

## Misc. Fees

## Materials Estimate

Materials Estimate Type	Percent of	%	Percent or Amount	Cost % of Sell	Tax Status A B		Flat Fee Amt
<b>Cable Labeling</b>		%	Flat Fee	50 %	T	T	\$50.00
<b>Consumables</b> Fasteners, Zip Ties, Tape, Splices, Etc.		%	Flat Fee	50 %	T	T	\$50.00
<b>Low Voltage Permit</b> Please note cost vary by county and size of project. Actual cost of permit will be billed.		%	Flat Fee	0 %	T	T	\$75.00
<b>Materials Contingency</b> Possible Adapters, Splitters, Etc.		%	Flat Fee	50 %	T	T	\$100.00
<b>Travel Expenses</b> Transportation, Meals and Lodging <i>In lieu of hourly installation labor charges, charges for travel by land in Definitive Audio vehicles is calculated at a rate of \$2.00 per mile, per vehicle, in excess of 40 miles round trip from our Bellevue retail store location. Costs for travel in vehicles other than those owned by Definitive Audio, such as: airplanes, ferry's, rental cars, rental trucks, etc. are charged to the client at Definitive Audio's incurred cost. In addition, labor for each traveling staff member will be charged to the client at one-half of the hourly installation labor rate specified in the Custom System Installation Contract, for time spent traveling in vehicles not owned by Definitive Audio. When overnight stays are required, Definitive Audio charges to the client the incurred cost plus a per diem charge of \$30 per staff member.</i>		%	Both	%	T	T	
<b>Freight and Shipping Charges</b> <i>Costs to transport and insure all required tools and purchased equipment to and from the project site shall be charged to the client at Definitive Audio's incurred cost. Typical transportation shall be through a Freight or Parcel Service, standard priority, unless requested otherwise.</i>							

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Labor							
Labor Type	Percent of	%	Percent Cost % of or Amount Sell	Tax Status A B		Flat Fee Amt	
<b>1. Video Display</b> <b>CRT Tube TV</b> Freestanding <i>Includes delivery, unpacking, installation, cabling hookup, menu setup, configuration &amp; testing</i>		%	50 %	T	T	\$75.00	
<b>1. Video Display</b> <b>Rear Projection TV</b> Freestanding <i>Includes delivery, unpacking, installation, cabling hookup, menu setup, configuration &amp; testing</i>		%	50 %	T	T	\$150.00	
<b>1. Video Display</b> <b>Flat Panel Display</b> Freestanding <i>Includes delivery, unpacking, installation, cabling hookup, menu setup, configuration &amp; testing</i>		%	50 %	T	T	\$150.00	
<b>1. Video Display</b> <b>Flat Panel Display Over 32"</b> Wall Mounted <i>Includes delivery, unpacking, installation, cabling hookup, menu setup, configuration &amp; testing</i>		%	50 %	T	T	\$450.00	
<b>1. Video Display</b> <b>Flat Panel Display Under 32"</b> Wall Mounted <i>Includes delivery, unpacking, installation, cabling hookup, menu setup, configuration &amp; testing</i>		%	50 %	T	T	\$350.00	
<b>2. A/V Equipment</b> <b>2 Channel Audio System</b> <i>Includes delivery, unpacking, installation, cabling hookup, menu setup, configuration &amp; testing</i>		%	50 %	T	T	\$150.00	
<b>2. A/V Equipment</b> <b>A/V Receiver</b> <i>Includes delivery, unpacking, installation, cabling hookup, menu setup, configuration &amp; testing</i>		%	50 %	T	T	\$250.00	
<b>2. A/V Equipment</b> <b>A/V Separates</b> Processor with Separate Amplifier(s) <i>Includes delivery, unpacking, installation, cabling hookup, menu setup, configuration &amp; testing</i>		%	50 %	T	T	\$300.00	
<b>2. A/V Equipment</b> <b>A/V Source</b> Excluding DVR's & Music Servers (Per Component) <i>Includes delivery, unpacking, installation, cabling hookup, menu setup, configuration &amp; testing</i>		%	50 %	T	T	\$50.00	
<b>2. A/V Equipment</b> <b>A/V Source</b> DVR's & Music Servers / Tivo / Replay TV / Fireball / Audio Request / Etc. (Per Component) <i>Includes delivery, unpacking, installation, cabling hookup, menu setup, configuration &amp; testing</i>		%	50 %	T	T	\$100.00	
<b>2. A/V Equipment</b> <b>Speaker</b> Installation & Concealed Cabling to Amplifier <i>Includes delivery, unpacking, installation, cabling hookup &amp; testing</i>		%	50 %	T	T	\$150.00	
<b>2. A/V Equipment</b> <b>Subwoofer</b> Installation & Concealed Cabling to Surround Processor <i>Includes delivery, unpacking, installation, cabling hookup, configuration &amp; testing</i>		%	50 %	T	T	\$125.00	
<b>2. A/V Equipment</b> <b>2nd Audio Zone</b> Single Volume Control and Speaker Pair Installation & Cabling to an Adjacent Room		%	50 %	T	T	\$350.00	
<b>2. A/V Equipment</b> <b>Furniture Assembly</b> Equipment Racks, Stands & Furniture (Per Assembled Item or Speaker Pair)		%	50 %	T	T	\$100.00	

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<b>2. A/V Equipment</b>	%	50 %	T	T	\$100.00
<b>Equipment Enclosure Modifications</b> Improved Ventilation & Cabling Access (Required in some Installations) <i>Modifications to surrounding equipment enclosure to improve air circulation or cabling access. Fan installation if needed</i>					
<b>3. Cabling</b>	%	50 %	T	T	\$200.00
<b>Equipment To Video Display</b> Single or Multiple Cables (One Pull)					
<b>3. Cabling</b>	%	50 %	T	T	\$100.00
<b>Cable/Sat or Phone/Data Tie-In</b> Splice to existing cabling to provide new jack at desired location					
<b>3. Cabling</b>	%	50 %	T	T	\$75.00
<b>Utilize Existing Cabling</b> Tone, Identify & Terminate Existing Cabling Run, Installation of Speaker / Sub / VC /					
<b>4. Control</b>	%	50 %	T	T	\$100.00
<b>IR or RF Repeater System</b> Per System					
<b>4. Control</b>	%	50 %	T	T	\$300.00
<b>Remote Programming</b> Non-Touch Screen With System On/Off & Source Switching Macros					
<b>4. Control</b>	%	50 %	T	T	\$50.00
<b>Remote Programming</b> Favorite TV Stations (With Home Theater Master MX-850 Only)					
<b>4. Control</b>	%	50 %	T	T	\$500.00
<b>Remote Programming</b> Touch Screen With System On/Off & Source Switching Macros					
<b>4. Control</b>	%	50 %	T	T	\$150.00
<b>Remote Programming</b> 2nd Zone Control (With Discrete Source Selection Only)					
<b>5. Services</b>	%	50 %	T	T	\$300.00
<b>Acoustic Room Analysis</b> Room sweep & frequency response report with acoustic recommendations					
<b>5. Services</b>	%	50 %	T	T	\$50.00
<b>Cable Labeling</b> Audio/Video Interconnect & In-Wall Audio/Video Cabling					
<b>5. Services</b>	%	50 %	T	T	\$50.00
<b>Packing Materials</b> Removal, Breakdown & Disposal					
<b>5. Services</b>	%	50 %	T	T	\$350.00
<b>Video Display Calibration</b> Recommended for Flat Panel Displays 42" & Larger					
<b>6. Theater Package</b>	%	50 %	T	T	\$675.00
<b>Premium Services Package</b> \$75 Savings <i>Theater Package Includes Installation of Video Display, Cable TV/Sat Tie-In, Equipment to Video Display Cabling, 5.1 Surround Sound System &amp; Speakers Installation with up to 5 Sources, IR or RF Repeater System Installation &amp; Touch Screen Remote Control</i>					
<b>6. Theater Package</b>	%	50 %	T	T	\$2475.00
<b>Direct View Monitor Theater</b> Savings up to \$400 <i>Theater Package Includes Installation of Video Display, Cable TV/Sat Tie-In, Equipment to Video Display Cabling, 5.1 Surround Sound System &amp; Speakers Installation with up to 5 Sources, IR or RF Repeater System Installation &amp; Touch Screen Remote Control</i>					
<b>7. Miscellaneous</b>	%	50 %	T	T	
<b>Estimated Travel</b> Hotel Charge, Ferry Fare, Per Diem, Excess Mileage, Etc.					
<b>Calibration</b>	%	50 %	T	T	\$550.00
<b>CRT Projector Setup</b> (4:3, Letterbox, Anamorphic)					
<b>Calibration</b>	%	50 %	T	T	\$350.00
<b>Fixed Pixel Display Setup</b> (4:3, Letterbox, Anamorphic)					

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<b>Calibration</b>	%	50 %	T	T	\$395.00
<b>RPTV Setup</b> (4:3, Letterbox, Anamorphic)					
<b>Calibration</b>	%	50 %	T	T	\$75.00
<b>Additional Program</b>					
<b>Control</b>	%	50 %	T	T	\$195.00
<b>Remote Programming</b> Without Macros					
<b>Control</b>	%	50 %	T	T	\$495.00
<b>Remote Programming</b> With Macros					
<b>Design &amp; Engineering</b>	%	50 %	T	T	\$395.00
<b>Video Layout</b> Front Projected					
<i>Video Projection System Design for systems that meet the following criteria: Front Projection system. Screen is surface mounted to the wall or the ceiling. Projector is surface mounted onto a table surface, or surface mounted to the ceiling using the manufacturer's bracket and/or a custom pedestal bracket</i>					
<b>Design &amp; Engineering</b>	%	50 %	T	T	\$1250.00
<b>Theater Layout</b> Front Projected					
<i>Home Theater Layout &amp; Video Projection System Design for systems that incorporate any of the following criteria: Screens or Projectors mounted into cabinets, soffits, or other enclosures, or Motorized Items (Lifts/ Screens/ Window Treatments/etc.), or Screen</i>					
<b>Design &amp; Engineering</b>	%	50 %	T	T	\$1950.00
<b>Theater Layout</b> Rear Projected					
<i>Video Projection System Design for systems where the image is projected onto the rear of the screen. Design Intent: Calculate and document the projector and screen locations, in a manner, which optimizes the screen size, viewing distance and lines of site relative to seating location for the particular room. Design mirror assemblies and projector stand to fold projector's light path (if applicable). Show loudspeaker locations within the room and develop an equipment layout for Audio-Visual Equipment at the Equipment Rack/Cabinet location. Specify A/C Outlet and A/C Circuit requirements for audio and video systems, provide dimensional and ventilation recommendations for the Audio-Visual Equipment Rack/Cabinet and projector enclosure (if applicable) to help insure proper performance and proper coordination with other trades. Layout framing and fabric panel design for theaters incorporating a screen wall. Drawing Package Includes (as needed to convey design intent): Floor Plan, Screen Wall Elevation, Longitudinal Room Section, showing screen &amp; projector locations and mounting specifications, mirror layout, Projector Pedestal Bracket Fabrication</i>					
<b>Design &amp; Engineering</b>	%	50 %	T	T	\$395.00
<b>Wiring Diagram</b> Single-Room					
<i>Equipment Rack layout and single room system wiring diagram and generation of Crestron system wiring diagram to include: Cable Specifications, Termination Legend, and Control System Interconnections &amp; Port Assignment Specifications</i>					
<b>Design &amp; Engineering</b>	%	50 %	T	T	\$495.00
<b>Wiring Diagram</b> Multi-Room					
<i>Wiring Diagram, Cable Specifications, Termination Legend, Cable Split Point layout (including amplification and modulation), signal strength indications at each outlet, modulated channel legend. Equipment Rack layout and Zone Configurations for multi-room audio distribution systems design. Generation of CRESTRON system wiring diagram to include: Cable Specifications, Termination Legend, and Control System Interconnections &amp; Port Assignment Specifications</i>					
<b>Labor - Final Phase</b>	%	50 %	T	T	
<b>Estimated Final Phase Labor</b> 2 Installers @					
<b>Labor - PreWire Phase</b>	%	50 %	T	T	
<b>Estimated PreWire Phase Labor</b> 2 Installers @					
<b>Labor - Trim Phase</b>	%	50 %	T	T	
<b>Estimated Trim Phase Labor</b> 2 Installers @					
<b>Miscellaneous</b>	%	50 %	T	T	
<b>Project Management &amp; Coordination</b>					
<b>Miscellaneous</b>	%	50 %	T	T	
<b>Estimated Travel</b> Hotel Charge, Ferry Fare, Per Diem, Excess Mileage, Etc.					

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Type	Percent of	%	Percent or Amount	Cost % of Sell	Tax Status A B		Flat Fee Amt
<b>1. Video Cabling</b> <b>Monster HDMI</b> High Performance <i>Includes 50' run of HDMI cable, mud ring and wall plate</i>		%	Flat Fee	50 %	T	T	\$450.00
<b>1. Video Cabling</b> <b>Mini Hi-Res</b> 5-Conductor RGBHV <i>Includes 40' run of Mini Hi-Res cable, BNC ends, mud ring and wall plate</i>		%	Flat Fee	50 %	T	T	\$120.00
<b>1. Video Cabling</b> <b>RG6 Coaxial</b> Cable/Satellite <i>Includes 40' run of coaxial cable, RG6 ends, mud ring and wall plate</i>		%	Flat Fee	50 %	T	T	\$15.00
<b>1. Video Cabling</b> <b>Transparent DVI</b> Super High Performance <i>Includes 40' run of DVI cable, mud ring and wall plate</i>		%	Flat Fee	50 %	T	T	\$1250.00
<b>2. Speaker Cabling</b> <b>Transparent</b> With Network & Banana Terminations <i>Includes 40' run of Transparent HP14-2, network filter, banana plugs, mud ring and wall plate</i>		%	Flat Fee	50 %	T	T	\$210.00
<b>2. Speaker Cabling</b> <b>Transparent</b> With Banana Terminations Only <i>Includes 40' run of Transparent HP14-2, banana plugs, mud ring and wall plate</i>		%	Flat Fee	50 %	T	T	\$85.00
<b>2. Speaker Cabling</b> <b>Monster</b> High Performance <i>Includes 40' run of Monster CiPro 14-2, banana plugs, mud ring and wall plate</i>		%	Flat Fee	50 %	T	T	\$35.00
<b>2. Speaker Cabling</b> <b>Monster</b> Remote Zone (To Volume Control & Speakers) <i>Includes 100' run of Monster CiPro 14-2, banana plugs, mud ring and wall plate</i>		%	Flat Fee	50 %	T	T	\$75.00
<b>3. Subwoofer Cabling</b> <b>Transparent</b> Super High Performance <i>Includes 40' run of Transparent HPSW, mud ring and wall plate</i>		%	Flat Fee	50 %	T	T	\$280.00
<b>3. Subwoofer Cabling</b> <b>Monster</b> High Performance <i>Includes 40' run of Monster IL200, RCA ends, mud ring and wall plate</i>		%	Flat Fee	50 %	T	T	\$60.00
<b>4. Phone/Data Cabling</b> <b>Monster</b> Cat5 100Mhz <i>Includes 40' run of Monster CiPro Cat5, RJ-45/RJ-11 ends, mud ring and wall plate</i>		%	Flat Fee	50 %	T	T	\$15.00
<b>5. Infra-Red System</b> <b>Plasma Friendly Receiver</b> <i>Required for plasma installation</i>		%	Flat Fee	50 %	T	T	\$130.00
<b>5. Infra-Red System</b> <b>Table-Top Receiver</b> CFL Friendly <i>For use in application with lots of daylight or fluorescent lighting</i>		%	Flat Fee	50 %	T	T	\$110.00

