Labor Time		0:00:00	0:00:00	8:00:00	8:00:00 h:m:s
Total Labor Amount				\$600.00	\$600.00

Mounts & Brackets - Video - TV Mount

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	2:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	2:00:00	2:30:00 h:m:s
Total Labor Amount		\$37.50		\$150.00	\$187.50

Networking - Broadband - Modem

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:20:00	0:00:00	0:00:00	
Total Labor Time		0:20:00	0:00:00	1:00:00	1:20:00 h:m:s
Total Labor Amount		\$25.00		\$75.00	\$100.00

Networking - Broadband - Router

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
2 - Programming	\$100.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	1:00:00	1:15:00 h:m:s
Total Labor Amount		\$18.75		\$87.50	\$106.25

Networking - Hubs & Panels - Distribution Panel

Labor Type	Labor Rate	Prewire	Trim	Final	
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Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:00:00	0:00:00	8:00:00	
3 - Engineering	\$75.00	6:00:00	0:00:00	0:00:00	
Total Labor Time		6:00:00	0:00:00	8:00:00	14:00:00 h:m:s
Total Labor Amount		\$450.00		\$600.00	\$1050.00

Networking - Hubs & Panels - Ethernet Module

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
2 - Programming	\$100.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	1:00:00	1:15:00 h:m:s
Total Labor Amount		\$18.75		\$87.50	\$106.25

Networking - Hubs & Panels - Patch Module

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:30:00	1:00:00 h:m:s
Total Labor Amount		\$37.50		\$37.50	\$75.00

Networking - Outlet - Specialty

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:06:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	0:06:00	0:21:00 h:m:s
Total Labor Amount		\$18.75		\$7.50	\$26.25

Networking - Outlet - Standard

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:06:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	0:06:00	0:16:00 h:m:s
Total Labor Amount		\$12.50		\$7.50	\$20.00

Networking - Outlet - Wall Mount

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	0:15:00	0:30:00 h:m:s
Total Labor Amount		\$18.75		\$18.75	\$37.50

Labor by Product Kind

Phase 1 Phase 2 Phase 3 Total

Networking - Parts & Accessories - Connectors

Labor Type	Labor Rate	Prewire	Trim	Final	
4 - Parts Labor	\$75.00	0:00:00	0:00:00	0:01:00	
Total Labor Time		0:00:00	0:00:00	0:01:00	0:01:00 h:m:s
Total Labor Amount				\$1.25	\$1.25

Networking - Parts & Accessories - Gang Ring

Labor Type	Labor Rate	Prewire	Trim	Final	
4 - Parts Labor	\$75.00	0:05:00	0:00:00	0:00:00	
Total Labor Time		0:05:00	0:00:00	0:00:00	0:05:00 h:m:s
Total Labor Amount		\$6.25			\$6.25

Networking - Parts & Accessories - Port Inserts

Labor Type	Labor Rate	Prewire	Trim	Final	
4 - Parts Labor	\$75.00	0:02:00	0:00:00	0:05:00	
Total Labor Time		0:02:00	0:00:00	0:05:00	0:07:00 h:m:s
Total Labor Amount		\$2.50		\$6.25	\$8.75

Networking - Parts & Accessories - Wall Plates

Labor Type	Labor Rate	Prewire	Trim	Final	
4 - Parts Labor	\$75.00	0:00:00	0:00:00	0:05:00	
Total Labor Time		0:00:00	0:00:00	0:05:00	0:05:00 h:m:s
Total Labor Amount				\$6.25	\$6.25

Power - Backup - UPS

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	0:30:00	0:40:00 h:m:s
Total Labor Amount		\$12.50		\$37.50	\$50.00

Power - Conditioner - Power Center

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:05:00	0:00:00	0:00:00	
Total Labor Time		0:05:00	0:00:00	0:30:00	0:35:00 h:m:s
Total Labor Amount		\$6.25		\$37.50	\$43.75

Power - Distribution - Power Strip

Labor Type	Labor Rate	Prewire	Trim	Final	
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Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:00:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:05:00	0:00:00	0:00:00	
Total Labor Time		0:05:00	0:00:00	0:15:00	0:20:00 h:m:s
Total Labor Amount		\$6.25		\$18.75	\$25.00

Prewire - Audio/Video - A/V Distribution

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:30:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		1:00:00	0:00:00	0:15:00	1:15:00 h:m:s
Total Labor Amount		\$75.00		\$18.75	\$93.75

Prewire - Audio/Video - Camcorder

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	0:15:00	0:25:00 h:m:s
Total Labor Amount		\$12.50		\$18.75	\$31.25

Prewire - Audio/Video - Computer Monitor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:30:00	0:00:00	0:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		1:00:00	0:00:00	0:00:00	1:00:00 h:m:s
Total Labor Amount		\$75.00			\$75.00

Prewire - Audio/Video - FM Antenna

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:30:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:45:00	0:00:00	0:15:00	1:00:00 h:m:s
Total Labor Amount		\$56.25		\$18.75	\$75.00

Prewire - Audio/Video - HT Speaker

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:00:00	0:00:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:00:00	0:30:00 h:m:s
Total Labor Amount		\$37.50			\$37.50

Labor by Product Kind

Phase 1 Phase 2 Phase 3 Total

Prewire - Audio/Video - HT SpkrOptWire

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:30:00	0:00:00	0:00:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:45:00	0:00:00	0:00:00	0:45:00 h:m:s
Total Labor Amount		\$56.25			\$56.25

Prewire - Audio/Video - LCD Panel Location

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	1:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		1:30:00	0:00:00	0:30:00	2:00:00 h:m:s
Total Labor Amount		\$112.50		\$37.50	\$150.00

Prewire - Audio/Video - Line-Level

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:15:00	0:45:00 h:m:s
Total Labor Amount		\$37.50		\$18.75	\$56.25

Prewire - Audio/Video - Outdoor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	1:30:00	0:00:00	0:00:00	
3 - Engineering	\$75.00	0:45:00	0:00:00	0:00:00	
Total Labor Time		2:15:00	0:00:00	0:00:00	2:15:00 h:m:s
Total Labor Amount		\$168.75			\$168.75

Prewire - Audio/Video - Plasma Location

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	1:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		1:30:00	0:00:00	0:30:00	2:00:00 h:m:s
Total Labor Amount		\$112.50		\$37.50	\$150.00

Prewire - Audio/Video - Projector Location

Labor Type	Labor Rate	Prewire	Trim	Final	
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Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	1:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		1:30:00	0:00:00	0:30:00	2:00:00 h:m:s
Total Labor Amount		\$112.50		\$37.50	\$150.00

Prewire - Audio/Video - RGB

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:15:00	0:45:00 h:m:s
Total Labor Amount		\$37.50		\$18.75	\$56.25

Prewire - Audio/Video - S-Video

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:15:00	0:45:00 h:m:s
Total Labor Amount		\$37.50		\$18.75	\$56.25

Prewire - Audio/Video - Satellite

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:30:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:45:00	0:00:00	0:15:00	1:00:00 h:m:s
Total Labor Amount		\$56.25		\$18.75	\$75.00

Prewire - Audio/Video - Switchover

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:15:00	0:45:00 h:m:s
Total Labor Amount		\$37.50		\$18.75	\$56.25

Prewire - Audio/Video - TV Antenna

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:30:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:45:00	0:00:00	0:15:00	1:00:00 h:m:s
Total Labor Amount		\$56.25		\$18.75	\$75.00

Labor by Product Kind

Phase 1 Phase 2 Phase 3 Total

Prewire - Audio/Video - Zone

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:30:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:40:00	0:00:00	0:30:00	1:10:00 h:m:s
Total Labor Amount		\$50.00		\$37.50	\$87.50

Prewire - Communications - Intercom

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:15:00	0:45:00 h:m:s
Total Labor Amount		\$37.50		\$18.75	\$56.25

Prewire - Communications - Telephone

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:15:00	0:45:00 h:m:s
Total Labor Amount		\$37.50		\$18.75	\$56.25

Prewire - Communications - Video Door

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:30:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:20:00	0:00:00	0:00:00	
Total Labor Time		0:50:00	0:00:00	0:15:00	1:05:00 h:m:s
Total Labor Amount		\$62.50		\$18.75	\$81.25

Prewire - Communications - Video Door Monitor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:30:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:20:00	0:00:00	0:00:00	
Total Labor Time		0:50:00	0:00:00	0:15:00	1:05:00 h:m:s
Total Labor Amount		\$62.50		\$18.75	\$81.25

Prewire - Control - IR

Labor Type	Labor Rate	Prewire	Trim	Final	
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Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:15:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:30:00	1:00:00 h:m:s
Total Labor Amount		\$37.50		\$37.50	\$75.00

Prewire - Control - Keypad

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:30:00	1:00:00 h:m:s
Total Labor Amount		\$37.50		\$37.50	\$75.00

Prewire - Control - Lighting

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:20:00	0:00:00	0:00:00	
Total Labor Time		0:35:00	0:00:00	0:15:00	0:50:00 h:m:s
Total Labor Amount		\$43.75		\$18.75	\$62.50

Prewire - Integration - Coreo

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:30:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:20:00	0:00:00	0:00:00	
Total Labor Time		0:50:00	0:00:00	0:15:00	1:05:00 h:m:s
Total Labor Amount		\$62.50		\$18.75	\$81.25

Prewire - Networking - Cat5 Distribution

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:15:00	0:45:00 h:m:s
Total Labor Amount		\$37.50		\$18.75	\$56.25

Prewire - Networking - Coax Distribution

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:15:00	0:45:00 h:m:s
Total Labor Amount		\$37.50		\$18.75	\$56.25

Labor by Product Kind

Phase 1 Phase 2 Phase 3 Total

Prewire - Networking - Incoming Services

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:15:00	0:45:00 h:m:s
Total Labor Amount		\$37.50		\$18.75	\$56.25

Prewire - Networking - Specialty

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:15:00	0:45:00 h:m:s
Total Labor Amount		\$37.50		\$18.75	\$56.25

Prewire - Networking - Structured Wire

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:00:00	0:15:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:15:00	0:45:00 h:m:s
Total Labor Amount		\$37.50		\$18.75	\$56.25

Prewire - Parts & Accessories - Rings & Boxes

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:05:00	0:00:00	0:00:00	
Total Labor Time		0:05:00	0:00:00	0:00:00	0:05:00 h:m:s
Total Labor Amount		\$6.25			\$6.25

Prewire - Parts & Accessories - Speaker Bracket

Labor Type	Labor Rate	Prewire	Trim	Final	
4 - Parts Labor	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	0:00:00	0:10:00 h:m:s
Total Labor Amount		\$12.50			\$12.50

Racks - A/V Rack - Pull-Out Rack

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	3:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	3:00:00	3:30:00 h:m:s
Total Labor Amount		\$37.50		\$225.00	\$262.50

Labor by Product Kind

Phase 1 Phase 2 Phase 3 Total

Racks - A/V Rack - Swivel Rack

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	3:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	3:00:00	3:30:00 h:m:s
Total Labor Amount		\$37.50		\$225.00	\$262.50

Security - Systems - Panel

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:20:00	0:00:00	0:00:00	
Total Labor Time		0:20:00	0:00:00	1:00:00	1:20:00 h:m:s
Total Labor Amount		\$25.00		\$75.00	\$100.00

Speakers - General - Headphones

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:05:00	0:00:00	0:00:00	
Total Labor Time		0:05:00	0:00:00	0:30:00	0:35:00 h:m:s
Total Labor Amount		\$6.25		\$37.50	\$43.75

Speakers - General - In-Room

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	0:30:00	0:40:00 h:m:s
Total Labor Amount		\$12.50		\$37.50	\$50.00

Speakers - General - In-Room Subwoofer

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	1:00:00	1:10:00 h:m:s
Total Labor Amount		\$12.50		\$75.00	\$87.50

Speakers - General - In-Wall

Labor Type	Labor Rate	Prewire	Trim	Final	
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Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:00:00	0:30:00	1:00:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:30:00	1:00:00	1:45:00 h:m:s
Total Labor Amount		\$18.75	\$37.50	\$75.00	\$131.25

Speakers - General - In-Wall Subwoofer

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:30:00	2:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:30:00	2:00:00	3:00:00 h:m:s
Total Labor Amount		\$37.50	\$37.50	\$150.00	\$225.00

Speakers - General - Package

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	4:00:00	
3 - Engineering	\$75.00	1:00:00	0:00:00	0:00:00	
Total Labor Time		1:00:00	0:00:00	4:00:00	5:00:00 h:m:s
Total Labor Amount		\$75.00		\$300.00	\$375.00

Speakers - Home Theater - In-Ceiling

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:30:00	1:30:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:30:00	1:30:00	2:15:00 h:m:s
Total Labor Amount		\$18.75	\$37.50	\$112.50	\$168.75

Speakers - Home Theater - In-Room

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:45:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	0:45:00	0:55:00 h:m:s
Total Labor Amount		\$12.50		\$56.25	\$68.75

Speakers - Home Theater - In-Room Subwoofer

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	1:00:00	1:30:00 h:m:s
Total Labor Amount		\$37.50		\$75.00	\$112.50

Labor by Product Kind

Phase 1 Phase 2 Phase 3 Total

Speakers - Home Theater - In-Wall

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:30:00	1:30:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:30:00	1:30:00	2:15:00 h:m:s
Total Labor Amount		\$18.75	\$37.50	\$112.50	\$168.75

Speakers - Home Theater - In-Wall Subwoofer

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:30:00	2:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:30:00	2:00:00	3:00:00 h:m:s
Total Labor Amount		\$37.50	\$37.50	\$150.00	\$225.00

Speakers - Outdoor - Conventional

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:30:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	1:30:00	2:00:00 h:m:s
Total Labor Amount		\$37.50		\$112.50	\$150.00

Speakers - Outdoor - Rock

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:30:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	1:30:00	2:00:00 h:m:s
Total Labor Amount		\$37.50		\$112.50	\$150.00

Specialty - Motorized Mechanism - Flat Panel Art Cover

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	1:00:00	11:00:00	
2 - Programming	\$100.00			1:00:00	
3 - Engineering	\$75.00	12:00:00	0:00:00	1:00:00	
Total Labor Time		12:00:00	1:00:00	13:00:00	26:00:00 h:m:s
Total Labor Amount		\$900.00	\$75.00	\$1000.00	\$1975.00

Specialty - Motorized Mechanism - Shade

Labor Type	Labor Rate	Prewire	Trim	Final	
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Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:00:00	0:00:00	3:00:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	3:00:00	3:15:00 h:m:s
Total Labor Amount		\$18.75		\$225.00	\$243.75

Specialty - Motorized Mechanism - TV/Plasma Lift

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	8:00:00	
3 - Engineering	\$75.00	2:00:00	0:00:00	0:00:00	
Total Labor Time		2:00:00	0:00:00	8:00:00	10:00:00 h:m:s
Total Labor Amount		\$150.00		\$600.00	\$750.00

Video - Display - Direct View CRT

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:00:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	1:00:00	1:15:00 h:m:s
Total Labor Amount		\$18.75		\$75.00	\$93.75

Video - Display - Direct View LCD

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	2:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	2:00:00	2:30:00 h:m:s
Total Labor Amount		\$37.50		\$150.00	\$187.50

Video - Display - Front Projection Screen

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	6:00:00	
3 - Engineering	\$75.00	2:00:00	0:00:00	0:00:00	
Total Labor Time		2:00:00	0:00:00	6:00:00	8:00:00 h:m:s
Total Labor Amount		\$150.00		\$450.00	\$600.00

Video - Display - Plasma Monitor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	3:00:00	
3 - Engineering	\$75.00	1:00:00	0:00:00	0:00:00	
Total Labor Time		1:00:00	0:00:00	3:00:00	4:00:00 h:m:s
Total Labor Amount		\$75.00		\$225.00	\$300.00

Labor by Product Kind

Phase 1 Phase 2 Phase 3 Total

Video - Display - Projector

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	8:00:00	
3 - Engineering	\$75.00	4:00:00	0:00:00	0:00:00	
Total Labor Time		4:00:00	0:00:00	8:00:00	12:00:00 h:m:s
Total Labor Amount		\$300.00		\$600.00	\$900.00

Video - Display - Rear Projection

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	1:00:00	0:00:00	10:00:00	
3 - Engineering	\$75.00	1:00:00	0:00:00	0:00:00	
Total Labor Time		2:00:00	0:00:00	10:00:00	12:00:00 h:m:s
Total Labor Amount		\$150.00		\$750.00	\$900.00

Video - Display - Rear Projection Screen

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	2:00:00	0:00:00	2:00:00	
3 - Engineering	\$75.00	4:00:00	0:00:00	6:00:00	
Total Labor Time		6:00:00	0:00:00	8:00:00	14:00:00 h:m:s
Total Labor Amount		\$450.00		\$600.00	\$1050.00

Video - Display - Video Electronics

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	2:00:00	
3 - Engineering	\$75.00	0:20:00	0:00:00	0:00:00	
Total Labor Time		0:20:00	0:00:00	2:00:00	2:20:00 h:m:s
Total Labor Amount		\$25.00		\$150.00	\$175.00

Video - Electronics - Processor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	1:30:00	
3 - Engineering	\$75.00	0:20:00	0:00:00	0:00:00	
Total Labor Time		0:20:00	0:00:00	1:30:00	1:50:00 h:m:s
Total Labor Amount		\$25.00		\$112.50	\$137.50

Video - Source - Cable Box

Labor Type	Labor Rate	Prewire	Trim	Final	
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Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	0:30:00	0:40:00 h:m:s
Total Labor Amount		\$12.50		\$37.50	\$50.00

Video - Source - DVD

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:30:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	0:30:00	0:40:00 h:m:s
Total Labor Amount		\$12.50		\$37.50	\$50.00

Video - Source - Laser

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:45:00	
3 - Engineering	\$75.00	0:10:00	0:00:00	0:00:00	
Total Labor Time		0:10:00	0:00:00	0:45:00	0:55:00 h:m:s
Total Labor Amount		\$12.50		\$56.25	\$68.75

Video - Source - PVR

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	4:00:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	4:00:00	4:30:00 h:m:s
Total Labor Amount		\$37.50		\$300.00	\$337.50

Video - Source - Satellite

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:45:00	
3 - Engineering	\$75.00	0:30:00	0:00:00	0:00:00	
Total Labor Time		0:30:00	0:00:00	0:45:00	1:15:00 h:m:s
Total Labor Amount		\$37.50		\$56.25	\$93.75

Video - Source - VCR

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:00	0:00:00	0:45:00	
3 - Engineering	\$75.00	0:15:00	0:00:00	0:00:00	
Total Labor Time		0:15:00	0:00:00	0:45:00	1:00:00 h:m:s
Total Labor Amount		\$18.75		\$56.25	\$75.00