

# Labor by Product Kind

Phase 1    Phase 2    Phase 3    Total

## Audio - Amplifier - 1-4 Channel Amplifier

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			2:00:00	
3 - Engineering	\$75.00			0:30:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	2:30:00	2:30:00 h:m:s
<b>Total Labor Amount</b>				\$187.50	\$187.50

## Audio - Amplifier - 5-8 Channel Amplifier

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			2:00:00	
3 - Engineering	\$75.00			1:00:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	3:00:00	3:00:00 h:m:s
<b>Total Labor Amount</b>				\$225.00	\$225.00

## Audio - Amplifier - 9-16 Channel Amplifier

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			4:00:00	
3 - Engineering	\$75.00			2:00:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	6:00:00	6:00:00 h:m:s
<b>Total Labor Amount</b>				\$450.00	\$450.00

## Audio - Distribution - Switcher Processor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			3:00:00	
2 - Programming	\$150.00			2:00:00	
3 - Engineering	\$75.00	1:00:00		1:00:00	
<b>Total Labor Time</b>		1:00:00	0:00:00	6:00:00	7:00:00 h:m:s
<b>Total Labor Amount</b>		\$75.00		\$600.00	\$675.00

## Audio - Distribution - Switcher Receiver

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			2:00:00	
2 - Programming	\$150.00			2:00:00	
3 - Engineering	\$75.00	1:00:00		1:00:00	
<b>Total Labor Time</b>		1:00:00	0:00:00	5:00:00	6:00:00 h:m:s
<b>Total Labor Amount</b>		\$75.00		\$525.00	\$600.00

## Audio - Part - System

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			1:00:00	
3 - Engineering & Management	\$75.00	0:05:00		0:10:00	
<b>Total Labor Time</b>		0:05:00	0:00:00	1:10:00	1:15:00 h:m:s
<b>Total Labor Amount</b>		\$6.25		\$87.50	\$93.75

## Audio - Pre-amplifier - Stereo

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
2 - Programming	\$150.00			0:30:00	
3 - Engineering	\$75.00			0:30:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	2:00:00	2:00:00 h:m:s
<b>Total Labor Amount</b>				\$187.50	\$187.50

## Audio - Pre-amplifier - Surround

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			4:00:00	
2 - Programming	\$150.00			2:00:00	
3 - Engineering	\$75.00			1:00:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	7:00:00	7:00:00 h:m:s
<b>Total Labor Amount</b>				\$675.00	\$675.00

## Audio - Receiver - Stereo

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
2 - Programming	\$150.00			0:15:00	
3 - Engineering	\$75.00			0:15:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	1:30:00	1:30:00 h:m:s
<b>Total Labor Amount</b>				\$131.25	\$131.25

## Audio - Receiver - Surround

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			4:00:00	
2 - Programming	\$150.00			1:00:00	
3 - Engineering	\$75.00			1:00:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	6:00:00	6:00:00 h:m:s
<b>Total Labor Amount</b>				\$525.00	\$525.00

## Audio - Source - CD Player

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			1:00:00	
2 - Programming	\$150.00			1:00:00	
3 - Engineering	\$75.00			0:30:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	2:30:00	2:30:00 h:m:s
<b>Total Labor Amount</b>				\$262.50	\$262.50

## Audio - Source - Digital Media Server

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			3:00:00	
2 - Programming	\$150.00			3:00:00	
3 - Engineering	\$75.00			1:00:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	7:00:00	7:00:00 h:m:s
<b>Total Labor Amount</b>				\$750.00	\$750.00

## Audio - Source - Other

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
2 - Programming	\$150.00			0:30:00	
3 - Engineering	\$75.00			0:15:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	1:45:00	1:45:00 h:m:s
<b>Total Labor Amount</b>				\$168.75	\$168.75

## Audio - Source - Radio

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
2 - Programming	\$150.00			1:00:00	
3 - Engineering	\$75.00			0:30:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	2:30:00	2:30:00 h:m:s
<b>Total Labor Amount</b>				\$262.50	\$262.50

## Audio - Source - Satellite Radio

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	1:00:00	0:30:00	1:30:00	
2 - Programming	\$150.00			1:30:00	
3 - Engineering	\$75.00			0:30:00	
<b>Total Labor Time</b>		1:00:00	0:30:00	3:30:00	5:00:00 h:m:s
<b>Total Labor Amount</b>		\$75.00	\$37.50	\$375.00	\$487.50

## Audio - Speaker - Custom

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			1:00:00	
3 - Engineering	\$75.00	0:30:00		0:30:00	
<b>Total Labor Time</b>		0:30:00	0:00:00	1:30:00	2:00:00 h:m:s
<b>Total Labor Amount</b>		\$37.50		\$112.50	\$150.00

## Audio - Speaker - Display Mounted

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:45:00	
3 - Engineering	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	1:00:00	1:15:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$75.00	\$93.75

## Audio - Speaker - In-Wall / In-Ceiling

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00		0:30:00	0:10:00	
3 - Engineering & Management	\$75.00	0:10:00		0:05:00	
<b>Total Labor Time</b>		0:10:00	0:30:00	0:15:00	0:55:00 h:m:s
<b>Total Labor Amount</b>		\$12.50	\$37.50	\$18.75	\$68.75

## Audio - Speaker - Landscape

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
3 - Engineering	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	0:45:00	1:00:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$56.25	\$75.00

## Audio - Speaker - Large >24"

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
3 - Engineering	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	1:15:00	1:30:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$93.75	\$112.50

## Audio - Speaker - Large Powered >24"

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			2:00:00	
3 - Engineering	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	2:15:00	2:30:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$168.75	\$187.50

# Labor by Product Kind

Phase 1    Phase 2    Phase 3    Total

## Audio - Speaker - Other

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
3 - Engineering	\$75.00			0:15:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:45:00	0:45:00 h:m:s
<b>Total Labor Amount</b>				\$56.25	\$56.25

## Audio - Speaker - Outdoor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:45:00	
3 - Engineering	\$75.00			0:15:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	1:00:00	1:00:00 h:m:s
<b>Total Labor Amount</b>				\$75.00	\$75.00

## Audio - Speaker - Small<24"

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
3 - Engineering	\$75.00	0:05:00		0:15:00	
<b>Total Labor Time</b>		0:05:00	0:00:00	0:45:00	0:50:00 h:m:s
<b>Total Labor Amount</b>		\$6.25		\$56.25	\$62.50

## Audio - Speaker - Small Powered <24"

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:45:00	
3 - Engineering	\$75.00	0:05:00		0:15:00	
<b>Total Labor Time</b>		0:05:00	0:00:00	1:00:00	1:05:00 h:m:s
<b>Total Labor Amount</b>		\$6.25		\$75.00	\$81.25

## Audio - Speaker - Subwoofer In-Wall

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00		0:30:00	0:30:00	
3 - Engineering	\$75.00	0:10:00		0:10:00	
<b>Total Labor Time</b>		0:10:00	0:30:00	0:40:00	1:20:00 h:m:s
<b>Total Labor Amount</b>		\$12.50	\$37.50	\$50.00	\$100.00

## Audio - Speaker - Subwoofer Large

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			1:00:00	
3 - Engineering	\$75.00			0:15:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	1:15:00	1:15:00 h:m:s
<b>Total Labor Amount</b>				\$93.75	\$93.75

## Audio - Speaker - Subwoofer Small

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:45:00	
3 - Engineering	\$75.00			0:15:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	1:00:00	1:00:00 h:m:s
<b>Total Labor Amount</b>				\$75.00	\$75.00

## Automation - Camera - Controller

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			2:00:00	
2 - Programming	\$150.00			2:00:00	
3 - Engineering	\$75.00			1:00:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	5:00:00	5:00:00 h:m:s
<b>Total Labor Amount</b>				\$525.00	\$525.00

## Automation - Climate - Thermostat

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00		0:30:00	0:30:00	
2 - Programming	\$150.00			0:45:00	
3 - Engineering	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:30:00	1:30:00	2:15:00 h:m:s
<b>Total Labor Amount</b>		\$18.75	\$37.50	\$168.75	\$225.00

## Automation - Control - Accessory

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:15:00	
2 - Programming	\$150.00			0:15:00	
3 - Engineering	\$75.00	0:10:00		0:10:00	
<b>Total Labor Time</b>		0:10:00	0:00:00	0:40:00	0:50:00 h:m:s
<b>Total Labor Amount</b>		\$12.50		\$68.75	\$81.25

## Automation - Control - Card

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			0:30:00	
2 - Programming	\$150.00			1:00:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	1:45:00	2:00:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$206.25	\$225.00

## Automation - Control - Housing

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:30:00	0:05:00		
3 - Engineering & Management	\$75.00	0:05:00	0:05:00		
<b>Total Labor Time</b>		0:35:00	0:10:00	0:00:00	0:45:00 h:m:s
<b>Total Labor Amount</b>		\$43.75	\$12.50		\$56.25

## Automation - Control - Interface

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			2:00:00	
2 - Programming	\$150.00			2:00:00	
3 - Engineering	\$75.00	0:30:00		1:00:00	
<b>Total Labor Time</b>		0:30:00	0:00:00	5:00:00	5:30:00 h:m:s
<b>Total Labor Amount</b>		\$37.50		\$525.00	\$562.50

## Automation - Control - IR Accessory

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:15:00	
2 - Programming	\$150.00				
3 - Engineering & Management	\$75.00			0:05:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:20:00	0:20:00 h:m:s
<b>Total Labor Amount</b>				\$25.00	\$25.00

## Automation - Control - IR Connecting Block

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
2 - Programming	\$150.00				
3 - Engineering & Management	\$75.00			0:05:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:35:00	0:35:00 h:m:s
<b>Total Labor Amount</b>				\$43.75	\$43.75

## Automation - Control - IR Emmitter

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			0:15:00	
2 - Programming	\$150.00				
3 - Engineering & Management	\$75.00			0:05:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:20:00	0:20:00 h:m:s
<b>Total Labor Amount</b>				\$25.00	\$25.00

## Automation - Control - IR Receiver

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:20:00	
3 - Engineering & Management	\$75.00			0:05:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:25:00	0:25:00 h:m:s
<b>Total Labor Amount</b>				\$31.25	\$31.25

## Automation - Control - Keypad

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:30:00	0:05:00	
2 - Programming	\$150.00			0:45:00	
3 - Engineering	\$75.00	0:10:00	0:05:00	0:10:00	
<b>Total Labor Time</b>		0:25:00	0:35:00	1:00:00	2:00:00 h:m:s
<b>Total Labor Amount</b>		\$31.25	\$43.75	\$131.25	\$206.25

## Automation - Control - Motorized Window Covering

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:15:00	2:00:00	
2 - Programming	\$150.00			0:45:00	
3 - Engineering & Management	\$75.00	0:30:00	0:15:00	0:30:00	
<b>Total Labor Time</b>		0:45:00	0:30:00	3:15:00	4:30:00 h:m:s
<b>Total Labor Amount</b>		\$56.25	\$37.50	\$300.00	\$393.75

## Automation - Control - Network Module

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:30:00	
2 - Programming	\$150.00			0:45:00	
3 - Engineering & Management	\$75.00	0:15:00		0:30:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	2:45:00	3:00:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$262.50	\$281.25

## Automation - Control - Network Poll Accelerator

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			4:00:00	
2 - Programming	\$150.00			3:00:00	
3 - Engineering & Management	\$75.00			3:00:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	10:00:00	10:00:00 h:m:s
<b>Total Labor Amount</b>				\$975.00	\$975.00

## Automation - Control - Package

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			6:00:00	
2 - Programming	\$150.00			4:00:00	
3 - Engineering & Management	\$75.00			3:00:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	13:00:00	13:00:00 h:m:s
<b>Total Labor Amount</b>				\$1275.00	\$1275.00

## Automation - Control - Panel/enclosure

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	1:30:00	0:30:00	0:15:00	
3 - Engineering	\$75.00	1:00:00			
<b>Total Labor Time</b>		2:30:00	0:30:00	0:15:00	3:15:00 h:m:s
<b>Total Labor Amount</b>		\$187.50	\$37.50	\$18.75	\$243.75

## Automation - Control - Power Supply-Large

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			4:00:00	
2 - Programming	\$150.00			0:45:00	
3 - Engineering & Management	\$75.00	0:15:00		1:00:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	5:45:00	6:00:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$487.50	\$506.25

## Automation - Control - Power Supply-Small

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:45:00	
3 - Engineering & Management	\$75.00	0:05:00		0:15:00	
<b>Total Labor Time</b>		0:05:00	0:00:00	1:00:00	1:05:00 h:m:s
<b>Total Labor Amount</b>		\$6.25		\$75.00	\$81.25

## Automation - Control Processor - Large System

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			4:00:00	
2 - Programming	\$150.00			2:30:00	
3 - Engineering & Management	\$75.00	0:30:00	0:15:00	1:00:00	
<b>Total Labor Time</b>		0:30:00	0:15:00	7:30:00	8:15:00 h:m:s
<b>Total Labor Amount</b>		\$37.50	\$18.75	\$750.00	\$806.25

## Automation - Control Processor - Small System

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			2:00:00	
2 - Programming	\$150.00			1:30:00	
3 - Engineering & Management	\$75.00	0:15:00		0:30:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	4:00:00	4:15:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$412.50	\$431.25

## Automation - Control - Sensor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:15:00	0:15:00	
2 - Programming	\$150.00			0:30:00	
3 - Engineering	\$75.00	0:10:00		0:10:00	
<b>Total Labor Time</b>		0:25:00	0:15:00	0:55:00	1:35:00 h:m:s
<b>Total Labor Amount</b>		\$31.25	\$18.75	\$106.25	\$156.25

## Automation - Lighting - Enclosure - Large

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
3 - Engineering & Management	\$75.00	0:30:00	0:20:00	0:20:00	
<b>Total Labor Time</b>		0:30:00	0:20:00	0:50:00	1:40:00 h:m:s
<b>Total Labor Amount</b>		\$37.50	\$25.00	\$62.50	\$125.00

## Automation - Lighting - Enclosure - Small

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:15:00	
3 - Engineering & Management	\$75.00	0:15:00	0:10:00	0:10:00	
<b>Total Labor Time</b>		0:15:00	0:10:00	0:25:00	0:50:00 h:m:s
<b>Total Labor Amount</b>		\$18.75	\$12.50	\$31.25	\$62.50

## Automation - Lighting - Other

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:10:00	0:10:00	0:10:00	
2 - Programming	\$150.00	0:05:00	0:05:00	0:05:00	
3 - Engineering & Management	\$75.00	0:05:00	0:05:00	0:05:00	
<b>Total Labor Time</b>		0:20:00	0:20:00	0:20:00	1:00:00 h:m:s
<b>Total Labor Amount</b>		\$31.25	\$31.25	\$31.25	\$93.75

## Automation - Lighting - Processor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:45:00	0:45:00	
2 - Programming	\$150.00		2:00:00	0:30:00	
3 - Engineering & Management	\$75.00	0:45:00	0:30:00	0:15:00	
<b>Total Labor Time</b>		1:00:00	3:15:00	1:30:00	5:45:00 h:m:s
<b>Total Labor Amount</b>		\$75.00	\$393.75	\$150.00	\$618.75

## Automation - Lighting - System Module

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00		0:15:00	0:15:00	
2 - Programming	\$150.00	0:30:00	0:15:00	1:00:00	
3 - Engineering & Management	\$75.00	0:45:00	0:30:00	0:30:00	
<b>Total Labor Time</b>		1:15:00	1:00:00	1:45:00	4:00:00 h:m:s
<b>Total Labor Amount</b>		\$131.25	\$93.75	\$206.25	\$431.25

## Automation - Lighting - Terminal Block

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00		1:00:00	0:15:00	
3 - Engineering & Management	\$75.00		0:15:00	0:10:00	
<b>Total Labor Time</b>		0:00:00	1:15:00	0:25:00	1:40:00 h:m:s
<b>Total Labor Amount</b>			\$93.75	\$31.25	\$125.00

## Automation - Lighting - Wall Dimmer

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:05:00	
2 - Programming	\$150.00		0:15:00	0:10:00	
3 - Engineering & Management	\$75.00	0:10:00	0:10:00	0:10:00	
<b>Total Labor Time</b>		0:10:00	0:25:00	0:25:00	1:00:00 h:m:s
<b>Total Labor Amount</b>		\$12.50	\$50.00	\$43.75	\$106.25

## Automation - Lighting - Wireless Accessory

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			0:30:00	
2 - Programming	\$150.00			0:15:00	
3 - Engineering & Management	\$75.00			0:15:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	1:00:00	1:00:00 h:m:s
<b>Total Labor Amount</b>				\$93.75	\$93.75

## Automation - Lighting - Wireless Dimmer

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:10:00	
2 - Programming	\$150.00		0:20:00	0:10:00	
3 - Engineering & Management	\$75.00	0:10:00	0:10:00	0:10:00	
<b>Total Labor Time</b>		0:10:00	0:30:00	0:30:00	1:10:00 h:m:s
<b>Total Labor Amount</b>		\$12.50	\$62.50	\$50.00	\$125.00

## Automation - Part - Backbox

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:05:00		
3 - Engineering & Management	\$75.00	0:05:00	0:05:00		
<b>Total Labor Time</b>		0:20:00	0:10:00	0:00:00	0:30:00 h:m:s
<b>Total Labor Amount</b>		\$25.00	\$12.50		\$37.50

## Automation - Part - Extender

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
3 - Engineering & Management	\$75.00			0:10:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:40:00	0:40:00 h:m:s
<b>Total Labor Amount</b>				\$50.00	\$50.00

## Automation - Part - Mounting Ring

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:10:00			
3 - Engineering & Management	\$75.00	0:05:00			
<b>Total Labor Time</b>		0:15:00	0:00:00	0:00:00	0:15:00 h:m:s
<b>Total Labor Amount</b>		\$18.75			\$18.75

## Automation - Remote - Handheld

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			0:10:00	
2 - Programming	\$150.00			2:00:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	2:25:00	2:40:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$331.25	\$350.00

## Automation - System - Connecting Block

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00		1:00:00		
3 - Engineering & Management	\$75.00	0:15:00	0:10:00		
<b>Total Labor Time</b>		0:15:00	1:10:00	0:00:00	1:25:00 h:m:s
<b>Total Labor Amount</b>		\$18.75	\$87.50		\$106.25

## Automation - System - Wireless Gateway

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00		0:30:00		
2 - Programming	\$150.00		0:10:00		
3 - Engineering & Management	\$75.00		0:15:00		
<b>Total Labor Time</b>		0:00:00	0:55:00	0:00:00	0:55:00 h:m:s
<b>Total Labor Amount</b>			\$81.25		\$81.25

## Automation - Touchpanel - Large Wired

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00		1:00:00	0:30:00	
2 - Programming	\$150.00			6:00:00	
3 - Engineering & Management	\$75.00	0:30:00	0:30:00	0:45:00	
<b>Total Labor Time</b>		0:30:00	1:30:00	7:15:00	9:15:00 h:m:s
<b>Total Labor Amount</b>		\$37.50	\$112.50	\$993.75	\$1143.75

## Automation - Touchpanel - Large Wireless

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00		0:15:00	0:45:00	
2 - Programming	\$150.00			8:00:00	
3 - Engineering & Management	\$75.00	0:30:00	0:15:00	0:15:00	
<b>Total Labor Time</b>		0:30:00	0:30:00	9:00:00	10:00:00 h:m:s
<b>Total Labor Amount</b>		\$37.50	\$37.50	\$1275.00	\$1350.00

## Automation - Touchpanel - Small Wired

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00		0:30:00	0:15:00	
2 - Programming	\$150.00			3:00:00	
3 - Engineering & Management	\$75.00	0:10:00	0:10:00	0:10:00	
<b>Total Labor Time</b>		0:10:00	0:40:00	3:25:00	4:15:00 h:m:s
<b>Total Labor Amount</b>		\$12.50	\$50.00	\$481.25	\$543.75

## Automation - Touchpanel - Small Wireless

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:15:00	
2 - Programming	\$150.00			3:00:00	
3 - Engineering & Management	\$75.00	0:10:00		0:10:00	
<b>Total Labor Time</b>		0:10:00	0:00:00	3:25:00	3:35:00 h:m:s
<b>Total Labor Amount</b>		\$12.50		\$481.25	\$493.75

## Automation - Touchpanel - System Card

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
2 - Programming	\$150.00			0:30:00	
3 - Engineering & Management	\$75.00			0:15:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	1:45:00	1:45:00 h:m:s
<b>Total Labor Amount</b>				\$168.75	\$168.75

## Automation - Touchpanel - WiFi

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
2 - Programming	\$150.00		0:15:00	5:00:00	
3 - Engineering & Management	\$75.00	0:15:00	0:15:00	0:45:00	
<b>Total Labor Time</b>		0:15:00	0:30:00	6:15:00	7:00:00 h:m:s
<b>Total Labor Amount</b>		\$18.75	\$56.25	\$843.75	\$918.75

## Communication - Intercom - Accessory

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:15:00	0:15:00	0:30:00	
2 - Programming	\$150.00			0:15:00	
3 - Engineering & Management	\$75.00	0:15:00	0:15:00	0:15:00	
<b>Total Labor Time</b>		0:30:00	0:30:00	1:00:00	2:00:00 h:m:s
<b>Total Labor Amount</b>		\$37.50	\$37.50	\$93.75	\$168.75

## Communication - Intercom - Call Box

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:15:00	1:00:00	0:15:00	
2 - Programming	\$150.00			0:30:00	
3 - Engineering & Management	\$75.00	0:30:00	0:15:00	0:30:00	
<b>Total Labor Time</b>		0:45:00	1:15:00	1:15:00	3:15:00 h:m:s
<b>Total Labor Amount</b>		\$56.25	\$93.75	\$131.25	\$281.25

## Communication - Intercom - Interface

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00		0:30:00	0:15:00	
2 - Programming	\$150.00			0:30:00	
3 - Engineering & Management	\$75.00		0:15:00	0:15:00	
<b>Total Labor Time</b>		0:00:00	0:45:00	1:00:00	1:45:00 h:m:s
<b>Total Labor Amount</b>			\$56.25	\$112.50	\$168.75

## Communication - Intercom - Processor Switcher

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			2:00:00	
2 - Programming	\$150.00			2:00:00	
3 - Engineering & Management	\$75.00	0:30:00	0:30:00	0:30:00	
<b>Total Labor Time</b>		0:30:00	0:30:00	4:30:00	5:30:00 h:m:s
<b>Total Labor Amount</b>		\$37.50	\$37.50	\$487.50	\$562.50

## Communication - Network - Access Point

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
2 - Programming	\$150.00			0:30:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	1:15:00	1:30:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$131.25	\$150.00

## Communication - Network - Accessory

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	0:45:00	1:00:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$56.25	\$75.00

## Communication - Network - Other

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			0:30:00	
2 - Programming	\$150.00			0:30:00	
3 - Engineering & Management	\$75.00			0:30:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	1:30:00	1:30:00 h:m:s
<b>Total Labor Amount</b>				\$150.00	\$150.00

## Communication - Network - Router

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
2 - Programming	\$150.00			1:00:00	
3 - Engineering & Management	\$75.00			0:30:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	2:00:00	2:00:00 h:m:s
<b>Total Labor Amount</b>				\$225.00	\$225.00

## Communication - Network - Switch Managed

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00		0:30:00	1:00:00	
2 - Programming	\$150.00			3:00:00	
3 - Engineering & Management	\$75.00	0:30:00	0:30:00	0:30:00	
<b>Total Labor Time</b>		0:30:00	1:00:00	4:30:00	6:00:00 h:m:s
<b>Total Labor Amount</b>		\$37.50	\$75.00	\$562.50	\$675.00

## Communication - Network - Switch Unmanaged

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00		0:30:00	2:00:00	
2 - Programming	\$150.00				
3 - Engineering & Management	\$75.00			0:30:00	
<b>Total Labor Time</b>		0:00:00	0:30:00	2:30:00	3:00:00 h:m:s
<b>Total Labor Amount</b>			\$37.50	\$187.50	\$225.00

## Communication - Telephone - Accessory

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00		0:30:00		
2 - Programming	\$150.00			0:15:00	
3 - Engineering & Management	\$75.00		0:30:00		
<b>Total Labor Time</b>		0:00:00	1:00:00	0:15:00	1:15:00 h:m:s
<b>Total Labor Amount</b>			\$75.00	\$37.50	\$112.50

## Communication - Telephone - Cordless Non System

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			0:30:00	
3 - Engineering & Management	\$75.00			0:15:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:45:00	0:45:00 h:m:s
<b>Total Labor Amount</b>				\$56.25	\$56.25

## Communication - Telephone - Desktop Non System

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
3 - Engineering & Management	\$75.00			0:15:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:45:00	0:45:00 h:m:s
<b>Total Labor Amount</b>				\$56.25	\$56.25

## Communication - Telephone - Other

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
2 - Programming	\$150.00			0:15:00	
3 - Engineering & Management	\$75.00			0:15:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	1:00:00	1:00:00 h:m:s
<b>Total Labor Amount</b>				\$93.75	\$93.75

## Communication - Telephone - Part

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
2 - Programming	\$150.00			0:10:00	
3 - Engineering & Management	\$75.00			0:15:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:55:00	0:55:00 h:m:s
<b>Total Labor Amount</b>				\$81.25	\$81.25

## Communication - Telephone - System Card

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
2 - Programming	\$150.00			0:30:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	1:15:00	1:30:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$131.25	\$150.00

## Communication - Telephone - System Cordless

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			0:15:00	
2 - Programming	\$150.00			1:30:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	2:00:00	2:15:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$262.50	\$281.25

## Communication - Telephone - System Desktop

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:15:00	
2 - Programming	\$150.00			1:00:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	1:30:00	1:45:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$187.50	\$206.25

## Communication - Telephone - System Processor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			2:00:00	
2 - Programming	\$150.00			2:00:00	
3 - Engineering & Management	\$75.00	1:00:00		1:00:00	
<b>Total Labor Time</b>		1:00:00	0:00:00	5:00:00	6:00:00 h:m:s
<b>Total Labor Amount</b>		\$75.00		\$525.00	\$600.00

## Communication - Telephone - System Voicemail

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
2 - Programming	\$150.00			4:00:00	
3 - Engineering & Management	\$75.00	0:30:00		1:00:00	
<b>Total Labor Time</b>		0:30:00	0:00:00	6:00:00	6:30:00 h:m:s
<b>Total Labor Amount</b>		\$37.50		\$750.00	\$787.50

## Connector - Banana - Compression

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:10:00	
3 - Engineering & Management	\$75.00			0:01:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:11:00	0:11:00 h:m:s
<b>Total Labor Amount</b>				\$13.75	\$13.75

## Connector - Banana - Quickport

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			0:05:00	
3 - Engineering & Management	\$75.00			0:02:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:07:00	0:07:00 h:m:s
<b>Total Labor Amount</b>				\$8.75	\$8.75

## Connector - BNC - Compression

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:15:00	
3 - Engineering & Management	\$75.00			0:02:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:17:00	0:17:00 h:m:s
<b>Total Labor Amount</b>				\$21.25	\$21.25

## Connector - BNC - Quickport

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:10:00	
3 - Engineering & Management	\$75.00			0:02:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:12:00	0:12:00 h:m:s
<b>Total Labor Amount</b>				\$15.00	\$15.00

## Connector - F - Compression

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:05:00	
3 - Engineering & Management	\$75.00			0:01:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:06:00	0:06:00 h:m:s
<b>Total Labor Amount</b>				\$7.50	\$7.50

## Connector - F - Quickport

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:10:00	
3 - Engineering & Management	\$75.00			0:02:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:12:00	0:12:00 h:m:s
<b>Total Labor Amount</b>				\$15.00	\$15.00

## Connector - Other - Adapter

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:05:00	
3 - Engineering & Management	\$75.00			0:05:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:10:00	0:10:00 h:m:s
<b>Total Labor Amount</b>				\$12.50	\$12.50

# Labor by Product Kind

Phase 1    Phase 2    Phase 3    Total

## Connector - Other - Part

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:05:00	
3 - Engineering & Management	\$75.00			0:05:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:10:00	0:10:00 h:m:s
<b>Total Labor Amount</b>				\$12.50	\$12.50

## Connector - RCA - Compression

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:07:00	
3 - Engineering & Management	\$75.00			0:02:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:09:00	0:09:00 h:m:s
<b>Total Labor Amount</b>				\$11.25	\$11.25

## Connector - RCA - Quickport

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:10:00	
3 - Engineering & Management	\$75.00			0:02:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:12:00	0:12:00 h:m:s
<b>Total Labor Amount</b>				\$15.00	\$15.00

## Connector - RJ-11 - Compression

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:10:00	
3 - Engineering & Management	\$75.00			0:02:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:12:00	0:12:00 h:m:s
<b>Total Labor Amount</b>				\$15.00	\$15.00

## Connector - RJ-11 - Quickport

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:10:00	
3 - Engineering & Management	\$75.00			0:02:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:12:00	0:12:00 h:m:s
<b>Total Labor Amount</b>				\$15.00	\$15.00

## Connector - RJ-45 - Compression

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			0:10:00	
3 - Engineering & Management	\$75.00			0:01:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:11:00	0:11:00 h:m:s
<b>Total Labor Amount</b>				\$13.75	\$13.75

## Connector - RJ-45 - Quickport

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:15:00	
3 - Engineering & Management	\$75.00			0:02:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:17:00	0:17:00 h:m:s
<b>Total Labor Amount</b>				\$21.25	\$21.25

## Connector - XLR - Solder Crimp

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
3 - Engineering & Management	\$75.00			0:05:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:35:00	0:35:00 h:m:s
<b>Total Labor Amount</b>				\$43.75	\$43.75

## Enclosure - Metal - In Cabinet

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			2:00:00	
3 - Engineering & Management	\$75.00	1:00:00	0:30:00	1:00:00	
<b>Total Labor Time</b>		1:00:00	0:30:00	3:00:00	4:30:00 h:m:s
<b>Total Labor Amount</b>		\$75.00	\$37.50	\$225.00	\$337.50

## Enclosure - Metal - Large

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			4:00:00	
3 - Engineering & Management	\$75.00	1:00:00		1:00:00	
<b>Total Labor Time</b>		1:00:00	0:00:00	5:00:00	6:00:00 h:m:s
<b>Total Labor Amount</b>		\$75.00		\$375.00	\$450.00

## Enclosure - Metal - Small

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			2:00:00	
3 - Engineering & Management	\$75.00	1:00:00		0:30:00	
<b>Total Labor Time</b>		1:00:00	0:00:00	2:30:00	3:30:00 h:m:s
<b>Total Labor Amount</b>		\$75.00		\$187.50	\$262.50

# Labor by Product Kind

Phase 1    Phase 2    Phase 3    Total

## Enclosure - Metal - Wall

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00		0:30:00	2:00:00	
3 - Engineering & Management	\$75.00	0:30:00	0:15:00	0:15:00	
<b>Total Labor Time</b>		0:30:00	0:45:00	2:15:00	3:30:00 h:m:s
<b>Total Labor Amount</b>		\$37.50	\$56.25	\$168.75	\$262.50

## Equipment - Cabinet - Stand

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
3 - Engineering & Management	\$75.00			0:30:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	1:30:00	1:30:00 h:m:s
<b>Total Labor Amount</b>				\$112.50	\$112.50

## Equipment - Rack - Faceplate

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
3 - Engineering & Management	\$75.00	0:15:00		0:05:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	0:35:00	0:50:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$43.75	\$62.50

## Equipment - Rack - Misc

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:15:00	
3 - Engineering & Management	\$75.00	0:05:00		0:05:00	
<b>Total Labor Time</b>		0:05:00	0:00:00	0:20:00	0:25:00 h:m:s
<b>Total Labor Amount</b>		\$6.25		\$25.00	\$31.25

## Equipment - Rack - Part

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:15:00	
3 - Engineering & Management	\$75.00	0:05:00		0:05:00	
<b>Total Labor Time</b>		0:05:00	0:00:00	0:20:00	0:25:00 h:m:s
<b>Total Labor Amount</b>		\$6.25		\$25.00	\$31.25

## Equipment - Rack - Power Product

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			0:30:00	
3 - Engineering & Management	\$75.00	0:10:00		0:05:00	
<b>Total Labor Time</b>		0:10:00	0:00:00	0:35:00	0:45:00 h:m:s
<b>Total Labor Amount</b>		\$12.50		\$43.75	\$56.25

## Equipment - Structured Wiring - Panel

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
3 - Engineering & Management	\$75.00	0:30:00		0:15:00	
<b>Total Labor Time</b>		0:30:00	0:00:00	1:15:00	1:45:00 h:m:s
<b>Total Labor Amount</b>		\$37.50		\$93.75	\$131.25

## Video - Display - Flat Panel Large >40"

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			2:00:00	
2 - Programming	\$150.00			0:45:00	
3 - Engineering & Management	\$75.00	0:30:00		0:30:00	
<b>Total Labor Time</b>		0:30:00	0:00:00	3:15:00	3:45:00 h:m:s
<b>Total Labor Amount</b>		\$37.50		\$300.00	\$337.50

## Video - Display - Flat Panel Small <39"

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
2 - Programming	\$150.00			0:30:00	
3 - Engineering & Management	\$75.00	0:20:00		0:20:00	
<b>Total Labor Time</b>		0:20:00	0:00:00	1:50:00	2:10:00 h:m:s
<b>Total Labor Amount</b>		\$25.00		\$175.00	\$200.00

## Video - Display - Motorized TV Lift

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:30:00	
2 - Programming	\$150.00			0:30:00	
3 - Engineering & Management	\$75.00	1:00:00		0:30:00	
<b>Total Labor Time</b>		1:00:00	0:00:00	2:30:00	3:30:00 h:m:s
<b>Total Labor Amount</b>		\$75.00		\$225.00	\$300.00

## Video - Display - Mount Special Purpose

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			2:00:00	
2 - Programming	\$150.00			1:00:00	
3 - Engineering & Management	\$75.00	1:00:00		0:30:00	
<b>Total Labor Time</b>		1:00:00	0:00:00	3:30:00	4:30:00 h:m:s
<b>Total Labor Amount</b>		\$75.00		\$337.50	\$412.50

## Video - Display - Mount Static

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:30:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	1:45:00	2:00:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$131.25	\$150.00

## Video - Display - Mount Swing Out Large <39"

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			3:00:00	
3 - Engineering & Management	\$75.00	0:30:00		0:45:00	
<b>Total Labor Time</b>		0:30:00	0:00:00	3:45:00	4:15:00 h:m:s
<b>Total Labor Amount</b>		\$37.50		\$281.25	\$318.75

## Video - Display - Mount Tilt

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	1:00:00	1:00:00 h:m:s
<b>Total Labor Amount</b>				\$75.00	\$75.00

## Video - Display - Processor

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
2 - Programming	\$150.00			1:00:00	
3 - Engineering & Management	\$75.00	0:15:00		0:30:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	2:30:00	2:45:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$262.50	\$281.25

## Video - Display - Table Stand

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
3 - Engineering & Management	\$75.00	0:15:00		0:10:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	0:40:00	0:55:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$50.00	\$68.75



# Labor by Product Kind

Phase 1    Phase 2    Phase 3    Total

## Video - Distribution - Processor Switcher

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			4:00:00	
2 - Programming	\$150.00			3:00:00	
3 - Engineering & Management	\$75.00	1:00:00		1:00:00	
<b>Total Labor Time</b>		1:00:00	0:00:00	8:00:00	9:00:00 h:m:s
<b>Total Labor Amount</b>		\$75.00		\$825.00	\$900.00

## Video - Distribution - RF Splitter Combiner

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
3 - Engineering & Management	\$75.00	0:30:00		0:05:00	
<b>Total Labor Time</b>		0:30:00	0:00:00	0:35:00	1:05:00 h:m:s
<b>Total Labor Amount</b>		\$37.50		\$43.75	\$81.25

## Video - Distribution - Room Solution Box

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
2 - Programming	\$150.00			1:00:00	
3 - Engineering & Management	\$75.00	0:30:00		0:15:00	
<b>Total Labor Time</b>		0:30:00	0:00:00	2:15:00	2:45:00 h:m:s
<b>Total Labor Amount</b>		\$37.50		\$243.75	\$281.25

## Video - Distribution - Twisted Pair

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
2 - Programming	\$150.00			0:15:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	1:30:00	1:45:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$131.25	\$150.00

## Video - Off-Air - Antenna

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			2:00:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	2:15:00	2:30:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$168.75	\$187.50

## Video - Part - Accessory

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00			0:30:00	
3 - Engineering & Management	\$75.00	0:15:00		0:05:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	0:35:00	0:50:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$43.75	\$62.50

## Video - Part - Extender

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	0:45:00	1:00:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$56.25	\$75.00

## Video - Part - RF Amplifier

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
3 - Engineering & Management	\$75.00	0:15:00		0:10:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	0:40:00	0:55:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$50.00	\$68.75

## Video - Projector - Ceiling Mount

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
3 - Engineering & Management	\$75.00	0:30:00		0:15:00	
<b>Total Labor Time</b>		0:30:00	0:00:00	1:15:00	1:45:00 h:m:s
<b>Total Labor Amount</b>		\$37.50		\$93.75	\$131.25

## Video - Projector - Digital Front Projector

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			3:00:00	
2 - Programming	\$150.00			1:30:00	
3 - Engineering & Management	\$75.00	1:00:00	1:00:00	1:00:00	
<b>Total Labor Time</b>		1:00:00	1:00:00	5:30:00	7:30:00 h:m:s
<b>Total Labor Amount</b>		\$75.00	\$75.00	\$525.00	\$675.00

## Video - Projector - DLP Entry

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			4:00:00	
2 - Programming	\$150.00			1:00:00	
3 - Engineering & Management	\$75.00	1:00:00		0:30:00	

# Labor by Product Kind

	Phase 1	Phase 2	Phase 3	Total
<b>Total Labor Time</b>	1:00:00	0:00:00	5:30:00	6:30:00 h:m:s
<b>Total Labor Amount</b>	\$75.00		\$487.50	\$562.50

## Video - Projector - DLP Extreme

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			8:00:00	
2 - Programming	\$150.00			3:00:00	
3 - Engineering & Management	\$75.00	2:00:00		2:00:00	
<b>Total Labor Time</b>		2:00:00	0:00:00	13:00:00	15:00:00 h:m:s
<b>Total Labor Amount</b>		\$150.00		\$1200.00	\$1350.00

## Video - Projector - DLP Mid-level

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			6:00:00	
2 - Programming	\$150.00			2:00:00	
3 - Engineering & Management	\$75.00	1:00:00		1:00:00	
<b>Total Labor Time</b>		1:00:00	0:00:00	9:00:00	10:00:00 h:m:s
<b>Total Labor Amount</b>		\$75.00		\$825.00	\$900.00

## Video - Projector - Motorized Lift

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			4:00:00	
2 - Programming	\$150.00			0:30:00	
3 - Engineering & Management	\$75.00	1:00:00		1:00:00	
<b>Total Labor Time</b>		1:00:00	0:00:00	5:30:00	6:30:00 h:m:s
<b>Total Labor Amount</b>		\$75.00		\$450.00	\$525.00

## Video - Projector - Rear Projection

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			2:00:00	
2 - Programming	\$150.00			1:00:00	
3 - Engineering & Management	\$75.00	0:30:00		0:30:00	
<b>Total Labor Time</b>		0:30:00	0:00:00	3:30:00	4:00:00 h:m:s
<b>Total Labor Amount</b>		\$37.50		\$337.50	\$375.00

## Video - Satellite - Dish

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00		2:30:00	0:30:00	
3 - Engineering & Management	\$75.00	0:15:00	0:15:00	0:15:00	
<b>Total Labor Time</b>		0:15:00	2:45:00	0:45:00	3:45:00 h:m:s
<b>Total Labor Amount</b>		\$18.75	\$206.25	\$56.25	\$281.25

## Video - Satellite - Multi-Switch

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00		2:00:00		
3 - Engineering & Management	\$75.00	0:15:00	0:30:00		
<b>Total Labor Time</b>		0:15:00	2:30:00	0:00:00	2:45:00 h:m:s
<b>Total Labor Amount</b>		\$18.75	\$187.50		\$206.25

## Video - Satellite - Part

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	0:45:00	1:00:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$56.25	\$75.00

## Video - Satellite - Receiver

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	1:15:00	1:30:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$93.75	\$112.50

## Video - Screen - Controller

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
2 - Programming	\$150.00			0:10:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	0:55:00	1:10:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$81.25	\$100.00

## Video - Screen - Fixed

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			2:00:00	
3 - Engineering & Management	\$75.00	1:00:00		0:30:00	
<b>Total Labor Time</b>		1:00:00	0:00:00	2:30:00	3:30:00 h:m:s
<b>Total Labor Amount</b>		\$75.00		\$187.50	\$262.50

# Labor by Product Kind

Phase 1    Phase 2    Phase 3    Total

## Video - Screen - Motorized

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			3:00:00	
2 - Programming	\$150.00			0:15:00	
3 - Engineering & Management	\$75.00	0:30:00		0:30:00	
<b>Total Labor Time</b>		0:30:00	0:00:00	3:45:00	4:15:00 h:m:s
<b>Total Labor Amount</b>		\$37.50		\$300.00	\$337.50

## Video - Screen - Motorized Masked

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			4:00:00	
2 - Programming	\$150.00			0:30:00	
3 - Engineering & Management	\$75.00	0:45:00		0:30:00	
<b>Total Labor Time</b>		0:45:00	0:00:00	5:00:00	5:45:00 h:m:s
<b>Total Labor Amount</b>		\$56.25		\$412.50	\$468.75

## Video - Source - Cable Box

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
2 - Programming	\$150.00			0:45:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	2:00:00	2:15:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$206.25	\$225.00

## Video - Source - Digital Media Server

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:30:00	
2 - Programming	\$150.00			1:30:00	
3 - Engineering & Management	\$75.00	0:30:00		0:45:00	
<b>Total Labor Time</b>		0:30:00	0:00:00	3:45:00	4:15:00 h:m:s
<b>Total Labor Amount</b>		\$37.50		\$393.75	\$431.25

## Video - Source - DVD Player

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
2 - Programming	\$150.00			0:45:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	2:00:00	2:15:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$206.25	\$225.00

# Labor by Product Kind

Phase 1 Phase 2 Phase 3 Total

## Video - Source - Gaming Console

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
2 - Programming	\$150.00			0:30:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	1:45:00	2:00:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$168.75	\$187.50

## Video - Source - Other

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			1:00:00	
2 - Programming	\$150.00			1:00:00	
3 - Engineering & Management	\$75.00	0:30:00		0:45:00	
<b>Total Labor Time</b>		0:30:00	0:00:00	2:45:00	3:15:00 h:m:s
<b>Total Labor Amount</b>		\$37.50		\$281.25	\$318.75

## Video - Source - VCR

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
2 - Programming	\$150.00			0:30:00	
3 - Engineering & Management	\$75.00	0:15:00		0:15:00	
<b>Total Labor Time</b>		0:15:00	0:00:00	1:15:00	1:30:00 h:m:s
<b>Total Labor Amount</b>		\$18.75		\$131.25	\$150.00

## Wire & Cable - Bulk Wire & Cable - Audio

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:45			
3 - Engineering & Management	\$75.00	0:00:15			
<b>Total Labor Time</b>		0:01:00	0:00:00	0:00:00	0:01:00 h:m:s
<b>Total Labor Amount</b>		\$1.25			\$1.25

## Wire & Cable - Bulk Wire & Cable - Bundled

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:01:00			
3 - Engineering & Management	\$75.00	0:00:15			
<b>Total Labor Time</b>		0:01:15	0:00:00	0:00:00	0:01:15 h:m:s
<b>Total Labor Amount</b>		\$1.56			\$1.56

## Wire & Cable - Bulk Wire & Cable - Communication

Labor Type	Labor Rate	Prewire	Trim	Final	
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# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
1 - Installation	\$75.00	0:00:30			
3 - Engineering & Management	\$75.00	0:00:10			
<b>Total Labor Time</b>		0:00:40	0:00:00	0:00:00	0:00:40 h:m:s
<b>Total Labor Amount</b>		\$0.83			\$0.83

## Wire & Cable - Bulk Wire & Cable - Control

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:30			
3 - Engineering & Management	\$75.00	0:00:10			
<b>Total Labor Time</b>		0:00:40	0:00:00	0:00:00	0:00:40 h:m:s
<b>Total Labor Amount</b>		\$0.83			\$0.83

## Wire & Cable - Bulk Wire & Cable - Speaker

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:30			
3 - Engineering & Management	\$75.00	0:00:05			
<b>Total Labor Time</b>		0:00:35	0:00:00	0:00:00	0:00:35 h:m:s
<b>Total Labor Amount</b>		\$0.73			\$0.73

## Wire & Cable - Bulk Wire & Cable - Video

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00	0:00:45			
3 - Engineering & Management	\$75.00	0:00:05			
<b>Total Labor Time</b>		0:00:50	0:00:00	0:00:00	0:00:50 h:m:s
<b>Total Labor Amount</b>		\$1.04			\$1.04

## Wire & Cable - Pre-Cut Cable - Computer

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:20:00	
3 - Engineering & Management	\$75.00			0:05:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:25:00	0:25:00 h:m:s
<b>Total Labor Amount</b>				\$31.25	\$31.25

## Wire & Cable - Pre-Cut Cable - Digital Video

Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:30:00	
3 - Engineering & Management	\$75.00	0:10:00		0:15:00	
<b>Total Labor Time</b>		0:10:00	0:00:00	0:45:00	0:55:00 h:m:s
<b>Total Labor Amount</b>		\$12.50		\$56.25	\$68.75

# Labor by Product Kind

		Phase 1	Phase 2	Phase 3	Total
<b>Wire &amp; Cable - Pre-Cut Cable - Interconnect</b>					
Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:15:00	
3 - Engineering & Management	\$75.00			0:05:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:20:00	0:20:00 h:m:s
<b>Total Labor Amount</b>				\$25.00	\$25.00
<b>Wire &amp; Cable - Pre-Cut Cable - Speaker</b>					
Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:10:00	
3 - Engineering	\$75.00			0:05:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:15:00	0:15:00 h:m:s
<b>Total Labor Amount</b>				\$18.75	\$18.75
<b>Wire &amp; Cable - Pre-Cut Cable - Video</b>					
Labor Type	Labor Rate	Prewire	Trim	Final	
1 - Installation	\$75.00			0:15:00	
3 - Engineering & Management	\$75.00			0:05:00	
<b>Total Labor Time</b>		0:00:00	0:00:00	0:20:00	0:20:00 h:m:s
<b>Total Labor Amount</b>				\$25.00	\$25.00