

Labor by Product Kind

Acoustics - Miscellaneous - Part

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
1 - Design/Engineering	\$65.00	60.00		60.00	
4 - Lead Installer	\$100.00		60.00	60.00	
Total Labor Time		60.00	60.00	120.00	240.00 min.sec
Total Labor Amount		\$65.00	\$100.00	\$165.00	\$330.00

Audio - Amplifiers - Accessories

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
5 - Senior Technician	\$85.00			60.00	
Total Labor Time				60.00	60.00 min.sec
Total Labor Amount				\$85.00	\$85.00

Audio - Amplifiers - Control

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
3 - Installer	\$75.00			60.00	
Total Labor Time				60.00	60.00 min.sec
Total Labor Amount				\$75.00	\$75.00

Audio - Amplifiers - Integrated Amplifier

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
2 - Installation - Lead	\$75.00			90.00	
6 - Warranty	\$75.00			15.00	
Total Labor Time				105.00	105.00 min.sec
Total Labor Amount				\$131.25	\$131.25

Audio - Amplifiers - Multi-Channel

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
2 - Installation - Lead	\$75.00			90.00	
6 - Warranty	\$75.00			5.00	
Total Labor Time				95.00	95.00 min.sec
Total Labor Amount				\$118.75	\$118.75

Audio - Amplifiers - Preamplifier

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
3 - Installer	\$75.00			60.00	
Total Labor Time				60.00	60.00 min.sec
Total Labor Amount				\$75.00	\$75.00

Labor by Product Kind

Audio - Amplifiers - Preamplifier-Surround				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Programming	\$75.00			60.00
3 - Installer	\$75.00			90.00
Total Labor Time				150.00
Total Labor Amount				\$187.50
				150.00 min.sec

Audio - Amplifiers - Receiver-Stereo				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00			30.00
Total Labor Time				30.00
Total Labor Amount				\$37.50
				30.00 min.sec

Audio - Amplifiers - Receiver-Surround				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00			30.00
Total Labor Time				30.00
Total Labor Amount				\$37.50
				30.00 min.sec

Audio - Amplifiers - Single Channel				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
4 - Lead Installer	\$100.00			30.00
Total Labor Time				30.00
Total Labor Amount				\$50.00
				30.00 min.sec

Audio - Amplifiers - Stereo				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
6 - Warranty	\$75.00			5.00
Total Labor Time				65.00
Total Labor Amount				\$81.25
				65.00 min.sec

Audio - Amplifiers - X-over				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00			90.00
Total Labor Time				90.00
Total Labor Amount				\$112.50
				90.00 min.sec

Audio - Communication - RS232				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim

Labor by Product Kind

3 - Installer	\$75.00	90.00	
Total Labor Time		90.00	90.00 min.sec
Total Labor Amount		\$112.50	\$112.50

Audio - Component - Processor					
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
3 - Installer	\$75.00			60.00	
Total Labor Time				60.00	60.00 min.sec
Total Labor Amount				\$75.00	\$75.00

Audio - Miscellaneous - Part				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00		20.00	
Total Labor Time			20.00	20.00 min.sec
Total Labor Amount			\$25.00	\$25.00

Audio - Multi-Room - Accessory				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			30.00
Total Labor Time				30.00
Total Labor Amount				\$32.50
				30.00 min.sec
				\$32.50

Audio - Multi-Room - Active Switcher					
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
2 - Installation - Lead	\$75.00			60.00	
Total Labor Time				60.00	60.00 min.sec
Total Labor Amount				\$75.00	\$75.00

Audio - Multi-Room - Amplifier				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			90.00
6 - Warranty	\$75.00			5.00
Total Labor Time				95.00
Total Labor Amount				\$118.75
				95.00 min.sec
				\$118.75

Audio - Multi-Room - Card				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			15.00
Total Labor Time				15.00
Total Labor Amount				\$18.75
				15.00 min.sec
				\$18.75

Labor by Product Kind

Audio - Multi-Room - Controller

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			240.00
4 - Programming - Sys	\$100.00			180.00
6 - Warranty	\$75.00			30.00
Total Labor Time				450.00
Total Labor Amount				\$637.50

450.00 min.sec
\$637.50

Audio - Multi-Room - Doorphone

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		30.00	
2 - Installation - Lead	\$75.00			15.00
Total Labor Time				30.00
Total Labor Amount				\$32.50

15.00
45.00 min.sec
\$18.75
\$51.25

Audio - Multi-Room - IR Distro

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
Total Labor Time				60.00
Total Labor Amount				\$75.00

60.00 min.sec
\$75.00

Audio - Multi-Room - IR Sensor

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		20.00	
Total Labor Time				20.00
Total Labor Amount				\$21.67

20.00 min.sec
\$21.67

Audio - Multi-Room - Keypad

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		30.00	
3 - Programming - Basic	\$75.00			75.00
Total Labor Time				30.00
Total Labor Amount				\$32.50

75.00
105.00 min.sec
\$93.75
\$126.25

Audio - Multi-Room - Panel/Enclosure

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00	15.00		
1 - Installation - Basic	\$65.00		90.00	

Labor by Product Kind

Total Labor Time	15.00	90.00	105.00 min.sec
Total Labor Amount	\$16.25	\$97.50	\$113.75

Audio - Multi-Room - Passive Switcher

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			45.00
Total Labor Time				45.00
Total Labor Amount				\$56.25
				45.00 min.sec
				\$56.25

Audio - Multi-Room - Pre/Power Amp

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00	30.00	30.00	30.00
Total Labor Time		30.00	30.00	30.00
Total Labor Amount		\$37.50	\$37.50	\$37.50
				90.00 min.sec
				\$112.50

Audio - Multi-Room - Preamplifier

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			180.00
4 - Programming - Sys	\$100.00			120.00
Total Labor Time				300.00
Total Labor Amount				\$425.00
				300.00 min.sec
				\$425.00

Audio - Multi-Room - Speaker Distro

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		60.00	
Total Labor Time			60.00	60.00 min.sec
Total Labor Amount			\$65.00	\$65.00

Audio - Multi-Room - Termination

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		90.00	
Total Labor Time			90.00	90.00 min.sec
Total Labor Amount			\$97.50	\$97.50

Audio - Multi-Room - VC

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		20.00	
Total Labor Time			20.00	20.00 min.sec
Total Labor Amount			\$21.67	\$21.67

Labor by Product Kind

Audio - Multi-Room - VC w/ override

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		30.00	
Total Labor Time			30.00	30.00 min.sec
Total Labor Amount			\$32.50	\$32.50

Audio - Multi-Room - Wall Plate

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		30.00	
Total Labor Time			30.00	30.00 min.sec
Total Labor Amount			\$32.50	\$32.50

Audio - Pre-amplifier - Stereo

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			120.00
6 - Warranty	\$75.00			5.00
Total Labor Time				125.00
Total Labor Amount				\$156.25

Audio - Pre-amplifier - Surround

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			180.00
5 - Calibration	\$85.00			30.00
6 - Warranty	\$75.00			15.00
Total Labor Time				225.00
Total Labor Amount				\$286.25

Audio - Receiver - Stereo

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			180.00
6 - Warranty	\$75.00			5.00
Total Labor Time				185.00
Total Labor Amount				\$231.25

Audio - Receiver - Surround

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			180.00
5 - Calibration	\$85.00			30.00
6 - Warranty	\$75.00			10.00

Labor by Product Kind

Total Labor Time	220.00	220.00 min.sec
Total Labor Amount	\$280.00	\$280.00

Audio - Source - Cassette Deck

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
Total Labor Time				60.00
Total Labor Amount				\$75.00

Audio - Source - CD

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00			30.00
Total Labor Time				30.00
Total Labor Amount				\$37.50

Audio - Source - CD Changer

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
6 - Warranty	\$75.00			15.00
Total Labor Time				75.00
Total Labor Amount				\$93.75

Audio - Source - CD Player

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
Total Labor Time				60.00
Total Labor Amount				\$75.00

Audio - Source - CD Recorder

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
Total Labor Time				60.00
Total Labor Amount				\$75.00

Audio - Source - Internet Appliance

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
3 - Programming - Basic	\$75.00			60.00
6 - Warranty	\$75.00			30.00

Labor by Product Kind

Total Labor Time	150.00	150.00 min.sec
Total Labor Amount	\$187.50	\$187.50

Audio - Source - MP3 Player/Recorder

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
Total Labor Time				60.00
Total Labor Amount				\$75.00

Audio - Source - Phono

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			90.00
Total Labor Time				90.00
Total Labor Amount				\$112.50

Audio - Source - Tuner

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
3 - Programming - Basic	\$75.00			15.00
Total Labor Time				75.00
Total Labor Amount				\$93.75

Audio - Speakers - Accessories

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00			30.00
Total Labor Time				30.00
Total Labor Amount				\$37.50

Audio - Speakers - Active Subwoofer

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00	30.00		
4 - Lead Installer	\$100.00			60.00
Total Labor Time		30.00		60.00
Total Labor Amount		\$37.50		\$100.00

Audio - Speakers - Bookshelf

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			20.00
Total Labor Time				20.00
Total Labor Amount				\$25.00

Labor by Product Kind

Audio - Speakers - Bracket

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00	30.00		
Total Labor Time		30.00		30.00 min.sec
Total Labor Amount		\$32.50		\$32.50

Audio - Speakers - Center Channel

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00			60.00
Total Labor Time				60.00 min.sec
Total Labor Amount				\$75.00

Audio - Speakers - Floor

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			45.00
Total Labor Time				45.00 min.sec
Total Labor Amount				\$56.25

Audio - Speakers - In-ceiling

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		30.00	
Total Labor Time			30.00	30.00 min.sec
Total Labor Amount			\$32.50	\$32.50

Audio - Speakers - In-Wall

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		30.00	
Total Labor Time			30.00	30.00 min.sec
Total Labor Amount			\$32.50	\$32.50

Audio - Speakers - Landscape

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			90.00
Total Labor Time				90.00 min.sec
Total Labor Amount				\$97.50

Audio - Speakers - On-Wall

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
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Labor by Product Kind

3 - Installer	\$75.00	30.00	60.00	
Total Labor Time		30.00	60.00	90.00 min.sec
Total Labor Amount		\$37.50	\$75.00	\$112.50

Audio - Speakers - Outdoor

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			45.00
Total Labor Time			45.00	45.00 min.sec
Total Labor Amount			\$48.75	\$48.75

Audio - Speakers - Powered Subwoofer

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
Total Labor Time			60.00	60.00 min.sec
Total Labor Amount			\$75.00	\$75.00

Audio - Speakers - Subwoofer

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
Total Labor Time			60.00	60.00 min.sec
Total Labor Amount			\$75.00	\$75.00

Audio - Speakers - Surround - Center Channel

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			45.00
Total Labor Time			45.00	45.00 min.sec
Total Labor Amount			\$56.25	\$56.25

Audio - Speakers - Surround - Front

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			45.00
Total Labor Time			45.00	45.00 min.sec
Total Labor Amount			\$56.25	\$56.25

Audio - Speakers - Surround - In-Wall

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			90.00
Total Labor Time			90.00	90.00 min.sec
Total Labor Amount			\$97.50	\$97.50

Labor by Product Kind

Audio - Speakers - Surround - On-Wall

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			45.00
Total Labor Time				45.00
Total Labor Amount				\$48.75

45.00 min.sec
\$48.75

Automation - Control - Active Switcher

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			45.00
Total Labor Time				45.00
Total Labor Amount				\$56.25

45.00 min.sec
\$56.25

Automation - Control - Controller

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			180.00
4 - Programming - Sys	\$100.00			240.00
6 - Warranty	\$75.00			60.00
Total Labor Time				480.00
Total Labor Amount				\$700.00

480.00 min.sec
\$700.00

Automation - Control - Keyboard

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			15.00
Total Labor Time				15.00
Total Labor Amount				\$18.75

15.00 min.sec
\$18.75

Automation - Control - Keypad

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		45.00	
3 - Programming - Basic	\$75.00			90.00
Total Labor Time				135.00
Total Labor Amount				\$161.25

135.00 min.sec
\$161.25

Automation - Control - Occupancy Sensor

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		30.00	
2 - Installation - Lead	\$75.00			15.00
Total Labor Time				45.00
Total Labor Amount				\$51.25

45.00 min.sec
\$51.25

Labor by Product Kind

Automation - Control - Panel/Enclosure

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00	90.00		
Total Labor Time		90.00		90.00 min.sec
Total Labor Amount		\$97.50		\$97.50

Automation - Control - Passive Switcher

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			45.00
Total Labor Time				45.00 45.00 min.sec
Total Labor Amount				\$56.25 \$56.25

Automation - Control - Status sense

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			30.00
Total Labor Time				30.00 30.00 min.sec
Total Labor Amount				\$37.50 \$37.50

Automation - Control - Switch/Sensor

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		30.00	
Total Labor Time			30.00	30.00 min.sec
Total Labor Amount			\$32.50	\$32.50

Automation - Infrared - Infrared Repeater

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		20.00	
Total Labor Time			20.00	20.00 min.sec
Total Labor Amount			\$21.67	\$21.67

Automation - Infrared - IR Flasher

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			20.00
6 - Warranty	\$75.00			5.00
Total Labor Time				25.00 25.00 min.sec
Total Labor Amount				\$31.25 \$31.25

Automation - Infrared - Keypad

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
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Labor by Product Kind

1 - Installation - Basic	\$65.00	30.00		
3 - Programming - Basic	\$75.00		90.00	
Total Labor Time		30.00	90.00	120.00 min.sec
Total Labor Amount		\$32.50	\$112.50	\$145.00

Automation - Remote - Handheld Remote Control

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Programming - Basic	\$75.00			150.00
Total Labor Time			150.00	150.00 min.sec
Total Labor Amount			\$187.50	\$187.50

Automation - Remote - Touch Screen Control

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
4 - Programming - Sys	\$100.00			300.00
Total Labor Time			360.00	360.00 min.sec
Total Labor Amount			\$575.00	\$575.00

Automation - Thermostat - Thermostat

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		20.00	
Total Labor Time			20.00	20.00 min.sec
Total Labor Amount			\$21.67	\$21.67

Automation - Window - Motorized Window Covering

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		180.00	
Total Labor Time			180.00	180.00 min.sec
Total Labor Amount			\$195.00	\$195.00

Computer - Networking - Hub/Switch

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			120.00
6 - Warranty	\$75.00			15.00
Total Labor Time			135.00	135.00 min.sec
Total Labor Amount			\$168.75	\$168.75

Computer - Networking - PC Card

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
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Labor by Product Kind

2 - Installation - Lead	\$75.00	60.00	
6 - Warranty	\$75.00	15.00	
Total Labor Time		75.00	75.00 min.sec
Total Labor Amount		\$93.75	\$93.75

Computer - Networking - PCMCIA Card

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			45.00
6 - Warranty	\$75.00			10.00
Total Labor Time				55.00
Total Labor Amount				\$68.75
				55.00 min.sec
				\$68.75

Computer - Networking - Print Server

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
6 - Warranty	\$75.00			15.00
Total Labor Time				75.00
Total Labor Amount				\$93.75
				75.00 min.sec
				\$93.75

Furniture - Bracket - TV Bracket

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			60.00
Total Labor Time				60.00
Total Labor Amount				\$65.00
				60.00 min.sec
				\$65.00

Furniture - Motorized - Motorized TV Lift

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			75.00
Total Labor Time				75.00
Total Labor Amount				\$81.25
				75.00 min.sec
				\$81.25

Furniture - Motorized - Projector Lift

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		180.00	
2 - Installation - Lead	\$75.00			60.00
Total Labor Time			180.00	60.00
Total Labor Amount			\$195.00	\$75.00
				240.00 min.sec
				\$270.00

Furniture - Rack Mount - Access Equipment

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
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Labor by Product Kind

1 - Installation - Basic	\$65.00	180.00	
Total Labor Time		180.00	180.00 min.sec
Total Labor Amount		\$195.00	\$195.00

Furniture - Rack Mount - Hardware

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			15.00
Total Labor Time				15.00
Total Labor Amount				\$16.25

Furniture - Rack Mount - Rack

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			120.00
Total Labor Time				120.00
Total Labor Amount				\$130.00

Furniture - Rack Mount - Rails

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			90.00
Total Labor Time				90.00
Total Labor Amount				\$97.50

Furniture - Rack Mount - Shelf

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			45.00
Total Labor Time				45.00
Total Labor Amount				\$48.75

Furniture - Rack Mount - Standard Shelf

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			45.00
Total Labor Time				45.00
Total Labor Amount				\$48.75

Furniture - Stand - Equipment Stand

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			120.00
Total Labor Time				120.00
Total Labor Amount				\$130.00

Labor by Product Kind

Furniture - Stand - Speaker Stand

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			60.00
Total Labor Time				60.00
Total Labor Amount				60.00 min.sec
				\$65.00
				\$65.00

Furniture - Stand - TV Stand

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			90.00
Total Labor Time				90.00
Total Labor Amount				90.00 min.sec
				\$97.50
				\$97.50

Intercom - Station - Door station

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		20.00	
Total Labor Time			20.00	20.00 min.sec
Total Labor Amount			\$21.67	\$21.67

Intercom - Station - Master

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		90.00	
Total Labor Time			90.00	90.00 min.sec
Total Labor Amount			\$97.50	\$97.50

Intercom - Station - Pre-wire bracket

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00	15.00		
Total Labor Time		15.00		15.00 min.sec
Total Labor Amount		\$16.25		\$16.25

Intercom - Station - Substation

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		30.00	
Total Labor Time			30.00	30.00 min.sec
Total Labor Amount			\$32.50	\$32.50

Lighting - Control - Dimmer/Switch

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
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Labor by Product Kind

1 - Installation - Basic	\$65.00	45.00	
Total Labor Time		45.00	45.00 min.sec
Total Labor Amount		\$48.75	\$48.75

Lighting - Control - Interface

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		10.00	
Total Labor Time			10.00	10.00 min.sec
Total Labor Amount			\$10.83	\$10.83

Lighting - Control - Keypad

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		45.00	
Total Labor Time			45.00	45.00 min.sec
Total Labor Amount			\$48.75	\$48.75

Lighting - Control - Panel/Enclosure

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00	60.00		
Total Labor Time		60.00		60.00 min.sec
Total Labor Amount		\$65.00		\$65.00

Lighting - Control - Processor

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		150.00	
Total Labor Time			150.00	150.00 min.sec
Total Labor Amount			\$162.50	\$162.50

Lighting - Control - Wall Plate

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		20.00	
Total Labor Time			20.00	20.00 min.sec
Total Labor Amount			\$21.67	\$21.67

Power & Surge - Component - Surge Protector

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
Total Labor Time				60.00 min.sec
Total Labor Amount				\$75.00

Labor by Product Kind

Power & Surge - Wall Module - Surge Protector

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			15.00
Total Labor Time				15.00
Total Labor Amount				\$16.25
				15.00 min.sec

Security - Device - Contact

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		20.00	
Total Labor Time				20.00
Total Labor Amount				\$21.67
				20.00 min.sec

Security - Device - Environmental Sensor

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		30.00	
Total Labor Time				30.00
Total Labor Amount				\$32.50
				30.00 min.sec

Security - Device - Expansion Board

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		45.00	
Total Labor Time				45.00
Total Labor Amount				\$48.75
				45.00 min.sec

Security - Device - Glass Break Detector

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		30.00	
Total Labor Time				30.00
Total Labor Amount				\$32.50
				30.00 min.sec

Security - Device - Keypad

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
			30.00	
Total Labor Time				30.00
Total Labor Amount				\$0.00
				30.00 min.sec

Security - Device - Motion Detector

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
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Labor by Product Kind

1 - Installation - Basic	\$65.00	30.00	
Total Labor Time		30.00	30.00 min.sec
Total Labor Amount		\$32.50	\$32.50

Security - Device - Screen				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00	15.00	60.00	
	Total Labor Time	15.00	60.00	75.00 min.sec
	Total Labor Amount	\$16.25	\$65.00	\$81.25

Security - Device - Siren				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		30.00	
Total Labor Time			30.00	30.00 min.sec
Total Labor Amount			\$32.50	\$32.50

Security - Device - Strobe				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		45.00	
Total Labor Time			45.00	45.00 min.sec
Total Labor Amount			\$48.75	\$48.75

Security - Intercom - Station				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		20.00	
Total Labor Time			20.00	20.00 min.sec
Total Labor Amount			\$21.67	\$21.67

Security - Panel - Battery				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		10.00	
Total Labor Time			10.00	10.00 min.sec
Total Labor Amount			\$10.83	\$10.83

Security - Panel - Expansion				
Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		60.00	
Total Labor Time			60.00	60.00 min.sec
Total Labor Amount			\$65.00	\$65.00

Labor by Product Kind

Security - Panel - Panel

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		180.00	
3 - Programming - Basic	\$75.00			90.00
Total Labor Time			180.00	90.00
Total Labor Amount			\$195.00	\$112.50
				270.00 min.sec
				\$307.50

Security - Panel - Power Supply

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		10.00	
Total Labor Time			10.00	
Total Labor Amount			\$10.83	
				10.00 min.sec
				\$10.83

Structured Wiring - Module - RF Amplifier

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		60.00	
Total Labor Time			60.00	
Total Labor Amount			\$65.00	
				60.00 min.sec
				\$65.00

Structured Wiring - Panel - LAN Distribution

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		45.00	
Total Labor Time			45.00	
Total Labor Amount			\$48.75	
				45.00 min.sec
				\$48.75

Structured Wiring - Panel - Panel/Enclosure

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00	60.00		
Total Labor Time		60.00		
Total Labor Amount		\$65.00		
				60.00 min.sec
				\$65.00

Structured Wiring - Panel - Phone Distribution

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		60.00	
Total Labor Time			60.00	
Total Labor Amount			\$65.00	
				60.00 min.sec
				\$65.00

Structured Wiring - Trim - Module

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
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Labor by Product Kind

1 - Installation - Basic	\$65.00	20.00	
Total Labor Time		20.00	20.00 min.sec
Total Labor Amount		\$21.67	\$21.67

Structured Wiring - Trim - Wall Plate

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
			30.00	
Total Labor Time			30.00	30.00 min.sec
Total Labor Amount				\$0.00

Telecom - Telephone - Cordless Handset Phone

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
Total Labor Time				60.00
Total Labor Amount				\$75.00

Telecom - Telephone - Desktop Telephone

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			45.00
5 - Calibration	\$85.00			10.00
Total Labor Time				55.00
Total Labor Amount				\$70.42

Telecom - Telephone - Doorbell System

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		45.00	
2 - Installation - Lead	\$75.00			45.00
Total Labor Time			45.00	45.00
Total Labor Amount			\$48.75	\$56.25

Telecom - Telephone - Doorphone

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		45.00	
Total Labor Time			45.00	45.00 min.sec
Total Labor Amount			\$48.75	\$48.75

Telecom - Telephone - Punch Down Block

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		90.00	

Labor by Product Kind

Total Labor Time	90.00	90.00 min.sec
Total Labor Amount	\$97.50	\$97.50

Telecom - Telephone - Telecom KSU Headend

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			60.00
4 - Programming - Sys	\$100.00			180.00
6 - Warranty	\$75.00			60.00
Total Labor Time				300.00
Total Labor Amount				\$440.00

Video - Bracket - Wall mount bracket

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			60.00
Total Labor Time				60.00
Total Labor Amount				\$65.00

Video - Display - CRT Projector

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			240.00
5 - Calibration	\$85.00			300.00
6 - Warranty	\$75.00			60.00
Total Labor Time				600.00
Total Labor Amount				\$760.00

Video - Display - DLP Video Projector

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			240.00
5 - Calibration	\$85.00			45.00
6 - Warranty	\$75.00			60.00
Total Labor Time				345.00
Total Labor Amount				\$438.75

Video - Display - LCD Flat Screen TV

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			120.00
6 - Warranty	\$75.00			10.00
Total Labor Time				130.00
Total Labor Amount				\$142.50

Labor by Product Kind

Video - Display - LCD Projector

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			240.00
5 - Calibration	\$85.00			45.00
6 - Warranty	\$75.00			30.00
Total Labor Time				315.00
Total Labor Amount				\$401.25
				315.00 min.sec

Video - Display - Plasma TV

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			240.00
5 - Calibration	\$85.00			45.00
6 - Warranty	\$75.00			45.00
Total Labor Time				330.00
Total Labor Amount				\$420.00
				330.00 min.sec

Video - Display - Rear Projection TV

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			180.00
2 - Installation - Lead	\$75.00			60.00
5 - Calibration	\$85.00			30.00
6 - Warranty	\$75.00			20.00
Total Labor Time				290.00
Total Labor Amount				\$337.50
				290.00 min.sec

Video - Display - TV 13 inch

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			45.00
Total Labor Time				45.00
Total Labor Amount				\$48.75
				45.00 min.sec

Video - Display - TV 20 inch

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			45.00
Total Labor Time				45.00
Total Labor Amount				\$48.75
				45.00 min.sec

Video - Display - TV 27 inch

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
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Labor by Product Kind

1 - Installation - Basic	\$65.00	60.00	
Total Labor Time		60.00	60.00 min.sec
Total Labor Amount		\$65.00	\$65.00

Video - Display - TV 32 inch

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			120.00
5 - Calibration	\$85.00			30.00
Total Labor Time				150.00
Total Labor Amount				\$172.50
				150.00 min.sec
				\$172.50

Video - Display - TV 36 inch

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			120.00
2 - Installation - Lead	\$75.00			60.00
5 - Calibration	\$85.00			30.00
Total Labor Time				210.00
Total Labor Amount				\$247.50
				210.00 min.sec
				\$247.50

Video - Display - TV/VCR combo

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			45.00
Total Labor Time				45.00
Total Labor Amount				\$48.75
				45.00 min.sec
				\$48.75

Video - Distribution - Active Switcher

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
Total Labor Time				60.00
Total Labor Amount				\$75.00
				60.00 min.sec
				\$75.00

Video - Distribution - Amplifier

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		60.00	
Total Labor Time			60.00	60.00 min.sec
Total Labor Amount			\$65.00	\$65.00

Video - Distribution - Antenna

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
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Labor by Product Kind

1 - Installation - Basic	\$65.00	180.00	
Total Labor Time		180.00	180.00 min.sec
Total Labor Amount		\$195.00	\$195.00

Video - Distribution - CCTV Camera

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			60.00
Total Labor Time			60.00	60.00 min.sec
Total Labor Amount			\$65.00	\$65.00

Video - Distribution - RF Amplifier

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		60.00	
Total Labor Time			60.00	60.00 min.sec
Total Labor Amount			\$65.00	\$65.00

Video - Distribution - RF Device

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		45.00	
Total Labor Time			45.00	45.00 min.sec
Total Labor Amount			\$48.75	\$48.75

Video - Distribution - RF Modulator

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
Total Labor Time				60.00 min.sec
Total Labor Amount			\$75.00	\$75.00

Video - Distribution - Splitter

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		15.00	
Total Labor Time			15.00	15.00 min.sec
Total Labor Amount			\$16.25	\$16.25

Video - Distribution - Structured Wiring Product

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00	30.00		
Total Labor Time		30.00		30.00 min.sec
Total Labor Amount		\$32.50		\$32.50

Labor by Product Kind

Video - Distribution - Wall Plate

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		30.00	
Total Labor Time			30.00	30.00 min.sec
Total Labor Amount			\$32.50	\$32.50

Video - DSS - DSS Dish

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			180.00
Total Labor Time				180.00 180.00 min.sec
Total Labor Amount			\$195.00	\$195.00

Video - DSS - DSS Receiver

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			90.00
Total Labor Time				90.00 90.00 min.sec
Total Labor Amount			\$112.50	\$112.50

Video - DSS - Part

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
				30.00
Total Labor Time				30.00 30.00 min.sec
Total Labor Amount				\$0.00

Video - DSS - Switcher

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
Total Labor Time				60.00 60.00 min.sec
Total Labor Amount			\$75.00	\$75.00

Video - DSS - System - 1 rec + 1 dish

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			120.00
2 - Installation - Lead	\$75.00			60.00
Total Labor Time				180.00 180.00 min.sec
Total Labor Amount			\$205.00	\$205.00

Video - Processor - Scaler

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
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Labor by Product Kind

2 - Installation - Lead	\$75.00	60.00	
5 - Calibration	\$85.00	30.00	
6 - Warranty	\$75.00	30.00	
Total Labor Time		120.00	120.00 min.sec
Total Labor Amount		\$155.00	\$155.00

Video - Screen - Fixed Projection Screen

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			150.00
Total Labor Time				150.00 min.sec
Total Labor Amount				\$162.50

Video - Screen - Motorized Projection Screen

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00			240.00
Total Labor Time				240.00 min.sec
Total Labor Amount				\$260.00

Video - Source - DVD Player

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
5 - Calibration	\$85.00			30.00
Total Labor Time				90.00 min.sec
Total Labor Amount				\$117.50

Video - Source - Internet Appliance

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
4 - Programming - Sys	\$100.00			60.00
6 - Warranty	\$75.00			30.00
Total Labor Time				150.00 min.sec
Total Labor Amount				\$212.50

Video - Source - Laser Disc Player

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
Total Labor Time				60.00 min.sec
Total Labor Amount				\$75.00

Labor by Product Kind

Video - Source - PVR

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
3 - Programming - Basic	\$75.00			120.00
6 - Warranty	\$75.00			60.00
Total Labor Time				240.00
Total Labor Amount				\$300.00

240.00 min.sec
\$300.00

Video - Source - VCR

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			60.00
3 - Programming - Basic	\$75.00			15.00
Total Labor Time				75.00
Total Labor Amount				\$93.75

75.00 min.sec
\$93.75

Wire & Cable - Accessory - Part

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00	15.00		
Total Labor Time				15.00
Total Labor Amount				\$18.75

15.00 min.sec
\$18.75

Wire & Cable - Bulk - Cable

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00	.30		
Total Labor Time				0.30
Total Labor Amount				\$0.33

0.30 min.sec
\$0.33

Wire & Cable - Interconnect - Cable

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Installation - Lead	\$75.00			15.00
Total Labor Time				15.00
Total Labor Amount				\$18.75

15.00 min.sec
\$18.75

Wire & Cable - Interconnect - Termination

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
1 - Installation - Basic	\$65.00		30.00	
Total Labor Time				30.00
Total Labor Amount				\$32.50

30.00 min.sec
\$32.50