

# Payment Terms

Payment Director

Installation Type		Deposit	Phase 1		Phase 2		Phase 3		Retainer
Type	Description		Pymt	%	Pymt	%	Pymt	%	
New	1 Phase (Prewire)	10	1	80					10
New	2 Phase (Pre-Trim)	10	1	50	2	30			10
New	3 Phase (Pre-Trim-Final)	10	1	30	2	30	3	20	10
Retro	1 Phase (Pre plus Trim plus Final)	10	1	80					10
Retro	2 Phase (Pre plus Trim-Final)	10	1	40	2	40			10
Retro	2 Phase (Pre-Trim plus Final)	10	1	40	2	40			10