

# Labor by Product Kind

## ACCESSORY MISC. ACCESSORY

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
1 - Installation	\$60.00	30.00	20.00	30.00	
5 - Project Manager	\$75.00	15.00	10.00	20.00	
Total Labor Time		45.00	30.00	50.00	125.00 min.sec
Total Labor Amount		\$48.75	\$32.50	\$55.00	\$136.25

## ACCESSORY PROJECTOR ACCESSORY

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
1 - Installation	\$60.00			60.00	
5 - Project Manager	\$75.00	30.00		15.00	
Total Labor Time		30.00		75.00	105.00 min.sec
Total Labor Amount		\$37.50		\$78.75	\$116.25

## Acoustics - Miscellaneous - Part

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
1 - Design/Engineering	\$60.00	60.00		60.00	
4 - Lead Installer	\$75.00		60.00	60.00	
Total Labor Time		60.00	60.00	120.00	240.00 min.sec
Total Labor Amount		\$60.00	\$75.00	\$135.00	\$270.00

## Audio - Amplifiers - Accessories

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
5 - Senior Technician	\$75.00			60.00	
Total Labor Time				60.00	60.00 min.sec
Total Labor Amount				\$75.00	\$75.00

## Audio - Amplifiers - Control

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
3 - Installer	\$75.00			60.00	
Total Labor Time				60.00	60.00 min.sec
Total Labor Amount				\$75.00	\$75.00

## Audio - Amplifiers - Integrated Amplifier

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
1 - Installation	\$60.00	10.00	20.00	30.00	
2 - Programming	\$75.00	10.00	20.00	30.00	
Total Labor Time		20.00	40.00	60.00	120.00 min.sec
Total Labor Amount		\$22.50	\$45.00	\$67.50	\$135.00

# Labor by Product Kind

## Audio - Amplifiers - Multi-Channel

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00			30.00
Total Labor Time				30.00
Total Labor Amount				\$37.50

30.00 min.sec  
\$37.50

## Audio - Amplifiers - Preamplifier-Surround

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
2 - Programming	\$75.00			60.00
3 - Installer	\$75.00			90.00
Total Labor Time				150.00
Total Labor Amount				\$187.50

150.00 min.sec  
\$187.50

## Audio - Amplifiers - Receiver-Stereo

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00			30.00
Total Labor Time				30.00
Total Labor Amount				\$37.50

30.00 min.sec  
\$37.50

## Audio - Amplifiers - Single Channel

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
4 - Lead Installer	\$75.00			30.00
Total Labor Time				30.00
Total Labor Amount				\$37.50

30.00 min.sec  
\$37.50

## Audio - Amplifiers - Stereo

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00			60.00
Total Labor Time				60.00
Total Labor Amount				\$75.00

60.00 min.sec  
\$75.00

## Audio - Amplifiers - X-over

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00			90.00
Total Labor Time				90.00
Total Labor Amount				\$112.50

90.00 min.sec  
\$112.50

## AUDIO CD PLAYER

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
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# Labor by Product Kind

1 - Installation	\$60.00		30.00	
5 - Project Manager	\$75.00	5.00	10.00	
Total Labor Time		5.00	40.00	45.00 min.sec
Total Labor Amount		\$6.25	\$42.50	\$48.75

## Audio - Communication - RS232

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
3 - Installer	\$75.00			90.00	
Total Labor Time				90.00	90.00 min.sec
Total Labor Amount				\$112.50	\$112.50

## Audio - Component - Processor

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
3 - Installer	\$75.00			60.00	
Total Labor Time				60.00	60.00 min.sec
Total Labor Amount				\$75.00	\$75.00

## Audio - Multi-Room - Pre/Power Amp

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
3 - Installer	\$75.00	30.00	30.00	30.00	
Total Labor Time		30.00	30.00	30.00	90.00 min.sec
Total Labor Amount		\$37.50	\$37.50	\$37.50	\$112.50

## Audio - - Receiver

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
1 - Installation	\$60.00			45.00	
5 - Project Manager	\$75.00	10.00	5.00	20.00	
Total Labor Time		10.00	5.00	65.00	80.00 min.sec
Total Labor Amount		\$12.50	\$6.25	\$70.00	\$88.75

## AUDIO RECORDER

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
1 - Installation	\$60.00			30.00	
5 - Project Manager	\$75.00	10.00		10.00	
Total Labor Time		10.00		40.00	50.00 min.sec
Total Labor Amount		\$12.50		\$42.50	\$55.00

## AUDIO SEPERATE

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
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# Labor by Product Kind

1 - Installation	\$60.00	30.00	
2 - Programming	\$75.00	30.00	
Total Labor Time		60.00	60.00 min.sec
Total Labor Amount		\$67.50	\$67.50

## Audio - Source - CD

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00			30.00
Total Labor Time				30.00
Total Labor Amount				\$37.50
				30.00 min.sec
				\$37.50

## Audio - Speakers - Accessories

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00			30.00
Total Labor Time				30.00
Total Labor Amount				\$37.50
				30.00 min.sec
				\$37.50

## Audio - Speakers - Active Subwoofer

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00	30.00		
4 - Lead Installer	\$75.00			60.00
Total Labor Time		30.00		60.00
Total Labor Amount		\$37.50		\$75.00
				90.00 min.sec
				\$112.50

## Audio - Speakers - Bookshelf

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00			60.00
Total Labor Time				60.00
Total Labor Amount				\$75.00
				60.00 min.sec
				\$75.00

## Audio - Speakers - Center Channel

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00			60.00
Total Labor Time				60.00
Total Labor Amount				\$75.00
				60.00 min.sec
				\$75.00

## Audio - Speakers - Floor

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim
3 - Installer	\$75.00			60.00
5 - Project Manager	\$75.00		15.00	

# Labor by Product Kind

Total Labor Time	15.00	60.00	75.00 min.sec
Total Labor Amount	\$18.75	\$75.00	\$93.75

## Audio - Speakers - In-Wall

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
3 - Installer	\$75.00	30.00	30.00	60.00	
Total Labor Time		30.00	30.00	60.00	120.00 min.sec
Total Labor Amount		\$37.50	\$37.50	\$75.00	\$150.00

## Audio - Speakers - On-Wall

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
3 - Installer	\$75.00	30.00		60.00	
Total Labor Time		30.00		60.00	90.00 min.sec
Total Labor Amount		\$37.50		\$75.00	\$112.50

## AUDIO SYSTEM

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
1 - Installation	\$60.00	90.00	30.00	90.00	
5 - Project Manager	\$75.00	10.00		30.00	
Total Labor Time		100.00	30.00	120.00	250.00 min.sec
Total Labor Amount		\$102.50	\$30.00	\$127.50	\$260.00

## FURNITURE FURNITURE

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
1 - Installation	\$60.00			30.00	
6 - Delivery	\$40.00			45.00	
Total Labor Time				75.00	75.00 min.sec
Total Labor Amount				\$60.00	\$60.00

## SPEAKERS IN WALL SPEAKER

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
1 - Installation	\$60.00	30.00	10.00		
5 - Project Manager	\$75.00	10.00	2.00		
Total Labor Time		40.00	12.00		52.00 min.sec
Total Labor Amount		\$42.50	\$12.50		\$55.00

## SPEAKERS LOUDSPEAKER

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
1 - Installation	\$60.00	30.00	5.00	15.00	
5 - Project Manager	\$75.00	5.00	2.00	2.00	

# Labor by Product Kind

Total Labor Time	35.00	7.00	17.00	59.00 min.sec
Total Labor Amount	\$36.25	\$7.50	\$17.50	\$61.25

## SPEAKERS SPECIALITY SPEAKER

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
1 - Installation	\$60.00	20.00	5.00	15.00	
5 - Project Manager	\$75.00	10.00	5.00	5.00	
Total Labor Time		30.00	10.00	20.00	60.00 min.sec
Total Labor Amount		\$32.50	\$11.25	\$21.25	\$65.00

## Speakers - - Sub Woofer

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
1 - Installation	\$60.00	30.00	20.00	20.00	
5 - Project Manager	\$75.00	10.00	5.00	10.00	
Total Labor Time		40.00	25.00	30.00	95.00 min.sec
Total Labor Amount		\$42.50	\$26.25	\$32.50	\$101.25

## Video Display - - Rear Projection Tv

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
1 - Installation	\$60.00	30.00	30.00	30.00	
Total Labor Time		30.00	30.00	30.00	90.00 min.sec
Total Labor Amount		\$30.00	\$30.00	\$30.00	\$90.00

## VIDEO ELECTRONICS DVD PLAYER

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
1 - Installation	\$60.00			30.00	
5 - Project Manager	\$75.00	10.00		15.00	
Total Labor Time		10.00		45.00	55.00 min.sec
Total Labor Amount		\$12.50		\$48.75	\$61.25

## Wire & Cable - Bulk - Cable

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
3 - Installer	\$75.00				
Total Labor Time					0.00 min.sec
Total Labor Amount					\$0.00

## Wire & Cable - Interconnect - Cable

Labor Type	Labor Rate	Phase 1 Prewire	Phase 3 Final	Phase 2 Trim	
3 - Installer	\$75.00			15.00	

# Labor by Product Kind

Total Labor Time		15.00	15.00 min.sec
Total Labor Amount		\$18.75	\$18.75